in that way cultivate more intensively, and obtain a much larger yield and profit per acre than by dry farm-

CORPORATIONS SUBJECT TO

PUBLIC CONTROL. When you go beyond this field of co-operation, you reach a field which is now largely occupied by large corporations, which are exercising a public use and for that reason subject to public control.

I believe that eventually the public ownership of all public utilities is inevitable in this country; but I am not a believer in the theory that we are ready to-day for municipal ownership in all our cities or for the government ownership of all our railroads.

Municipal ownership without municipal integrity may be a greater evil than corporate ownership, "and the last condition of that man be worse

I believe that political honesty must | miserably failed. come before public ownership, and that the only way we will ever get political honesty is to restore the great majority of our people to the land, where they will live close to nature, and learn the obligations of man to his fellow men, and the imperative need of public integrity, by learning to unite together to do things for themselves. HONESTY THE CORNERSTONE

OF CO-OPERATION.

Man is the product of his environ-ment. Man will be what he is trained to be. And co-operation will train men to be honest with each other and with the public, because honesty and integrity in the discharge of obligations to one's fellow men is the corner stone of co-operation.

Without it co-operation is a house built upon the sands.

With such integrity, co-operation is a house built upon the eternal rocks as a foundation.

And so it is that your movement for

the formation of farmers' associations, in order that you may transact for yourself the business of selling your own soil products, is but a single thread in the great cable of co-opera-tion which will finally warp our shap of state off the rocks, and draw it to a safe anchorage.

The profits that you will make for yourself in the formation of these cooperative associations, and their management, is the least of the reasons which should impel you onward in the movement.

A CRISIS IN OUR HISTORY.

We have reached a crisis in our country's history. It is a crisis threatening greater

danger than when the cloud of dis-union swept up from the south and the nation was drenched in the blood of a civil war. The cancer of corruption following

in the wake of great wealth is eating out the vitals of our country. I have shown you that there is but one cure, and it is to men of your class that we must look for this cure.

In training yourselves to co-operate together to do things for yourselves that one man cannot do for himself, you are engaged in carrying out a patriotic purpose just as noble as though you had enlisted as a soldier to shoulder your arms and march to I have mentioned. the front and lay down your life, if need be, in repelling the army of a

foreign invader. We are spending millions for forts and navies and to maintain an army to protect ourselves against the other nations of the earth.

Our greatest danger is not from foreign nations. It is in our midst. is at the very heart of our political and social life.

And you who are here to-day are p'oneers in the great campaign which ill result in overthrowing the cohorts of corruption which will otherwise destroy us.

OPPOSITION A STIMULANT.

I have been told that your movement meets with opposition. Those who oppose it are most unwise. the lesson of all periods of the history of our race that reform movements, movements for the betterment of mankind, even movements which merely burport to be for human betterment. and are of questionable character, have been strengthened and built up and perpetuated by opposition and per-

No greater stimulus to the growth of your movement could exist than to have it systematically opposed. Such emposition rouses the combativeness and aggressiveness which is in every man's being, stimulates him to greater effort, and encourages him to persevere until obstacles have been overcome which would otherwise have caused

STRENGTH COMES FROM STRUGGLE.

It is another law of nature that strength comes from strenuous strug-The strong arm is the arm that is tised. The strong mind is the mind that thinks. The strong man is the man who has developed every fibre of his physical vigor by use. The strong races of the earth are those which have survived oppression and overcome great obstacles in their develop-

Be not discouraged by any condition that may confront you.

Be not discouraged even by tempor-ary failure. It is the history of all movements that failure must at times be a part of their record.

But as the wise saying has it: "Failures are but the pillars of suc-ILLUSTRATIONS OF SUCCESSFUL

CO-OPERAL-ON. What others have done, you can do If you want successful illustrations of co-operation among producers, go to California and study the workings of the associations which have been formed there among the fruit growers for the marketing of their product.

And the road to their success was paved with many failures. At first it seemed as though there were more failures than successes.

