WHO'S WHO IN THE STORY

OBERRY MOHUN, up-to-date girl, wich and charming, at once irritated and attracted by

DAVID SANGREE, young American

ethnologist and war veteran, amazed by changes in manners and customs brought out by the war, but interested in Cherry. His modest funds are invested with her father.

FIM MOHUN, a self-made financial leader. Too busy to think of his children he leaves them to

MRS. MOHUN, who has successfully cultivated the social side of life.

BOB MOHUN, son, is a typically reck-CEORGE LYCETT. ciderly chorus, philosophizing as the story develops.

JOHN CHICHESTER, whom Mrs. Mohun would like to call son-in-law.

"He Got Rich Too Fast" OU believe that?" he asked.

months. I wouldn't mention it to any one but you. But I know you're a

friend of the family. The Chichester

estate has some of his paper, most of

from touching rock bottom. Mohun has

been slipping up on the interest he owes

us. Well, you know the way I feel

about things. I don't want to be hard

en him on account of the family-on

drift along." Sangree glanced up

quickly, surprising a rather shrewd look

in Chichester's expression. And he

listened with a keener car for his own

misfortunes. "Some of his concerns

coppers are. There are some people who sen

aren't going to be so-er-friendly as

I am and money grows tighter every week. Some people thought the elec-

tion would help matters, but it hasn't

belped. Now they say March or April will see this country through the worst.

Sangree deeply perturbed-"very un-

every one concerned. I'm speaking very

ly. I hope you'll consider it in con-nce. I'm merely telling you the

can last that long-

ity be ore this felle had held so lightly

fortunate.

don't believe that Jim Mohun

unfortunate." said

of slender shoulders and thin tingers license, but

How on earth-?"
Sangree had a sudden sense of pueril- lescence anhood.

"War brides! He capitalized those—" Chichester broke off with an

air of restraint. "My dear chap! And you're in deep? Where was the stock when you bought it?"
"Ninety-three. And it's twenty-one

"How many shares" asked the

other. Roughly-two thousand, he said

Chichester emitted a tennous whistle

"Holy smoke." he mattered.
"There were some new contracts

arge orders- ' protested Sangree help-

lessly.

'Moonshine. The big plant is all but closed down. My advice is to sell damn quick. Get what you can, a

"You know, you've rather taken the wind out of me. Chichester," said the

"I'm sorry. I didn't know I was bringing you bad news. You student chaps haven't any business in the stool market. And Lycett! He fell under Mohun's speil, I suppose? It's a damned pity—the more so because Mohun basts well. But he stool because

Mohun means well. But he got rich too fast."

Sangree rose. The blow had hit him hard and there seemed no possible chance

that Chichester could be mistaken. What would be have to gain by lying

to Sangree who had made his painful admission after learning the facts?

They must be true.

"Thanks, Chichester," he said stend-

fly as he offered his hand. "I'll have to think this out. There's nothing to

do tonight of course-''
'I'm sorry, old man. Don't take

my advice unless you want to, but it's the best I can give you. I wish you had come to no at first. Come to me downtown if there's any way I

Sangree shook his hand, hade him

good night and still rather bewildered went out into the avenue to tre to face his situation calmly. A light

face his situation calmly. A light drizzle was falling, through which the traffic signals biazed, pertentous. The street, the loyous aspect of which he had recently come to consider with a

real affection, seemed suddenly to have grown strangely unfriendly. His patrimony—the greater part of it—gone? It was unbelievable. And yet what other interpretation could be out on what he had just heard? John Chichester had suddenly achieved a new dignity quite out of prevention to Sangree's familiar convention of him the

gree's familiar conception of him, the dignity which power gives to worthy and unworthy alike. Money! That was Chichester's empire into which

Sangree had strayed tilting at wind-mills. Chichester's millions, soundly placed in bonds and mortgages, turned

the ridicule that had been in Sangree' heart into something like respect. San

heart into something like respect. Sangree had never cared about money, had never even thought about it, so long as he could find enough for his scientific projects and his own modest meeds, and he had been willing to leave the administration of it in the hands of others. But he realized with a sense of sudden shock that not having money and some to matter very much

now going to matter very much

Indeed.

