PARCEL POST

HOWARD VINCENT

BRAND-NEW 88-Note Metal Tube Double-Action Player Piano; 65 Rolls Music, Bench and Scarf.

$295

WHY PAY FROM $100 TO $200

more for a piano when you can call at our warerooms, which are located out of the high-rent district, and select most any make of Piano, Player-Piano or Baby Grand Piano at a REAL SAVING IN PRICE! The list below will give you some idea of a few of the many makes we are offering.

2 Edouard Jules (Heppe) $125 up
4 Chickering Uprights ..$125 up
4 Steinway Grands ....$225 up
1 Geo. Steck Player $265
10 Steinway Uprights ...$170 up
4 Howard Vincents.....$195 up
2 Story & Clark Plys....$275 up
1 Knabe Player $295
2 Angelus Players .....$325 up
7 Cunningham Uprights $130 up
7 Lester Uprights .....$135 up
3 Marcellus Uprights....$95
1 Vose Upright $85
6 Heppe Uprights .....$95 up
5 Schomacker Uprights..$145 up
3 Knabe Uprights .....$150 up
2 Hardman Uprights ...$165 up

These instruments are in A-1 condition, guaranteed with a 2-year exchange privilege at price you pay.

New Pianos, $195 to $675
New Player-Pianos, $295 to $1050
Baby Grand Pianos, $225 to $1750
Reproducing Players, $650-$3000
Terms $10 Down, $1.50 Weekly

HOWARD VINCENT PIANOS

836-838-840-842-844-846
NORTH SIXTH STREET
OPEN MON., WED. AND FRI. EVGS.

$2 Brings This Genuine DIAMOND WRIST WATCH

No Red Tape No Delay — 30 Days FREE TRIAL

Resembles Solid Platinum

The biggest watch offer ever made—Simply send $2 and watch goes to you charges paid. Case is 14K solid white gold through and through.

Four perfectly cut genuine diamonds are set in hearts of solid platinum. French blue sapphire stem. Latest tonneau design. Movement full 15 genuine ruby and sapphire jewels. Genuine silk grosgrain ribbon with 14K solid white gold fittings. A written guarantee sent with each watch; makes a wonderful gift.

30 Days' Free Trial

You take no chances, if not satisfactory or if you can duplicate this watch in any jewelry store for less than $70 your deposit will be refunded to you.

$3.75 per Month

Send only $2 and receive the watch. Pay the balance $3.75 a month for 10 months. Price only $39.50.

Free "Royal" Catalog

Illustrates and describes over 3,000 special values in Diamonds, Watches and Jewelry. Send for your copy at once. Address Dept. 671. Established 1895

ROYAL DIAMOND & WATCH CO.

35-37-39 Maiden Lane New York

Make your own Phonograph Records

On ANY Phonograph

Talk, whistle, sing, play any instrument. Use any phonograph, old or new. No special attachment needed. Simply use Pastime needles and blank records and you can reproduce anything, everything. So easy any child can doit. Pastime Metal Records are unbreakable, light, indestructible. Great entertainment for young and old. Make permanent records of loved ones voices, send messages on Pastime records anywhere.

COMPLETE OUTFIT $1 POSTPAID
Send but $1 for 3 blank double-faced Pastime metal records, a supply of recording needles and complete instructions. Dept. 113-A.
A. J. ARCHIBALD Co., 1540 Broadway, N.Y.

Collapsible Safety Razor Sets 98c Value $5.

Beautiful nickel-plated case; handy and compact; 6¼x1¼ inches. Containing razor, brush, soap and nickeled box for blades. Ideal for travelers, sportsmen and for home use. Imported to sell for $5. An exceptional bargain at 98c.

BALTIC NOVELTY CO.
208 So. 11th St., Phila.
Agents for Eden Electric Washer
Regina Electric Cleaner

FULL DRESS TUXEDO SUITS
To Hire
FOR ALL OCCASIONS
MILLER'S

PARCEL POST

$2 Brings This Genuine DIAMOND RING for 10 DAYS FREE TRIAL

FREE PEARLS

Resembles $750. Solitaire
No Red Tape
No Delay

SET IN PLATINUM—MOST SENSATIONAL RING OFFER EVER MADE

Think of it—seven brilliant steel blue genuine diamonds mounted by a secret process in a setting of solid platinum set so closely together that only close inspection will distinguish it from a solitaire valued at $750.00. Shank of ring is 14kt. solid gold.

TEN DAYS' FREE TRIAL

You take no chance—if it is not satisfactory at the end of ten days or if you can duplicate this genuine diamond ring in any jewelry store for less than $65.00, your deposit will be refunded to you.

FREE "ROYALTON" PEARLS

We are giving an 18-inch strand of genuine Royalton pearls fitted with a solid gold clasp ABSOLUTELY FREE just to get you started as a customer. Retail jewelers charge $15.00 for a similar grade. The quantity is limited so be sure to send your order today.

