NEW ISSUE

\$3,100,000 Printing Crafts Building

First Mortgage 6% Serial Coupon Bonds
[SAFEGUARDED UNDER THE STRAUS PLAN] SERIAL MATURITIES, 1 TO 15 YEARS. Denominations, \$1,000, \$500 and \$100

We summarite as follows from a letter from Mr. Raymond E. Baylis, President of the Printing Crafts Realty Corporation, mortgagor inshis bond issue:

MORTGAGED PROPERTY: Land and the Printing Crafts Building, covering the entire block front of 197 feet 6 inches on the west side of Eighth Avenue, from 33rd to 34th Streets, and with a depth of 120 feet on 33rd Street and 119 feet on 34th Street. The building is 22 stories in height, of steel frame, full fire-proof construction, with the unusual floor bearing capacity of 240 lbs. per square foot, and 14 elevators. The building was erected seven years ago for the purpose of housing some of the largest and best known quality printing concerns and allied trades in New York City, and has been maintained in excellent condition.

LOCATION: The location is directly north of the large new Federal Post Office, and diagonally across the street from the Pennsylvania Railroad Station. Within two blocks are the Pennsylvania Hotel, McAlpin Hotel, Martinique Hotel, the Equitable Life Assurance Building (in course of construction), and such department stores as Gimbel Brothers, Saks & Company, and Macy's.

EARNINGS: The building is now rented under leases and shows a net return of \$333,349.60 per annum. Due to changing rental conditions, some available space is now being rented at a higher figure, and the annual future net rental earnings of the property have been conservatively estimated at \$401,539.60, a sum more than twice the greatest annual interest charge and greatly in excess of the annual principal and interest requirements. The property is valued at much in excess of \$4,000,000.

BORROWING CORPORATION: The bonds are the direct obligation of the Printing Crafts Realty Corporation, composed of well known companies from the printing trades which occupy space in the building.

> PRICE: Par and accrued interest to net 6% Call, write or 'phone for circular 685-Q

1617 WALNUT STREET, PHILADELPHIA Telephone, Spruce 6387

FORTY YEARS WITHOUT LOSS TO ANY INVESTOR

NEW OFFERINGS

United States Treasury

announces the following issues to be dated December 15, 1922

U. S. Treasury 31/2% Certificates due March 15, 1923

U. S. Treasury 4% Certificates due December 15, 1923

U. Ş. Treasury 41/2% Notes due June 15, 1925

We will be pleased to receive your

subscription subject to allotment. PRICE 100 AND ACCRUED INTEREST

COMMERCIAL TRUST COMPANY

Member Federal Reserve System CITY HALL SQUARE

A Brief Review of **Business Conditions**

is contained in our monthly bulletin "The Situation."

In addition this bulletin summarizes the more important phases of the bond and stock markets.

We shall be glad to send a complimentary copy to those Interested.

Hemphill, Noyes & Co. Members New York Stock Exchange ranklin Bk. Bldg., Philadelphia

Arkansas Lt. & Pr. 6s, 1945 New Orleans Rwys. & Lt. 5s, 1949 Bayuk Bros., All Issues Denner Steel, 1st Pfd.

GARRISON & CO.

St. Louis & Springfield Railway Company First Mortgage 5s, Due Dec. 1, 1933

Subject to supply, we will pay 971/2 for a reasonable amount of the above bonds

We Will Buy

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Tel. Spruce 3881-3882-3883

Members Philadelphia Stock Exchange, New York Cotton Exchange

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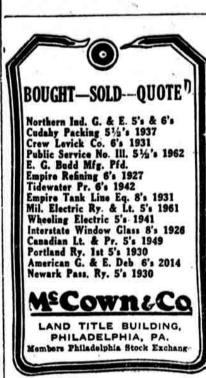
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a coal bond where carnings are far in excess of all interest, depreciation and sinking fund requirements. The bond is also guaranteed by another company of great strength.

