HELP WANTED—FEMALE

GENERAL HOUSEWORK—4 in family; no laundry; sleep in; good wages for permanent girl with references; 15 minutes to Broad Street Station or convenient to 63d st. trolley. Call 5 Merbrook lane, Overbrook, or phone Merion 584.

GIRLS, over 16, for bottling, labeling and wrapping medicine; light, clean work; large manufacturing concern; wages while learning $10. Apply 1118 Washington ave.

STENOGRAPHERS
TYPISTS

We have several permanent positions to offer bright experienced or inexperienced stenographers and typists. These positions offer excellent opportunities.

Apply Employment Dept.,
8:30 A. M. to 5 P. M.
Saturday, 12.

SEARS, ROEBUCK AND CO.
4640 Roosevelt Boulevard

STENOGRAPHER, with thorough knowledge of bookkeeping, to take charge of real estate insurance office; a splendid opportunity for prominent and profitable position for one who can qualify. Phone Laurel Springs 163 for interview on Sunday, or Laurel Springs 158 on Monday. C. J. Draude, Laurel Springs, N. J.; 40 min. from Phila.

STENOGRAPHER AND CLERK for office of manufacturing plant; experience not necessary, but must be competent and accurate, advancement to good worker; state age, education, salary desired and phone number, if any. 403 Ledger Office.

STOCK GIRL

Frank & Seder require the services of neat-appearing girl, over 16 years of age, as stock girl. Apply Employment Dept., office second floor, 11th and Market sts.

TELEPHONE OPERATING

Permanent positions for young women between the ages of 18 and 25 are now open. No experience necessary.

PAY STARTS AT
$13.00 A WEEK

Five weeks later $14.50 is paid for part evening work.

See Miss Stevenson, 1631 Arch st., 8:30 A. M. to 7 P. M.

THE BELL TELEPHONE CO. OF PA.

TWISTERS and reelers wanted; on wool yarn. Apply Yarn Mills, Belfield and Wister sts. Phone Wyo. 4284.

WAITRESS wanted for position in Germantown; reference required. Apply between 4 and 5 Monday. 204 S. 15th st.

WOMAN, unencumbered, Protestant, 25 to 40, to travel South; one interested in welfare work preferred; personality and self-reliance more essential than experience; permanent position with opportunity for advancement; references; give phone number. M 520, Ledger Office.

WOMAN—College, normal trained, strong personality, capable of being trained to managing department of growing business; splendid opportunity for right woman; tell education and salary expected. M 704, Ledger Office.

WOMEN—Five women will be interviewed for responsible positions from 10 to 12 A. M. and 2 to 4 P. M. Apply at our office, 702 Vandam Bldg., 1001 Market st.

WOMEN, for sales and general store work. Lakoff Bros., 822 Market st.

WOMAN wanted, middle-aged, for general housework, family of 3. 6604 Chestnut st., Stonehurst, Pa.

WOMEN

Sell your spare time to Wanamaker's during the busy Christmas season.

We will supply the experience if you will supply the intelligence, good breeding and alertness required in helping other folks to buy their Christmas presents; the pay is good, the surroundings inspiring and the experience gained valuable.

If you'd like to earn your own Christmas money by giving a few weeks to this work, please apply within 24 hours to

Employment Bureau
WANAMAKER'S

YOUNG WOMAN of good education, appearance and personality to call on largest concerns in the city; a real selling position, not canvassing; commission basis, which should net you from $50 a week up. Phone Locust 2932.

YOUNG WOMEN

There are still a number of openings for young women, either married or single, who desire to secure temporary employment for the holiday season; clerical or non-clerical work can be obtained.

We also have permanent positions for those desiring steady employment; no experience required.

Apply Employment Dept.
8:30 A. M. to 5 P. M.
Saturday, 12

SEARS, ROEBUCK AND CO.
4640 ROOSEVELT BOULEVARD

YOUNG WOMEN to interview business executives for prominent institution; leads and credentials furn. R'm 815, 1011 Chestnut st.

General

WE WANT 3 WOMEN

who have been canvassing to call at our office and hear what we have to offer; big earnings and rapid promotion assured those who show capability; best of references must be furnished.

710 WIDENER BLDG.
9 to 10:30 A. M. or 3 to 5 P. M.

MAKE MONEY AT HOME—You can earn from $1 to $2 an hour in your spare time writing showcards; quickly and easily learned by our new simple method; no canvassing or soliciting; we teach you how, sell your work and pay you cash each week; full particulars and booklet free. Write today to the AMERICAN SHOWCARD SCHOOL, 230 Adelaide Bldg., King and Frederick sts., Toronto, Canada.

IF YOU CAN give us your spare time we'll show you how to turn it into money; we have a wonderful offer to make to ambitious people who will do a little work for us among their friends and neighbors; no experience or money necessary; we furnish everything. Write today before our offer is withdrawn. American Products Co., 8121 American Bldg., Cincinnati, O.