It was too late to call un George Locett. There was nothing to be done until morning. What, even then, seemed now very uncertain. He caldn't blame Lycett for having been carried off his feet by the magic of the Mohum's earlier successes. And was difficult, as he recalled the variable of the called the called the called the variable of the called the

bundred shares at a time

it secured by stock. But if this story star could be no longer in the ascendant. And yet, from what Chichester had told him, it was only the spell of

account of Cherry-so I've let things sweet in its counsels, then pulled

I "Yes. He's shaky. He's been so for

shown in and announced in faultless

To Be Continued Tomorrow

Atlantic City-Ocean City

Wildwood-Cape May

erries for ATLANTIO CITY 7.30

A. M. OTHER SEASHORE RESORTS, issue Chestaut St. Ferry 7.30 A. M. Bouth St. Ferry 7.10 A. M. SETURNING
Leave ATLANTIC CITY. 5.15 P. M. OTHER SEASHORE 3.30 P. M. RESORTS ... 5.30 P. M.

Philadelphia &

Reading Railway

Where do your

salesmen begin?

The primary, basic step in buying anything is knowing

You cannot buy anything that you never heard of.

the knowledge that you are in business to serve them.

Somebody has to establish in the minds of your customers

Do your salesmen have to do this? It takes time. It takes

many calls. It means that your salesmen have a job of estab-

lishing acquaintance and confidence with some groups

and rendering actual selling service with other groups. On

with your house and your goods can be done by mail. You

can introduce yourself by letters, by circulars that say

something, by folders and booklets that are worth reading.

Direct advertising done by means of better printing gives

that salesmen can do better than advertising, instead of

going over ground that advertising can cover better than

With each prospect they can begin with those things

If you are not using Better Printing to establish contact

"Making it Easy to Plan Printing"

is the title of a series of books on

better direct advertising which

printers and advertisers can secure

on application to distributors of

Warren's Standard Printing Papers.

WILKES-BARRE

Main 6491

that will lead to Better Business, call in a good printer and

your salesmen a definite starting point.

let him tell you how it is done.

better

better

printing

paper

Most of this work of getting possible buyers acquainted

practically every call there is a different starting point.

........ 5.30 P. M.

SCHUYLKILL VALLEY POINTS

Sunday, December 3

POTTSTOWN } \$2.15 HAMBURG }\$2.75

POTTSVILLE, PORT CLINTON
AUBURN & SCHUYLKILL HAVEN }\$3.00

Special train leaves READING TERMINAL, 7.36 A. M., stopping at Columbia Avanue. Huntingdon Street, Manayunk, Conshohooken and Norristown (De Kalb Street).

For detailed information regarding above Excursions consult Agents—see flyers. Tickets may be purchased prior

(Reading)

Stone Harbor-

TAKE A DAY OFF!

One Day Trips From Philadelphia via "The Reading"

ork

Every Other Sunday NEXT EXCURSION

Sunday, November 26

"The Reading"

3.00 \$3.00

"THE GITY OF WONDERS"!

See the famous abgreraper sky line; Statue of Liberty: Bronz Zoe: Grant's Tomb: Fifth Avenus: Broadway. Ample time for sightseeing and visiting friends.

Special train leaves READING TERMINAL 8.00 A. M., stopping at Columbia Ave. Huntingden 8.1. Wayne Junction, Logan and Jenkintown. RETURNING, leaves WEST SED STREET, 8.00 P. M.; LIBERTY STREET, 8.00 P. M.

Davenports. Chaises Longues

This loveliest of all furni.

constitution comments to the section of the section of

Herzog service for the cleaning or dyeing of

are 40% less!