SEND ONLY $2.00 AND RING AND PEARLS GO TO YOU IN A HANDSOME GIFT BOX. CHARGES PAID. A WRITTEN GUARANTEE BOND AS TO QUALITY AND VALUE ACCOMPANIES EACH RING. AFTER 10 DAY TRIAL, PAY BALANCE $4.85 A MONTH FOR 10 MONTHS. PRICE ONLY $48.50.

FREE BOOK OF GEMS

Most complete jewelry catalog ever issued of diamonds, watches and jewelry—newest designs at lowest prices. 10 months to pay on everything from our two million dollar stock.

Address Dept. 677
Established 1895

FREE PEARLS

ROYAL DIAMOND & WATCH CO

35-37-39 Maiden Lane New York

CANDY DEALERS

Peanut Brittle, 25-lb cans @ 10c per lb.	per can $2.50
Chocolate Covered Cherries	.60
Milk Chocolates Tid Bits	.60
Dumbells	.65
Marshmallow Nut Bars	.65
Chocolate Covered Mints	.65
Chocolate Marshmallow	.65
Wolfe Package, 5-lb. Asst. Choc.	1.20
Old Fashion Choc. Cov. Mints	.65
Choc. Cigars in Pouches	.65
Choc. Coffee Creams	.70
Cream Caramel Rolls Asst.	.65
Milk Chocolate Bars	.65
Wilbur's Nonpareils	5 lb. 1.15
Choc. Covered Peanut Bars	.65
Wilbur's Ceylon Choc. Wafers	5 lb. 1.15
Brake & Take	.60
Choc. Covered Moons	.70
Toasted Se Peanut Bars	.65
Assorted Jelly Drops	.65

All our candies are guaranteed absolutely fresh. We carry a large assortment of package and holiday candies. Also a full line of Punch Boards and Draw Cards.

CIGARS & CIGARETTES

Camels	1000 $8.81
Piedmonts and Chesterfields	1000 6.71
Fatima	1000 7.28
Sweet Caporals 10's (1 package of Lucky Strike 20's free with every dozen)	.91
Prince Albert, 15c a tin	per doz 1.41
Brech Nut Tobacco	per doz. .75
Safety Matches, full size gr.	per gr. .70

Out-of-town orders will be shipped promptly

OPEN EVENINGS TILL 9 P. M.

GIRARD CANDY CO.
Confectionery & General Merchandise
249 Market St., Phila.
Market 6115 Main 3113

Regular Price $15.00 Our Price $4.70

A 22-Calibre Genuine Ortgies Rifle

WITH AUTOMATIC SHELL EJECTORS

Imported from Germany. Length over all 40 inches. Fine wood stock. Krupp steel blue barrel; heavy action with improved shell ejector. Very active. Shoots 22-calibre American bullets, long or short. Fine for Target Practice and Small Game. Real buy—while they last. Reg. value, $15 —Our Price $4.70. Parcel Post insured, 50c. The United Import Co., Dept. T, Newark, N. J. Send for Our Revolver Catalogue.

KEEP WARM
With a Genuine
REZNOR
Gas Heater
Special
$2.25 EACH

Delivery within 150 miles 25c extra
No C. O. D. ORDERS
M. BATEMAN
302 E. Mt. Airy Ave.
Philadelphia

OLD PARLOR SUITS
MADE EQUAL TO NEW

Reconstructed, upholstered and polished.
$15 and up
First-class work guaranteed.
Slip Covers Made to Order
We carry a large stock of upholstering materials at wholesale prices.

American Upholstery Co.
Oldest and Largest House of Its Kind
125 S. Second St. Write or Phone Lombard 6537

HUPERT'S "EZY" Patented Window Shade Bracket
Manufactured by
HARRY W. HUPERT
2967 N. 15th Street
PHILADELPHIA, PA.
Salesmen wanted
10c Pair On Sale at All Stores

HONEY
DELICIOUS EXTRACTED HONEY
Direct from beekeeper. 2 lbs. for 50c, 6 lbs. for $1.40, or 12 lbs. for $2.60. Delivered by Parcel Post. Satisfaction guaranteed or money refunded. ZEK M. L. K. HOSTETTER, Route 5, Lancaster, Penna.

Razor Blades Re-sharpened
SINGLE EDGE 2c DOUBLE EDGE 3c
Regular Razors Ground & Honed, 25c
Complete Grinding Establishment
THE FILBERT GRINDING CO.
1250 Filbert St., Phila., Pa.

