

GOSSIP OF THE STREET

"Gossip the bulls' little Christmas party has been all shot to pieces, and one of the traders sitting around the table in an uptown board room yesterday...

Illinois Central's Big Year Illinois Central is closing the biggest and best year in its history. It has carried a record amount of freight traffic...

Look for More Weak Spots There has been a striking diversification in the views of two partners of one of the big wire houses concerning the market position for some time past...

Importance is left for the bulls to use as ammunition this morning and we look for the market to remain irregular, with weak spots appearing in some manufacturing shares...

Westinghouse Air Brakes The action of directors of the Westinghouse Air Brake Company in proposing a capital increase from \$30,000,000 to \$50,000,000...

Crude Oil Going Up Frank D. Kistler, chairman of the board of the Producers and Refiners' Corporation, declared yesterday that in the face of the increasing demand at home and abroad, the outlook is decidedly good...

Belgium Has Advanced 14,500,000,000 Francs on Reconstruction Brussels, Dec. 20.—(By A. P.) Premier Theunis, speaking in the Chamber of Deputies today on reparations, said Belgium up to the present time had advanced 14,500,000,000 francs to Germany for restoration of devastated regions...

TORPEDO SEVERS FISHING BOAT Toulon, France, Dec. 20.—A practice torpedo, badly aimed during naval maneuvers, yesterday struck a small boat containing two fishermen. The projectile cut the boat neatly in two and sank the occupants into the sea...

U. S. PLAN TO DIVIDE CABLES ACCEPTED

Italy Will Connect With Former German Line to America ORDERS ROME-AZORES LINK

Washington, Dec. 20.—The American plan for the division of the former German cables in the Atlantic virtually has been approved by the powers interested in the allocation and Italy already has let a contract for construction of a new cable to the Azores...

Discovery Surpass Descartes, Dr. Brasted Declares London, Dec. 20.—The archeological treasures of the recently discovered tomb of King Tutankhamun in the Valley of the Kings were described yesterday by the American Egyptologist, James H. Brasted, in a telegram to the Cairo correspondent of the Times from Luxor...

GERMAN WAR DEBT MOUNTS Announcement was made several months ago that Belgium by the end of 1922 would have expended 10,000,000,000 francs on reconstruction, the amount to be repaid by Germany.

EARLDOM FOR LASCELLES IF FIRST-BORN IS A BOY King George Would Make a Grandson Viscount at Birth London, Dec. 20.—Should the baby expected at the home of Viscount Lascelles and Princess Mary early in the new year be a boy it is likely his father will be created an Earl by King George so the boy may automatically become a Viscount.

New Issue

\$1,500,000

Merritt-Chapman & Scott Corporation 10-Year 7 1/2% Convertible Sinking Fund Debenture Bonds

Dated January 1, 1923 To mature January 1, 1933 Principal and interest payable in gold at the office of W. A. Harriman & Co., Inc., New York City...

Convertible into Common Stock of the Corporation at the Basic Conversion Price of \$75 per share

A Sinking Fund beginning not later than January 1, 1925 provides for the retirement of a minimum of \$1,200,000 of these Bonds by maturity either by purchase at net to exceed 110% and accrued interest or by redemption at that price...

GUARANTY TRUST COMPANY OF NEW YORK, Trustee

Table with 3 columns: Description, To be Authorized, To be Outstanding. Includes 10-Year 7 1/2% Convertible Sinking Fund Debenture Bonds, 7% Cumulative Preferred Stock, and Common Stock.

T. A. Scott, Esq., President of the Corporation, summarizes from his letter to the Bankers, as follows:

HISTORY: The Merritt-Chapman & Scott Corporation is acquiring substantially all the plant, equipment, business and goodwill of the Merritt and Chapman Derrick and Wrecking Company and of the T. A. Scott Company...

