Thursday, January 5th, 1911.

Correspondents' Department

Continued

#### SMULLTON.

The public sale of Mrs. A. T. Cor-man at Centre Mills, was well attended and everything brought a fair price.

Many thankful hearts to the God above for the beautiful rainfall on December 29th.

Henry Wolfe purchased a home from Louisa Smull, of Smullton for to this happy young couple. the sum of \$625. Any person wish-ing to rent a desirable home with all necessary buildings will please call on Henry Wolfe, of Madisonburg for The Misses Edyth and Relda Robb, formerly of this place, but now of Avis visited /friends and relatives at this place and Howard and during further information.

The saying is that beef was the highest when the cow jumped over the holidays. Mrs. William Heverly, of Orviston and Clarence Daley, of Tyrone, are visiting at the home of their father the moon.

But hogs seem to be just as high when the bristles stand on end and cost a penny a piece. So beef may be the cheapest and healthiest after all. Mrs. Edwin Frank and children are

visiting her parents in Sugar valley. Mrs. Annie Greninger is visiting at Harvey Limbert's. Mrs. Limbert has been sick for some time. We all wish her a speedy recovery.

Maggie Harry is making a short

Miss Lulu Yeager, of Lock Haven, visited at the home of her parents Mr. and Mrs. J. E. Yeager over Christstay under the parental roof. The annual meeting of the stockholders of the Smullton water com-pany will be held in the building of H. H. Stover's, Friday evening, Jan-uary 6th, 1911, at seven o'clock p.m. This meeting is for the purpose of electing new officers for the coming year, and settling accounts of 1910. Candidates keep on the alert for dem-ocratic times, and especially for President, who, we all know gets good wages.

Great excitement in Smullton on December 29th, while two empty lumber teams coming home from Coburn, the first one being Bowersox's, from Wolfs Store, started on a trot and Ben Gentzel's team following and ran on the front sled; the offside horse fell and was dragged for some distance. But we are glad to say that no one was hurt; Gentzel's team had their legs pretty well cut open. This should be a warning for every driver to stay with his team and keep the lines in his hands.

Mrs. Clyde Walte and daughter, of Wolfs/Store, are visiting Mrs. Walte's mother-in-law, Jane Walte.

Christmas is past and New Year is ere. May this year find all faces here. ever pleasant.

#### MILESBURG.

Clate Shope is suffering from blood poison in his hand which is now improving. Mrs. Walter Smith and daughter.

Hilda, have spent the last two weeks in Philipsburg. Mrs. Clate Shope has returned from

the hospital where she underwent a successful operation. Edward Johnson, of McKeesport, Edward Johnson, of McKeesport, last week visited relatives and friends

at this place. J. D. Kanan is ill at this writing,

confined to his home. Perry Kanan returned to Altoona after spending Christmas at home.

Wilbur and Edgar Miles returned to Dickeson Seminary after spending the

holidays at home. Frank Kepler, of Renovo, was a business visitor in town last week. William Fulton is improving after

an illness of a couple weeks. Hurley forks, of Scranton, spen Christmas at home

**ROMOLA.** A wedding which surprised many persons because the intentions of the contracting parties were kept a se-cret from all except a few immediate friends was that of Miss Elizabeth Deitz, of Curtin and Howard Boone, of this place. The ceremony was per-formed at 10 o'clock Thursday after-noon at the Disciple parsonage by the Rev. N. H. Patterson. The bride is well and favorably known by a host of friends. The groom is the son of Mr. and Mrs. Lewis Boone and is a sober, honest and industrious young man and at the present time is em-ROMOLA.

a cancerous growth upon his face.

duties after a very pleasant visit with

Mr.s Alfred Lucas. who has been

W. Wilbur Glossner, formerly

improved in health.

Daley last week.

mas.