SELL US your spare time; you can earn $15 to $50 weekly writing showcards at home; no canvassing; pleasant, profitable profession, easily learned by our simple graphic block system; artistic ability unnecessary; we instruct and supply work. Wilson Methods Limited, Dept. 47, 64 East Richmond, Toronto, Canada.

ELLIOTT-FISHER OPERATORS—A short course of individual instructions on the Elliott-Fisher billing and bookkeeping machine will qualify you for a well-paid position; present demand for operators exceeds the available supply. Call in person for details. Ask for Mr. McQuilkin, Elliott-Fisher Co., 1211 Chestnut st.

WOMAN—High school graduate, former teacher preferred; initiative and good personality, for position paying $200 monthly upward to right person; permanency. Write John W. Drake, 17 E. 42d st., New York.

EARN $20 weekly spare time at home, addressing, mailing music circulars; send at once for information; etc. American Music Co., 1658 Broadway, N. York.

PHOTOPLAYS—$600 ideas needed; working girl paid $10,000 for ideas she thought worthless; details free. Write Producers' League, 157 St. Louis.

WANTED—Women to do fancy work at home, spare hours; material furnished; good pay; stamp brings particulars. Underwood Art Goods Co., Portsmouth, O.

EARN $5-$10 weekly addressing, mailing circulars; send stamped envelope for particulars. Palace Mailing Co., Toledo, O.

EARN $25 weekly, spare time, writing for newspapers, magazines; exp. unnec.; details free. Press Syndicate, 122, St. Louis, Mo.

GIRLS wanted; Govt. positions, $120 mo.; many vacancies; examinations Dec. and Jan. Write for pos. open. P 1421, Led. Off.

HELP WANTED—MALE

ACETYLENE BURNERS
BOLTERS-UP
CARPENTERS, PLENTY OVERTIME
PILLERS AND REAMERS
JOINERS, PLENTY OVERTIME
SHEET-METAL WORKERS, PLENTY OVERTIME
LABORERS, 10 HOURS, PAID 11 HOURS
SUN SHIPBUILDING CO.
CHESTER, PA.

ACETYLENE BURNERS
BOLTER-UP
CARPENTERS
PLENTY OVERTIME
DRILLERS, REAMERS
JOINERS, PLENTY OVERTIME
SHEET-METAL WORKERS
PLENTY OVERTIME
LABORERS, 10 HOURS, PAID 11 HOURS
SUN SHIPBUILDING CO.
CHESTER, PA.

AGENTS wanted to handle fuel economizer; a practical idea for saving fuel. Apply [illegible] Church st., Kensington [illegible].

MECHANICAL ENGINEER, experienced in heating and ventilating work; state age, experience and salary expected. P 523, Ledger Office.

HELP WANTED—MALE

ACCOUNTANTS

I have a new philosophy; put it into effect a short time ago; said to myself, "Why continues to be an accountant, when I can make more money doing something else?" The men who make the most money are the men who sell. I therefore looked about and found the thing that was easiest and most profitable to sell; never will I be an accountant again; the very first week with this corporation netted me more money than I had made as an accountant in 2 months; not only did I make the big money, but I earned a PROMOTION; this is a company where a man's ability is instantly recognized, and rewarded; I am now DISTRICT SALES MANAGER; don't have to go out and sell any more; my business now is to train and direct the sales of others; I have the opportunity to earn well over $12,000 a year; I simply had the courage to snap the chains that bound me—striking out in this new field—to do my best, and surely I have received a magnificent reward; you can write in confidence, and an interview will be arranged for you with the executives of the corporation; if you qualify, you need never worry again about money or what the future has in store for you; see our other advertisement on the classified advertisement page under SALESMEN, headed "HAVE YOU A GOOD OR A POOR OPINION OF YOURSELF?"

ADVERTISING agency requires representative; state age and experience; liberal commission; offered to capable man. A 912, Ledger Office.

BOOKKEEPER, over 25 years of age, preferably with Wharton or similar training, to assist business manager; varied duties including considerable purchasing; will provide excellent experience; single man preferred. 410 Ledger Office.

BOY

If you have had 3 to 4 years' high school training or equivalent, accurate with figures and your age is 18 to 20 years we have an opening in our production department where advancement is certain for a willing and hard worker
MILLER LOCK CO.
4533 Tacony st., Frankford.

BOY, 16 or over, for messenger and general office work; must be ambitious and willing to learn office work; unusual opportunity for advancement. Bring proof of age. Apply Office Manager, the Great Atlantic & Pacific Tea Co., Broad and Somerset.

BOY, about 16, to run errands, help in shipping room, etc.; must be bright and willing; desirable place for a good boy; salary to start $8. 1012 Walnut st.

BOY WANTED, white, 16 years old, good appearance, first-class references, for desirable inside position. Apply second floor Widener Bldg.

BOY wanted to learn mechanical trade; $10 per week to start. 1434 Brandywine st., fifth floor.

BOY wanted for after school and Saturdays; permanent work. Apply Suite 300, Bridge Bldg., 158 N. 7th st.

