FORTY-FOURTH ANNUAL REPORT Of the Connecticut Mutual Life Insurance

Company. TO THE MEMBERS-The year 1889 was marked by no unusual incident in our finan-cial history, but was one of decided prosperity in every direction, and closes with every department of the company's affairs in a thoroughly sound and healthful condition, and with an increase in business, in asset and in strength.

OPERATIONS FOR 1889. The company received—
For premiums. \$4,418,336 47
For 1 terest and rents. \$,065,406 44
From profit and loss. 217,479 36

During the year it paid out-For claims by death and matured endowments, \$4,179,682 33 Surplus returned to pol-

policies 494,391 07
Toral paid policy holders 53
Commissions to agenta salarios, medical examiners' fees printing, advertising, legal, real estate, and all other expenses of management ares.

.\$6,916,399 96 Total expenditure Leaving a balance of \$784,821 31 to be carried to net or ledger assets.

At the beginning of the year the company began paying death claims on receipt of satisfactory proofs, instead of 30 or 90 days, as formerly, and, during the 12 months of 1889, it, therefore, paid the losses for 13 months, otherwise, the amount carried to the increase of net assets would have been larger by several hundred thousand dollars. It is of interest to note that during the year the company paid its members and beneficiaries on various accounts, \$1,420,-976 84 more than it received from them in

MORTALITY. The death losses for the year 1889 were well within the tabular expectation, giving a saving on the cost of insurance of about \$475,000. It is believed that no company takes more careful measures to restrict its business to safe localities, and those which will not tend to increase its average mortality, or in the personal selection of its risks, and its success in this direction is at- 492,266 26. tested by a uniform and large saving upon the mortality cost of its insurance from year to year. Every just claim has been promptly paid, while equal care has been taken to protect the members from imposition through fraudulent claims.

EXPENSES. Extraordinary expenses to a considerable amount were incurred by the company during the past year on account of its troubles at the beginning of the year at Indianapolis, the examinations by the Commissioners of Connecticut and Indiana, and the advertising of their results and other matters neces-sarily incident thereto, so that the ratio of expenses to the income for the year was 9.98 ratio, but still very far within that accom-plished by most companies, and lower than that of any other company. These matters are all happily ended, and there is no reason known at present why the expense ratio for 1890 should not return to its usual average low point. The increased expense for 1889 did not, however, interfere with the company's ability to declare its usual divilend for the year 1890. It has not increased its expenses for procuring new business, of which, however, it gained an increasing

INTEREST AND BENTS. The income from investments during the

past year shows an improvement over that of the previous year, and is believed to be quite as satisfactory as could be expected m any other body of assets selected with a like regard to ultimate security. The difficulties of such investment at satisfactory rates are by no means growing any less on the average. It is a cause of constant and increasing satisfaction that in 1882 we based all our new business upon the assumption of earning only 3 per cent interest in-stend of 4 per cent (which is the basis used by other companies), and that so large a proportion of our reserve is already measured by that standard. Already the managers of some of the companies are said to be considering the possible future usefulness of the great amounts of deferred dividend surplus held by them in enabling them to establish a 3 per cent instead of a 4 per cent reserve, or in applying it to supply the deficiency of the 4 per cent basis. There is no doubt that this company took its conservative step in this direction in ample time to prevent the necessity of the disturbance of any existing relations in the complete protection of an ample reserve.

It may be of interest to know that the income of the company from rents does not include any allowance for its occupancy of its own extensive and valuable accommoda-

PROFIT AND LOSS.

Daring the year the company has sold 11 pieces of property at a loss of \$10,940 22 on their cost to it. It has sold 32 pieces of property at a gain of \$158,566 39. It has received net upon the sale of certain properties turned over to it on the detaleaion of Joseph A. Moore, \$43,230 20. It has also received certain other sundry items of profit and loss, making the entire balance from this source in its favor during the year \$217,479 36. It still has other property received from Mr. Moore, upon which it has never put an appraisal, but which will appear in its profit and loss account as it is sold and converted into money. It will be remembered that the entire loss by him was charged off at once.

REAL ESTATE.