Prof. J. C. Morris. of Huntingdon, and son Windom, of Belleview, and son Bruce of Philadelphia, spent Christmas at home. H. C. Zeigler passed through our town on Sunday, and wore a broad smile since the arrival of that 5 pound baby boy. Harry says this is the first alive New Year present he

REBERSBURG.

ever received. The Christmas services held in the The Christmas services held in the Lutheran and Evangelical churches were well rendered, especially the pantomime given by a few young ladies of the Evangelical church, de-serves much praise. Rev. E. E. Haney, pastor of the Evangelical church, was presented with a beauman and at the present time is em-ployed on the farm at his home. He He, also has a host of friends who are glad to hear of their marriage and are extending their hearty congratulations tiful water set and a pair of fine gloves, which almost. "rattled his gloves, slats.

The people who spent the holidays in Rebersburg are too numerous to mention. Town is very dull since nearly all the visitors have again left for their places of work. The Lutherans are observing Week

of Prayer this week. The Odd Fellows of this place held

J. A. Daley, who we are sorry to say is in a critical condition, the result of their annual banquet on Saturday evening. They were sadly disap-pointed as they expected a Bellefonte Calvin McKissic, who is employed orchestra which only came as far as Penfield, Clearfield county and his Centre Hall, as their automobile balk-Calvin McKissic, who is employed

at Penfield, Clearfield county and his brother George of Renovo visited their mother, Mrs. McKissic during the holidays. Miss Lulu Yeager, of Lock Haven, visited at the home of her parents Mr. and Mrs. J. E. Yeager over Christ-mas. and happy life and all the pleasures that married life can afford. Miss Cora Lucas, of this place and one of the popular school teachers of Orviston, has returned to her school

Harry Douty and Jacob Gephart re-turned from their trip to Texas and report Texas a very fine country and a pleasant place to be.

### TYLERSVILLE.

quite ill for some time past, has re-turned from Lock Haven, where she spent some time with friends, much Landis Greninger, who was at home over Christmas, left for Bellefonte where he is employed in a drug store. Noah Shreckengast, of Logan Mills, Mr. Hunter and daughter Frances, of Williamsport, are visiting at the home of Howard Tipton. was visiting at this place last Sun-

day Paul Bierly, of Flemington, returned home on a visit. Charles Overdorf, a former resident

teacher of this place, but now a stu-dent of Temple University, Philadel-phia, visited at the home of J. A. of Clinton county, who is now rail-roading in Kansas, visited his grand-Miss Puella L. Glossner, teacher of father Samuel Caris here a few days

Knoll's school, visited friends and relatives at Lock Haven and Beech last week. William Barner, W. H. Rishel, Au-Creek during Christmas week. Clarence Daley and sister Maude were visitors at Beech Creek on Mongust Shreckengast and several others attended the L O. O. F. banquet at Rebersburg on Saturday night.,

Miss Alice Patterson daughter of Rev. and Mrs. W. H. Patterson, of Blanchard, visited at the hospitable home of Mr. and Mrs. Dr. Brickley State and National Corn Prizes. Arrangements have been made to take the corn shown at the Pennsylduring the holllays. J. W. Cyler one of the well known vania Corn Show at Harrisburg to Columbus for the National Corn Show. J. W. Cyler one of the well known farmers of this place is spending the holidays with his daughter Mrs. Fred Harker, of Johnsonburg. We are sorry to note the illness of Mrs. J. W. Cyler of this place. Mr. and Mrs. Robert Mann visited their son Toner, of Jersey Shore, last wook their son Toner, of Jersey Shore, last week. We are glad to see the smiling face of Miss Florence Leathers, who is employed in teaching school at Perth Amboy, N. J. Success to you, Florence Alvie Confer, son of Mr. and Mrs. David Confer, of Orviston, and Miss Ester Mann, daughter of Mr. and Mrs. John A. Mann were quietly married at Bellefonte Wednesday December 21st. These two young people are well and very favorably known by a host of friends who wish them success and happiness all their lives. The groom is an honest and industrious young very favorably known by a host of friends who wish them success and happiness all their lives. The groom is an honest and industrious young

# No Eggs for Patients. No morel eggs will be supplied to

patients for the present by the State Department Health's dispensaries very busy week for tuberculosis throughout the state. ties. This is in the nature of an experimissioner Dixon, who stated that the und that the patients needed them. Doctor Dixon said that for some time oil and milk had been used at a

# The Inside Facts of a Shoemaker's Fight with the Leather Trust

# Facts We Want Every Reader

# of this Paper to Know

A shoemaker up in New York State by the name of George F. Johnson learned his trade at the bench.