BOY—Sample room large importer, 14 to 16, good appearance, education. Apply 1308 Finance Building.

BOYS
16 years of age

Boys to enter our clerical and merchandise divisions as inside messengers with the view of promotion to higher positions; no experience required; kindly bring proof of age.

Apply Employment Dept.
8:30 A. M. to 5 P. M.
Saturday 12

SEARS, ROEBUCK AND CO
4640 Roosevelt Boulevard

BOYS wanted as messenger, 14 to 17 years of age, with or without bicycles; bring proof of age. Postal Tel. Co., 1420 S. Penn Sq.

BOYS wanted to work in toy factory. Apply A. Schoenhut Co., E. Hagert and Sepviva sts., Kensington.

CANVASSERS, to sell candy direct to consumer. 406 Stockton Bldg., 18 S. 7th st.

CARPENTERS—Concrete forms; all winter; $6.50 day, $39 week. 716 Vine st.

CLAM and oyster opener; side knife only. Apply timekeeper's office, Bellevue-Stratford Hotel.

COMPOSITOR—First-class job compositor for high-grade open shop; one having some experience as stoneman preferred. Permanent position for competent man. The DuBois Press, Catalogue builders and Color Printers, Rochester, N. Y.

DOLL REPAIRMAN

Wanted, doll repairman, experienced in setting eyes and restringing.

Apply Bureau of Employment
WANAMAKER'S

DRAFTSMAN—Wanted, a competent designing draftsman who has experience with steam engine or pump work; preference given to experience in centrifugal pump design. Address M 524, Ledger Office.

DRAFTSMAN, architectural, wanted for work on industrial building; give reference. P 830, Ledger Office.

ELECTRICIANS wanted; general electrical contracting and repair work; steady position for married man who can make his home in a fine, clean city of 100,000; good wages. M. E. Hooks Co., 12-14-16 Devereux st., Utica, N. Y.

ENGINEERS—College graduates or high school grad. pref. to handle outside engineering work; state exp. & edu. A 213, L. O.

ENGRAVERS, lettering on gold and silverware. S. Kind & Son, 1110 Chestnut st.

ENVELOPE CUTTER wanted; must be capable; state experience and give reference. M 703, Ledger Office.

FACTORY HELP

EXPERIENCED
PASTERS
MOLDERS
SHEET-METAL WORKERS
SHEET-METAL WORKERS' HELPERS
AND
LABORERS

APPLY
ELECTRIC STORAGE BATTERY CO.
19TH AND ALLEGHENY AVE.

HARDWARE, AUTOMOBILE OR SPECIALTY SALESMEN

Preferably with own car, to sell Jones' electric portable drill; appeals instantly to numerous prospects; drawing account from start. Jos. W. Jones, 29 West 35th st., New York City.

HARDWARE MAN wanted by wholesale hardware house to price salesmen's orders; state age, experience and salary expected. A 923, Ledger Office.

KNITTING MILL MEN—Supt. for sweater mill, asst. supt. for hosiery mill; 2 supts. for knit underwear mills; also overseers and fixers all departments.
CHARLES P. RAYMOND AGC.
294 Washington st., Boston, Mass.

LABORERS—$3.50 day; construction work; all winter job. 710 Vine st.

LAWYERS

Title Guarantee and Trust Co. has a few vacancies at its Jamaica, New York City, office, for attorneys with title experience and with ambition and ability to succeed to high positions. Attorneys with college training and without previous experience in this work will be considered. Address Title Guarantee and Trust Co., 359 Fulton st., Jamaica, N. Y.

MACHINISTS
BOILERMAKERS
CAR REPAIRMEN
FOR RAILROAD WORK
STEADY EMPLOYMENT AT STANDARD WAGES
PLENTY OF OVERTIME
FREE BOARD AND TRANSPORTATION
APPLY TO COMPANY OFFICE
126 N. 15TH ST.
PHILADELPHIA, PA.
CENTRAL RAILROAD OF NEW JERSEY
OPEN DAILY, 7 A. M. TO 5 P. M.

HELP WANTED—MALE

MALE
CORRESPONDENT

AN EXCELLENT OPPORTUNITY IS OPEN TO A CORRESPONDENT THAT IS CAPABLE OF DICTATING A LETTER THAT WILL OBTAIN RESULTS; CREDIT EXPERIENCE PREFERRED, BUT NOT ESSENTIAL; IN REPLY STATE AGE AND SALARY EXPECTED.

P 409, LEDGER OFFICE.

MALE
ENGRAVERS

EXPERIENCED, CAPABLE OF DOING ALL KINDS OF WORK ON GOLD AND SILVER; STEADY POSITION TO THE RIGHT PARTY.

N. SNELLENBURG & CO.
MARKET, 11TH TO 12TH STS.

MANAGERS

I graduated from WEST POINT—went immediately into the Army—and when I came out, had to go into some kind of business, although I had had NO kind of business experience.

