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#### A HOPEFUL OUTLOOK.

Business Men Encouraged by Trade Prospects for the New Year.

SOMETHING LIKE A BOOM IN IRON.

Western Dry Goods Merchants Report Large Sales During 1889.

Special telegrams to Bradstreet's report a continuation of a moderate volume of general trade throughout the country. The mild weather is largely responsible for this, having a marked effect upon sales of coal woolen goods and other seasonable staples. Throughout some of the Western States it is reported that low prices of farm products are counterbalanced in part by large yields of wheat and corn, and the excellent condition of live stock. Farmers in those regions are said to have large Farmers in those regions are said to have large quantities of stock still to seil. But in the Southwest, and on the Pacific coast, rains, succeeding dry weather at the Southwest, cause measiness among country merchants as to large stocks of winter goods remaining unsold. Most varieties of hog produces are stronger on a better demand at heme and abroad. Pork is in fair request and dressed hogs are 3-16 cent higher.

MONEY IS EASIER.

The New York stock market is firmer, on easier money to-day, and there is a probabilit of more seasonable weather during the re-mainder of the winter, thus pointing to a bet-ter trade in coal and other staples. Money has been erratic, having twice touched 40 per cent per annum on call, owing to a natural strin-Observatory Hill Electric Street Railway Company—which is operated by the Pleasling exchange has been wonker, and London would have shipped gold to New York had not take Bank of England advanced the discount rate from 5 to 6 per cent, owing to the low state of its reserves. Bank clearings at 37 cities for 1889 aggregate \$55,724,599,241, as reported to Bradstreefs, 1835 per cent more than 1888 and 9 per cent over 1887. Only six clites show decreases as compared with 1888 or 1887.

Cereal products are quite irregular. Flour is in fair demand here and for export. Wheat has been in light request, but on freer call from abroad, with reported lighter stocks in the United Kingdom and in Russia, is stronger and up 5683 cent.

GRAIN EXPORTS FOR THE YEAR.

irregular in demand and price. Exports of \$2 25, wheat, and of flour as wheat, from both coasts of the United States at the United Stat of the United States this week aggregate 1,888,-054 bushels, against 2,251,634 bushels last week and 1,086,369 bushels in the like week of 1888-9,

and 1,085,589 bushels in the like week of 1888-9, showing a total from July 1, 1889, to date of 54,555,519 bushels, as compared with 52,300,000 bushels in a like period one year ago, and with 76,000,000 bushels two years ago, stocks of wheat at nearly 1,000 points of accumulation in the United States and Canada, east of the Rocky Mountains, on December 28 aggregated 54,227,176 bushels, a total not differing materially from that reported one month previously, when it was 54,455,455 bushels. One year ago, like stocks, as reported to this journal, amounted to 52,740,403 bushels. Stocks of Indian corn at like points aggregated 15,457,400 bushels last Satorday, against 2,456,959 bushels a month ago, and 12,180,879 bushels one year ago. Stocks of oats increased only moderately during December, 1889. Stocks of wheat flour last Satorday were 1,657,676 barrels, against 1,600,624 one month ago, and 2,102,143 barrels one year ago.

IRON IN GOOD DEMAND.

The new year opens with continued confimany consumers being anxious to contract for future delivery, for dates further off than furnace and mill owners are yet willing to. It have them brought back if possible. in iron is in sharp contrast to the situation in some other lines.

Stock-taking and the holidays reduced the volume of trade in drygoods. Regular trade is quiet. Prices are unchanged, except for print ctoths, which have advanced 1-16 of a cent. Wool goods are doll. Stocks of clothing carried over at Boston are large, owing to unsea-

with 1881, the increase in the commercial and industrial population during that period being about as great. Liabilities of failing traders have increased only 84 per cent as compared with 1881.