But they persevered. They were forced to swim or drown. They had to learn to market their own products or have their industries destroyed.

And they learned. And so will you loarn, if you will farm associations whi persevere and be loyal to your fellows it out in many cities.

and to your movement. If you want other illustrations of

ENGLAND. The growth of the co-operative stores in England has been something

They began at the small end. They began with the acorn and they gradually developed the tree until it has become a great strong oak.

If they had begun at the big end, and subscribed a capital stock as large as their present capital, and gone out into the highways and byways to hire men to transact their business, forming a great organization in which no man was trained to his duties, they would have failed hopelessly and

And so would any great business enterprise started in that way. Co-operation can be no exception to

the law of evolution.

The great central thought which the American people out of the wilderness of the corruptions and dangers of accumulated and aggregated wealth should be a great public movement in the line of "making men" rather than

"making money."
Our government is upheld upon the shoulders of its own people.

And as our citizenship is maintained at a high standard of moral and physi- the deal is off gentlemen." cal strength on the part of our men and our women, just to that extent will the strength of our nation be maintained.

If we would be sure of this, we must keep our young men from flocking to the cities.

The way to do it is to train them through a system of education which will equip them to solve the problems of the country, and plant the idea in their minds that the country after all offers a greater stimulus for mental activity than the city.
PROBLEMS OF THE COUNTRY.

The most attractive problems of this generation are in the country. The building of good roads, the building of better farm homes, the engineering problems of the farm, the application of power to the needs of the farm and the farm home, the lessening of domestic burdens through better domestic arrangements, the construction of rural electric railways and rural telephones and farm irrigation systems and the application of machinery to all the uses of the farm, offer a field for effort and invention and the application of energy to the farmer's boy which no city can offer to him, provided he has had the opportunities of education to qualify him to solve these problems.

There should be in every county in this country a school where every farmer's boy could, without going any farther from home than the county seat, learn to do all the things which

AGRICULTURE AND MANUAL TRAINING.

We have schools where a part of this training may be obtained. The Throop Polytechnic Institute at Pas-adena, California, and the Stout Man-ual Training School at Menominee, Wisconsin, are of this class. But, cultural training which a boy gets at the Doylestown National Farm School, or in part at the summer school of the Wisconsin State University at Mad-

And every girl should have an equal opportunity to fit herself for her duties as the mistress of a farm home.

Out of such homes will come a generation of strong, conservative and intelligent men who will solve the great problems of this people, and will solve them so gradually and steadily that no radical methods will ever need to be adopted.

They will put out of business the politician who wants to ride in blood up to his bridle bits, like an erstwhile governor of Colorado, or the presentday politician who seeks to ride into public office on a wave of prejudice and champion the people's rights with his voice, while his hand, like as not, is in the pocket of some corporation. "Put not your faith in princes"-

nor in politicians. "The Lord helps those who help

themselves." So long as the people depend for re lief upon politics, just that long will they be disappointed.

THE LARK IN THE MEADOW. When they learn the lesson of the fable of the lark in the meadow, and go to work to do things for themselves, talk politics less, and train themselves to do things by co-operation more, they will be surprised at the progress they will make in the

right direction. Politics, and a dependence on the part of the people upon politics, are the hope and the salvation of the corruptionists and the trusts, and of every combination of capital which lives by skimming the cream from

the industries of the people. If you want the cream yourself you

must do your own skimming. You must not imagine for moment that what I have advocated is a mere theory. It is far more than that. It is a broad highway leading us out of the social and political bog in which we have been mired down.

There are instances here and there all over this country where the seed has been planted and is thriftily grow-

INDICATIONS OF THE MOVE-MENT.

You see the movement at work in the increased interest in country life, in nature study in the school, in the establishment of such institutions as the Doylestown Farm Training School in Pennsylvania; in the Pingree po-tato patch idea; and the vacant lot farm associations which are working

You see it in the school gardens which are being established in successful co-operation, go among the many places and in the increased inter-co-operative creameries of Wisconsin est in agricultural training as a part

RED RUM.