During the year 1889 we sold for \$879. 916 82 properties which had cost \$729,373 85, a gain over cost of \$150,542 97. This makes a gain over cost of property taken by the company for foreclosure or satisfaction of debt, of properties costing in the aggregate \$6.824,706 46 for \$7,810,599 95, a gain over It has been deemed best by your directors

to reduce somewhat the figure at which the company's home office in Hartford stands in its schedule of assets. The corner upon which this building stands is one of the most valuable in this city or in this State. The building erected upon it was begun in 1870, and tilt in a time of very high prices for material and labor. It is thoroughly fireproof and admirably appointed in every particular; is a building which has not depreciated by time, and will not for many years to come. Its cost, together with the land upon which it stands, was \$1.104, 879 94, and it is at this figure of cost at which it has been carried upon the company's books. It has been decided to deduct from that cost the sum of \$204.870 94 duct from that cost the sum of \$304,879 94, leaving it to stand at an even \$800,090. The land has materially appreciated in value, and is still appreciating, while it is the judgment of the directors that a building of worthy and suitable character for the protection of the company's securities and the enormous collections of valuable papers, and with an equal renting capacity, could not be put on the ground at the present time at a less sum than that which has been fixed, while it would probably exceed that. The directors believe there can be no reasonable question that the value of the property to the company, for its own uses as its per manent home, and for the accommodation and protection of the business transacted here, and as an investment, fully warrants the figure at which they have fixed its future standing on our books, and that that is a fairly conservative valuation. In his report of an examination of this company, to which we shall presently refer, the Insurance Commissioner of this State appraised this property at \$700,000

"upon the basis of its value as an invest-ment to the company." He turther said:
"It is absolutely fire-proof, and its vaults afford a security for its books, papers, and securities nowhere else obtainable in Hart-ford. It is one of the most imposing edifices in the State, and has a value outside of its income production as an advertising medium and as a home for the largest corporation in New England."

Were the property for sale no valuation change in its status on our books would have been made.

The present real estate holdings of the

company now aggregate a cost of only \$8,-BONDS.

The company has received payment for, or

has sold during the past year, bonds costing it \$491,377 60. It has purchased during the same period bonds costing \$1,825,624 65. Its total holding of this class of securities at the close of the year was \$11,174,822 3B. A care-ful scrutiny of the list of bonds of this company will reveal their uniform and unusual

REAL ESTATE LOANS. During the year the company loaned on real estate security \$7,444,092 95. There was paid off of such loans \$6,180,999 11. There was in force at the end of the year loans for \$32,890,542 44. The company received cash interest upon its real estate loans during the year \$1,904,723 04.

CONDITION OF THE COMPANY. The company had in torce December 31, 1889, 63,830 policies, insuring \$151,739,494. Its assets on that date, treated in the con-Its assets on that date, treated in the con-servative manner already indicated, were \$57,874,971 71. Its total liabilities on that date by its own standard, which is higher than that of any State department, and than that of any other company, by the difference between a 3 per cent and 4 per cent reserve on the business done since 1882, was \$52,-794,795 10, and its surplus by the same standard was \$5,080,176 61. By the standard of other companies and of the State depart-

ments, its surplus is over \$5,600,000. CONDENSED STATEMENT. In its 44 years of business this company has Interest and rents 61,492,199 78
Balance, profit and loss 597,709 87

\$221,982,283 09 The amount already paid to policy holders and their beneficiaries, \$140,001,798 46, and the amount of net assets held for the protection of their policies, 56,332,841 24, and aggregating \$196,334,639 70 exceeds the received from policy holders by \$36,-All this has been done at an expense ratio

of only 8.4 per cent. EXAMINATIONS OF THE COMPANY.

Following the defaleation in Indianapolis at the beginning of the year, in order that our policy holders and the public might be authoritatively certified of the condition of the company, it was determined to ask the Insurance Department of this State to make the most thorough and searching examination possible of its condition, its business and its affairs of every nature, sparing neither time, labor, nor reasonable expense. Ac-cordingly, on the 5th day of March, 1889, the examination was begun by the Hon. O. per cent, an increase over the usual low ratio, but still very far within that accomplished by most companies, and lower than Esq., of New York, an expert of national reputation, together with a suf-ficient staff of lawyers and ac-countants. The report of that examination has been furnished, as far as possible, to all our members, and widely published by us

in the press of the country. The examina-tion could not have been made more minute or complete had the company been regarded as bankrupt and placed in the hands of these gentlemen as receivers. The examination was specifically directed to test the substanwas specifically directed to test the substantial accuracy of the company's statement as of December 31, 1888, and to that end the Commissioner visited and personally appraised, with the aid of experts selected by himself, all the real estate owned by the company, and every loan upon which interest was in defeat. est was in default. The results may be briefly indicated by a comparison of the main figures of that statement with the corresponding statement framed by the Com-missioner as of the same date:

...\$52,241,805 11 ties to be ...