All articles insured against fire and theft until delivered to you

Germantown's Dyers & Cleaners

O COLOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR STEAMSHIP NOTICES

## New York to South America

on U.S.Government Ship New Reduced Rates

S. S. American Legion . Nov. 25t . Pan America . . . Dec. 7tl . S. Western World . . Dec. 23m 8. S. Southern Cross . . 'Jan. 6th

Por descriptive booklet, addres Munson Steamship Lines New York City

U.S. SHIPPING BOARD

N. Y. TO HAMBURG VIA PLYMOUTH AND CHERBOURG MANCHURIA Nov. 30 Jan. 4 MONGOLA Dec. 11 Jan. 18 MONGOLA Dec. 12 Jan. 25 MINNEKAHDA (3d class) Dec. 21 Jan. 25 FHILA DELPHIA—HAMBURG Dec. 20 Mackinaw. Dec. 18 Mahopac. Dec. 22 ATLANTIO TRANSPORT LINE PHILADELPHIA TO LONDON Naperiam. Nov. 25 Missouri. Jan. 3 MILLANDAMERICA LINE PHILADELPHIA—ROTTFRDAM BUrgardyk. Nov. 23 Breedyk. Dec. 13 International Mercantile Marine Co. 118 STEAMERS 1.238,000 TONS Passenger Office 131e W-laut St., Phila. Freight Office, 408-414 Beurse Bidg., Phila.

ROYAL MAIL The Comfort Route" to EUROPE

WEST INDIES

Largest, newest and most luxurious ship engaged in West Indies cruives, calling at Nassau. Colon. Barbados, Havana. La Guayra, Martinique, Kingston. Trinidad. St. Thomas, San Juan and Bermuda. Rates \$250 up.

'ARAGUAYA," 17,500 Tons Disp! No Passnort Required

Dougherty's Jaultless English Down Jurniture Most Luxurious and Exclusive of All



ture, made with the most exacting care and skill known to the craft, will give your home a luxury and aristocratic individuality entirely unobtainable with any other. Each piece is produced to your exclusive order. Sample models to be seen and coverings selected in our warerooms.

Dougherty's Faultless Bedding Bedsteads

Box Springs Hair Mattresses

1632 Chestnut Street

# Please Note:

5904 Germantown Avenue

STEAMSHIP NOTICES

M. Y. TC CHERBOURG—SOUTHAMPTON
MAJISTIC (New) ... Nov 25 Dec. 16 Jan. 6
OLYMPIC (new) ... Nov 25 Dec. 18 Jan. 80
HOMERIC (new) ... Dec. 2 Dec. 30 Jan. 80
N. Y. TO COBH (QUZENSTOWN) AND
LIVEFOOL
BALTIC ... Dec. 2 Dec. 30 Feb. 10
ADRIATIC ... Dec. 5
CELTIC ... Dec. 5
CELTIC ... Dec. 15 Jan. 27 Feb. 24
REGINA (new) ... Feb. 3 Mar. 3 Mar. 31
NEW YORK TO AZORES.
GIBRALTAR ... NAPLES AND GENOA
ARABIC ... SOUTHAMPTON
CANOPIC ... SOUTHAMPTON
CANOPIC ... SOUTHAMPTON
PHILADELPHIA—LIVEFOOL
Daytonian ... Nov. 26 Craisan ... 2 Feb. 6
PITTSBUEGH (new) ... Dec. 19 Jan 23 Feb. 87
PHILADELPHIA—LIVEFOOL
Daytonian ... Nov. 26 Craisan ... Dec. 21
Colonian ... Dec. 16 Winifredian ... Jan. 2
Daytonian ... Nov. 28 Colonian ... Dec. 16
Winter Voyages De Luxe

Winter Voyages De Luxe MEDITERRANEAN 

WEST INDIES CRUISES by the Premier Steamer to the Tropics MEGANTIO ......Jan. 15 Feb. 17 Mar. 22

red Star Line N.Y. PLYMOUTH, CHERBOURG, ANTWERP FEFLAND NOV 25 Dec. 30 Feb. 3 F

AMERICAN LINE

JAN. 24—FEB. 24
S. S. "ORCA," 25,500 Tons Displ.

