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An old established manufacturing concern, selling only to the best resulters in the U. S., desires to Secure the errices of a young man of good breeding and excellent personality, must be well educated, intelligent an aggressive, having land at least 5 years' national sales experience preferably, as a assistant sale manager with the difficult object in view of placing him in executive capacity. In answering furnish in detail both personal and business reference, experience, age and education, and any other information when you might think of interest to your future employers.

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Hadlo fans of Philadelphia and its vicinity will have an opportunity tonight for the first time to hear the
Philadelphia Police Band by wireless.
At the invitation of Barclay H. Warburton, Jr., grandson of John Wanamaker, the band will give a radio concert at ten o'clock from station WCAU
at 1936 Market street. EDWARD LOWBER STOKES & CO. Conservative Investments 20 South 15th St.

GOSSIP. OF THE STREET

It has been some time since the market would look upon a session of Congress as a possible ruling factor. Such is the case at the moment. Forecasts of what may or what may not happen in the present extra session have problematical values, but Wall street, from all indications, is getting kered up a point it will be greatly disappointed if the legislators now assembled at Washington do not give many thrills before they call off action. In all events, it is almost unanimously conceded by all recognized observers that Washington, starting with

the company would have had not less than \$8,000,000 surplus at the end of year applicable to the common

New School Misleading "A subject which is causing not e

little semi-humorous comment at the

moment," said the head of one of the commission houses yesterday, "is that of the self-styled new school of busi-

of Bethlehem, which would give Midvale

More Weak Spots Left

Action on the market the last few lays indicates the recent shake-out

fresh vulnerable spots, it is quite evi-dent the liquidation of speculative ac-counts is not yet complete. It is also

apparent many of the pools are find-ing it hard sledding, because of the

more discriminating attitude of the

loaning institutions in the acceptance of collateral. The slump has made quite a number of only recent active

speculative footballs undesirable un-

less loans are generally sweetened with

any one with intelligence recognized the collapse of the speculative struc-

ture this month was due to something

much more serious and far reaching

than the preverbial short selling. If only half of the recent selling was for

the short account, the market some days

ago would have come back with a bang likely to make the whole bear

amp dizzy. On the contrary, some

ne, and many some ones, were de-ivering the real goods. THE TRADER.

LIQUOR MEN INDICTED

Federal Jury Returns Bills Against

Fifty-nine, including Lipke The Federal Grand Jury has returned

indictments against thirty-three saloon-keepers and twenty-six bartenders for

violation of the prohibition law, Bills

gainst nine saloonkeepers were ignored. The jury took a recess until De-

The jury took a recess until December 4.

One of the saloonkeepers indicted is Ernest Lipke, of Natrona and York streets. Lipke recently had a long-drawn-out legal battle for "his brother's business," which led to the United States Supreme Courf deciding that the Internal Revenue Commissioner had no authority to impose penalities under section 35 of the Volstend law upon saloonkeepers accused of violating the law before they were convicted.

law before they were convicted.

As a result of the decision a large quantity of liquor which had been seized at Lipke's place was ordered returned to him. Later his place again was raided by prohibition agents. Lipke said at the time of the arrest that he had not violated the law and that the prohibition agents were merely "rub.

prohibition agents were merely "rub-bing it in for spite."

Radio fans of Philadelphia and its

much more acceptable collateral. It is always a handy excuse to blame big break on the merciless bear, but

an approximate market value of \$34 a

These predictions go so far as

Sixth street to Delaware avenue. The petition was hastened at the request of the Mayor, who desires to see the opening begun to connect with Delaware avenue, which is now being widened north of Kensington.

Other petitions to file bonds in the case of street openings made necessary by building developments were signed by the Mayor as follows:

Northwest side of Woodland avenue from Seventy-second street to Cobbs from Seventy-second street to Cobbe Creek. the reading of the President's message yesterday, became the key of the finan-cial universe. Strikes Costly to the B & O

Creek.
Seventy-second street from Woodland avenue to Greenway avenue.
Tremont street from Bensalem avenue to point westward 120 feet.
M street from Torresdale avenue to Wyoming avenue.
C street from Wyoming avenue to Louden street.
I street from Vyoming avenue to Louden street.
Georges lane from Columbia avenue to Montgomery avenue.
Kingsessing avenue from Sixty-fifth street to sixty-sixth street.