PATENTS and TRADEMARKS Secured
Write, phone or call for INFORMATION
WILLIAMSON & [illegible]

PARCEL POST

Every Girl Can Have A BRACELET WATCH Absolutely FREE

No reason for anybody to be without one. Just send us your name and address and we will show you how you can get one of these 1-piece, 10-kt. guaranteed, gold filled Bracelet Watches. Comes in elaborate velvet box.

RUSH your name and address and we will tell you how to get this Bracelet Watch ABSOLUTELY FREE.

HOME SUPPLY CO.
110 Nassau St., Dept. 107 New York City

LOST AND FOUND

DEED—Lost or destroyed, deed for lot 212, section 21, in Fernwood Cemetery in name of Elizabeth Macneal. Charles B. Macneal, 4005 Tuweilon ave.

DOG—Lost, puppy terrier, dark brown, Nov. 11, vicinity 16th and Spruce. Reward if returned to F. Bell, 270 S. 16th st.

DOG—Lost, Saturday, Boston bull, male, long tail; answers to Phil; children's pal; reward. 5324 Cedar ave. Woodland 9476 W.

ENVELOPE—Lost, envelope containing 1 book and 3 additional tickets for Army and Navy game; liberal reward. Return to 712 Lincoln Bldg.

PIN—Blue enamel gold shepard lodge pin, with name on bar; reward. 1522 Columbia ave.

WATCH FOB—Lost, a gold watch fob and locket with an old English letter, "H" and a diamond on it, between 4th and Pearl sts. and Chestnut St. Ferry or on a crosstown trolley car, Camden; reward. Return to 418 Pearl st., Camden, N. J.

HELP WANTED—FEMALE

BILLERS—CLERKS—TYPISTS

A number of openings: speed and accuracy required; interesting work; good compensation.

Apply Bureau of Employment
WANAMAKER'S

CASHIERS AND INSPECTRESSES

Young women, 18 to 25 years of age, for the positions of cashier-inspectors; if you have ability to handle figures accurately and are interested in being trained for a job higher up, call and inquire about the opportunities offered here, including good hours and good pay.

Bureau of Employment
WANAMAKER'S

CLERKS—We have an opening of interest to an intelligent, well-educated girl, 18 to 25 years of age, with a real liking and aptitude for figures; experience unnecessary. Call at once.

Mrs. Patton
Curtis Publishing Co., 604 Sansom st.

GIRLS

Are you interested in securing temporary employment during the holiday season? There are both clerical and non-clerical openings that we can offer you, starting this week. The work consists of writing and pricing Christmas orders; also light wrapping and packing in our Toy, Hosiery and Millinery departments. No previous experience required.

Apply Employment Dept., 8:30 A. M. to 5 P. M. Saturday 12.

SEARS, ROEBUCK AND CO.
4660 ROOSEVELT BOULEVARD

COOK—An intelligent Protestant woman wanted as cook in a family of 6 at Bryn Mawr; a dietitian or a person who has had her own home preferred; give references and salary desired. A 807, L. O.

CORRESPONDENTS — If you have a natural aptitude for writing clear, concise letters and are 20 to 25 years of age, call and see me at once.

MRS PATTON
CURTIS PUBLISHING CO., 604 Sansom st.

GIRLS

The Bell Telephone Company has openings for several

YOUNG WOMEN

who are willing, earnest and sincere, for permanent positions as Bell Telephone operators.

18.00 PER WEEK

while learning and $14.50 per week for part-evening work after 5 weeks.

See Miss Stevenson between 8:30 A. M. and 7 P. M. at 1631 Arch street at once.

TRAINING CLASS NOW FORMING.

GIRLS—Strong girls, 20 to 25 years, accustomed to standing, for mechanical work; 5 days a week only; good salary. Call at once.

MRS PATTON
CURTIS PUBLISHING CO., 604 Sansom st.

GIRL, experienced, to address envelopes; must be good free-hand writer; in answer state age and salary desired; located near Columbia ave. station. P. O. Box 3515.

GIRL, experience unnecessary, 15 years of age; $9 per week; steady work. Seusel's Silk Mfg. Co., 1611 Diamond st., 5th floor.

GIRLS WANTED

over 16 years, with papers proving age if under 21, for light factory work; experience not necessary. Call 7:30 A. M. prepared for work.

NATIONAL BISCUIT COMPANY
1301 Glenwood ave.

GIRLS, past 16 years of age, to work in mill; steady position. F. W. Maurer & Sons Co., 4311 Wayne ave., near 18th and Germantown ave.

GIRLS wanted for mailing envelopes in printing plant. MacCalla & Co., 238 Ionic st., below Chestnut.

HOUSEWORK — Cooking and downstairs work, colored; no washing; sleep in; references. Call morning. 6705 N. 12th st. Oak Lane 0450.

KITCHENMAID wanted, white, young; good, permanent place; private family; city in winter, country in summer; references required. Call Mrs. Louis, 1014 Spruce st. Wednesday, between 11 A. M. and noon.