BUSINESS: The business of the new Corporation may be divided into two parts: (1) The salvage operations, and (2) the harbor or "inside" business of heavy derrick work, lightering, and construction work of every nature under water and in connection with shore improvements...

PLANT: The plant and equipment comprising the most modern type derricks, lighters, wrecking vessels, and miscellaneous salvage gear, have been appraised at \$4,215,000. The new Corporation has contracted for the purchase of plant and equipment formerly owned by the United States Government, Navy Department, which will bring the total appraised value to \$5,115,000.

SECURITY: These Bonds are a direct obligation of Merritt-Chapman & Scott Corporation. Under the terms of the Trust Indenture securing this issue of Bonds, the Corporation covenants to maintain net tangible assets equal to at least 300% of the amount of Bonds outstanding...

ASSETS: Consolidated Balance Sheet as of December 1, 1922, after giving effect to this financing and consummation of contract for U. S. Navy Department equipment, shows tangible assets applicable to these Bonds of \$6,515,000 of which \$1,400,000 are quick assets...

EARNINGS: Consolidated earnings of the merged companies as audited for the six years and eleven months ended November 30, 1922, available for interest charges on this issue average \$697,156 annually or 6.19 times the requirement...

PURPOSE OF ISSUE: The purpose of this issue is to provide additional working capital, and funds for payment, in part, for the U. S. Navy Department plant and equipment.

CONCLUSION: Government authorities, ship operating and insurance companies, having in mind the efficient distribution of plant with the greatest possible territory under its protection, have urged the merger of the two active agencies in this field...

We offer these Bonds for delivery when, as and if issued and received by us, and subject to approval of counsel,

Price 101 1/4 and accrued interest to yield over 7.25%

All legal details in connection with this issue will be passed upon by Messrs. O'Brien, Boardman, Parker & Fox, New York City, for the Bankers and Messrs. Kivlin, Woolley, Campbell, Hicks & Keating, New York City, for the Company...

W. A. HARRIMAN & CO. INCORPORATED NEW YORK PHILADELPHIA CHICAGO

F. S. MOSELEY & CO. BOSTON NEW YORK CHICAGO

FRAZIER & CO. INCORPORATED PHILADELPHIA NEW YORK

The above information is based upon official statements and statistics on which we have relied in the purchase of these Bonds. We do not guarantee it but believe it to be correct.

Electric Bond and Share Company 6% Cumulative Preferred Stock

(Par Value of Shares \$100)

Free from Present Normal Federal Income Tax

Preferred as to Assets as well as Dividends. Callable, as a whole, at the option of the Company upon 90 days' notice on any Dividend Date at 110 and accrued dividends. Dividends cumulative from date of issue, and are paid quarterly, February, May, August and November 1.

GUARANTY TRUST COMPANY OF NEW YORK, REGISTRAR BANKERS TRUST COMPANY, NEW YORK, TRANSFER AGENT

Table with 3 columns: Description, Authorized, Outstanding. Includes Preferred Stock and Common Stock.

The following information is summarized from a letter signed by Mr. S. Z. Mitchell, President of the Company.

Business: Electric Bond and Share Company, incorporated February 28, 1905, takes a financial interest in Electric Power and Light and Gas enterprises. It buys, holds and sells securities issued on such properties, and renders expert assistance in connection with the financing and operation of companies controlling and operating such properties.

Purpose of Issue: Proceeds from the sale of this Preferred Stock will be used for general corporate purposes of the Company in expanding its business.

Provisions: Company has no mortgage or funded debt. Under the By-Laws no indebtedness shall ever be incurred in excess of the total par value of the outstanding Preferred Stock without the affirmative vote, or consent in writing, of the majority of all outstanding stock.

This stock is preferred as to cumulative dividends at the rate of 6% per annum. No dividends may be paid on the Common Stock unless, after such payment, there remains a surplus equal to at least 18% (three years' dividend requirement) on the total outstanding Preferred Stock.