In closing his report the Commissioner "The examination has been thorough and exhaustive. The Commissioner believes that

no life insurance company has been subjected to a more exhaustive scrutiny in every branch of its affairs. To accomplish this a large force has been necessary for over four months, and the expense has been considerable. The Commissioner is gratified that the results vindicate the complete solvency of the institution, and the honesty and

ability of its management."

It is proper to say, in this connection, that the valuations of the commissioner placed upon our assets over and above their cost to the company, at which they stand upon our books, was made solely for his own determination of the question of the solvency of the company, and not as a guide to its present treatment of those items, nor as a final conclusion of the ultimate selling value of those assets—principally real estate. The company, therefore, adheres to its uniform practice of carrying these items at their cost until sold, a practice which results so far have proved to be entirely conservative; although, by adopting the commissioner's ap-praisals entire, we should add a considerable

sum to both assets and surplus.

During the time this examination was in progress the Insurance Commissioner of Indiana sent a deputation, consisting of Hon. A. C. Harris and Messrs. Shepard and Garber, to make an examination to the same effect. These gentlemen fulfilled their commission, taking the company's statement of December 31, 1888, and verifying it in every particular, besides making such other investigations as they deemed necessary in view of the exhaustive inquiry already in progress at the hands of the Connecticut Commissioner. The Indiana commission found the company's statement correct, and that it as their sense.

STANDING OF THE COMPANY. In view of the schedule of assets exhibited. and of the manner in which these are treated and possessed of most undeniable qualifica-tions for their task, both in point of ability, accomplishment and character, we believe it is the simple truth to say that not only is its strength more firmly based than that of any other company, in the assumptions upon which its computations and provisions for the future rest, and that its ability to protect its contracts is, humanly speaking, beportant conditions are known respecting this company with an absolute completeness and certainty which is not the case with any other similar institution.

It has been for years the one steadfast aim of this management to furnish to families, dependent upon the money earned or produced by the husband and father, a protection which shall be perfect in its security, cer-tain to go to those for whom it was origin-ally intended, and not put at the mercy of ally intended, and not put at the mercy of speculative side issues, at the lowest practicable cost to be attained by careful selection, prudent management, and close economy. It is a profound satisfaction to see its success in these directions, to the present time, so completely vindicated, and still more to feel that it actions are all to the present time. feel that it enters upon the future prosecu-tion of these few, simple, fundamental, and purely beneficial aims, under conditions which afford the highest probability of equally satisfactory results. Respectfully

JACOB L. GREENE, President.



Marriage Licenses Granted Yesterday.

Charles Dahlstroem... Selma Patterson..... Patrick J. McCann... Emma Schaffrath.... Sarah M. Caster ... Charles A. Klingensmith. Lydia E. Mahan..... Christian Beck. Caroline Mayer John E. Nies.... Mary Nobs... Cornellus Haley... Mary Kersten.... Mary Kersten
Addison K. Patterson
Anna Batson
E. W. Wilson
Annie Hogberg
Henry E. Chubb
Ida G. Sbeets Turtle Cree McKeesport Cleveland, 0 ...Allegheny ...Pittsburg ...Pittsburg David L. Stewart ... Amelia V. McEifresh

Henry Meyer ... Salome Burchi

Brooklyn, N. Y
Allegheny
Pittsburg
Pittsburg Walter Moore ... May Davis Robi | Jacob Westphal, Jr., | Lizzie Meier. BECK-On Sabbath evening, February 23, 1890, at 6:30, WASHINGTON BECK, in the 51st year of his age.

Funeral at the residence of his father, 118

Eighteenth street, Southside, TUESDAY at 2 P.