LADIES—Large Catholic publishing house can employ 50 ladies from now until Christmas; all or part time; here is your chance to earn big Christmas money. 931 Chestnut st., 5th floor.

OPERATORS

The Bell Telephone Company offers

YOUNG WOMEN

who are looking for the cleanest, pleasantest work in the city

AN OPPORTUNITY

to learn telephone operating.

YOU ARE PAID $13 A WEEK

while learning and $14.50 per week for part evening work after 5 weeks.

You will have to act quick to get into the new training class now forming.

Miss Stevenson is at 1631 Arch st. until 7 P. M.

OPERATORS wanted on wash dresses; good operators desired; special proposition for good workers; come investigate our plant; this is for permanent employment and no slack season; best sanitary factory, with refined class of girls. Apply at once to BIBERMAN BROS., DAYLIGHT SHOP, 15th and Mt. Vernon sts.

SALESWOMEN

Wanted, a few bright saleswomen for agreeable holiday positions; the qualifications are intelligence, refinement of appearance and manner and a genuine interest in selling merchandise, particularly

GLOVES STATIONERY BOOKS
TOILET GOODS TOYS
HANDKERCHIEFS

The advantages include good pay, pleasant associations and surroundings and the enjoyment of the special shopping privilege extended to our regular employees.

Does this interest you? Then call promptly at

Bureau of Employment
WANAMAKER'S

HELP WANTED—FEMALE

SALESWOMEN
FOR INFANTS' WEAR

Selling experience in some line essential; only women of refinement and acceptable personality who are sincere in their business ambitions and quick to seize the advantage of the connection are desired.

Apply Bureau of Employment
WANAMAKER'S

STENOGRAPHER—Episcopalian; exp., for pay, place in national church organization; good future; pleas. environment; in reply give exp., ref. and salary desired. P 810 L. O.

STENOGRAPHERS
TYPISTS

We have several permanent positions to offer bright, experienced or inexperienced stenographers and typists. These positions offer excellent opportunities.

Apply Employment Dept., 8:30 A. M. to 5 P. M. Saturday 12

SEARS, ROEBUCK AND CO.
4660 ROOSEVELT BOULEVARD

SALESWOMEN WANTED
EXCEPTIONALLY QUALIFIED TO SELL TOYS

Successful selling experience is one qualification, business "snap" another, love of children and of toys is another, while refinement and a pleasant personality are essential.

Apply Bureau of Employment
WANAMAKER'S

TELEPHONE OPERATING

There is an opportunity for several

YOUNG WOMEN

to become telephone operators; we teach you and PAY you

$18.00 PER WEEK WHILE LEARNING

AN OPPORTUNITY

to get into permanent, well-paid work, where there are no slack seasons.

A new class now forming. See Miss Stevenson, 1631 Arch st., between 8:30 A. M. and 7 P. M.

BELL TELEPHONE COMPANY

TWO maids wanted, gen. housework, chamberwork and waiting; white; refs. 4517 Spruce.

WOMAN, refined, wanted, best references. Monday to Friday each week, mornings only, to do telephoning, some writing, mending, ordinary sewing, etc., for 2 people in an Overbrook apartment. Address reply to A 702, Ledger Office.

WOMEN CLEANERS

Wanted, dependable women for general cleaning and scrubbing; day and night force; good hours, good working conditions and good pay.

Apply Bureau of Employment
WANAMAKER'S

GIRLS

Are you interested in securing temporary employment during the holiday season? There are both clerical and non-clerical openings that we can offer you, starting this week. The work consists of writing and pricing Christmas orders; also light wrapping and packing in our Toy, Hosiery and Millinery departments. No previous experience required.

Apply Employment Dept., 8:30 A. M. to 5 P. M. Saturday 12.

SEARS, ROEBUCK AND CO.
4660 ROOSEVELT BOULEVARD

YOUNG WOMEN
HAVE YOU

A knack at figures?
A nice, clear handwriting?
A clear head for thinking?
Pleasant feeling toward people?
An ambition to get on in the world?

If so, there is most likely a position waiting here for you as a clerk, cashier, inspectress or saleswoman; some of these positions will be permanent; all of them offer opportunity, good pay and invaluable business training. Apply promptly before somebody else gets the opening which you would have liked the most.

Apply Bureau of Employment
WANAMAKER'S

WOMEN

We can give full or part time employment to several ambitious women over 25 years of age who wish to make some extra money for this fall and winter; this is selling on commission basis. Call Tuesday night at 8 o'clock sharp. 702 Van Dam Bldg., 1001 Market st.

WOMEN, 25 years of age, for shop work. Hess-Bright Mfg. Co., Front & Erie ave.