Over in Massachusetts a young man, H. B. Endicott, who had won his way by hard knocks, became a leather expert and later a merchant at Boston.

In I891 these two men got together. One was an expert in shoes; the other an expert in leather. No two men ever knew their subjects better.

They formed a partnership. They built a shoe factory in Broome County, New York State.

They made good shoes, and they did well. They were up in the country with no big city rents or high operating expenses. They were plain people themselves, and the money saved in expenses was put into the quality of their shoes.

Everything went well until along in 1893. when certain interests begun quietly to buy up tanneries in all parts of the country.

One tannery after another was either closed or taken over and operated by the combination until, like every other shoe concern in the United States, Endicott, Johnson & Co. awoke one day to find themselves in the grip of the Leather Trust.

The price of leather went up. Endicott, Johnson & Co. were no worse off than all other shoe manu facturers, and they paid in advance.

They then noticed that the leather was not as good as they would like to see it. That touched them on a sensitive spot. . "

They had stood for the high price. When it came to starving the quality of the leather, they rebelled. Sole leather sold by weight, and it began to look like somebody was loading the leather with chemicals instead of feeding it in the tanning and finishing process.

Inside of thirty days Endicott, Johnson & Co. decided to build their own tanneries.

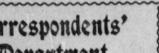
The trade said they were crazy. It was an unheard of thing -a shoe ducern tanning its own leath-

er-assupendous undertaking; it meant hundreds of thousands of dollars and most unsurmountable difficul-

It's a long story-the story of those tanneries with literally miles of masonry and acres of tan-

# THE CENTRE DEMOCRAT, BELLEFONTE, PA.

Page 7.



Ralph. Clay and Chas. Zimmerman returned home after spending some months in Massachusetts where they employed William and Mahlon Baird, of Al-

toona, spent Christmas at home. Maud Kanan returned to State College after spending Christmas at

Homer Noll and wife, of Tyrone spent Christmas at home with Geo. Noll and family and John Swartz and family

Tracy Lambert returned to State College after a weeks' visit at home. Ralph Thomas returned to State after a two weeks' visit at home.

Frank Smith, of Snow Shoe, is visiting his mother and brothers, Mrs. Alfred Smith and family.

The writer received a letter from Jos. Green stationed with Co. A., United States Marine Corps, in the west coast of Panama, at the entrance of the canal at Uanama City.

From now on till further notice I will sell candles at half price. Good 20c. full cream mixtures at 10c. per pound; all 10c. tobacco at 9c; all 5c. tobacco at 4c., and everything in proportion at T. A. Hugg's,

GREENBURR.

# A happy and prosperous New Year

to all.

The following named persons were ation. some of the people who came to spend. Christmas and New Year i n our village and vicinity: Almeda and Mary Kahl. of Lock Haven; Boyd Miller and Mr. Thomas, of Wayne township; Katle and Charles Baily, of Millheim;

uaray, in the morning, at 10 o'clock. If you want to get your shoes, har-

ness, organ or granite ware repaired, call on J. M. Kahl & Son, you will find them located in the shop formerly occupied by William Confer.

occupied by William Confer. H. A. Lamey gladened the hearts of a crowd of fantastics by taking them over their route on his auto. While Ead soon gained control over the horse and got along finely with his trip. Mrs. Merrison and George Hartsock.

CENTRE MILLS.