M. Friends of the family are respectfully invited to attend.

HARRIS-On Monday, February 24, 1890, at 1 o'clock P. M., CATHERINE HARRIS, in the 74th year of her age.
Funeral at the residence of her daughter, Mrs. H. P. Gazzam, 74 Arch street, Allegheny, WEDNESDAY at 2 o'clock P. M. Interment

HARKINS-On Monday, February 24, 1890 at 9:15 P. M., DENNIS HARKINS, in his 70th Cass ave., Ninth ward, Allegheny, on WEDNESDAY, at 8:30 A. M. Friends of the family are respectfully invited to attend.

HUNTER—Sunday at 9:30 A. M., GEORGE A. HUNTER, aged 29 years. Funeral will take place at his late residence, Tarentum, Pa., Tuesday, February 25, at 2 o'clock P. M. Friends of family are respectfully invited to attend.

LYNCH—On Monday, February 24, 1890, at 3:35 A. M., JULIA, daughter of William and Winifred Lynch, aged 8 years. Funeral from the residence of her parents, Carson street, foot of Castle Shannon Inclin on WEDNESDAY the 26th inst. at 9 o'clock A. M. Friends of the family are respectfully invited to attend

MURPHY—Sunday, February 23, at 11 o'clock P. M., TERENCE MURPHY, aged 38 years. Funeral from his late residence, No. 1407 Car-son street, Southside, WEDNESDAY MORNING at 9 o'clock. Services at St. John's R. C. Church. Friends of the family are respectfully invited to attend.

McCALL—Suddenly, at his home, 158 Luna st., East End, on Sunday, February 23, 1890, at 3:80 P. M., John S. McCall, in his 71st year. Funeral services at the Park Avenue Pres byterian Church, East End, on Wednesday, 26th inst., at 2 P. M. Friends of the family are respectfully invited to attend.

McPHERSON-On Monday, February 24, 1890, at 5:45 P. M., MISS MARY MCPHERSON, Funeral services at the family residence, near Sharpsburg, on WEDNESDAY, February 26, at 3 P. M. Interment at Greenwood Cemetery. 2
McKENNA—On Saturday, February 22, 1890, at her residence, 320 Penn avenue, at 2:15
o'clock P. M., Mrs. B. McKENNA, sister-in-law of L. Glesenkany.
Funeral services at St. Mary's of Mercy Chycol. Third avenue and Ferry street on

Church, Third avenue and Ferry street, on MONDAY MORNING, at \$:30 o'clock. Interment PETTICORD—On Saturday, February 22, 1890, at 7:40 P. M., JOHN P. PETTICORD, JR. Funeral services on TURBDAY at 2 P. M. from

his late residence, No. 324 Washington avenue Allegheny. Friends of the family are respect fully invited to attend. STEPHENSON—At Hazelwood, on Saturday, February 22, 1890, at 7:50 P. M., Prof. ISAAC N. STEPHENSON, aged 52 years.
Services at his late residence, Hazelwood, TUESDAY, 25th inst., at 1:50 P. M. Interment

TOWER-At Dallas, Tax., February 24, 1890,

Notice of funeral services hereafter. WEISSERT—On Sunday evening, February 23, 1890, at 7 o'clock, WILLIE B., eldest son of Join S. and Matilda Weissert nee Braun, aged 7 years 11 months and 7 days. Funeral will take place from the residence of his parents, old Butler pike, Shaler township, on Tuesday afternoon at 1:39 o'clock. Friends of the family are respectfully invited

WALLACE.—At his residence, 108 Second ave., on Monday, February 24, at 9:45 P. M., HUGH WALLACE, in the 88th year of his age. Notice of funeral hereafter.

GEO. A. SMITH. FUNERAL DIRECTOR,

Allegheny Office, 282 Beaver Avenue. JAMES ARCHIBALD & BRO.,
LIVERY AND SALE STABLES,
117, 119 and 135 Third avenue, two doors below
Smithfield st., next door to Central Hotel,
Carriages for funerals, 33. Carriages for operas,
parties, &c., at the lowest rates. All new carriages. Telephone communication. myl-11-TTS

REPRESENTED IN PITTSBURG IN 181

Assets . . \$9,071,00633.

