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TRIAL RATE TTIN

**KAUFMANNS'** 

## THE WORLD IS KAUFMANNS' MARKET.

## THE BOUNTEOUS PRODUCTS OF BOTH HEMISPHERES ARE DISPLAYED IN THEIR MAMMOTH STORES.

N THEIR endeavors to supply their customers with the best possible goods for the least possible money, Kaufmanns search and ransack the fashion The Jobbing and Importing Houses of the East, whence all other Pittsburg dealers draw their supplies, play no role in Kaufmanns' commercial career. Why should Kaufmanns deal with middlemen and pay middlemen's profits. If they were hampered financially and lacking in enterprise they might. of cash and grit, Kaufmanns choose to be their own Jobbers and Importers. The middleman's profit they thus save is given to their customers. See! Chief among the many countries which have contributed their quota to Kaufmanns' gigantic spring stock are the following:



DON'T YOU THINK KAUFMANNS' ARE THE LEADING OUTFITTERS IN PITTSBURG?

There surely is no other establishment in this part of the country offering the same facilities—an establishment where any and every Man, Woman or Child can be fitted complete from head to foot, according to his or her taste, requirement and purse. And never during its great and glorious existence has this popular store been so well prepared to please its vast armies of patrons as RIGHT NOW. You are invited to call.

## **KAUFMANNS'**

FIFTH AVENUE SMITHFIELD STREET.