BERMUDA

The land of colorful sunshine, braci air, wonderful co.al ondways, Regular Weekly Sillings Beginning December Palatial Transatiantic Liner

The ROYAL MAIL STEAM PACKET CO. SANDERSON & SON, INC., AGENTS, 26 Bro. dway, N. Y., or local agents,

 
 RANCE
 Feb 21 Mar 14 Apr. 4

 La Bave's
 Dec 20 Dec. 30 Apr. 21

 La Bourdonnais
 Dec 26 Feb. 6

 - ussi lon
 Jan 16 Feb. 20 Mar. 21

 Chicago
 Jan 30 Mar. 6 Apr. 21

 Lafayette
 Apr. 14 May 12 June 23

 New York—Vigo (Spain)—Havre
 Roussillon

 Roussillon
 Dec. 11
 N. Y.—Vigo (Spain)—Bordesuz Nov. 25 Dec. 30

NORTH AFRICAN MOTOR TOURS to ALGIERS MOROCOO, TUNISIA Cot-ber 1—April 30

For full details consult the French Line Agent in your city or write to EMILE C. GEYELIN, G meral Agent 1335-37 Walnut St. Philadelphia

### That people who regularly avail themselves of clothes are invariably at their best. And-this is only evident to the Herzog clientele-while they look better, their clothing bills

I. HERZOG & CO.

Phone: Ger. 03.91

Fastest Time to Rio de Janeiro, Montevideo, and Buen Aires. Finest ships—American service American Food—American comforts. Sa lags from Pier 1, Heboken.

Portnightly thereafter

**ISTHMIAN** Steamship Lines Philippines-East Indian Service DIRECT SAILINGS FROM

PHILADELPHIA DUTCH EAST INDIES

and PHILIPPINES enang, Belawan-Deli, Port Swettenham, Singapore, Batavia, Samarang, Soerabaya

MANILA and ILOILO S. "Steel Traveler" ... Nov. 22 For rates and particulars apply to KURTON, LILLY & CJ.

Bourse Bldg. Lombard 8076

AND ANCHOR LINE MAURETANIA

MAURE ANA

Nov. 28—Dec. 18

AQVITANIA Dec. 4 Jan. 23 Feb.
BERENGARIA Dec. 12 Jan. 27 Feb.
The above stemmers sail 10:00 A. M.
N. Y. to Plymouth, Cherbourg and Hambard SAXONIA Nov. 28 Feb. 21 Jan. 31 Mat.
N. Y. to Plymouth, Cherbourg and Hambard Market SAXONIA Dec. 21 Jan. 31 Mat.
N. Y. to Cobh (Queenstown) and Liversel
CARONIA Dec. 2 Dec. 30
YRRHENIA (new). Dec. 9 Jan. 67 L.
CARONIA (new). Dec. 9 Jan. 67 L.
CARONIA (new). Dec. 2 Jan. 20 Feb.
N. Y. to Londonderry and tilage was a service of the color of the

COMMERCIAL

STEAMSHIP I INES PHILADEI PHIA TO LONDONDERST.
BEL AST. DUBLIN & CORK 5/8 BALBAM Nor. Sand Baltic Ports 8 and marin and Baltic Ports 5/8 EASTSIDE Dec Other S. & B. Ports as Sumcent Orse of MOORE and McCORMACK, INC.

444-46 Bourse Bldg., Phila. Lomb. 0585—Main 7513. To Help

relieve freight congestion we has secured the U. S. S. B. Homstead, 9700 d. w. ton fast freight steinsteamer. Freight for Pacific Cost Ports direct via Prinama Canal. North Atlantic & Western S.S.