CONFIDENCE WITH LIMITATIONS. Dun's weekly review of trade says:

The new year opens with a most confident at the East, close at Chicago, Cleveland and Detroit, and closer than before at Kansas City and Omaha, but at other Western points fairly supplied; but the advance in the Bank of En gland rate, and the signs of possible disturbnces resulting from excessive speculation abroad, render the monetary outlook here less clear. The heavy disbursements for interest and dividends, estimated at \$96,294,716 at New York alone, nearly 6 per cent more than last year, will doubtless give present relief. Re-ports from other centers of trade all show that seasonably warm weather is having a de-ssing influence, but in other respects are

pressing influence, but in other respects are generally encouraging.

Many iron and other mills temporarily are closed for repairs. Chicago foots up transactions in 1889 amounting to \$1,177,000,000, against \$1,125,000,000 in 1888, a gain of 3% per cent; in cured meats the gain has been 100 per cent, and in dressed beef, lard and cheese, large; but flour receipts are smaller, with an increase in grain. ease in grain

A GOOD YEAR IN DRYGOODS. The drygoods trace was fully up to the pre-vious years, with easy collections. St. Louis

notes the largest holiday trade on record, and receipts of grain and produce limited only by the transporting power of the railroads. A Milwaukee there is uneasiness as to the near future, and the weather causes slow collections and similar fears at Detroit. At Kansas City and Omaha business is fair for the season. The chief industries are, on the whole, unusually

A fuller statement of cotton mills dividends A fuller statement of cotton mills dividends for 1889, indicates that they were larger than in any previous year of specie prices. The leather trade has become hopeful, and consumption of beots and shoes is prodigious. But over-preduction pushes prices too low for healthy profits. The iron trade pauses at this season, but prices are firm at previous quotations. A combination of glass producers has raised the price of window glass higher than for the past five years, and expects to make the business profitable. Copper is selling at 145 for lake profitable. Copper is selling at 14% for Lake for increasing consumption.

A CLOUD IN THE SKY. The woolen business is still the cloud in the sky. Stocks carried over at the chief cities prove to be 22,000,000 pounds more than a year ago, and sales at Boston for 1889 were 134,000,000 pounds, against 186,000,000 for the previous year, a decrease of nearly 20 per cent. Produce markets have been dull. The decline in prices of all commodities, from January 1 to January 1, was about 4½ per cent, and the range is now a little lower than in any previous January for a little lower than in any previous January for 30 years. The average for 1889 was 4.92 persent below that of 1888. The stock market has been weakened by monetary pressure for the past two weeks, but the average of price is \$5 per share higher than nuary for

the average of price is \$5 per share higher than a year ago.
The Treasury has put out only \$100,000 more than it has taken in the past week, the large disbursements for the new year having not been felt yet; but the available surpins has been reduced \$8,800,000 for the month of December, indicating a large addition to circulation. Foreign trade continues heavy, exports for five weeks at New York falling only 18 per can below those of the previous year, which indicates an excess of \$30,000,000 or more in exports over imports for December.

The fallures in 1836 numbered 10,882 in the United States, or one in every \$7 firms, and 1,77 in Canada, or one in every \$7 firms, and 1,77 in Canada, or one in every \$7 firms, and 1,77 in Canada, or one in every \$7 firms, and 1,77 in Canada, or one in every \$7 firms, and \$1,5710,222 in Canada, against \$145,724,537 in the United States, against \$128,223,07 in 1888, and \$15,710,222 in Canada, against \$148,823,07 in 1888. The business failures during the last sevendays against \$120,000 for the present that the business failures during the last sevendays against \$120,000 for the present that the business failures during the last sevendays against \$120,000 for the present that the business failures during the last sevendays

THE THE LAYING DISPUTE.

What the Firm Concerned Has to Say About It-Mr. Herrick's Reply. Mr.G.T. Herrick called at the office of the DISPATCH Instevening and said, regarding the strike at his store:

had been ordered to stop work until a man named Foster paid a fine of \$5 imposed by the union. They were then teld that as the matter was something we could not inter-THE NEED OF CAUTION POINTED OUT.

THE NEED OF CAUTION POINTED OUT.