F. P. Ristine & Co. Widener Building, Philadelphia
w York
subers New York and Philadelphia

Consolidated Traction

of New Jersey

1st 5s, 1933

Bought—Sold—Quoted

Elkins, Morris & Co.

Land Title Bldg., Phila.

NEW ISSUE

\$1,000,000

Richardson and Boynton Company

Fifteen-Year 61/2% Sinking Fund Gold Bonds

Dated December 1, 1922

Due December 1, 1937

Salient features as summarized by Mr. D. Rait Richardson, President of Richardson and Boynton Company

Business: Richardson and Boynton Company, established in 1837 and incorporated in 1882, is engaged in the busiin 1837 and incorporated in 1882, is engaged in the business of manufacturing and selling ranges, stoves, warm air furnaces, steam and hot water heaters and other heating apparatus. The main plant is located at Dover, New Jersey, and branch offices are maintained at Chicago, Boston, Philadelphia and other important cities throughout the United States. The range business is widely distributed, especially in New York and the surrounding territory, while the other business is national. In the eighty-five years of its existence, the Company has built up an excellnt reputation and has long been recognized as a leader in its line. The trade names "Richardson," applying to steam and water boilers and laundry and tank heaters, and "Perfect," used in connection with furnaces, combination ranges, gas ranges and coal ranges, are of very great value and widely known. The management is conservative and so constituted that The management is conservative and so constituted that it should assure the continued successful operation of the business.

Earnings: In the five years ended December 31, 1921, the average annual earnings available for interest and sinking fund charges, after depreciation and inventory adjustments but before Federal income taxes, were equal to FOUR AND ONE-HALF TIMES the annual interest requirements of the \$1,000,000 Fifteen-Year 61/2 % Sinking Fund Gold Bonds and TWO AND ONE-HALF TIMES the maximum combined interest and sinking fund requirements. fund requirements.

The earnings, on the same basis, for the first ten months of 1922, were equal to practically THREE AND THREE-QUARTERS TIMES the annual interest requirements of this issue of bonds.

In each of the last twenty-five years the earnings of the Company that would have been available for interest and sinking fund requirements have been in excess of a full year's interest and sinking fund requirements of this issue of bonds.

Assets: The audited accounts of the Company as of October 31, 1922, after giving effect to this financing, show net quick assets of \$2,204,056.38, or \$2,204 for each \$1,000 par value of bonds, and total net assets of \$2,760,984.40, or \$2,760 for each \$1,000 par value of bonds.

Purposes of Issue: The proceeds of the sale of this issue of bonds will be used for the expansion and im-provement of the Company's plants and for other cor-

Sinking Fund: A sinking fund is provided, payable semi-annually beginning June 1, 1923, sufficient to retire each year \$50,000 face amount of the bonds. This sinking fund is sufficient to retire 721/2% of the entire issue of bonds before maturity.

Security: These bonds will be the direct obligations of the Company and, with the exception of purchase money obligations for \$310,000 principal amount secured by mortgage upon certain of its property, will constitute its only funded debt. Among other things, the indenture will provide in effect that the Company will not create any mortgage or lien upon its fixed or permanent assets (other than purchase money mortgages or mortgages) upon after acquired property at the time of acquisition) unless the bonds of this issue shall be equally and ratably secured and unless the total net assets of the Company shall be equal to at least 200% of the face amount of the bonds of this issue then outstanding and of the bonds or obligations proposed to be issued under such mortgage or lien; and that the Company will not create or assume or guarantee any other indebtedness or obligations maturing more than one year from their

Maintenance of Assets: The indenture will provide that the Company will at all times have and maintain net quick assets (as defined in the indenture) equal to at least 100% of the face amount of the bonds then outstanding and in no event less than \$500,000, and will not pay any dividends (other than dividends payable in shares of stock) on its capital stock, common or preferred, while the net quick assets of the Company are below an amount equal to 150% of the face amount of the bonds then outstanding or the payment of which dividends would reduce such net quick assets below said