Methodists to Meet

Bishop Berry and four other Bishops of Methodism will attend the annual meeting of the Board of Home Missions of the Methodist Episcopal Charch this evening in the Wesley Building. Seventeenth and Arch streets. Bishop Berry will preside.
Bishop Edwin H. Hughes, of Boston, Bishop Charch E. Jones, of New Orleans; Bishop Charcs Wesley Burns, of Heens. Mont.; Bishop -Luther B. Willson, of New York, and Bishop Charles L. Mead of Denver, will take part in the proceedings. Daniel Willard, president of the Beltimore and Ohio Railroad, in his report to the stockholders said, in part: "At the beginning of the present year 1022, a budget for the year was prepared, based upon an assumed business 5 per cent in excess of the business handled in 1921, and also assuming a reduction in freight rates of 10 per cent, with the continuance of the then existing rates of pay. The budget prepared at the beginning of the year contemplated a net railway operating income of \$32,000,000 at the end of the year, which with other income would have provided, after deducting fixed charges, \$6,000,000 or \$7,000,000 surplus applicable to the common stock after paying the preferred dividend and providing for the \$3,500,000 sinking fund. "At the beginning of the present year

WILL HASTEN EXTENSION

OF SPRING GARDEN STREET

Bonds Covering Damage

WOMAN JUROR SCORES MEN'S IDEA OF JUSTICE

Tells New Voters' League of Flipping Coin to Reach Verdict Being a member of a mixed tury is not to the liking of Mrs. Philip J. Mitchell and she told the League of fund.
"Notwithstanding the fact that more than three-fourths of all the coal mines located on the Baltimore and Ohio ceased production April 1, due to the Mitchell and she told the League of Women Voters of the Twenty-second Ward about it yesterday at a luncheon in the Germantown Y. W. C. A. She said she had served on several juries in the Federal Court and protested against one certain man who had served on three juries with her because he tossed a coin to see which way he would vote. She said the man did to the content of the court of the cou coal strike, which, of course, affected very seriously the business of the comvery seriously the business of the com-pany, we were able to show at the end of the first six months' period net operating revenue of more than \$2;000,-000 in excess of the amount set up in the budget for the same period, and there is every reason to believe that if conditions had continued as they were, She said the man did not understand the English spoken in the court and by the other jurors and on her protest he was

"This man," said Mrs. Mitchell, "refused to vote for conviction in a con-spiracy case because he had flipped a coin and it had to'd him the man was innocent. In the jury room he wanted to know what conspiracy was and I told him it was what is going on in Ireland. The shop strike cost the Baltimore and Ohlo in lost revenue and increased expenses between \$10,000,000 and \$11,000,000. He said: 'We have good things there and I know this man is not guilty because my coin says so.''

She told of another man on a jury with her who voted egainst an inventor because he had himself made a machine one that would not were

\$3,500,000,000 IN RISKS

machine once that would not run.

ness experts.
"Nearly every publication one picks Expert Tells Credit Men of Big up carries somewhere in its columns Business in Life Insurance full and specific directions to the busi-

Life insurance, within thirty years. will be the greatest inancial busifiess in the world, members of the Credit Men's Association were told yesterday at their meeting in the Hotel Adelphia. lefinite predictions as to when all de-velopments of interest to them will The speaker was Solomon S. Huebner, professor of insurance at the University of Pennsylvania and adviser to the Government. "Economists are wrong," he said,

o state that securities will reach turning points on definite dates, or within bounds of certain months. Just as soon as a sufficiently large number of people shall have become impressed with these ideas, they will find themselves beside the second state of the second with these ideas, they will find themselves landed high and dry. The factors swaying industry and business and finance remain just what they have been through the centuries."