SPECIAL TELEGRAM TO THE DISPATCH.1

New York, January 3.—Bradstreet's reviews the trade situation for the week and for the past year as follows:

Special telegrams to Bradstreet's report a special telegram to the special telegram t again, and we said certainly, as we did not recognize any strikes. They went back to work, and we supposed the matter settled. The following Tuesday they made a formal demand for Foster's discharge. Thinking that our business had been sufficiently delayed, we offered them the alternative of either returning immediately to work or quitting. They chose the latter alternative. We never said that their places would be filled by non-union men. They are being filled by men from other unions who laid tiles and set grates here long before this society and most of its members were in existence. The Knights of Labor contain the best workmen in our line of business-and the large houses in New York, with one exception, employ no men from the National Tile Layers' Union, A. F. L."

#### THE PLEASANT VALLEY.

What the Wages Will be Upon the Road-

The New Cars Are Here. The eight motor men employed by the Observatory Hill Electric Street Railway

GRAIN EXPORTS FOR THE YEAR.

Outs, too, are stronger and up 1/20. Indian corn, however, on freer movement at the interior and liberal offerings, is weaker and a triffe lower. Barley is depressed and 1622 cents lower as 1/20. trifle lower. Barley is depressed and 162 cents lower on light demand, while ryes is irregular in demand and price. Events lower on light demand and price. The 25 new cars, which have been built by the Pullman Company, are now in Alle-

MADE CASTAWAYS OF THEM. Singular Story Reinted at a Southside

Police Station. Mrs. Mary Eglof and Mrs. Sarah Stoker called at the Twenty-eighth ward station house last night and related a peculiar story to Sergeant McShane. They said that two sons of Mrs. Eglof and one of Mrs. Stoker had been enticed from home by a lad named Robert Hicks, who has recently been re-

leased from Morganza.

The women live on Washington avenue.

Mrs. Eglof said that one of her sons had returned home yesterday. He had told her that Hicks had induced the boys to go on a trin through the oil regions. They had trip through the oil regions. They had gone as far as Claremont when he gave up the idea of walking so far and turned back. The bovs are supposed to be on their way to Butler. The police have been asked to

LIVE STOCK SHIPMENTS.

Superintendent Starr Denies That Delays Occur in Allegheny.

Supt. A. B. Starr, of the Ft. Wayne Railroad, has written to the Humane Sosonable weather. Raw wool is dull. Territory wools are slightly weaker. Stocks of wool are heavier than a year ago in leading markets. Raw cotton is dull and unchanged. Speculation is slightly more active, with a hardening tendency, owing to a lighter run of receipts and good export demand.

The total number of business failures in 1889 in the United States, reported to Bradistree's, is 11.718, or 10% per cent more than in 1888. The increase in inabilities is 10%, and in assets 19 9-10 per cent. The increase in commercial and deaths has been 38 per cent when compared with 1881, the increase in the commercial and ciety, saying that close investigation sat-

plaint to the Humane Society against the

McKinney Manufacturing Company, said yesterday to THE DISPATCH that he was prepared to make his allegations stronger if he could find any official who considered it his business to take up the factory abuses, feeling prevalent in all parts of the country, and yet with some features which suggest especial caution. The money markets are strained McKinney Manufacturing Company are under the prohibited age, 12 years.

An Improbable Rumor.

It was reported yesterday that Joseph Walton & Co. had reduced the price of soft coal at Cincinnati to the marvelously low figure of 5 cents a bushel. There is a great deal of cutting going on among the coal firms, with an apparent view to force a new

BEATRICE, a great romance fresh from the pen of Rider Haggard, will commence in to-morrow's DISPATCH.

#### Skins on Fire

Agonizing, Itohing, burning, and bleeding Eczema in its worst stages. A raw sore from head to feet. Hair gone. Doctors and hospitals fail. Tried everything.

#### Cured by Cuticura

I am cured of a loathsome disease, eczema, in its worst stage. I tried different doctors and been through the hospital, but all to no purpose. The disease covered my whole body, from the top of my head to the soles of my feet. My hair all came out, leaving me a complete raw sore. After trying everything, I heard of your CUTTOURA REMEDIES, and after using three bottles of CUTTOURA RESOLVENT, with CUTTOURA and CUTTOURA SOAP, I find myself cured at the cost of about \$\frac{1}{2}\$. It would not be without the CUTTOURA REMEDIES in my house.