Insurance Co. of North America. Losses adjusted and paid by WILLIAM L JONES. 84 Fourth avenue. ia20-s2-D

WESTERN INSURANCE CO. OF PITTSBURG. ...\$448,501 87

NO. 411 WOOD STREET. ALEXANDER NIMICK, President, JOHN B. JACKSON, Vice President, fe22-26-TTS WM. P. HERBERT, Secretary

TEETH, \$5, \$8, \$10. Gold fillings from \$1 up. Amalgara, 50c; silver, 75c; white alloy, \$1. Gold Crowns a specialty.

DR. J. M. MCCLAREN, Corner Smithfield and Fourth avenue.



Just received. Fifty cases of patent medicines, including all the leading and popular remedies.

Catalogue and price list mailed free of charge.

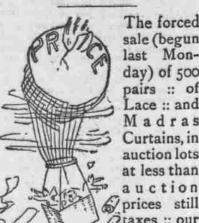
Write or call for it.

Fleishman & Co. PITTSBURG, PA.

NEW ADVERTISEMENTS. NEW ADVERTISEMENTS.

SACRIFICE SALE

HEAVY CURTAINS.



The forced sale (begun last Monday) of 500 pairs :: of Lace :: and Madras Curtains, in auction lots at less than auction a caxes :: our

salesmen to

the utmost. After a while house-cleaning. After house-cleaning how satisfactory some bright, new window hangings, brought out to beautify the home-to mollify, perhaps, the temper that the annual raid has ruffled, saved up from this sale and bought :: at :: bed-rock-prices without the auction drawbacks.

This bargain cyclone in Lace and other light Curtains has also started heavy Curtains awhirling. 50 per cent reductions the rule.

Plain Striped Common Turcomans in two colorings (Steel Gray and Pea-cock Blue), Reduced from \$3 to \$1 50.

12 pairs Venetian Tapestry, in Blue and
Ecru and Terra Cotta and Ecru,
Reduced from \$7.50 to \$3.

4 pairs Heavy Ribbed Chenille, with
plain field and Cashmere design of
dado, Reduced from \$20 to \$12. 234 pairs Early English Tapestry, Olive

Reduced from \$20 to \$10.

Reduced from \$15 to \$7.

Thought we heard your in-

tonnes, \$1 to 50c.

Short remnants of Tapestries and Furniture Coverings, at one-third regular

N. B .- Our large offering

O.McClintock&Co. 33 FIFTH AVE.

GRATEFUL COMFORTING. EPPS'S COCOA BREAKFAST.

BREAKFAST.

"By a thorough knowledge of the natural laws which govern the operations of digestion and nutrition, and by a careful application of the fine properties of well-selected Cocoa, Mr. Epps has provided our breakfast tables with a delicately flavored beverage which may save us many heavy doctors' bills. It is by the judicious use of such articles of diet that a constitution may be gradually built up until strong enough to resist every tendency to disease. Hundreds of subtle maladies are floating around us ready to attack wherever there is a weak point. We may escape many a fatal shaft by keeping ourselves well fortified with pure blood and a properly nourished frame."—Civil Sevice Ganette.

Made simply with boiling water or milk. Sold only in half-pound tins, by Grocera, labeled thus: JAMES EPPS & CO., Hommopathic Chemists, London, England.

122-32-Tus

DON'T READ THIS!!!

We are now showing ad-

SPRING WRAPS, SPRING JACKETS, SPRING CAPES.

vance styles in

Children's Jersey Dresses, Children's White Dresses,

Infants' Long Cloaks, Infants' Short Coats.

LADIES JERSEYS, LADIES' BLOUSES. LADIES' BLAZERS.

exclusive designs, latest styles

and at lowest prices. The

largest and most complete line

DANZIGER'S

FOR THE PEOPLE.

NEW

BLACK LACE

DRAPERY NETTS

FLOUNCINGS.

We have just opened a large line of all the

aces, points and other new patterns.

Latest Paris Novelties in Black Passe-

menterie and Crochet Trimmings, Pointed Leaf and Galloon Patterns; Fancy, Colored

WHITE INDIA SILKS,

Which we are offering at very low prices. Also, BLACK INDIA SILKS, BLACK SURAHS and BLACK GROS GRAIN

We do not often call attention to these in

our advertisements, and do not talk as much about them as the regular drygoods stores,

at the same time the values we offer in them are equal to those offered in any of the dry-

goods stores in this section of the country.