A Temperance Lesson.

We were standing at the counter of marvelous. Starting with practically nothing in the way of capital, in a comparatively few years they have built up a business aggregating millions of dollars a year.

But they began right.

They began at the small end.

We were standing at the counter of a sumptuous barroom in San Antonio where Barclay and the two Englishmen in the party had met by appointment. Barclay had a ranch to sell which the Englishmen, two heavy-set, redfaced, high booted fellows were about to purchase. I had acted as broker in the transaction and was well pleased with the price settled upon and anxious that no "hitch" occur to delay the immediate closing of the bargain.

The bar-tender put out four glasses and a bottle of liquor in anticipation of our order and the two Englishmen and myself poured a good "three fingers" into our glasses, but Barclay hesitated a moment and then said, "I think I'll take sarsaparilla." The Englishmen glanced at each

other significantly. "We're not buying soft drinks today, partner," said one. Barelay hesitatingly poured out a good sized drink and raised it to his You must begin with the seed and let it grow gradually, as they did in England with their co-operative stores.

THE MAKING OF MEN.

Barclay hesitatingly poured out a good sized drink and raised it to his lips and turned toward the Englishmen who smiled their approval.

A strange thing then occurred. Bar-

A strange thing then occured. Bar-clay took of his hat and looked into should be the pillar of fire by night and the pillar of cloud by day to lead set the untouched liquor on the bar banged his fist down on the bar and exclaimed:-"If you can't drink with

Barclay turned to him, his face very white, and said slowly:-"Then Presently Barclay said, "I'll admit I

should like to trade with you, gentle-men, but the trade can go to the devil if I have to drink whiskey in order to make it. I will tell you why I can't drink liquor if you will listen a momment. You may think it took courage to refuse to drink, but I tell you it would have taken more courage to have accepted it." He drew a newspaper clipping from his pocket book

was convicted of murder in the first degree, but that sentence was postponed through respect to the prisoner's mother who dropped dead in the courtroom upon hearing the verdict. "That's nice stuff for a man to read about himself, eh?" said Barclay, with



MY ANGEL MOTHER CAME TO COMFORT ME.

a feeble smile. He folded the slip put it back in his pocket-book and produced another which read "Barclay to be hanged on the twenty-first instant."

ate cause of those two notices was murder. The prime cause was-well, what is 'murder' spelled backward?" Without waiting for an answer he traced the letters of the word with his

An embarrassed silence followed. murdered my mother. At that time, continued Barclay, "my mother and were living in a boarding house kept by an old maid of uncertain means and 'the boys' with a little up-country gossip and some hot rum. I remember it hot rum-and-water laden air; the great my remembrance of the scene ends.

that department is doing to stimulate an interest in agriculture and the prosperity of those engaged in it.

You see it in the awakening interest in co-operation everywhere, in the co-operative associations that are being formed, in the rapid growth of cooperative creameries and co-operative producers' associations of all kinds. TRIUMPH OF THE RURAL LIFE.

And the one thing which will make it more easily possible, which will tend the most to draw the city dweller to the country and relieve the lonesom ness and isolation of the farm life, are the good roads, for which a great move ment is now gathering force, and the electric rallway systems which are threading the rural districts in every thickly settled farming section of our

triumph of the rural life and of a new era in this country when "Men-mak-ing" and not "Money making" will be our national slogan.

"A time like this demands strong men,
Great hearts, true faith and ready hands:
Men whom the lust of office does not kill,
Men who possess opinion and a will,
Men who have honor, men who will not