ISAAC H. GERMAN, Wurtsboro, N. Y.

Burning and Itching I was sick in the fall of 1888 with a burning and itching so bad that in three weeks I was covered with a rash, and could not sleep nights or work days. Some dectors thought it might be sait rheum (eczema), and said they had never seen saything like it before. I received no help from any of them, or from any medicine that I could get hold of until I tried your CUTICINA BINK-EDIES, After three weeks use I was able to work, and kept getting better, until I am now entirely cured.

C. E. OSMER, Taftsville, Vt.

I have used the Curicuma Remedies successfully for my baby, who was afflicted with eczem and had such intense teching that he got no reday or night. The Riching is gone, and my bat is cured, and is now a healthy, rosy-checked be MARY KELLERMAN, Beloit, Kan.

Cuticura Resolvent

The New Blood and Skin Purifier and greatest of Humor Cures, internally, and Curicusa, the great Skin Cure, and Curicusa Soar, an exquisite Skin Beautifier, externally, instantly relieve and speedily cure agonizing, itching, burning, bleeding, scaly, crusted, and plimply diseases and humors of the skin, scalp, and blood, with loss of hair, from pimples to scrofula.

MUSCULAR STRAINS

Attention, Landlordsl. A very important matter to look after this time of the year is the engagement of a re-liable agency to manage the renting of your houses. The well-known firm of Black & Baird have increased their facilities in this branch and are more than ever prepared to give special attention to the management of properties and estates in Pittsburg, Allegheny and suburbs. By the uniform system they have adopted, better results are obtained than by the owners. Monthly settlements, with itemized statements, are forwarded promptly. "On Tuesday morning, December 24, several of our tile layers informed us that they

warded promptly.

Kids. Kids. Read the display ad, this paper, and come coday. Boggs & Buhl.

Having increased our facilities, we are more than ever prepared to gige special at-tention to the management of properties and estates in Pittsburg, Allegheny and suburbs, renting and collecting rents. By our uni-form system we secure better results than can be obtained by owners. Monthly set-tlements and itemized statements forwarded BLACK & BAIRD,

95 Fourth ave. LET OTHER DEALERS TALK

About Reductions on Cloaks, etc., But Kaufmanns' not only talk about them ence between Kaufmanns' reductions and those of others. It you want truth instead of fiction, come to the popular Kaufmanns'.

Landlords Should see that their agents have the fol-lowing qualifications before giving them their property for management: Responsibility,

Experience Facilities

	Fourth avenue.	
	Marriage Licenses Gra	unted Yesterday.
	Name.	Besidence,
The state of the s	Thomas Harper. Elife Beatty. Feter Dunean. Christina T. Carstairs Joseph Ratajezak. Mary Obrenlaska Frederick Keck. Annie Nold Friedrich Brendel. Maria Bauer. John Bird Angust Kurz. Annie Rietzel. Ambrose Carline. Margaret Strain. William Lang Caroline Schneider.	Pittabu: Homestei Homestei Pittsbui Pittabui Pittsbui Allegbei

BESSIE BRAMBLE, in to-morrow's issue, moralizes on the reckless speed at which we live.

MARRIED. CURRY-TESH-January 2, at the residence of the bride, by Rev. R. A. Elliott, Mr. J. A. CURBY and Miss MARY TESH.

ALLEN—At Dixmont, Pa., at 7:20 A. M., D. HOWARD ALLEN, eidest son of R. K. Allen, of diphtheria, in the 19th year of his age. Funeral SATURDAY. Interment private.

BEST-On Friday morning, January 3, 1890, at 3 o'clock, RACHEL, wife of James Best, in her 78th year. The friends of the family are respectfully in vited to attend the funeral services at her late residence, corner of Samson and Federal streets, Second ward, Allerheny, on MONDAY MORNING at 10 o'clock, January 6, 1890. Inter ment private. CONNER-In the 60th year of his age, SAM UEL CONNER.