The main thing was to go with a company that would give me a chance not only to make money—but to smash out a real future for myself. I found the company that more than fulfilled its promises to me. Starting as a salesman, I soon was averaging over $1000 a month, and in a short time was promoted to DISTRICT SALES MANAGER. There was no trick about my success, and I certainly have no more than ordinary ability. I succeeded mainly because I put the best that I had into the proposition to sell. Any other man who will come in and be industrious and persistent can make the same or even a bigger success than I have. If you mean business and want to make a big effort for the big money and a big future—I will help you all that I can, and I am in a position to do so. See our other advertisement on the Classified ad. page under SALESMEN, headed "HAVE YOU A GOOD OR A POOR OPINION OF YOURSELF?"

MECHANICAL ENGINEERS

It all happened a year last September. I was not earning enough as Mechanical Engineer—decided to find something better. I found it! It was selling job. I was not a salesman—never had been, and never expected to be one—but that did not stop me. I had faith, I had a strong desire to make money—real money. I tackled this new selling proposition with no more enthusiasm than I had tackled many an engineering task in the past, but just by keeping on moving and doing my best I made the very first week $140. In nine weeks I earned $2540. Immediately after that I earned something still greater—a PROMOTION. I was actually made DISTRICT SALES MANAGER of this Corporation. I am making more money and have advanced myself more rapidly in just a few months than I could in a whole lifetime with any ordinary proposition. I feel that I am doing my brother engineers a favor to put them in touch with this enterprise, which has given me such an opportunity to climb the ladder. Any man who thinks seriously and has ambition and energy enough to do some really big work for a big reward can write me in confidence and I absolutely guarantee to introduce him to the executives of this Corporation. Should he Qualify—they will give him the same chance that they gave to me. Quick action is necessary, however. Write at once. See our other advertisement on the Classified page under SALESMEN, headed "HAVE YOU A GOOD OR A POOR OPINION OF YOURSELF?"

MANAGER OF WASHING MACHINE DEPARTMENT

To take charge of a large washing machine department, floor salesmen, outside salesmen, repair men, demonstrators; give full details of your experience, volume of business handled, gross profits, stock at inventory, your age and amount of salary required.
CROWLEY, MILNER & CO., Detroit, Mich.

MAN wanted, good all-around furniture and undertaking and help with office work. Address 572 Main st., Stroudsburg, Pa.

MAN, experienced, to take charge of a number of salesmen. M 709, Ledger Office.

MARKER-IN wanted, experienced on shirts and overalls; state full particulars in first letter. H. A. Riddick, Trenton, N. J.

MEN WANTED
TO DELIVER TELEPHONE DIRECTORIES
MUST BE INDUSTRIOUS

APPLY 7 A. M. TO 5 P. M.

THE BELL TELEPHONE CO. OF PA.

WAREHOUSE:

S. W. DELAWARE AVE. AND PINE ST.

MEN—Five men wanted, active, energetic, determined men, with fair education, quick to learn and anxious to advance; one needed in our local branch office; you must be 25 years of age and over. Apply after 10 A. M. 702 Vandam Bldg., 1001 Market st.

MEN—Intelligent, men. Call 1228 Widener Bldg., 10 to 12 A. M.

MEN, colored, for housework and butlers; very competent and with good reference. 4328 Spruce st., front door on 44th st.

MOTORTRUCK SALESMEN

A direct factory branch of one of the largest motortruck companies is desirous of obtaining a few high-grade salesmen; only those who have made big money by selling high-grade merchandise need apply. Communications strictly confidential. M 707, Ledger Office.

PACKER—CHINA

Wanted, experienced china packer

Apply Bureau of Employment
WANAMAKER'S

HELP WANTED—MALE

OUR LINE of exclusive calendars, leather specialties, fans, Christmas greetings and monthly mailing cards will be ready December 20; we have open territory nearby and want to hear from salesmen that can get results with a high-class line; the right man will find this a real opportunity; write in detail, giving qualifications and past selling experience; not interested in jobbers or side-line men.
THE BRODERICK COMPANY
St. Paul, Minn.

PLATE PRINTER WANTED ON CARD AND WEDDING WORK; STEADY JOB FOR RIGHT MAN; STATE FULL PARTICULARS AND SALARY EXPECTED IN FIRST LETTER. LEVISLER & SONS, 577 MAIN ST., SPRINGFIELD, MASS.

OFFICE BOY wanted in insurance office; must be over 16 yrs. of age. F 814, Led. Off.

PLUSH WEAVERS, experienced, wanted on Crompton & Knowles plush looms; good pay and steady work. Make application either in person or by letter to Astoria Silk Works, 727 Steinway ave., Long Island City, N. Y.

REPRESENTATIVE wanted to solicit appraisal service; must be experienced. M 527, Ledger Office.

SALES MANAGER wanted, a firm or an individual, capable of selling the stock of a new corporation; please state past experience, compensation required and references; all replies will be treated confidentially. A 910, Ledger Office.

SALESMAN

The salesman for whom we are looking is accustomed to earning a substantial income, and will not be adversely affected by prosperity.