*Midvale Merger Story

Some one dug up the old story yesterday of the merger of the Midvale States In premiums alone. Steel Company with the Bethlehem Steel. Ever since the tri-consolidation. Economists are wrong, ne said, "in excluding insurance as a commodity in their three-fold classification, production, distribution and consumption. They should add a fourth factor and call it elimination of risk. In 1921 there was \$3.500.000,000 invested in the United States in premiums alone. Steel Company with the Bethlehem Steel. Ever since the tri-consolidation. "in excluding insurance as a commodity in their three-fold classification, pro-

tion was abandoned, there has been a persistent effort on the part of a cer-SABATINI RETURNING HOME

tain element to link the Midvale up with Bethlehem. Philadelphia Artist Bringing Strik-

completed with an exchange of shares of Midvale for 100 shares Paris, Nov. 22.—Rapinel Sabatini. Philadelphia painter, who has been iving in Paris, is now en route to Philadelphia with the striking collec-tion of paintings and sculpture designs which caused a mild sensation during the exposition at the American Art As-

share. This must have been dismal news for those hooked up at much higher figures. In the previous proposed tri-consolidation, Midvale figured out about forty-five on the deal.

Even at that figure many who have been hanging on tensciously who cought Mr. Sabatini's work covers a wide variety of subjects. His ultra-modern conceptions and color studies are much been hanging on tenaciously only caught a glimpse of daylight and when the commented on in the modern artist 834 value was worked out in this new mental deal, many like the Mexican, "Felt berry zeek." groups.

MOTOR DEATHS DECREASE Uniontown, Pa., Nov. 22.-Coroner H. Paum, of Fayette County, in his October report noted an increase in homicides and a decrease in automohas not been effective in cleaning out all the weak spots. While the bear contingent is blamed for uncovering bile fatalities, as compared with September. He investigated forty-four cases, including eight homicides, two suicides and one death as the result of an automobile accident. Four persons met death in mine accidents and a like number in railroad accidents.

STATE SUES SILK MAKERS

Several Plants Accused of Empley-

Pottsville, Pa. Nov. 22.—The Tilt Silk Mill, operated by the Phoenig Silk Mayor Signs Petition Relative to Mayor Moore has signed a petition, prepared by the City Solicitor, for Company, was the subject of a lawsuit permission to file a bond to cover dam- yesterday when officials of the State Deages that may be awarded through the opening of Spring Garden street from Sixth street to Delaware avenue. The petition was hastened at the request of the Mayor, who desires to see the opening begun to connect with Delaware avenue, which is now being widened north of Kensington.

Other petitions to file bonds in the case of street openings made necessary the regulations.

the regulations.
Nearly forty prosecutions have been

Methodists to Meet

Five Year Gold Notes To Yield Over Six Per Cent Secured by a direct mortgage on all property with benus of cummon stock of stablished coal company. Ribes owned and operated in Pennsylvania and West Virginia. Details from Company direct without obligations.

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\$2,800,000

Erie Railroad Equipment Trust, Series "HH" 5% Equipment Trust Certificates

To be issued by the Trustee under an Equipment Trust Agreement to be dated November 13, 1935 (Philadelphia Plan)

Commercial Trust Company, Philadelphia, Trustee

Dated November 15, 1922. Payable semi-annually in serial instalments May 15, 1923 to November 15, 1937. both inclusive. Payable to bearer (with optional registration) in denomination of \$1,000 Certificates and dividend warrants (May 15 and November 15) payable at the office

Subject to the approval of the Interstate Commerce Commission

We are advised by F. D. Underwood, Esq., President of Brie Railroad Company, as follows:

The Certificates are to be issued in part payment for standard railway equipment consisting of 40 new Mikado type locomotives, equipped with boosters, and 20 new Pacific type locomotives to be constructed at a cost of approximately \$3,821,000. The face amount of these Certificates will represent approximately 75% of the total cost of the equipment.

The title to the equipment is to be vested in the Trustee and the equipment is to be lessed to Bris Rai'road Company at a rental sufficient to pay these Certificates and the dividend warrants and other charges as they come due.