DRESS LININGS

times surprised to hear our customers say that they did not know that we kept Linings.

ly found in any one store.

Also, Seam Bindings, Whalebone Casings,
Beltings and everything in the dress finding
way, you will find an extensive assortment
and at the lowest prices at our store. Special

discounts to dressmakers. Samples and prices furnished to out-of-town customers on

HORNE & WARD

JAS. M'NEIL & BRO.

BOILERS, PLATE AND SHEET-IRON
PATENT SHEET IRON ANNEALING
BOXES.
With an increased capacity and hydraulic
machinery we are prepared to furnish all work
in our line cheaper and better than by the old
methods. Repairing and general machine
work. Twenty-minth street and Allegheny Valley Rallroad.

INSURANCE COMPANY, Philadelphia

THE AMERICAN FIRE

92 FOURTH AVE., Pittsburg, Pa.

fell-65-TTB

41 FIFTH AVENUE, 1025-D

DESKS.

STEVENS CHAIR

COMPANY,

8 SIXTH STREET.

ALL KINDS AT

in the city.

LADIES' WRAPPERS. See our new Ladies' Shirt Waist, Prices are for pairs. a decided novelty. We show

2 pairs Heavy Tapestries, in Ecru and Chintz, and I pair Black and Gold in Mediaval Armorial designs, Reduced from \$35 to \$17. 2 pairs Egyptian Silk and Cotton Tapes-

Reduced from \$16 to \$7.

1 pair Silk Shielas, plain top, handsome floral dado,
Reduced from \$30 to \$20.

5 pairs Heavy Silk Shielas (Terra Cotta, also Dark Sile), plain top with heavily embroidered dados,
Reduced from \$60 to \$30.

Several odd lots in half pairs, suitable for single Portieres and Lounge Covering, at one-half and one-third usual prices.

quiry, "Why don't you offer similar bargains in Furniture Coverings?" We told our Upholstery manager to heed you. He said, "We can't afford to do it." We said, "It must be done." Out of the discussion comes the follow-The prices are by the

6 pieces Best Quality Embossed Mchair Plushes, reduced from \$3 to \$1 50. Heavy Double Width Cross Stripe Tap-estries, for Portiers, 2 patterns, reduced from \$5 00 to \$2 50. 3 patterns, reduced from \$5 50 to \$2 75. Turkish Tapestry, 1 pattern, reduced from \$2 to \$1.

from \$2 to \$1.

Florentine Tapestry, 2 patterns, reduced from \$4 50 to \$2, and from \$2 50 to \$1 25.

Silk-Faced Tapestry, 5 patterns, reduced from \$4 50 to \$2 25; and from \$2 to \$1.

Cotton and Silk Tapestry, 4 patterns, reduced from \$3 to \$1.

Double-Faced Silk Tapestry, 4 patterns, reduced from \$3 to \$1.

Double-Faced Silk Shiela, in solid colors, for Portieres—blue, gold and terra cotta—reduced from \$3 50 to \$2.

Spieces Double-Faced French Jutes, reduced from \$1 50 to 50c.

Dieces Heavy English Cretonnes, reduced from \$6 to 15c.

pieces Heavy Double-Faced and Double Width (50 in.) English Cretonnes, \$1 to 50c.

prices.
Silk and Wool 12 inch Valience and Man-tel Fringes, reduced from \$3 50 to \$1 50; and from \$2 to 73c.
Furniture Fringes, half price; reduced to 25c, 59c and 75c.

of Curtains and Furniture Coverings is regardless of cost to accomplish a rapid, rattling sale. It will save large money to proprietors of hotels, summer resorts and boarding mer resorts and boarding assured that you will have a larger assortance of Bilesias, Percalines, Cambrics, Crinolines, Italian Cloths and goods of this wants, as no such opportunity class in general to select from than is usualwants, as no such opportunity will occur again this season.

You might profit by it! !! DR. G. S. SCOTT 24 Penn ave., can cure without pain the wors cases of ulcoration in two or three treatment other dentists require two or three month Best vulcanite sets of teeth, \$8. Best work in the city. No pain in extracting. Only office where mineral base is made. Oldest established office in the two cities. The only place where Scott's absolutely safe Annesthetic is B. & B.