2:30, from the family residence, in Knoxville. CHRISTIAN-Thursday at 3:40 o'clock P. M. EDITH COSETTE, youngest daughter of George N. and Mary J. Christian, aged 8 years and 8 Funeral from the residence of the parents,

No. 126 Monterey street, Allegheny, at 2 P. M. SATURDAY, January 4, 1890. Friends of the family are respectfully invited to attend. 2 ELLIS—On Friday, January 3, 1890, at 5 P. M., MARY I. ELLIS, in the 72d year of her age. Funeral MONDAY, January 6, at 2 P. M., from the family residence, river bank, between Locust and Greenwood streets, Allegheny. Interment private at a later hour.

[Norristown, Pa., papers please copy.] MS FAULDER—On Friday, January 2, 1890, at 120 P. M., CHARLES ELLIOTT, only son of Isaiah T. and Floretts Faulder, in his 19th year. Funeral from the residence of his parents, 79 Park Way, Allegheny, on SUNDAY at 2:30 P. M. Friends of the family are respectfully invited

GOLDBERG—At Philadelphia, on Thursday evening, January 2, 1890, Dr. Bernard M. GOLDBERG, brother of Dr. S. M. and O. M. Goldberg, of 54 Sixth street, city. GLEDHILL—On Thursday evening, January 2, 1890, CHARLES GLEDHILL, of Tarentum, aged 39 years.

Funeral from the residence of his sister, Mrs.

Sarah Harper, No. 428 Bingham street, Southside, on SUNDAY AFTERNOON, at 2 o'clock. Friends of the family are respectfully invited to attend.

JONES-On Thursday morning, at 7:30 o'clock, ABTHUE JONES, son of John and Achsah Jones and grandson of David T. Evans, aged 3 years and 5 months. Funeral from the residence of his parents, Mission and Sterling streets, Twenty-s ward, Southside, SATURDAY MORNING, at 9 KING-MCALLISTER—At her residence, 245 Second avenue, on Friday, January 3, 1890, at 9 P. M., MARY KING-MCALLISTER, aged 41

Notice of funeral hereafter McCAFFREY-On Friday morning, January 3, at 2 o'clock, Howard, youngest son of Lawrence and Margaret McCaffrey, grandson of Thomas and Sarah Earley, aged 2 years and 11

Funeral from family residence, No. 10 Magee street, on SUNDAY at 2 P. M. [Philadelphia and Boston papers please copy.]

REES-On Friday morning January 3, 1890, THOMAS M. REES, nephew of D. R. Rees, Franklin street, in his 24th year. Funeral service will be held at Copper Works Mission Church SUNDAY AFTERNOON at 2 o'clock. Friends of the family are respectfully invited to attend. VANDERGRIFT-On Friday, January 3, 1890, at 1 P. M., NANOY, relict of the late Samuel Vandergriff, in her Seth year.
Funeral from the residence of her son-in-law,

Charles C. Baer, 28 Sheffield street, Allegheny City, on SUNDAY AFTERNOON, January 2, at 2

WENDELL—On Thursday, January 2, 1890, at 11 P. M., EDNA MAY, only daughter of William U. and Mary Wendell, nee Wilhelm, aged 3 years 2 months and 13 days.

Funeral from the residence of her parents. No. 223 Taylor street, Bloomfield, on SATUR-

JAMES ARCHIBALD & BRO.,
LIVERY AND SALE STABLES,
117, 119 and 180 Third avenue, two doors below
Smithfield st., next door to Central Hotel.
Chringes for funerals, \$3. Carriages for operas,
parties, &c., at the lowest rates. All new carriages. Telephone communication. myl-11-TTS DEPRESENTED IN PITTSBURG IN 1801

Assurs ... 10 ml, 666 %.
Insurance Co. of North America. Losses adjusted and paid by WILLIAM I JONES. 84-sourth avenue. in20-s2-D WESTERN INSURANCE CO. OF PITTSBURG.

NO. 411 WOOD STREET. ALEXANDER NIMICK, President, JOHN B. JACKSON, Vice President, fe22-25-TTS WM. P. HERBERT, Secre DON'T READ THIS!!!

