

## Declared Principles

"There can be no true progress without principle."

(Prom the book "Standards of Business" by Elwood E. Rice)

For nearly a century and a half those declared principles which marked the birth of the American Nation have proved their soundness. The honored patriots whose attesting hands witnessed the famous Declaration of 1776 have long since passed, but their declared principles live and lead us on.

As sound basic principles in a nation make secure the inalienable rights of men, so, commercially, do right principles lead the world of business forward to success and sounder development

The Rice Leaders of the World A stands for right business principles. Concerns of proved character, through acceptance of membership, declare their firm belief in the practice of the principles which form the Association's Qualifications for Membership:

HONOR:

A recognised reputation for fair and honorable business dealings.

QUALITY:

An honest product, of quality truthfully rep-STRENGTH: A responsible and substantial financial stand-

SERVICE:

A recognised reputation for conducting business in prompt and efficient manner.

The Association's Emblem of Business Character portrays these Qualifications in word and symbol. Look for it in members' catalogs, literature and advertising; on their stationery, salesmen's cards and products.

The Emblem enables you to identify not only worthy merchandise but also the supporting principles which guarantee service and satisfaction. It is a safe guide for the discriminating purchaser.

Each member represents a different industry; but it is not inferred that other concerns do not ctice good business principles. This is claim you may repose full confidence in any merchandise or message which bears the Association's Emblem of Business Character. Your confidence in one member justifies equal confidence in all.



Emblem of **BUSINESS CHARACTER** 

## Rice Leaders of the Aprild Association

Represents High Standing in NAME-PRODUCT-POLICY

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The Following Manufacturers Are Members:

## "FINE PEOPLE TO DEAL WITH"

GRUEN WATCHMAKERS GUILD Gruen Verithin Watches A. B. DICK COMPANY Mimeographs GEIGAGO, ILL

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Fostering the Practice of Right Business Principles

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