NEW ADVERTISEMENTS.

Dress Goods Sale

This Week.

We imported 2,000 pieces dress goods, suitings and cashmeres, for spring more than we should have. best work can make it. Our shelves, counters and on top of the shelves, and in our wholesale overcrowded with this immense stock. To promptly extricate ourselves from this dilemma and to further popularize our stores, we shall commence this morning a Dress at prices unequaled. In place of marking some large lots of

French and German TAILOR SUITINGS. \$1, we mark them 75c; these are 38 to 40 inches, and we assert without fear of contradiction, you have never seen such desirable goods

sold at 75c. Large lots of 50-inch new import-Large lots of 50-inch new imported tailor suitings we mark \$1, \$1.15 and \$1.25, instead of \$1.25 and \$1.50, which is the usual and general everyday store-keeping way of marking like goods.

Another lot of 50-inch Scotch stripes and plaids; prevailing price n well regulated stores is \$1.25. We mark these \$1.

It is your patronage we want, and we propose that the best quality and our advantageous prices shall merit the preference of that pa-

ANOTHER INSTANCE WHY

50-inch American fancy striped all-wool goods, adapted for ladies' long garments, children's wraps, desirable and new, we mark 85c, and not \$1 as they are worth, THE MONEY SAVING STORES but 85c will pay us a fair small profit and move the quantity, and in the end we will make more money, and we have furnished them less than they are elsewhere Sixth Street and Penn Ave.

50-inch English suitings in individual dress patterns, 71/2 yards each, at \$2 a yard, that are simple, quiet, dignified in design and colorings-the value thereof speak for themselves.

Finest imported BROADCLOTHS in choice colorings for tailor gowns in latest Paris colors. High class

or dress patterns at moderate prices; distinctive styles. New 36-inch double-width American cloth suitings in checks and stripes, 33, 45 and 50c; these are at rear of stores, adjoining the broad-

PARIS ROBES

newest designs and effects in Striped,*Flow-er and Figured Drapery Nets, Chantilla, Marquise and Hand-Run Spanish Flounc-ings. Narrow, medium and wide widths in 100 pieces pure all-wool ladies' cloth suitings at 25c only. 27 inches wide, but the best quality ever retailed at 25c, in solid and Black Embroideries. Black and Colored Fringes, for Sash Trimming, Fronts and Panel effects. Your attention is called to a special line of plain colors and best shades.

This extraordinary dress goods offering commences this morning; additional salesmen will be in the departments as we are determined these extensive importations shall be so interesting that this early season's dress goods business shall be a phenomenal one.

French Challis.

These we imported largely, and Is another important line of goods to which we do not often call attention, and are many we believe so firmly in a large demand this season that we have established a special challi department at center counter in dress goods and silk room. The price of these best challis is 50c.

We don't claim this is any less than regular prices. We do claim superiority of styles, and ask your approval of said claim, which we believe you'll indorse if you inspect this exquisite challi collection; we have some of last season's 50c challis patterns that we bought at a bargain and will sell at 25 and 35c.

Cloak rooms are receiving new jackets, long garments and shoulder capes every day. New lace curtains. New portieres.

New draperies. New upholstery goods.

Boggs & Buhl,

Allegheny.

The new silks, wash goods, embroideries, dress trimmings deserve special mention -space prevents.

"THE MUSICIAN WHO ALWAYS PLAYS ON THE SAME STRING IS LAUGHED AT."

NEW ADVERTISEMENTS.

JUST SO

And the clothing dealers of this city who are ever "toiling for the good of the people" by selling goods at a sacrifice (according to their statements) excite nothing but ridicule in the minds of all thinking persons.

OUR ARGUMENT IS THIS!

The Most Fashionable, Best Made, Most Reliable and Dependable Clothing for Men, Boys and Children is to be found in our store. And what is more: It is obtainable for less than you think and handsomer than you have any idea of. Nothing slighted anywhere! Made all through as only the eminent among custom tailors have notions of making! Excellent qualities! Perfect fit and style! Consummate as the

rooms upstairs we are likewise While Other Dealers Are Doing Their Utmost

To get rid of their Winter Overcoats, which a mild winter and a discriminating public have left on their hands, we are, by reasons of having had such a phenomenally large business the past season, compelled to Goods Sales of elegant new goods | trot out our New Spring Overcoats before the old mossback dealers have shaken off their winter's lethargy. New Spring Overcoats are now here ready for inspection and sale at prices actually lower than you'll obtain old-style goods at any other store in this city.

