

WHAT MAKES TRADE Encouraging Crop Reports From Three Neighboring States. CORN ALONE A BIT BACKWARD.

THE BUSINESS OUTLOOK EXCELLENT

Mr. A. B. Wigley, local manager of the R. G. Dun & Co. Mercantile Agency, furnishes THE DISPATCH with crop reports and the general business outlook in 24 towns near Pittsburg, in Pennsylvania, 27 in Ohio, and 19 in West Virginia, which are given below.

Mr. Wigley, in commenting upon the existing conditions in the farming industries in his district, which comprises Western Pennsylvania, Eastern Ohio and a portion of West Virginia, said: "The farming industry materially affects every other branch of trade. It is the great fountain head of nearly every line of commerce, and when there is a depression in the farming industry, manufacturing trades also become dull. If the crops turn out bad the railroads have considerable less handling to do, and in consequence, do not create a demand for rails and other things essential in railroading. So it can be readily seen how many people experience the effect from poor crops throughout the country to my district. My quarterly reports show the crops to be in a fair condition, with the exception of fruit, which has been damaged by the frosts. Pennsylvania crops are generally good. The weather is not much truer of any kind will be had from this year's harvest. This section of the country will have to rely on the Southern States for much of their wheat this year. Throughout Ohio and West Virginia the same state of affairs exists, and they too will have to resort to the South and West for their supply.

"The grain, however," continued Mr. Wigley, "is over abundant in many places. The wheat and oats do not kill them but are a serious injury to the corn crop has not fared so well, heavy rains did not permit of early sowing of corn, and the extent of the harvest cannot be estimated now. The report of the business outlook from every district is very encouraging. The failures reported in Pennsylvania, in this district, have an increase of \$100,000 in the liabilities over last year. This is attributed to a number of business men. But while the liabilities have increased, there has been a corresponding increase in the assets of \$172,235. This is a very fair showing, and generally good. The indications point to an improvement in commercial lines."

"The following is the report of the general business outlook and the crop reports in this district: PENNSYLVANIA. BEAVER FALLS. Condition of Crops—Wheat and oats look well, corn is back for the time of year, but coming along very rapidly at present. The wheat is abundant and the corn crop is backward, owing to cold and wet spring. The hay crop will be very large. General outlook very good. Business Outlook—Very good; all of our manufacturing institutions are doing well, and their usual trade is being done. Men are attempting to run business without money. BLAINSVILLE. Condition of Crops—Wheat and oats look well in this district, and promise to be more than an average crop. The corn crop is very heavy. Of fruit, there will be none in this section, all having been destroyed by the frost in March. Business Outlook—Very good. There is much building being done, and many houses. The annexation of the suburban village to the borough will increase the population to between 6,000 and 8,000, which will materially aid the business affairs of the borough. The hotel business is doing well, and the figures, which are advancing very materially. Our merchants are generally in good condition, financially. BROWNVILLE. Condition of Crops—Corn looks well, but will be an average crop. Wheat will be an average crop. Oats are good and average. Hay will be plenty, as the yield will be large. Potatoes look well, and the weather does not indicate any prospect of a good crop. There will be no peaches, and not more than half a crop of apples. Business Outlook—Good; everyone seems to have plenty to do, but granulate some about prices. There is not much doing in this respect. They want work, they can have it. Lumber men are doing well, and are getting on a large scale—larger than last year, or any years for some time back. BUTLER. Condition of Crops—Wheat looks remarkably well and will be considerably more than an average crop. The corn crop is backward for the time of year, but may fall early, as it is making a fair start. Something in the shape of a light frost is feared, which would be a disaster. The outlook is good. Business Outlook—Business has been a little dull for the past three months, but the prospects are brighter now, with the dry weather, better roads and sales of stock.

the Frick Company, and opens on five days per week. General business is splendid, and prospects for a prosperous season are good. BAHIANA. Condition of Crops—Wheat crop good. Corn average. Oats and hay are in good condition. Business Outlook—Excellent. CANTON. Condition of Crops—Wheat and corn are in good condition. The corn crop is backward, but will be an average crop. Business Outlook—Good. CAROLTON. Condition of Crops—Wheat and corn are in good condition. The corn crop is backward, but will be an average crop. Business Outlook—Good. CARMEL. Condition of Crops—Wheat and corn are in good condition. The corn crop is backward, but will be an average crop. Business Outlook—Good. CARRINGTON. Condition of Crops—Wheat and corn are in good condition. The corn crop is backward, but will be an average crop. Business Outlook—Good.

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Continuation of crop reports and business outlook from various districts.

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