He will become a traveling representative for a firm established sixty-five years, selling a highly specialized advertising service.

This requires ability to meet big men on an equal footing and to overcome considerable resistance.

The man we select will inherit renewals in his territory which will average $5000, and together with new contracts, his commissions should net $12,000 to $15,000 annually.

If you are between 28 and 45, write the kind of letter to us that you would want an applicant to write to you, and include phone number.

Address M 711, Ledger Office.

SALESMAN—Wanted by a large importing lace, embroidery and cotton goods house to call on cutters-up and jobbers in Philadelphia; only those well-acquainted with the trade will be considered, as we only solicit large-quantity business; reply, stating full particulars, past experience, etc.; all information confidential. M 708, Ledger Office.

SALESMAN

We have an opening for a man of selling experience; one who would be interested in a conservative proposition yielding good compensation, and, in particular, one who would not sell something in which he had no faith himself; write experience and qualifications. P 819, Ledger Office.

SALESMAN

To sell Lexington and Gardner automobiles in Philadelphia and vicinity; we want a man who has been successful in selling high-grade merchandise; automobile experience not necessary. Call Monday after 10 A. M., Lexington Motor Co. of Pennsylvania, 851 N. Broad st.

SALESMAN WANTED

Large manufacturer of brass and copper products has attractive situation open for a Christian salesman in their Philadelphia district office; experience desirable but not necessary; interviews will be arranged, but applicants should give complete information in writing, especially as to age, education and salary expected; all letters treated confidentially. Write A 924, Ledger Office.

SALESMAN—Immediate income to capable salesman to follow up inquiries and leads from newspaper adv. on best known article of its kind in the field; city and out of town work. W. E. Cook, 606, 607, 608, Van Dam Bldg., 1002 Market st.

SALESMAN—SUNDSTRAND ADDING MACHINE AND CASH REGISTER AGENCY requires salesman for Camden and Philadelphia territory; specialty experience and good references essential; commission. Apply 139 S. 11th st.

SALESMAN—Salary and liberal comm., to sell carbon ribbon, office supplies, direct from factory to user. State age and exp. P 824, Ledger Office.

SALESMAN — Wanted, experienced commercial stationery salesman; also experienced filing systems salesman to handle Yawman & Erbe line. M 534, Ledger Office.

SALESMANAGER wanted to organize and manage national sale of important window device, approved by architects, builders and home owners; we require a man of unusual capacity, who has made good in a big way before, and who has real managerial qualities.

We demand no promises, but expect A1 references as to ability and actual performances.

To such party we are willing to offer a real opportunity.

Personal interview desired only, if first letter is of real interest; applications treated strictly confidential.
M 716, Ledger Office.

SALESMEN WANTED

If you can satisfy us as to your sales ability, you can consider yourself set financially.

Experience in the publishing world desirable, but some of our best money-makers have come to us from other fields, especially stocks, bonds, educational and extension courses and similar one-call propositions.

We pay on strictly commission basis, but many of our salesmen earn better than $100 per week. Apply in person, P. F. Collier & Son, Dist. Corp., 1101 Otis Bldg. Ask for Mr. Eastman.

SALESMEN—We can and will prove to you that you will average $200 weekly if you are really a high-class salesman; the work consists of securing opinions, references and testimonials for the Official Score Records, on which we are doing advance publicity work; commission basis; you are cordially invited to call and investigate. Call between 10 and 12, or 1 and 3. PRESS SYNDICATE, 902 Flanders Bldg.

SALESMEN—Make some real money between now and Xmas selling candy direct to consumer; unusual proposition. 406 Stockton Bldg., 18 S. 7th st.

SALESMEN for wholesale provision business; must be able to run machine. Phone Tioga 4670.

HELP WANTED—MALE

SALESMEN

HAVE YOU A GOOD OR A POOR OPINION OF YOURSELF?

The man who has a "GOOD" opinion of himself believes that there is NO LIMIT to what he can accomplish if only given the chance. The man who has a "POOR" opinion of himself is whipped even before he begins to fight.

He sees other men accomplish big things; thinks they have more brains. For him there isn't a chance!

It is a tragedy for men of ability to remain at some mediocre task elsewhere or walk the streets looking for a position when such an opportunity exists.

There are men here from every known kind of business—engineers, advertising men, insurance, book and specialty salesmen, accountants, brokers, army officers, teachers and salesmen of every description.

When they started with us they knew one more about the proposition than you now know.

They simply followed our course of instruction, which is the most intensive and thorough in the country, and then went out and did their best.

Their "best" has yielded some an income as high as $25,000 a year.

These men actually exist.

They are right here now and you can meet them.

They will tell you how easy this proposition is to sell; how any man of average ability should have no difficulty in earning $1000 a month; how just one average sale a day is $150 a week.

Surely you want this money and you want to settle your "future" once and for all.

Changing jobs every week or month is a most unhappy, unprofitable existence.