ARIOSA write to us. We will supply he doubtless believes he is doing you a let us send you a you direct. You will get greater value favor, whereas he is really derriving for your money-a better pound of cof- you of the most wholesome and delifee-full weight-than he can sell you cious beverage that you can buy, someunder any other name. He cannot sell thing better than anything else he can of ARIOSA in a wooden box, trans-Arbuckles' ARIOSA loose, by the sell you for the price. The sales of portation paid to your nearest freight pound out of a bin or bag, because we Arbuckles' ARIOSA Coffee exceed the station. The \$1.80 pays for the transsupply it only in sealed packages that sales of all other package coffees in the portation and the coffee, which will be you can identify every time, which protect the coffee from the dust and impurities that loose coffee absorbs—and the four next largest concerns in the protect the signature of Arbuckle Bros. that entipurities that loose coffee absorbs—and the four next largest concerns in the tles you to free presents. Ten pounds insure full weight. Coffee exposed to world, simply because the public action packages—ten signatures. If you again. "Gentlemen," he said, "You'll the air loses its flavor, strength and have to excuse me, but I cannot drink purity. You cannot tell where it came money in Arbuckles' ARIOSA than containing full particulars and colored from-neither can the grocer-he may they can buy in any other way. think he knows-but he doesn't, and us, you can't trade with us-that's all you can ever know is the price to drink-it quenches the thirst and ticket. It is worth remembering that tastes good. Most people need it. It cannot guarantee it for any period, outward appearance is no indication of aids digestion, increases the power and "cup" quality.

mislead you. Whenever one of them fee than the soldiers of any other naadvises you to take loose grocery store tion.

When I awoke I was horrified to find were really there, or my spirit had myself in a prison cell. The jailer come back to haunt the place. stood at the door and cautioned, "Re-"Presently the head jailer member anything you say may be used

about a month off and my angel mother secured the best and abjest counsel to defend me; but, best of all, she came to me in my agony and put her hand on my forehead, and then kissed me and told me that she believed me innocent. How she could logically do it, with evidence enough against me to damn an angel, I don't know, but she did it with her woman's heart, and large amounts, and they had determine she did it with her woman's heart, and large amounts, and they had determin-

"Gentlemen," resumed Barelay, after to favor the wicked purpose of those a pause, "I used to believe all lawyers men. Their plan was to go to Miss C's rascals until that time. But the way room and secure the keys of the that man worked for me was nothing house, after which they could loot at short of sublime. He labored with me leisure. Accidently, however, they day in and day out, morning, noon, awakened the landlady, who immediately striving by all means ately set up such an unearthly screamthat awful period to the surface. .

"I shall not bore you with the harrassing details of the trial. It was shown, however, that I had been dis thought of theft, but cared only to covered in Miss C's room. I was on get away. As they were going out, the floor in a drunken sleep when the however, they discovered a man lying officers arrived, and was completely in the hall at the landing, near Miss dressed, even to my overcoat and hat. C's door, in a drunken stupor. Then it Near my right hand, as if I had but occured to them to drag the man noiserecently relaxed my hold upon it, lay lessly into her room, and leave him my pistol. One of the cartridges had there with a pistol on the floor near been discharged and the bullet found his hand. Their motive in doing this in Miss C's body fitted the empty was to divert suspicion from them-

"My lawyer used to come to my cell and implore me to use every trick and had a pistol in my pocket similar to device that I knew to bring back the chain of events of that fateful night, but I could only gaze at him stupidstant."
"Gentlemen," he said, "the immed! At a certain point the cloud of obliv ion would drop before my mind, and I could not penetrate it. I thought that by thinking with great rapidity, and running with exact sequence along the chain of occurences leading pencil in the order suggested: "RED up to a certain hour, the mental mom-entum thus acquired might carry me through into the realms of my mental "Gentlemen, the rum that I drank darkness. But it was without avail. You can drive a horse at a furious rate right up to the brink of a lake, but there he will stop, and not budge an inch further; and the blackness of temper. I had just returned from a the lake in front of him is no blacker cattle-trading trip and was regaling than the blackness of that hell-born period of five or six hours of oblivion that confronted me. O, the helplessness was eleven o'clock at night. The of it all. I used to sit and watch my whole scene comes back to me now: the lawyer fight against such overwhelmof it all. I used to sit and watch my ing odds that the admiration I felt for stove, red with rage and energy. There his skill would, at times, so absorb me that I felt the part I was taking in the awful tragedy.