You might profit by it! !! DR. C. S. SCOTT, 624 Penn ave., can cure without pain the worst cases of ulceration in two or three treatments ther dentists require two or three months Best vulcanite sets of teets, so. Dens work in the city. No pain in extracting. Only office where mineral base is made. Oldest estab-lished office in the two cities. The only place where Scott's absolutely safe Ansethetic is administered. 183-77380 Best vulcanite sets of teeth, SS. Best work in

NEW ADVERTISEMENTS



#### 52 Inches Long, \$30.

lowest prices ever known.

We have sold many hundreds of our desks, and strange enough have yet to hear of the first complaint as to their operation or durability.

Our prices are as low as the ferior desks. The price of the desk illustrated above will surprise you, but no less will the high grade and finish of the desk itself.



lock closets, etc., same as the roll top desk above, we have just reduced to the marvelously low price of \$15.

33 FIFTH AVE.

## Rlack Astrachan Diackastiacijai

All sizes, 34 to 42. We have not many to sell, so if you want A BARGAIN come soon. When a lady buys a Persiana or an Astrachan Cape she is making a WISE PURCHASE, as the present style is bound to last for two or three seasons at least. They are a warm, comfortable garment, easily put on and taken off, and a suitable article for all the year around wear, just as fashionable in spring as in the fall, and nice for cool evenings in the summer.

To come down in price as well as down from the top shelf, where they are now standing: \$5 ones to \$4, \$5 50 ones to \$4 50, \$6 50 ones to \$5. TWO FIRE SUREENS \$4 to \$3. Other bargains you can see when you come. Open on New Year's Day until 12 o'clock



# **PRICES**

Men's White Wool Underwear

REDUCED FROM .

Men's Natural Wool Underwear

Men's Camel's Hair Underwear REDUCED FROM | \$1 50 to \$1 25.

PITTSBURG, PA. Mailed free of charge, our list of "Forget-Me-Not" Bargains. Write for it. NEW ADVERTISEMENTS.



We make a specialty of Office Furniture and Office Carpets. Our Roll Top and Flat Top Office Desks combine the best possible cabinet 35c, down from \$1 50, work, latest mechanical devices and finest finish at the

elled cloth cover, automatic

## O.McClintock&Co.

#### THEY GO! THE PRICES

Way, Allegheny.

Persiana Capes,

TEN JAP. SCREENS

& WARD,



# FORGET-ME-NOT

Men's Scarlet Wool Underwear

REDUCED FROM ?

## B. & B.

KIDS TO-DAY

at cut prices that will make it lively at the Glove Depart-

8-Button :: Cream :: White Kids-Black Embroidery, \$2 goods go at 75c. 4-Button :: Cream :: White Kids—Black Embroidery, at

A large lot of 4-Button

Kids, Tans and Browns, at

45c, down from 75c. 4-Button :: Napoleon :: Kid Gloves, Tans and Browns, \$1 a pair-prevailing value \$1 75 -go to-day at \$1.

CENTER COUNTER regular market prices for in- at White Goods Department to-day, a lot of

SOILED WHITE SWISSES,

adapted for sash curtains and many other purposes, will be sold at 1/4 and 1/2 original value. Mostly fine goods and desirable styles,

> Black Brocade Silks at 50c.

> 27-Inch India Silks,

\$4 Novelty Silks at \$1 50.

\$6 Novelty Silks

at \$3.

Silk Bargains at 50c and 75c that are remarkable,

BOGGS & BUHL, 115, 117, 119, 121 Federal st. and Park

this sale to-day.

**OUR PRICES** Quoted in last Sunday's Dispatch, have taken the city by storm. Such values were never known before in the history of the Cloak business in Pittsburg. That the Ladies are quick to appreciate GENUINE Mark Downs was shown by the throngs in our Cloak department the last few days. For the benefit of those who did not

see the advertisement we will again quote prices:

Seal Plush Jackets were \$12, now Seal Plush Jackets were \$15, now 88 75. Seal Plush Wraps were \$22, now

Seal Plush Sacques were \$30, now Seal Plush Sacques were \$35, now 825.

