

Organ plays at 9, 11 and 5:15
Melody and Chimes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5:30

WANAMAKER'S

WEATHER
Cloudy

As Soon as the Clock Strikes the Hour of a New Need, Wanamaker's Provides for That Need With the Best the World Offers

The Inscription on the Tomb of Garfield, the Martyr President, Is

"Life's race well run,
Life's work well done,
Life's crown well won,
Now comes rest."

To dream away our days and fool away our time to become callous to the solemn realities around us.

The cultured wealthy people, much as we honor and enjoy them, can do without us, but think of the multitudes below you that need you, to whom you might become an angel of mercy and light.

[Signed]

John Wanamaker

November 14, 1922.

No Fur Coat Is More Practical Than Hardy Muskrat

For school, shopping and general hard service. A good muskrat coat, in which the skins are as softly and finely worked as satin, is a totally different garment from one made of poor skins, roughly put together.

This year's muskrat coats are exceptionally attractive, with deep borders and cuffs of crosswise-worked skins, and sometimes set-in side panels in this horizontal effect. All are finely lined and finished.

A coat of surprising beauty and quality may be chosen for \$125. Others at \$150, \$200, (Second Floor)

\$225 (with collar and cuffs of raccoon), \$235; and up to a handsome coat of the darker skinned "black" muskrat at \$300. They are 40 or 42 inches long.
Nutria coats, from 32 to 45 inches long, \$325 to \$400.
Raccoon coats, from 30 to 44 inches, \$285 to \$365.
(Second Floor)

Where So Many Women Ask for Handsome Black Coats

There must certainly be something more to it than the fashion of the moment. No doubt many women prefer black coats this winter and the favorite fur for trimming is black caracul. A number of such coats have just been received. They are distinguished and beautiful models in the finest Bolivia and cashmere duvetyne.

Every one has both collar and cuffs of caracul, some have deep hem bands also and one style has the entire sleeves as well as the collar of fur.
Another new feature is a loose panel, both in the back and front of the blouse part of the coat. The fastening is at the left side. The price of any one of a number of new coats is \$225.
(First Floor)

Young Women's Tweed Coats With Raccoon Collars at \$47.50

They come in and they are gone before we know it. There is scarcely need to say they are "specials." The tweed is the warmest winter weight, in herringbone or mixtures, lovely tones of brown or tan, made in raglan fashion with an inverted pleat

down the back and narrow belt. The huge shawl collar of raccoon fur extends to the waist. It is a beautiful quality of blended raccoon and can be fastened closely to the throat.
Sizes from 14 to 20 years.
(Second Floor)

Women's Coat-and-Dress Suits Wonderful at \$50 and \$65

Every one brand-new, but only one or two of a kind—and because of this and because it is late in the season the prices are at least \$20 less than ordinarily. They are really beautiful things of fine duvetyne and velours, in black, taupe, navy, brown and henna.

There are long coats and short coats; Balkan blouse coats and swinging jackets; and all of them have fur collars of one type or another. The upper parts of the dresses are of crepe de chine, novelty crepes and Paisley-printed crepes.
Sizes 34 to 42 in the lot.
(First Floor)

Wool-Filled Quilts \$7 and \$8.50

A mighty snug thing to be under on a cold night. They are thick and warm and filled with pure wool, so they weigh but little.

\$7 quilts are covered with figured cambric, \$8.50 ones with figured sateen.

Both types have plain-color sateen borders in a variety of shades. Double-bed size.
(Sixth Floor)

Iron Floor Lamps

Three-footed, polychrome decorated and adjustable as to height of lamp and angle of shade.

They have extra long cords and are priced at \$10.
Parchment shades, \$1.75 to \$4.
(Fourth Floor)

The Thanksgiving Turkey Is Worthy of Good Steel

In other words, the best American steel carvers made and they may be found in the Jewelry Store. All have stag handles, which are easy to hold and not inclined to slip.