# with her—and kind. She will respond in time." Alicia Mohun laughed prettily as they rose. Then whispered at his ear. "And remember that I am your ally." "I will remember," said Chichester. This conversation had taken place in the picture gallery of the Chichesters' house on Central Park, where Cherry much to her chagrin, had been invited to lunch. The only guests were Cherry and her mother and in any other house hold the gathering would have been most informal, but at the Chichester ouse even the entering of a room was attended by ceremonies. Mr. Chichester, who had been a Bartou, prided herself on her lineage, which was even better than the Chichesters', and kept her state even in informal matters. To Alicia Mohun, the footmen which she had never had the courage to affect, were a part of the dusky grandeur of the great mansion—a house which represented all that was expensive in the architecture. with her and kind. She will respond Mohuns, mother and daughter, had been

3

FROM the farthest end of Cape Cod come our famous Chatham Oysters by express in 24 hours plump, juicy fellows that follow their destiny as mapped out by our Chef.

He is the arbiter. Often he takes 3 oysters from the same family, unfeelingly pries them apart, and sends them on their divers ways—one raw, one for a stew, another crisply fried.

An Oyster gets very little out of life!

Café L'Aiglon

15th and Chestnut

We are getting nearer to our moving date over to Broad Street

Also Operating

L'Aiglon Annex 1604 Chestnut St.

( )

that a product exists.

Are lazz-Boys

THE HOUSE OF MOHUN

Bu GEORGE GIBBS

Author of "Youth Triumphant" and Other Successes Copyright, 1922, D. Appleton & Co.

"She does like you, Mr. Chiches-ter, very much. She always speaks of your roses so gratefully

had told him, it was only the shell of the man's personality which still kept him affect on the troubled waters of finance, the undercurrents of which seemed so familiar to John Chichester.

David Sangree filled his pipe, a very disreputable Italian briar, but strangely

The Port of Dreams

John Chichester had speken in very certain terms and, following an old-world custom which had been relegated

to the dust heap of social antiquities had asked her permission to address his attentions to her daughter. Mrs.

Mohun had, of course, with becoming

reservations assented to his proposals

and had at last professed her willing-ness to do what she could to prosper his

suit. Of course, Cherry was very young.

To the casual observer it seemed that

reaches of the park.

Unfortunate for to decide to momentous a question with vision or discretion, and for that reasonsider it in conson the had advised Mr. Chichester that

Cherry's unreflecting infatuation for the foibles of the day—"
"My dear Mrs. Mohun—" "My dear Mrs. Monun—"
"Or for her captious indifference to conventions which, however stupid, are really necessary evils."
"Stupid—yes, Who cares?"

"Stupid—yes. Who cares?"
"These are the herita es of her unfortunate generation. Cherry merely does what others do. If she didn't, she would be distinctly out of everything.

But what I do want you to understand, Mr. Chichester, is that her apparent indifference to your attentions, her preference for the companionshipmay I say it?—of boys and girls of her own age—is born, not of dislike for you personally, but of an embarransment—even awkwardness—in the society of one who suggests a larger view Ob-of course society of one who suggests a larger view f life. She does like you, Mr. Chichester, very much. She always speaks of your roses so gratefully and she does dance with you frequently, doesn't she?"

"She will—as she knows you better.
as she learns the high motives which netuate you—"

"I hope so."
"I'm sure of it. But I counsel you not to be discouraged by the insouciance of youth—you can't reproach her for that, can you? Just try to be patient

A Merry Christmas hat down over his eyes and strode rapidly north and into the phantem misfortunes. "Some of his concerns are making money." Chichester went on with a careless shrug. "but he was deep in coppers, and you know where deep in coppers deep in coppers, and you know where deep in coppers, and you know where deep in coppers deep in coppers deep in coppers, and you know where deep in coppers de

A CHRISTMAS Card A CHRISTMAS Card is a remembrance that touches the heart.