A MAGNIFICENT DISPLAY

SPRING OVERCOATS.

New Styles! New Shades!

In every desirable shape. Long Overcoats, Short Overcoats, Perfect-Fitting Overcoats for all shapes and sizes and lengths and breadths of men. Everything brand new and we've the backbone to name prices NOW ACTUALLY BELOW what will be named late in the season by other dealers. We call particular attention to our

Beautiful Spring Overcoats at \$10, \$12 and \$15.

To see these goods is quite enough to make you wish to wear 'em.

A MOST ELEGANT ASSORTMENT

NEW SPRING HATS.

Graceful to a degree, handsome beyond a doubt. All the latest and nobbiest of New Spring Styles. Beautifully trimmed. Styles which will be the most popular and fashionable this season.

ORDERS BY MAIL PROMPTLY ATTENDED TO.

INTERESTING AND INVITING

ROSENBAUM & CO.

their White Goods and Muslin Underwear Departments.

WHITE GOODS. AN ENTIRELY NEW STOCK.

Lace stripe Apron Goods at 12c per yard. Entirely new patterns of PLAID NAIN-SOOKS at 8c and 10c per yard. An extensive collection of Sheer and Heavy Lawns, in large and small patterns, handsome goods, at 10c, 1214c, 15c and 18c.

Mull Cord Checks and India Dimities, for children's yokings, at 25c, 30c and 35c per Lawn and Lace Tuckings from 38e to \$1 per yard.

Hemstitched Lawns at 25e, 38e and 50e. Tucked Hemstitched Lawns from 55c up. Plain White Swiss at 10c, 15c, 18c, 20c Heavy and Sheer Nainsooks, all qualities

Victoria Lawns from 1234c up. India Lineus at 121/c, 15c, 18c, 21c, 25c, 30c and 35c. India Mull, in cream and white embroidered skirting tucks, at 40c and 50c.

French Nainsooks, 47 inches wide, from Linea Lawns, all qualities. Newest patterns in Apron Goods at 25e

Every piece of our White Goods is new and fresh. The quality is of the very best and prices are in every instance less than other stores ask. All this

Are now fully prepared to meet all the rush, no matter how great, in

MUSLIN UNDERWEAR. We have never had such a successful early season in this department, and we are now prepared not only to show a new stock, but to name BARGAIN PRICES for every

garment. Bear in mind that we only sell such goods as are of perfect finish and able to bear the closest examination.

CORSET COVERS. A full range of qualities in Muslin and Cambric, sizes 32 to 44, from 15c up. High Neck, Low Neck, V shape and Square Neck Corset Covers. The prettiest cover in the city at 25c, trimmed either with Torchon

Lace or Embroidery.

CHEMISES

Every quality, from the plain, but well-made Chemise at 25c, up to finest goods, trimmed either in lace or embroidery. SKIRTS. An almost endless variety plain and well-made Skirts, with cambric ruffle and tucks, from 50c to \$1.

Embroidered Skirts, all full width, from 66c up to \$4 50.

Torchon Lace and Valenciennes Lace Skirts. Ladies' and Misses' Skirts. The best values in Striped Wash Skirts to be found in the city, at 50c. DRAWERS,

From 25c up to nicest goods, trimmed in NIGHTGOWNS. We take special pride in the vast collection and the good values we offer. Full size Mother Hubbard Gowns, double back, at 50c, and three or four styles of every in-

we guarantee.

THE BABIES NOT FORGOTTEN. Full line of everything in Babies' Woolen Shirts, Bootees, Sacques and Bands, Flan-nel Slips and Sacques, Christening Robes, Plain and Embroideried Muslin Skirts and Slips, Children's Drawers, Children's Skirts and Nightgowns, and everything else in Small Underwear in fullest variety. Be sure to pay this department a call.

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510, 512 and 514 MARKET STREET. P. S. Everything new up to date in Straw Hats, Frames and Small Flowers. Narrow Velvet Ribbons for Dress Trimmings.

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