You want to "ANCHOR" and you want enough of an income to give yourself and your family the kind of a "life" they should have.

Here now, is the opportunity—POSITIVELY. It is a definite PROMISE.

We will give you the necessary training to enable you to demonstrate the necessary ability to earn big money and quick promotion.

We have a way of taking perfectly "green" men and teaching them to sell our proposition in a big way. All we want is men with the proper spirit, the right mental attitude—men who are industrious and who will work hard and stick to it.

The opportunity is the big thing, and the next biggest thing is a man's desire to take advantage of the opportunity.

Not always the most BRILLIANT man achieves the greatest success. INDUSTRY means that a man works hard. PERSISTENCY means that he keeps on working. As an example, see what Industry and Persistency got for these men—and not one of them ever sold ANYTHING before.

W. H. P.—Formerly an engineer. Came with this corporation Oct. 17, 1921. The first four days earned $330. Now averages $1000 a month.

C. S. A.—Army officer. On seven weeks' leave. Worked the seven weeks with us and left with over $1700 in his pocket.

P. A. B.—Started as salesman. Present earnings approximately $1000 a month.

This corporation is so magnitudinous in its scope that it can give a man an opportunity to advance himself to a high EXECUTIVE position. Every man who now holds a sales EXECUTIVE position started as a salesman and was promoted as soon as he had demonstrated his ability.

THAT SHOULD BE PROOF.

It doesn't pay to flounder around, and it certainly does not pay to "doubt." Anything from yourself write a letter detailing enough of your past experience to justify an interview.

We can convince you that there is a big chance to make big money and earn big promotion if you show the proper qualifications.

Bear in mind that this opportunity will soon be withdrawn. The particular phase of our work for which we require salesmen is rapidly coming to a conclusion. When that time does come the "doors" will be closed to you.

The men we are taking now are placed in a more advantageous position than formerly. We are teaching them to handle our sales situation with a view to developing them into sales and other executives.

While we will ALWAYS need men, the opportunity to come in on the present LUCRATIVE basis with the present opportunities for PROMOTION will not continue indefinitely.

Be alive to the opportunity while there is yet time.

Write us a letter today.

If you come in now and prove your ability you will have a wonderful opportunity to step quickly into our Commercial Department.

Several new products of the Company are shortly to be put upon the market.

Every product will be sponsored by its own Corporation. This means that we will want sales executives for these different new subsidiary companies.

The men who can qualify in our selling ranks in our Financial Department, will be promoted to fill these important positions.

There is nothing visionary about this proposition.

This Corporation is internationally known.

In its field it has no competition and its line of business is the least affected of any by business depression.

If you will appreciate an income of $12,000 a year and better, and are willing to work hard to get it, write today for interview.

WRITING a letter means nothing—WRITE IT! Certainly write it—if for no other reason than out of curiosity to find out just what we do offer.

You won't know if you don't write.

And it might happen that we have just the POSITION that will give you everything you want.

Address M 536, Ledger Office

HELP WANTED—MALE

SALESMEN

To a man of caliber and appearance between the ages of 30 and 60, we can offer an association that is not only permanent, but highly remunerative. You will be given an opportunity to represent some of the biggest men in the Building Trades, Real Estate, Architectural and kindred lines, where experience is not absolutely essential if you have the above requisites. A connection with us at this time is unusually attractive, for we are just opening a Philadelphia branch, making possible this opening. You will work with a competent manager, who is capable of giving you every possible assistance, both in instruction and work in the field. Applications from other towns and cities in this territory acceptable. For confidential interview write, giving phone number if possible A 880, Ledger Office.

SALESMEN wanted who call on machinery and steam plants to take a side line on commission; to work on big-paying permanent position; exclusive territory; will advertise heavily; calls made by you will be followed up by personal letters to men you have called on and you will be given credit for sales; materials once sold are bound to bring repeat orders; when you go back after a sale you will be treated like a benefactor instead of a salesman; commissions paid monthly on receipt of orders; no money invested, only your time and talent; no sample cases to carry; men with mechanical experience preferred as they will recognize merits of the products at a glance; only men covering ground intensively should apply. Pittsburgh Photo Mica Co., 108 Smithfield st., Pittsburgh, Pa.

SALESMEN
ALL TERRITORIES

Calling on department stores and general stores to handle cotton piece goods as side lines; liberal commissions; state references and territory. M 712, Ledger Office.

SALESMEN—Several men wanted to sell stock of a company that has the most wonderful invention in the motion-picture field; every one is interested when they see this device; excellent commissions; permanent positions for those who qualify. M 588, Ledger Office.

SALESMEN, by Editorial Division of U. S. Chamber of Commerce, to interview executives only; well-educat., consist. producers, cap. of earn. $5500 a yr. upward. Apply in person to E. H. Winsor, Board of Trade of Rcs. Bourse Bldg., Fri. and Mon., 9-12:30, 2-5, and Sat., A. M.

SALESMEN for a quick-selling automobile specialty to be carried as a side line; one traveling with automobile preferred; state selling experience and territory covered. Address Auto, Box 108, Station F, New York.