All legal proceedings in connection with this issue of bonds will be passed upon for the Bankers by Messra. Rushmore, Bisbee & Stern, New York. The books and accounts have been examined by Messrs. Price, Waterhouse & Co., Certified Publie Accountants. These bonds are offered if, as and when issued and received by us and subject to the approval of counsel

Price 100 and accrued interest, to yield 6½%

Descriptive Circular Furnished on Application

Spencer Trask & Co. 25 Broad Street, New York

Redmond & Co. 1427 Walnut Street, Philadelphia

All information given herein is from official sources, or from sources which we regard as reliable;

All bonds having been sold, this advertisement appears as a matter of record only. (Closed Mortgage)

\$750,000

McNab & Harlin Manufacturing Co.

First Mortgage 7% Sinking Fund Gold Bonds

Dated November 1, 1922

Due November 1, 1942

Redeemable at any time in whole or in part, at the option of the Company, on 30 days' notice, at 1071/2 and interest.

COAL & IRON NATIONAL BANK, NEW YORK, TRUSTEE.

Interest payable without deduction for normal Federal Income Tax, not to exceed 2%. The Company agrees to reimburse holders, upon proper application, for the Pennsylvania Four Mill Tax and for the Massachusetts income tax on the interest, not to exceed 6% per annum.

The President of the Company has summarized his letter to us concerning the Company and its bonds as follows:

BUSINESS-The McNab & Harlin Mig. Co. is one of the oldest companies of its kind in the country and the only one in the metropolitan district manufacturing a full line of iron, semi-steel and brass valves and fittings - constituting a well diversified line of staple products in constant and general demand. Since 1859 its plant has been located in Paterson, N. J., from which it can serve the New York markets most advantageously. The management of the company remains unchanged.

EARNINGS-Average annual earnings, available for interest, taxes and depreciation, for the 5 years ended December 31, 1921, amounted to \$226,141 or more than 4.30 times present interest requirements. For the last 10 years, earnings averaged \$186,112 or more than 3.54 times these requirements.

ASSETS-The Company's balance sheet as of July 31, 1922, readjusted to give effect to this financing, as certified to by Messrs. Leslie, Banks & Company, shows a ratio between current assets and current liabilities of over 3 to 1, net quick assets amounting to \$970,993.07 or approximately \$1300 per \$1000 bond outstanding and net tangible assets to \$2,255,431.79, or more than \$3000 per \$1000 bond. Messrs. Ford, Bacon & Davis have appraised the fixed assets of the Company, exclusive of patterns, dies, goodwill, patents, etc., at in excess of \$1.500,000, or over \$250,000 more than the amount, included in the above net tangible assets, at which the property is carried in the Company's certified balance sheet.

SECURITY-These bonds will be secured by a direct closed first mortgage upon all the fixed assets of the Company now owned or to be hereafter acquired.

SINKING FUND-A sinking fund of \$25,000 per annum, payable monthly, or 20% of net earnings after depreciation, whichever is larger, will be used to purchase bonds of this issue up to 1071/2 and interest, or if not so obtainable, to redeem bonds at that price.

PURPOSE OF FINANCING-The money derived from the sale of these bonds is to be devoted to working capital, enabling the company to take advantage of its increasing trade opportunities and placing it in a position to more efficiently handle its rapidly growing business.

Legal details in connection with this issue will be passed upon by Messrs. Beekman, Menken & Griscom, New York, and Messrs. Townsend, Elliott & Munson, Philadelphia, for the Bankers, and by Messrs. Griggs, Baldwin & Baldwin, New York, for the Company. The books of the Company have been audited by Messrs. Leslie, Banks & Company, Chartered Accountants. Appraisals and engineering reports have been made by Messes. Ford, Bacon & Davis.

Price on Application

STROUD & COMPANY

We do not guarantee the above statements, but have obtained them from official sources which we believe to be reliable.

Stockwell CERTIFIED PUBLIC

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ACCOUNTANTS

Land Title Bldg., Phila