General

WANTED

EDUCATED WOMAN FOR RESPONSIBLE POSITION IN AN ESTABLISHED BUSINESS. EXPERIENCE NOT NECESSARY; DETERMINATION AND BACKBONE ESSENTIAL. POSITION STEADY AND SURE IF YOU QUALIFY.

APPLY PERSONALLY 710 WIDENER BUILDING

ELLIOTT-FISHER OPERATORS—A short course of individual instruction on the Elliott-Fisher billing and bookkeeping machine will qualify you for a well-paid position; present demand for operators exceeds the available supply. Call in person for details. Ask for Mr. McQuilkin, Elliott-Fisher Co., 1211 Chestnut st.

FILL UP your spare time; you can earn $15 to $50 weekly writing showcards at home; no canvassing; pleasant, profitable profession, easily, quickly learned by our simple graphic block system; artistic ability unnecessary; we instruct and supply work. Wilson Methods, Limited, Dept. 47, 64 East Richmond, Toronto, Canada.

GIRLS wanted; Govt. positions; $120 mo.; many vacancies; examinations Nov. and Dec. Write for pos. open. P 1421, Led. Off.

HELP WANTED—MALE

BOY, bright and intelligent, over 16, for contractor's office, to handle mail, take care of stock and act as messenger; salary $10; must not be afraid of hard work; excellent opportunity for advancement. Apply by letter only to H. H. Beaumont Co., 819 Arch st.

BOY wanted for after school and Saturdays; permanent work. Apply Suite 800, Bridge bldg., 158 N. 7th st.

BOY, 16 to 17, to work in office of wholesale house; good chance for right party; give ref. Postoffice Box P 1818.

BOYS

Boys 16 years of age

The work consists of receiving, sorting and delivering mail throughout our general offices. Advancement within a short time. No previous experience necessary. Kindly bring proof of age.

Apply Employment Dept., 8:30 A. M. to 5 P. M. Saturday 12.

SEARS, ROEBUCK AND CO.
4660 ROOSEVELT BOULEVARD

HELP WANTED—MALE

CABINETMAKERS wanted for cachet work. Apply James A. Kenny, Howard & Norris.

CAP OPERATORS, 2, and 1 cutter wanted; union shop. Apply Dorf & Co., 815-21 E. Baltimore st., Baltimore, Md.

CARPENTERS wanted for farm work. Apply 7th and Sansom sts., the new Ledger building.

CARPENTERS, $6.50 day, $30 week; rough work; all winter. 716 Vine st.

COLLECTORS for large Catholic publishing house; positively no selling. 931 Chestnut st.

DETAILERS—Experienced structural steel detailers. C. D. Pruden Corporation, Bayard and Warner sts., Baltimore, Md.

DRAFTSMAN—Wanted, a competent designing draftsman who has experience with steam engine or pump work; preference given to experience in centrifugal pump design. Address M 524, Ledger Office.

DRAFTSMAN—Wanted, one familiar with piping and lines, and valves; state age, experience and reference. P 806, Ledger Off.

DRUGS

SALESMAN wanted by New York firm doing a large business in pharmaceutical specialties and synthetical drugs, etc., but not regularly covering Philadelphia and vicinity; state fully qualifications, experience, references, salary expectations. Hustler, M 528, Ledger Office.

LABORERS—$5.50 day; construction work; all-winter job. 716 Vine st.

LABORERS wanted. Apply Ledger operation, 7th and Sansom sts., at 7 A. M.

MACHINISTS
BOILERMBAKERS
CAR REPAIRMEN
FOR RAILROAD WORK
STEADY EMPLOYMENT AT STANDARD WAGES
PLENTY OF OVERTIME
FREE BOARD AND TRANSPORTATION
APPLY TO COMPANY OFFICE
122 N. 15TH ST.
PHILADELPHIA, PA.
CENTRAL RAILROAD OF NEW JERSEY
OPEN DAILY, 7 A. M. TO 5 P. M.

MAN wanted to work around furniture factory. Apply between 9 and 10 A. M., C. Horn & Co., 422 N. Orianna.

MECHANICAL DRAFTSMAN for temporary work; $35 per week. The L. Martin Co., foot of Cottman st., Tacony.

MEN—We are looking for men who will listen and thereby learn of the best opportunity they have ever had. See Mr. Chapman, 1228 Widener Bldg., 10 to 12 A. M.

PAPER BOXES—Young man, exp. on corner cutter and edging machines. Apply Schoettle's, 816 Florist st., near 3d and Race

PHOTO-ENGRAVER finisher; permanent position is offered to one with experience; Chicago plant; non-union; give exp. and sal. desired. M 522, Ledger Office.

PRINTING SALESMAN, experienced in selling high-grade job and advertising printing; $35 weekly salary, 5% commission on all sales over $500 a month up to $1000; 10% commission on all sales over $1000 a month. A 806, Ledger Office.