SALESMEN—Paint, experienced, for old established company; give age, experience, references for interview. Pine Colonial Works, Brooklyn, N. Y.

SALESMEN, experienced, to sell high-grade security; liberal compensation. M 710, Ledger Office.

SEVERAL HIGH-GRADE
WATCHMAKERS WANTED
BY PITTSBURGH JEWELER

Must be thoroughly competent on fine Swiss work, such as Patek, Audemars and Meylan Watches; permanent positions. In application state experience and salary wanted, also if married.

GROGAN COMPANY,

Wood st. and 6th ave., Pittsburgh, Pa.

SHOWCARD WRITERS earn $2 an hour; spare time course. Wanamaker Institute, $4 per month, beginning Dec. 1, 23d and Walnut sts.

STOCK SALESMAN

A high-grade financial institution, which is offering for sale an issue of preferred stock, has an opening for one or two experienced salesmen; the men selected will be assisted in every way possible. Give full information for interview. A 854, Ledger Office.

STOCK BOY

Frank & Seder require the services of neat-appearing boy, over 16 years of age, as stock boy. Apply Employment Dept., office second floor, 11th and Market sts.

STOCK SALESMEN to sell high-grade security. M 708, Ledger Office.

SUPERINTENDENT wanted for building construction at Lancaster; experienced on structural steel and concrete. See M. L. Pereira of Frank D. Chase, Inc., Chicago, at Bellevue-Stratford, Philadelphia, on Thursday, November 23.

STONE MASON wanted, non-union. Cobbs Creek Boulevard, below 59th and Florence ave. Apply to foreman on job.

WANTED

Responsible position of trust for men over 25 years of age; must come with recommended; no experience required. See Mr. Byers, between 10 A. M. and 4 P. M., 1001 Colonial Trust Bldg.

WOODWORKING—Cabinet and machine foreman for factory making high-grade furniture; state age and experience. Address F 44, P. O. Box 3484.

WOODWORKING—Experienced man to handle sanding department in furniture factory. Address R 48, P. O. Box 3443.

YOUNG MAN

If you have had 3 to 4 years' high school training or equivalent, accurate with figures and your age is 18 to 20 years we have an opening in our production department where advancement is certain for a willing and hard worker
MILLER LOCK CO.
4533 TACONY ST., FRANKFORD

YOUNG MEN—An office appliance company of standing and international reputation offers exceptional opportunities to a limited number of young men to learn the business from the ground up. The work initially is mechanical and there are frequent opportunities for advancement into the field selling and executive positions. Necessary qualifications are high school education and willingness to locate in any of our branch offices. M 623, Ledger Office.

YOUNG MAN wanted, mechanically inclined, with knowledge of heating supplies, in general office work; must be able to operate typewriter. P 404, Ledger Office.

General

$1800 A YEAR AND UPWARD

Don't be a mediocre man; prepare yourself for greater earning power; in a few months you can become a junior account, able to earn from $1800 a year and upward.

A SHORT CUT TO A GOOD SALARY

Our corps of Certified Public Accountants, among the best in the country, has worked out a short-cut system for men who must hold their jobs and at the same time progress to GREATER EARNING CAPACITY; this University is constantly asked to find men who are trained accountants; if you will buckle down to sincere work and earnest effort for a few months you can be one of those trained men.

Start now—it will not interfere with your daily work. Call, phone or write for booklet.
LASALLE EXTENSION UNIVERSITY
Philadelphia Office
1334 Walnut st. Telephone: Spruce 1481
Open Evenings

HELP WANTED—MALE

General

ARE YOU AMBITIOUS?

A great many men are satisfied if they are working and do not think of their future; an international organization offers you an opportunity to join its force, fitting you by a special course of training; rapid promotion to those who can show necessary qualifications; best of references required.

Call personally 9 to 10:30 A. M. or 3 to 5 P. M.

710 WIDENER BLDG.

REAL JOBS OPEN
REAL JOBS OPEN
REAL JOBS OPEN
IN AUTO AND TRACTOR BUSINESS

Paying from $150 to $500 a month; no lay-offs or strikes; railroad fare paid; board and complete set of tools FREE with regular course at lowest tuition ever offered; quality in 8 weeks. Write for big catalog and special offer before it is too late.
RAHE AUTO AND TRACTOR SCHOOL, Dept. 49 4445 Grand Blvd., Chicago, Ill.

COMMERCIAL ARTIST properly trained, earn $100 a week and up; the Meyer-Both Co., the most widely known commercial art organization in the field, offers you a training under direct supervision of its expert artists; the demand for commercial artists is greater every year; write for our illustrated book or call at office.
THE MEYER-BOTH CO.
1314 Walnut st.

TRANSPORTATION WORK—Traffic Association wants reliable men to qualify for positions directing domestic and foreign shipping; $250 to $500 monthly; experience unnecessary; common school education essential; only men of good character need apply; if willing and desirous of making connection worth while, write, without obligation, stating present position, age. Philadelphia P. O. Box 414.