Three-piece carving sets, knife, fork and steel, \$7.50 to \$24 a set.
Five-piece carving sets, beef carver, fork, steel and game carver and fork, \$14.50 to \$28.
(Main Floor)

Christmas Music Is Here

Christmas services for Sunday Schools—a varied selection from Hall-Mack, Adam Geibel, Tuller-Meredith and Heidelberg Press.

Santa Claus cantatas of various kinds.
Church cantatas, choir music, carols.

An especially fine collection of anthems, including those published by Schirmer, Ditson and Hall-Mack.

There is a larger selection than ever before and prices are moderate. It is time to begin practice for good Christmas work.
(Second Floor)

Black Satin Slippers With Low French Heels

They are the choice of many women who seldom wear extremely high heels.

A plain French-bound black satin opera slipper with narrow toe, low French heel and hand-turned sole is priced \$12 a pair.

One with rounder toe and an instep strap also has the low French heel, \$12.50 a pair.
(First Floor)

Umbrellas With Velvet Cases

are the latest novelty, designed to go with velvet or duvetyne gowns.

They may be had in the favorite winter colors—red, blue, green, plum, brown and black.

The handles are of hardwood, trimmed with silver or set with camsons. As a rule they have leather loops.
Price, \$12.
(Main Floor)

Ready, Splendidly Ready With Every Thanksgiving Need in China and Glass



IN APPOINTMENTS, in stocks, in service, and as a consequence, in business volume, the China and Glass Store has experienced a marked development with the near approach of Thanksgiving.

Never have we been so well prepared to satisfy all the china and crystal needs of the Thanksgiving table.

Never have our assortments of all desirable wares been so abundant and so attractive.

—from the modest, but useful tumbler at five cents to the most sumptuous dinner set at \$600;

—from the practical earthen teapot at 50c or 75c to the beautiful decorative pieces of fine china or scintillating crystal at \$100 or more.

And to make all this preparedness doubly worth while, the prices on all the stocks are remarkably low for such excellent wares. This is true no less of the low and medium priced goods than of the finer grades. Where but at Wanamaker's can you find such splendid varieties and dependable values?



Glassware

Plain, thin-blown tumblers, full-size, straight shapes, 5c each.

Thin-blown crystal tumblers in pretty etched decoration, \$1.25 a dozen.

Thin-blown goblets, tall-footed sherbets, ice creams in a variety of light cuttings and etchings at 25c each.

Crystal glass bud vases in floral cuttings, 10 inches high, 50c each.

Crystal flower bowls, hand painted in solid colors with wide borders of hand-colored flowers, \$1.

Fine crystal sandwich trays, cheese and cracker dishes, jugs, salad dishes, candy jars, vases and compotes, with wide coin-gold encrustations, \$3 each.

The same pieces may also be had with silver encrustations at \$3.75 each.

Handsome heavy-cut crystal water sets, deep all-mitre cuttings and new shapes, half-gallon pitchers and six tumblers, \$12.

Fine thin-blown water and iced tea sets, half-inch coin-gold encrustations, half-gallon tall pitcher and choice of six goblets or 12 iced tea glasses, \$15 a set.

Beautiful new console sets of flower or fruit bowls with two or four candlesticks to match in a variety of colorings, shapes and decorations, \$3 to \$125 a set.

Complete stock of "Pyrex" glass oven ware—casseroles, round and oval, one-quart to 2½-quart capacity, \$1.50 to \$2.50; pie plates, 50c to \$1; cake pans, round and square, 75c and \$1; bread and biscuit pans, 75c to \$1.25.

English and American earthen teapots, plain and decorated, 50c to \$5.

Dinnerware

American semi-porcelain dinner sets, 47 pieces, with two blue lines and flower basket decoration, \$8.50.

American semi-porcelain sets, 47 pieces, with coin-gold handles and one-eighth-inch coin-gold band, \$12.50.

American semi-porcelain sets, 106 pieces, with gold-lace border design, \$15.

American semi-porcelain sets, 106 pieces, with two blue lines and also with designs of various colors between lines in medallion effect, \$20.