Do you recall how badly you felt last Christmas when you received a Card from an old friend to whom you had forgotten to send one!

Avoid that experience this year. Make your list complete by starting it some

See our fine selection today. YEO & Stationers Arinters Blank Book PHELADEI PHILA CO. 12 N. 15" St.

freely. I hope you'll consider it in confidence. I'm merely telling you the it would be better if he deferred his 
fruth. It's inside information, Mohun still carries his bluff. He's whishun still carries his bluff. He's whistiling to keep his courage up. He has 
to. But the first intimation the public gets of this will bring an explosion.
And then—"

Chichester made a suggestive motion of slender shoulders and thin tingers

of slender shoulders and thin tingers Sangree bent his head in thought, in the face of almost united acquiescence his dream of a scientific expedition that the had expected to make at his own expense now vanished in the light of this astounding revelation. And yet he saw no reason to doubt its truth. John Chichester's sources of information were dealed to his companion.

"You seem to be affected," sold Chi.

"You seem to be affected," sold Chi.

"You seem to be affected," sold Chi.

"The customs of a day might beguite her daughter, might temporarily set at naught the careful teachings which therey had received in a conventional—one height almost teachings which therey had received to his companion.

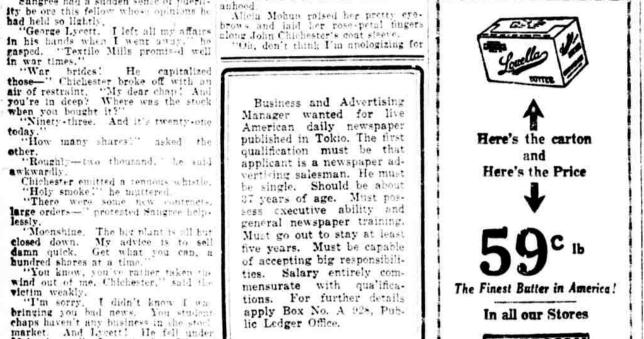
"You seem to be affected," sold Chi. Scatter Sunshine 🗟 with Greeting Cards John Chichester's sources of interma-tion were defied to his companion.

"You seem to be affected," said Chi-chester, curious as to Saugree's comber expression.

Sangree shrugged and wagged his
Bangree shrugged and wagged his
bend.

Say, a provincial—Christian home, but
Cherry was, as her mother knew, an
extraordinarily sensible creature who
responded readily to kindness. A man
such as Mr. Chichester, a man with
inherited traditions and a knowledge of
the mother than the man and a companion. "Rather," he replied quietly "Most the world, would be just the influence of the money I have in the world is in Textile Mills—"You!" broke in the other. "You: that Cherry needed to enable her to see life us it really was, its duties, dignities and responsibilities, and energy at a proper time from the chrysles of ada. proper time from the chrysalts of ado-lescence into a broad and useful wom-

> Business and Advertising Manager wanted for live American daily newspaper published in Tokio. The first qualification must be that applicant is a newspaper adertising salesman. He must be single. Should be about 37 years of age. Must pos-sess executive ability and general newspaper training. Must go out to stay at least five years. Must be capable of accepting big responsibilities. Salary entirely commensurate with qualifications. For further details apply Box No. A 928, Public Ledger Office.





Gomery Schwartz Motor Car Co. Sales Room, 128-140 North Broad Service Station, 2400-14 Market St. NOT OPEN ON SUNDAY





Warren's Standard Printing Papers

BALTIMORE

Lombard 6800

Lombard 6030-6931

salesmen.

D. L. WARD COMPANY PHILADELPHIA WASHINGTON

are Distributed by

S. D. WARREN COMPANY · BOSTON

CHARLES BECK COMPANY 609 CHESTNUT STREET, PHILADELPHIA