Earnings: For the year ended October 31, 1922, Net Income, after Federal taxes, was \$3,655,821.13, or over 3.7 times annual dividend requirements of \$975,000 on the total amount of Preferred Stock outstanding, including this issue. The Net Income of the Company since its incorporation in 1905, has been sufficient to meet the Preferred dividend payments during all of that period, more than 4.1 times.

Dividend Record: Dividends at the rate of 5% per annum were paid regularly on the Preferred Stock from organization up to October 31, 1911, at which time the regular rate was increased from 5% to 6% per annum, and have been paid regularly at this rate since then. Common Stock has regularly paid dividends of not less than 8% per annum since July 15, 1909.

Equity: The Preferred Stock will be followed, upon completion of present financing, by \$16,250,000 par value of Common Stock, all owned by the General Electric Company.

All legal details in connection with the issue of this Preferred Stock will be passed upon by Messrs. Winthrop & Simpson, New York, for the Bankers, and Messrs. Simpson, Thacher and Bartlett, of New York, for the Company. The accounts of the Company are audited by Messrs. Marwick, Mitchell & Co., Accountants and Auditors.

We offer the above stock when, as, and if issued and received by us, and subject to approval of counsel, at 97 and Accrued Dividends, from November 1, 1922, to yield about 6.20%

Bonbright & Company 437 Chestnut Street Philadelphia

The information contained in this advertisement has been obtained from sources which we consider as reliable. While not guaranteed, it is accepted by us as accurate.

Successful Speculation

Strange as it may seem your success in the market depends more upon when than upon what you buy.

The great basic law of Action-Reaction governs both speculative and investment markets mostly as it governs our mechanical and scientific worlds. Changes within the concern itself cause its securities to fluctuate within a range of the 10 points. These "ripples" cannot be forecast in any way!

Artificial market manipulations are responsible for minor movements lasting for a few days or a few weeks. These "waves" are unnatural, artificial, and are effective only as long as the pressure is kept up. They cannot be forecast in any way.

Changes in the Fundamental Conditions underlying the business world, meanwhile, cause the whole market to travel its regular cycle showing an average rise and fall—a fluctuation of around 50 points. These—the "tides"—travel with almost clock like regularity. They can be forecast with remarkable accuracy.

The Long-Swing Method 3. Sell out at the top of the broad tide at 30 to 100 points profit. 4. Hold funds liquid during the down swing.

RESULT—You enjoy half again to twice the usual return without the risk, worry or loss involved in ordinary speculation.

The Opportunity Now Certain stocks are at or near the bottom of the cycle and should be purchased at once. Others are rapidly approaching a buying point.

If you are a buyer of stocks and miss this opportunity you may have to wait three to five years for another as favorable.

Send for Booklet—Today A request on your letterhead will bring samples of recent Bulletins and booklet "Getting the Most from Your Money"—gratis. Tear out the MEMO—now—and hand it to your secretary when you dictate the morning's mail.

MEMO For Your Secretary Write Babson's Statistical Organization, Willsley Hills, Pa., as follows: Please send me copy of Bulletin 244U and booklet "Getting the Most from Your Money" gratis.

Babson's REPORTS Babson Statistical Organization Largest Organization of Its Character in the World

Announcement Mr. Lloyd A. Munger has become associated with us in charge of the bond department in our New York office.

A. G. Becker & Co. 111 Broadway New York 137 South La Salle St. Chicago ST. LOUIS SAN FRANCISCO LOS ANGELES SEATTLE December 20, 1922.

Georgia Railway & Power Company SECOND PREFERRED & COMMON STOCKS

HARRISON & CO. BANKERS 106 SOUTH FOURTH STREET PHILADELPHIA Members New York and Philadelphia Stock Exchanges

GEO. A. HUHNS & SONS Members of the Philadelphia, New York and Chicago Stock Exchanges

Alan A. Alexander & Co. Stocks and Bonds Colonial Trust Bldg., Phila.