MEN WANTED

TO DELIVER TELEPHONE DIRECTORIES

MUST BE INDUSTRIOUS

APPLY 7, A. M. TO 5 P. M.

THE BELL TELEPHONE CO. OF PA.

WAREHOUSE:

S. W. DELAWARE AVE. AND PINE ST.

SALESMAN

This firm has been established 64 years and has the highest commercial rating. We supply a publicity service and do a large business in every State. We will turn over a developed territory to the two best salesmen who reply to this advertisement.

The men selected will be thoroughly instructed and should be able to earn a net income of $10,000 the first year, with annual increases. This statement is very conservative, as we have paid in commissions all the way up to $35,000 per year to various members of our sales organization.

The work is clean, congenial, profitable and permanent, with unusual opportunity for advancement. We exercise great care in bringing new blood into our business and scrutinize applicants carefully.

If you can stand the acid test, have at least 5 years of successful traveling sales experience, are under 48 and can do considerable traveling, we will arrange an interview with you at our office. Give mail and telephone address.

Address M 526, Ledger Office.

SALESMAN

We have an opening for an experienced truck salesman. Apply Monday morning.

FEDERAL MOTOR TRUCK CO. OF PHILA.
1411 Spring Garden st., Phila., Pa.

SALESMAN—Paper manufactory has opening for active man acquainted with consumers of printing, wrapping, lining and other coarse papers in Philadelphia; state age, experience, recent employment and salary desired. P 228, Ledger Office.

SALESMEN

Lincoln and Ford cars; commission basis; good opportunity for energetic man to connect with one of the oldest and largest exclusive Lincoln and Ford agencies in the city with reputation for excellent service; every assistance given to right man to make good; previous experience not necessary as much as ambition and large acquaintance; now undertaking advertising and mailing campaign for 100 per cent increase in sales which will directly benefit new salesmen; applicants must be residents of Philadelphia with privilege of selling cars anywhere in the city or vicinity; apply between 8 A. M. and 3 P. M.

THE SOUTHWESTERN AGENCY
836 and Baltimore ave.

SALESMEN—TEN HIGH-CLASS RETAIL TIRE SALESMEN WITH ESTABLISHED ACCOUNTS TO SELL A STRICTLY HIGH-GRADE TIRE DIRECT FROM MAKER TO USER; EXCELLENT POSITION, WITH DRAWING ACCOUNT AND COMMISSION; MUST BE ABLE TO FURNISH FIRST-CLASS REFERENCES. APPLY 860 N. BROAD ST., CORNER POPLAR.

SALESMEN

You are offered the opportunity of entering the sales force of a new organization where you will be asked to sell securities of only a high-grade investment nature; you will be paid for your services on a liberal commission basis.

The men we are seeking must have a clean record, character and the desire to grow with us; selling experience is desirable, but not necessary; immediate training will be arranged. Ask for Mr. Bradley, FRENCH & CO., Room 704, Flanders Bldg., 15th and Walnut sts., Philadelphia, Pa.

SALESMEN—We have an opening for several energetic salesmen to do some special advance publicity work in connection with the official source records; the work is on a commission basis and is exceptionally remunerative to a man who can [illegible]

HELP WANTED—MALE

SALESMEN—Three live-wire salesmen for the quickest selling real estate development in South Jersey; 90 houses now on the property; 100 more going up. Call between 8:30 and 10 A. M., David W. Smith, 21 Broadway, Camden, N. J.

SALESMEN, Italian and Polish; $75 easily earned in commissions following live leads selling building lots in a booming locality. Call between 10 and 4, 1524 Chestnut st., Room 514.

SECURITY SALESMAN

We are seeking the right man to assist in the capital expansion of our soundly established, high class, profitable mortgage, banking business.

Financial selling experience is not essential to earn high commissions, but as we select our representatives carefully, you must possess certain other qualifications; write briefly your experience and qualifications.

THE AMERICAN MORTGAGE AND DISCOUNT CORP.
906 FRANKLIN TRUST BLDG.

SALESMEN, high class, with unusual earning capabilities, to sell high-grade advertising service on a theatrical device. Suite 206, 24 S. 17th st.

SALESMEN and solicitors—Real estate and business brokers; educated, neat appearance; liberal commission. Kirk & Ferrey, 1420 Chestnut.

SECURITY SALESMAN

Corporation successfully operating and highly regarded is offering isoffering issue treasury stock. Attractive literature, exclusive territory, liberal commissions, cooperation. Bank deposits are unusually heavy. Select territory now and apply for particulars.

BONIER & ALVORD
Fiscal Agents
Shreveport, Louisiana.

TUTOR wanted, Latin; Caesar; competent; vicinity 44th and Pine; evening. A 809, Ledger Office.