Miles Breon and lady friend. Miss Daudy, of Rebersburg, visited friends at Lock Haven during the holidays. Mrs. Agness Corman's sale well attended notwithstanding the

Elmer Weaver was on the sick list last week, but has recovered.

last week, but has recovered. The guests who were entertained through the holiday season at the home of John Kline were: Mr. and Mrs. Cann and children, of Altoona; Mr. Kline and son, of Elk county; Miss Fox, of Clinton county; G. W. Kline, of Lycoming county; Edna and Eva Balley, of Centre Hall; Mr. Adam Neese and family, of Spring Mills; and Mr. and Mrs. Chas. Stover, of Millbeim. of Millheim.

Christmas was a for the patrons of this town. The students are arriving daily ment, according to State Health Comfrom their homes, to start in on the exercises which opened on Tuesday

A very interesting program has been arranged by the Y. M. C. A. com-

man and at present is employed at the brickworks at Orviston.

STATE COLLEGE.

Mrs. Gordon sold her household goods to Mr. Calvin Candy who takes charge of the east half of the Foster House on Beaver Avenue. Mrs. Gor-don has left town for Lewistown where she will make her home with er sister

Hamil Holmes sold his home in town to Mr. Hiram Thompson and vacated same last Tuesday and has moved his family to his new house bove town

John Fatkins now occupies the Mrs. John F. Gray property on College Avenue. The people who were short of wat-

er will appreciate the few days of wet weather which we had this week. The water wagons have ceased oper-

WADDLE.

The Misses Mame and Bess Hoy, of State College, spent a few days at their parental home. Those who are on the sick list are

Mr. Thomas, M.
Mr. Thomas, M.
Katle and Charles Baily, of Minn, Par-Philip Baily and Amon Showers, Par-Vin; Rose Wolf, Rebersburg; Pearl Johnson, Eastville; Thomas Rute and wife, of Milfory, Iowa; Ed. Bierly's, from Madisonburg.
P. T. Kerstettier and son Clair left The result of the protracted meet-The result of on Sunday evening,
Mrs. Jane Hartson Mr. Gates, of Gatesburg, is erecting a large chop mill here, which will be ready for operation by spring; our town is certainly on the boom now. Last Wednesday night while Ead Fye and Jim Liddick were crossing the mountain to Port Matilda, their horse suddenly scared at a stump. throwing Jim out of the steigh down over the mountain. but lucky for him, he lit right at Dr. Thompson's; the Dr. gathered him up and took him into their large hall. He escaped him into their large hall. He escaped with only a few bruises and was able to return home the next merning, while Ead soon gained control over

a crowd o'i faktastics by taking them over their route on his auto. John Frank and wife paid Frank's aged grandfather a visit at his home in Rauchtown, on the last day of 1919 —the aged gentleman is seriously iff. In Mesk shot one of his valuable horses last week; it had been quite

sick with heaves. Huyett & McNitt's saw mill has been running steadily all winter through all the bad weather. The shooting match at Paradise, on Saturday, provéd quite a failure as everybody went to Fillmore.

# SMITHTOWN .-- Penn Twp.

Lots of sleighing this winter, and everybody is making good use of same. A few of our young farmers spent last week at State College to learn something new about farming. That is right, keep up to date. Chas. Rossman is filling his ice

house for next summer. Mr. and Mrs. W. H. Musser spent a few days with their son George and family, at Yeagartown. This thaw and rain will help the

Mrs. Harvey Limbert is not im-proving as rapidly as her friends de-sire. Chas. Miller attended the Christmas entertainment given in the Salem church in Penns valley.,

mittee for a series of meetings which open on Tuesday evening and will continue the remainder of the week. Henry Lowery, of Bellefonte, was in town on business this week. The of the dispensaries instead of suits. As fresh eggs are hard to get just now, and as the price is high, it was thought that this would be a The sale of Mrs. John Gray, on Fri-day, was well attended and fair treatment to all the dispensaries. prices received for her household But close watch will be kept on the results.

Old Soldier Tortured.