"To make a long story short, the case finally went to the jury. You have seen the newspaper clippings. The verdict killed my mother who had never once left my side during the trial, except at night, and then only to resume her place the first thing in the morning. She had been hoping against hope. When mother dropped dead. I offered a stlent prayer gratitude that she had not lived to witness the last act.

"On the morning of the twenty-first, as the clipping says, I was brought before the judge, an old friend of my father, and sentenced to be hanged by the neck until dead. Gentlemen, there's an experience not many ever had and lived to tell of it. Words are but feeble when one tries to describe

"Talk about timely rescues in the dramas—all nicely planned to occur with the regularity of clockwork—why they actually had that awful black cap drawn over my face, and the noose adjusted before the governor's 'stay' arrived. I heard a commotion in the crowd and wondered rather impatiently what the delay was about. Then co-operative creameries of Wisconsin or Michigan, or go among the co-operative canal companies of California or Colorado or Montana.

If you want instances of gigantic success in co-operation, go to England, national government, and in the work of the Department of the component parts of our public school system.

You see it in the great upbuilding of the Department of Agriculture as one of the component parts of our public school system.

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You see it in the great upbuilding of the Department of Agriculture as one who have honer, men who have honer, men who have honer, men who will not lie.

Men who can stand before a demagogue, and I was led back to my cell. When I reached my cell and sat upon my bed, I couldn't realize what had occurred and pinched myself to see whether I

If he will not seil Arbuckles' | coffee, instead of Arbuckles' ARIOSA, | If your grocer does not sell ARIOSA

ambition to work and it makes one feel Grocers as a rule are honest, trust-worthy men who would not consciously United States soldiers drink more cof-

"Presently the head jailer came to me and told me that a fire had taken paper clipping from his pocket book and laid it down where we could all see it. "That's exhibit No. 1," he remarked.

For a moment we started in amatement at the great black letters which spelled the word GUILTY. The article following said that John Barclay her woman's heart broke when, at length, the jury told her she had been late, and the night very tempestuous mistaken."

known to philosophy, science and prac- ing that it was found necessary to tice, to recover from the sensitive despatch her without more ado. One plates of my memory the picture print shot was enough for the dastardly ed on them by a rum-enfeebled spirit purpose, and the poor old creature, between the hours of eleven P. M. and who had never done any other harm two A. M. on the night of the murder. than to ask for her just dues, went But it was of no use. Evidently the quickly 'over the river.' The robbers films of memory had been temporarily desensitized by the stupefying influif anyone in the house had been arous ence of the alcohol. Anyway, nothing ed by the shot. Concluding finally could bring the dreaded pictures of that the storm had drowned the report of the pistol, they determined to leave at once, as the murder had so unnerved them that they had no selves, as they were strangers in the

> hence the empty shell in mine. "Gentlemen, that is my story." Presently he said:

place. When they discovered that I

their own, they exchanged catridges;

"I know there's one question you all want to ask. You want to know what I've got in my hat that had such a startling effect upon me. I will tell you what it is,-it's a picture,it's not that of mother, nor my sweetheart, but,"-and he held his hat with the inside turned toward us.

caused us all to shudder. It was the picture of a gallows. Todd extended his hand. "The deal is on," he said.

Didn't Keep the Appointment. A young American student at Prague fell deeply in love with a pretty German girl and sent her a note proposing a place of meeting. He wrote: "That my darling may make no mistake, remember, I will wear a light pair of trousers and a dark cutaway coat, In my right hand I will carry a cane and in the left a cigar. Yours ever, Jake." The girl's father got hold of the note and sent this answer:

"Dot mine future son make no mistake, I vill be dreshed in mine shirt sleeves. I vill year in mine right hand a club, and in mine left hand I vill grasph a six-shooter. You vill recognize me by de vay I bats you on de heat a goaple time twice mit mine club. Vait for me at de corner, as I have somedings important to inform you mit. Your frent, Heinrich Muller. Query-Did the young man keep the

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There was a picture there, one that

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