YOUNG MAN wanted to learn salesmanship with firm that has been teaching for more than 20 years; salary and commission. A 720, Ledger Office.

WANTED

Responsible position of trust for men over 25 years of age; must come well recommended; no experience required. See Mr. Byers, between 10 A. M. and 4 P. M., 1001 Colonial Trust Bldg.

WARPER for night work. Reply stating age and experience. P 807, Ledger Office.

YOUNG MEN to take training in nursing; educational opportunity for men with high school education. Apply to Mr. Craig, Penna. Hospital, 49th and Market, from 2 to 4 P.M.

YOUNG MEN to distribute sample literature and take orders for large Catholic publishing house; good pay, steady work. 931 Chestnut st., 7th floor.

General

TRAFFIC MANAGER

Salary ranges from $3000 to $10,000 yearly. We want to hear from capable applicants who wish to qualify for important railroad and industrial traffic work, leading to traffic managerial positions, handling foreign and domestic shipping.

Our organization, with a large staff of interstate commerce, railroad and ocean traffic experts, with representatives throughout the United States, has been called upon to help meet the unusual demand for trained men.

Experience is not necessary if you are ambitious and willing to learn, as this training can be done while holding your present position; accepted applicants will be placed under the direct supervision of one of our staff, an experienced interstate commerce and railroad traffic expert of national reputation.

Write for booklet R-16 and full particulars, and a personal interview will be granted.

LASALLE EXTENSION UNIVERSITY
Philadelphia Office
1324 Walnut st. Telephone: Spruce 1491
Open Evenings

$1800 A YEAR AND UPWARD

Don't be a mediocre man; prepare yourself for greater earning power in a few months you can become a junior accountant, able to earn from $1800 a year and upward.

A SHORT CUT TO A GOOD SALARY

Our corps of Certified Public Accountants, among the best in the country, has worked out a short-cut system for men who must hold their jobs and at the same time progress to GREATER EARNING CAPACITY; this University is constantly asked to find men who are trained accountants; if you will buckle down to sincere work and earnest effort for a few months you can be one of those trained men.

Start now—it will not interfere with your daily work. Call, phone or write for booklet A-16.

LASALLE EXTENSION UNIVERSITY
Philadelphia Office
1324 Walnut st. Telephone: Spruce 1491
Open Evenings

HERE'S MY OFFER TO YOU

If you are a man of good appearance, honest, ambitious, clean-cut and over 25, I'd like to meet you! I don't care what you are working at now; if you meet the requirements of my corporations as a man, I will give you free of charge a business course and a position capable of producing more money than you have ever earned before; if you are sincere come and see me.

710 WIDENER BLDG.

GREENEWALD'S

EXECUTIVE office & Factory positions secured for trained men & women with clean records, NO OTHERS.

SPECIAL

Mgr. charge small hosiery plant.
Engineer Gas & oil Engine exp.
Draftsman Mech., Special Machinery.
Sec'y (stenog), engineers office.
Stenog. asst to Office Mg'r.
Interviewer for high grade men.
Asst. to Emp. Mgr., alert, expd.
Several attrac. openings for trained salesmen. Salary & lib. Com. Protected territory. No enrollment characteristics. Applications from local residents ONLY. 250 S. 11th. Since 1897

ARE YOU A MISFIT?

Thousands of persons are in wrong positions because they do not know their capabilities. A CHARACTER ANALYSIS gives you your strong and weak points, gives you practical aid in selecting the position in which you will ACHIEVE greatest success. The MERTON INSTITUTE has helped thousands and can help you. Call and send for booklet B.

MERTON INSTITUTE
1702 Walnut st. Spruce 6293.

TRANSPORTATION WORK — Traffic association wants reliable men to qualify for positions directing domestic and foreign shipping; $250 to $500 monthly; experience unnecessary; common school education essential; only men of good character need apply; if willing and desirous of making connection worth while, write, without obligation, stating present position, age. Philadelphia P. O. Box 414.

BUSINESS SERVICE CO., 1114 Land Title.
ACCOUNTANTS—Public, Junior and Senior.
CLERKS—Voucher; Billing; Typists; $20-$30.
DESIGNER—Mechanical; fixture & tools.
ENGINEERS—Mechan., young grad., $2000.
SALESMEN—Calling on dect'c & drug trade.
SALES—Auto trucks. Salary & Commission.
STENO & SECYS—Several positions, $20-$40.

ELLIOTT-FISHER OPERATORS—A short course of individual instruction on the Elliott-Fisher billing and bookkeeping machine will qualify you for a well-paid position; present demand for operators exceeds the available supply. Call in person for details. Ask for Mr. McQuilkin, Elliott-Fisher Co., 1211 Chestnut st.

MEN wanted to qualify for firemen, brakemen; experience unnecessary; transportation furnished. Write W. Boggess, Supt., St. Louis.