"For years I suffered unspeakable rfure from indigestion, constipatorfure tion and liver trouble," wrote A. Smith, a war veteran at Erie, but Dr. King's New Life Pills fixed me all right. They're simply great.' Try them for any stomach, liver of kidney trouble. Only 25c. at Green's Pharmacy Co.



A. C. Mingle,

BELLEFONTE, PA.

eggs would be provided again if it was vats. But they were built and successfully operated.

To-day Endicott, Johnson & Co. are independent of all Trusts. They are the only shoe people in the United States that do not gay tribute to the leather combination.

They buy the raw hides in the open markets of the world and tan every foot and pound of leather they use. This not only means a big saving in cost and better tannage, but it means tanning every lot of leather with an eye to the particular shoe that is to be made from it-a great advantage in the working quality of the stock and the wear of the shoes.

Endicott-Johnson Co. have developed processes that double the life of some leathers.

They tan 1,000 skins of calf leather every day. They tan nearly 2,000 sides of the finest upper leather and 1,200 sides of sole leather every day.

Last year, nearly 30,000 shoes stores sold the product of the Endicott-Johnson Co. factories which is the largest outqut of any individual concern.

A beautiful town has grown up around this enterprise-the town of Endicott, New York-where five thousand people depend for their livelihood upon the Endicott-Johnson factories and tanneries.

Established in their tanneries, Endicott, Johnson & Co. save the wearer three profits on the leather in his shoes-the Hide dealer's profit, the Tanner's profit and the leather jobber's profit.

Their last saving to the wearer was to cut out the profit of the wholesale shoe house and sell their shoes direct to the retail store in every town.

The leather in Endicott-Johnson shoes will wear as leather used to wear twenty years ago in the days of honest tanning.

Endicott-Johnson make shoes for the working man and dress shoes as fine as any man wants to wear. They sell school shoes and shoes for women. And because they have cut out four profits between the Tanner and the shoe store they can save the wearer from 50c to \$1.00 on every pair and give him a leather that simply cannot be had in any other shoe.

Now the reader will paturally say, "Why doesn't everybody wear Endicott-Johnson shoes and why doesn't every shoe store sell them?"

Everybody does want to wear Endicott-Johnson

shoes as soon as they know about them, and nearly 30,000 stores are selling the goods.

Some dealers are not as quick as others to fall into line

A retail shoe dealer has his friends and his old busi-" ness associates from whom he has been buying goods for years.

He has a store full of other shoes perhaps, and he doesn't like to break into his lines with another make. Sometimes a shoe dealer likes to have his own name on every pair of shoes and keep the wearer from knowing where they are made. This enables him to keep the matter of profit entirely in his own hands

It is not always the shoe dealer's fault. Some large wholesale shoe houses pay expert salesmen \$10,000 to \$15,000 a year just because of their ability to go out and sell the retail shoe dealer and keep him satisfied.

Endicott-Johnson & Co. do not employ fancy talent on their selling force; and they are somewhat par ticular as to the kind of dealer that sells their shoes. After they have worked so hard to reduce the cost of shoes to the wearer and to cut out the four intervening profits they want to do business with the shoe dealer who is willing to sell their goods at a fair living profit-a dealer who would rather make his money by a small margin on many sales than a big profit on a few sales.

The selection of the right dealers to handle the Endicott-Johnson line is a problem just as it was the building of their tanneries and the getting rid of the shoe jobber.

Erdicott-Johnson & Co. can sell all the shoes they make each year. But their business is growing every year and the future of their business depends upon the service they render to the wearer.

Now as a buyer and wearer of shoes every reader of this paper has a right to vote on this question of buying shoes independent of all trusts.

Are you content to go on paying four profits on every pair of shoes you buy?

Are you satisfied to pay tribute to the hide trusts, the leather trusts, the leather jobber and the shoe jobber-and about how long do you think you are going to submit to it?

Claster's Underselling Store,

BELLEFONTE, PA.