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# Leading Clothiers． <br> KAUFIMANNS， 

FIF＂IFI AVENUUB
SMITHFIHID STRHETM．

## One－Half the World Doesn＇t Know How the Other Half Live．

Pedestrians walking up and down the busy thoroughares of our large city can form no conception of the busy hands and active brains that are at work in the large，roomy structures that have sprung up on all sides．The fact is，the production of iron and glass，coal and gas are so closely identified with Pittsburg as to make these words al－ most synonyms of our city．Thus we frequently hear Pittsburg spoken of as＂Iron City，＂ ＂Smoky City＂or＂Gas City．＂No wonder，then，that strangers expect to find the town
made up of huge furnaces，tall smoke stacks，immense derricks，and the air full of the noise of heavy，rumbling machinery．While all this can be seen and heard in the outly－ ing districts，and on some of the many side streets，there are thousands of busy heads and hands in the handsome and imposing structures along the main streets．Go with us a moment to the heart and center of Pittsburg，the intersection of Fifth Avenue and Smithfield Street，where Kaufmanns＇Gigantic Establishment looms up－a veritable palace of enterprise and industry．Invite your stranger friend to enter，and we＇ll point out to you and him why Pittsburg and Allegheny have swelled their population from have beand 76,000 ，respectively，to 240,000 and 125,000 ；why thousands of new homes have been erected and who occupy them．All this and more will be of interest to your
stranger friend，who has been lead to believe our city was a pile of red brick，white shutters and dried up－fossils．
The several hundred persons busily filtting to and fro behind merchandise，stacked counters and tables are experienced salesmen and salesladies，while up in the work－ shops a small army of cutters and tailors are nimbly and skillfully plying their vocation． In this great establishment any Man，Woman or Child can e tastes．
foot，according to their particular means，requirements and tal

Verily，the doctrine that the attractions of Pittsburg are
confined to her mills and mines，factories and foundries coninined to her mills and mines，factories and foundries，
oil and gas wells，may do＂to tell the marines＂ oil and gas wells，may do to tell the marines．＂
A ramble through Kaufmanns＇Model and
Outfitting Establishment will knock that argument high－ er than＂Gilderoy＇s Kite．＂


## SOIIE PERTINENT FACTS AND naws min

 FINE TALLOR－MADE CLOTHINGNine out of every ten men in this country can get as good a fit in our fine，tailor－made Clothing as a merchant tailor can give them．This is an established fact，and to this class we have a w
direct their attention
FIRST－A Genuine Scotch Plaid， 3 －Button Sack，elegantly made and trimmed， and exactly such a suit as tailors ask $\$ 30$ for when made to order．It is a Gentleman＇s Fine Business Suit－a suit to do for any merchant，and the price is only $\$ 15$ ．
SHCOND－An Electric Blue－the celebrated new shade．There isn＇t a tailor in the land who will duplicate the fabric，make and trim of this suit for less than $\$ 35$ ． THIRRD－A Dark Steel Gray，Soft Finished Worsted，such a suit as you may see on the backs of cur leading Bankers and Capitalists．It is a tailor＇s $\$ 35$ suit，and
there would be no grumbling about the price．Our figure is $\$ 18$ ．We have the same there would be no grumbling ab
goods in Prince Alberts at $\$ 20$ ．
FOURTTEE－A genuine＂Clay，＂， 3 －Button Cutaway，cut，made and trimmed by the best workmen in this line in the United States，and you cant t matth it with any－
thing less than a tailor＇s $\$ 40$ suit．It is good enough for any Gentleman＇s Sunday wear． thing less than a tailor＇s $\$ 40$ suit．It is good enough for any Gentlema
Our price is $\$ 20$ ，and you can save at least $\$ 15$ by making a purchase．
F＇IFTIFI－America＇s Best：Sawyer Cassimere Suits．They come in the latest mixtures，broken plaids and stripes，checks，etc．They wear like a board，look neat and tidy，and are cut and trimmed as the best American Journeymen know how．Our price

SIXITH——Our great $\$ 10$ line of Men＇s Suits．We never get tired of speaking of or showing these goods．They stand so high above other dealers＇\＄1o suits that we
are ustified in feeling proud of them．All men who don＇t think Economy a disgrace are are pustified in feeling prou
invited to call and see em．
SHVVFINTHE－We have several thousand good Business and Everyday Suits，strictly all wool and stylish materials，at $\$ 7, \$ 8$ and $\$ 9$ ．They are just the thing
for men for men earning small wages．