MEN wanted; clerks (Gov't positions; salary, $1400 to $1800; exper. unnecessary; write free test instruction partic. P 1421, Led. Off.

SITUATIONS WANTED—FEMALE

STENOGRAPHER, reliable, with knowledge of bookkeeping, desires pos., exp.; Peirce School graduate. A 734, Ledger Office.

SITUATIONS WANTED—MALE

BOOKKEEPER, exp., will audit, open, close, write up books and prepare statements and income tax reports; day or evening; moderate terms. Phone Woodland 3853 M.

CHAUFFEUR, experienced, wishes position spare time, afternoons or evenings; references. Address P 221, Ledger Office.

COUPLE, colored, exp., desire positions together or separately; refs. Ph. Preston 3770

EXECUTIVE—Graduate engineer, 7 years' factory organization management, process routing, systematizing, cost accounting, desires connection to improve product or increase business. A 730, Ledger Office.

EXECUTIVE—A thor. exp., trained Phila. bus. executive, well connected, is available; able to measurably increase business of high-grade mfrs.; employment to be on salary, with or without invest. A 802, Led. Off.

GENTLEMAN, aged 38, with 15 years' exp. in production management, cost accts. & systematizing, general industrial & executive mgr., desires to connect with progressive concern or one needing building up; any fair position with executive future; salary not important, being secondary to good business connection. Phone Tacony 1262 J.

MAN—An executive, whose business activities have included the handling of organization, engineering, production and cost problems in general manufacturing plant, desires to negotiate a connection of responsibility and future with growing organization; limited future opportunities offered in present connection as shop superintendent; reason for seeking change; age 35. M 518, Ledger Office

SALES MANAGER or salesman—Have had 7½ years' experience in selling mechanical lines and steel specialties; can furnish best of references; would like to connect with reliable firm as salesman or sales engineer. M 795, Ledger Office.

SALESMAN would like pos. in store, overhead, Williams [illegible]

TRAFFIC—Young man, 18, [illegible]

MUSICAL INSTRUMENTS

B. B. TODD

AS LOW AS
$1.25 Weekly!

Puts in your home one of our bargains in little used

PIANOS & PLAYERS

We have the make you want. These are only a few of the many.

1 Pease $75
4 Lesters .....$100 up
3 Steinways .....$100 up
2 Chickerings .....$110 up
4 Sohmers .....$150 up
1 Weber $125
2 Girards $200
2 Jacob Bros. Players...$450 up
1 Knabe Player $400
3 Ernests .....$175 up
2 Prestiens .....$130 up
1 Opera Player $450
2 Wesers .....$140 up
1 B. B. Todd Grand....$600
5 B. B. Todd Players...$400 up
1 Chickering Player Grand $900
1 Story & Clark Player.$300
1 Regent (Blasius) Player.$200
4 Leonard Players.....$400 up

B. B. TODD

1306 ARCH

Pianos, Players, Victrolas, Records

Open Mon., Fri. & Sat. Evgs.

RECORDS—10,000 late issues, 20c each, 6 for $1. Will exchange a new record for old one and 10c. Records bought. Seibert's, 51 N. 8th. Four victrolas cheap. Phone.

AGENTS

SALESMEN—Here is an opportunity for capable men with sales experience to connect with one of the largest advertising specialty houses in the world; our line nationally known, consists of high-grade art and commercial calendars, celluloid, leather, metal and paper specialties for advertising purposes; leads and comprehensive sales helps furnished; every bank and reliable business house is a prospective customer; liberal commissions with weekly remittances; permanent connection; give full details first letter, including age, experience and references. Address sales department, the American Art Works, Coshocton, O.

SALESMEN—Write for list of lines and position is offered to one with experience; Chicago plant; non-union; give exp. and sal. desired. M 522, Ledger Office.

PRINTING SALESMAN, experienced in selling high-grade job and advertising printing; $35 weekly salary, 5% commission on all sales over $500 a month up to $1000; 10% commission on all sales over $1000 a month. A 806, Ledger Office.

EMPLOYMENT AGENCIES

MRS. KANE, 8 S. 38th st.—Wanted this Wednesday morning, cooks, chambermaids, waitresses, children's nurses, housework girls, with references.

GOVERNESS BUREAU, 418 S. Broad—Governesses, nurses, all nationalities supplied. Spruce 8728.

WANTED—Competent white help in every capacity; ref. req. 1919 Bainbridge.

MRS. ROGERS, 817 S. 20th, wants cooks, with kitchen maids; Prot.; parlor maids.

WANTED at office, 812 S. 12th st., cooks, waitresses, nurses, housegirls.

ROOMS FOR RENT

ALDEN, 912 S.—Comfortable furn. rm., business couple, privilege of getting bre