BUSINESS SERVICE CO., 1114 Land Title.
ACCOUNTANT—Traveling auditor; $1800.
BOOKKEEPERS—Mfg., $1800; bank, $1800.
BUSINESS MGR.—Institution $4000 up.
CLERKS—Typist, $1500; bill; general.
DESIGNER—Fix tools, jigs, $2000 up.
SALES—Auto trucks; high-grade men; stationery; hosiery; drugs; specialties.
STENOGRAPHERS—Asst. sales mgr., $1500.

ELLIOTT-FISHER OPERATORS — A short course of individual instruction on the Elliott-Fisher billing and bookkeeping machine will qualify you for a well-paid position; present demand for operators exceeds the available supply. Call in person for details. Ask for Mr. McQuilkin, Elliott-Fisher Co., 1211 Chestnut st.

MEN WANTED TO BECOME DRAFTSMEN Salary $250-$300 monthly when competent. Chief draftsman will train you at your home, also furnish free all tools; training given until in position at above salary. Address Chief Draftsman Dobe, 1951 Lawrence, Division 232, Chicago.

CARPENTERS, bricklayers and builders wanted; send book, "How to Read Blue Prints," Just out; enclose 10 cents in stamps for plans of bungalow and other drawings. Address Building Dept., No. 2114, Chicago Tech., 2721 S. Michigan ave., Chicago, Ill.

MAN in each town to plate auto parts, reflectors, bath fixtures, refinish beds, mirrors, chandeliers by new method; $10 daily; no capital or experience required; outfit furnished. Free particulars and proofs. Gunmetal Co., 40 Ohl, Decatur, Ill.

MEN wishing positions, firemen, brakemen, colored train porters, on large Pennsylvania roads, write for information; $125-$200 month; experience unnecessary. Interrailway, Dept. 407, Indianapolis, Ind.

WIDEAWAKE MAN to take charge of our local trade; $6 to $8 daily; steady; no experience required; pay starts at once. Write today. American Products Co., 8120 American Bldg., Cincinnati, O.

ELECTRICITY taught by experts; earn while you learn at home; electrical book and 7 lessons free; satisfaction guaranteed and position secured. Write to Chief Engineer Cooke, 2146 Lawrence ave., Chicago.

TYPISTS—Earn $25-$100 weekly, spare time, copying authors' manuscripts. Write R. J. Carnes, Authors' Agent, Tallapoosa, Ga., for particulars.

MEN WANTED for detective work; experience unnecessary; write for details explaining guaranteed position. J. Ganor, former Gov't Detective, St. Louis, Mo.

EARN $25 weekly, spare time, writing for newspapers, mags.; exp. unnec.; details free. Press Syndicate, 828 St. Louis, Mo.

MEN wanted; clerks Gov't positions; salary, $1400 to $1800; exper. unnecessary; write free test instruction partic. F 1421, Led. Off.

SITUATIONS WANTED—FEMALE

CHAMBERMAID and seamstress; refined colored woman. 5926 Arch, Ph. Sher 2308.

FRENCH governess-teacher, would take entire charge of one or two children. Address French Institute, 3831 Atlantic ave., Atlantic City. Telephone 5098 J.

GOVERNESS and chaperon will keep your children intelligently and happily occupied visiting the interesting places of this city and suburbs; engagements by the hour. A 808, Ledger Office.

LAUNDRESS, white, first class, wants work at her home; lace curtains and silks specialty; references. Phone Locust 7247.

NURSE, registered, graduate, trained in private nursing, wishes position to care for invalid; one who likes changing climate preferred. P 407, Ledger Office.

NURSERY GOVERNESS, exp. with children 13 yrs. old; best of references; age over 2 years, dep. Pos. A. 909, Ledg. Off.

SITUATIONS WANTED—MALE

ACCOUNTANT competent to manage office; accounts, correspondence and credits; 20 years' experience. A 826, Ledger Office.

BOOKKEEPER, capable, experienced office man; best references; moderate salary. A 827, Ledger Office.

CLERK—Young man desires permanent position; 3 years' business experience; willing and conscientious worker; can furnish excellent references. A 817, Ledger Office.

GARDENER, handy around house and grounds, wash automobiles, care of fires, etc.; country pref.; at once. A 810, Led. Off.

HOUSEWORK—Japanese wishes pos., gen. hwk., small fam.; good ref. Yamashita, 112 N. 21st st.

MAINTENANCE ENGINEER or master mechanic, exp. in the construction, operation and maintenance of industrial equipment, industrial and warehouse buildings and the operation and repairs of power plants and power equipment, open for position. A 819, Ledger Office.

MAN, colored, desires connection with manufacturing firm or jobbers selling direct to consumer and alive to the vast returns awaiting proper advertising through colored journals, one with a million readers; can organize sales force of colored men to push sales of products and care for correspondent work incidental to mail order business. A 922, Ledger Office.

MAN, with bookkeeping and executive