MATURITIES AND PRICES

(Accumulated Dividend to be Added in Each Case)

Amount	Maturity	Price	Yield	Amount	Maturity	Price	Tiett
894,000	May 15, 1923	100.12	4.75%	\$93,000	Nov. 15, 1930	96.17	5.60%
94,000	Nov. 15, 1923	100.00	5.00	93,000	May 15, 1931	95.99	5.60
94,000	May 15, 1924	99.64	5.25	93,000	Nov. 15, 1931	95.80	5.60
94,000	Nov. 15, 1924	99.53	5.25	93,000	May 15, 1932	95.63	5.60
94,000	May 15, 1925	99.08	5.40	93,000	Nov. 15, 1932	95.45	5.60
94,000	Nov. 15, 1925	98.91	5.40	93,000	May 15, 1933	95.29	5.60
94,000	May 15, 1926	98.43	5.50	93,000	Nov. 15, 1933	95.12	5.60
94,000	Nov. 15, 1926	98.23	5.50	93,000	May 15, 1934	95.78	5.50
94,000	May 15, 1927	97.64	5.60	93,000	Nov. 15, 1934	95.65	5.50
94,000	Nov. 15, 1927	97.41	5.60	93,000	May 15, 1935	95.52	5.50
93,000	May 15, 1928	97.19	5.60	93,000	Nov. 15, 1935	95.40	5.50
93,000	Nov. 15, 1928	96.98	5.60	93,000	May 15, 1936	95.28	5.50
93,000	May 15, 1929	96.78	3.60	93,000	Nov. 15, 1936	95.16	5.50
93,000	Nov. 15, 1929	96.56	5.60	93,000	May 15, 1937	95.05	5.50
93,000	May 15, 1930	90.37	5.60	93,000	Nov. 15, 1937	94.94	5.50

We offer these Certificates, subject to sale, when, as and if issued and received by us, and subject to the approval of our counsel, Messrs. Morgan, Lewis & Bockius, and to the approval of the Interstate Commerce Commission.

, Temporary Receipts will be delivered exchangeable for Definitive Certificates when received.

DREXEL & CO.

Philadelphia, November, 1922.

Jamaica Water Supply Company

First Consolidated Mortgage 5% Sinking Fund Gold Bonds

Due July 1, 1946

Redeemable at 105 and accrued interest. Interest payable January 1 and July 1 without deduction of the normal Federal Income Tax up to 2% THE EQUITABLE TRUST COMPANY OF NEW YORK, TRUSTEE

Pennsylvania Four Mills Tax Refunded

We summerize from a letter of Mr. Herbert Kirkwood, Secretary of the Company, as follows CAPITALIZATION upon completion of the present financing:

Authorized Underlying Bonds (Closed) \$1,400,000 First Consolidated Mortgage 5% Gold Bonds 2,500,000 Outstanding \$1,000,000 9 64,000* Capital Stock 300,000 1,620,500 300,000 300,000 *\$858,000 of these Bonds are deposited with the Trustic of the First Consolidated Mortgage #\$148,000 retired by Finking Fund.

THE COMPANY serves a population of approximately 125,000 in one of the most rapidly growing sections of the New York Metropolitan district. Approximately 90% of the total value of the property is within New York City.

SECURITY: These Bonds are secured by mortgage on the entire property, subject to \$64,000 underlying bonds outstanding in the hands of the public. \$936,000 of the \$1,000,000 bonds of the closed underlying issues are deposited with the Trustee of this issue.

REPLACEMENT VALUE, exclusive of franchises, water rights or going value, was estimated in 1916 by Stone & Webster, Inc., at \$2,397,000 based upon prices for material and labor prevailing in 1914. Since that date the Company has expended approximately \$500,000 for extensions and im-

NET EARNINGS for the twelve months ended September 30, 1922, were more than twice interest charges on all bonds outstanding.

ADDITIONAL BONDS may be issued only under conservative restrictions.

SINKING FUND: The mortgage provides for an annual sinking fund, which it is estimated will retire 58% of the present issue before maturity.

Logalities in connection with the issuance of these Bonds have been approved by Mesers. Roberts, Montgomery & McKeehan.

Price 901 and Interest, to Yield About 5.75%

JANNEY & CO. 133-135 SOUTH FOURTH STREET PHILADELPHIA

This information and these statistics are not guaranteed, but have been obtained from sources we belief to be escurate