LADIES' NEWMARKETS. Fine Twill Newmarkets were \$12, now \$5 78.

were \$15, now \$7 98. Fine Beaver Newmarkets wer \$18, now \$10. Extra Fine Newmarkets were \$22. now \$15.

Fine Jacquard Cloth Newmarkets

Imported Long garments were \$30 now \$16. Ladies' Cloth Wraps and Jackets for less than the cost of the mate-

rial. All goods marked in plain STRICTLY ONE PRICE TO ALL.

As we have only a LIMITED QUANTITY

of some of these lots it would be well for Ladies in search of bargains to come at once. While we make no big noise, we give you solid facts.

## DANZIGER'S

POPULAR STORES,

Sixth St. and Penn Ave.

JAS. M'NEIL & BRO. BOILERS, PLATE AND SHEET-IRON WORK.
PATENT SHEET IRON ANNKALING BOXER.
With an increased capacity and hydraulic machinery we are propared to furnish all work in our line cheaper and better than by the old methods. Repairing and general machine than the contract of the c

# THEN THIS IS FOR YOU!

TO-DAY



WILL OFFER CHOICE OF

Blue, black and brown Beavers, all the new shades of olive and dark green Kerseys, latest diagonal weaves of Fur Beavers, Chinchillas, Meltons, Corkscrews, Broad Wale Worsteds, single breasted, fly front English box, single breasted fly front Winter Overcoats, double breasted Overcoats, Ulsters or Storm Coats, etc., in fact any kind worn and any weight wanted, not an Overcoat in the whole Four Hundred but what would be considered a dead bargain at \$15, \$16 and even \$18.

### YOU CAN TAKE CHOICE FOR \$10 ONLY

COME AND TAKE THEM AWAY.

They're in all sizes and styles and a perfect fit is insured to all. Come in early and get the best.

You can most assuredly save money by buying an Overcoat to-day, not only at \$10, but at any price you pay. Blizzards are bound to blow during this month as well as in February and March, and the much dreaded "La Grippe," now playing such havoc all over the country, is only to be defied by wearing garments suitable to this ever changing atmosphere of ours.

## TO-DAY

## A Great Sale of Men's Dress Pants

Your choice from 800 pairs of Men's elegant Dress Pants, at the wonderfully low price of

\$4 ONLY Some worth \$5; some worth \$6 and many worth \$7. They're in all widths of waist and lengths of leg and they will be offered without reserve. As you know that the best are bound to go the first, be sure you're among the early ones to visit us to-day. Any one wanting a pair of Pants, either for dress or fine business, cannot do better than visit

## TO-DAY A Great Sale of Underwear, Mufflers, Hose, etc.

We shall offer to-day the following: Choice from 100 dozens of genuine Norfolk and New Brunswick Brown Wool Shirts or Drawers, made with rib buttons, patent elastic

Choice from 100 dozens pure all-silk white or cream Mufflers, goods never previously sold for less than \$1 50 and \$1 75. To-day for 990 Choice from 150 pairs Lamb's Wool lined Nutria Fur Gauntlets reduced from \$3 to \$1 98. These goods are sold at a positive loss, but we

seams. Reduced from \$1 75 to \$1 24 each.

must reduce stock in this line of goods. Choice from 250 dozens strictly all wool Worsted regular made Cardigan Jackets. Large size. Never before sold under \$3 50. Will go to-day for \$2 49.

Choice from 100 dozens fancy stripe and plain Merino Half Hose,

TO-DAY Choice from 25 dozens (all we've got left) of

regular 50c goods. To-day for 34c only, or three pairs for \$1.

## MEN'S GENUINE SEAL CAPS,

(Pieced) at the extraordinarily low price of \$2 49.

TO-DAY

Extraordinary bargains in Ladies', Misses', Men's, Boys', Children's and Infants'

SHOES.

OUR STORE OPEN TO-DAY FROM 7:30 A. M. to 11 P. M.

THE ::: HANDSOMEST ::: STORE