American semi-porcelain sets, 106 pieces, with coin-gold handles and edges and border designs of blue and pink roses, \$35.

American semi-porcelain sets, 106 pieces, with coin-gold handles decorated on cream ground border with roses and black stripes, \$40.

(Fourth Floor)

Special Sale of Cedar Chests

By far the biggest chests ever at the prices.

They are of solid Tennessee red cedar, beautifully marked and carefully put together. Each has an inner dust strip, a lock and key, braces for the lid and casters. A generous amount of cedar shavings covers the bottom of the chest.

48 Inches Long; 20 Inches Wide; 21 Inches High

A plain box is \$19.
With studded brass bands, \$21.
With studded brass bands and a tray, \$22.50.
(Fourth Floor)

Beauty Might Be Only Skin Deep—Except in Wilton Rugs

For generations Wilton rugs will wear and seem to grow brighter and more beautiful with each year.

The old floor covering on grandmother's sitting room most likely is a Wilton weave and many grown men can remember how they romped on it during childhood's light-hearted days.

It is still there, still beautiful and so will any good Wilton be when your home has grown old.

The glory of the color, the delicacy of the pattern is woven firmly into the body of the rug and it lasts as long as the iron-clad fabric does.

10x12 ft. \$42.50, 801.50, \$125
8x10 ft. \$38.50, \$68.50, \$112
6x9 ft. \$32.50, \$56, \$83.50
10x15 ft. \$129, \$183
10.5x13 ft. \$143.50, \$209
11.5x15 ft. \$161.50, \$239
(Seventh Floor)



The Bouffant Dance Frock Delights the Debutante

No wonder—it is pliant and charming, and Lanvin, the designer of the most beautiful fashions for youth, stands back of it. With the little straight sleeveless bodice, the fichu or bertha, the tight knots of flowers at the waist or ribbon embroidery, one is reminded of the Victorian era and the soft changeable taffeta, gros de Londres or brocaded silk still further carries out the effect.

But how much prettier the present-day bouffant frocks are! The bertha is probably of silver lace or it may be a band of fur. The ribbon trimming has a gleam of gold or silver as have also the tiny flowers. One fascinating little dress has bowknots set with rhinestones.
As for prices, they are much less than you would think, \$25 to \$65. Sizes 14 to 20 years.
(Second Floor)

Special—Children's Coats of Broadcloth

Warm and cozy little things for one and two year olds—white, pink and blue; some with real fur collars, some with imitation; the

rest simply self-trimmed. They are all thickly interlined. Prices \$12.75 and \$14.75—small prices indeed for such coats.
(Third Floor)

20-inch Metal Brocades Direct From France, Special, \$3.75

They well deserve the adjectives "gorgeous" and "beautiful!"

The designs are so lovely and the combinations of black-and-silver, black-and-gold, blue-and-

silver and blue-and-gold are particularly effective. What wonderful bodices they will make for evening gowns, what handsome bags, magnificent panels, unusual table runners, etc.
(Main Floor)

A Surprising Sale of Handbags From \$1.65 to \$4.75

What woman would think it possible to buy a really good-looking handbag of fine leather for as little as \$1.65!

There are dozens of new and fashionable styles at that price.

There are as many as 4000 bags in this special purchase including every variety that any one could want—dainty little vanity bags, envelope shapes, back-strap pocket books, pouch bags, roomy shopping bags, mourning bags and attractive little bags for the school girl.

Besides the various leathers, such as auto, patent, seal, calfskin in the fashionable gray, brown and tan shades, there are also bags of handsome silks and velvets, a number have come from our own stock but with smaller prices.

It is a wonderful opportunity to save on a handbag for one's own use and such a chance for Christmas gifts!
(Main Floor)



New Black Caracul Cloths, Both Fashionable and Scarce

Ever so many are being made into suits, coats and smart jackets, to say nothing of hats and sleeves for coats. The caracul cloth for such purposes is of lighter weight and highly lustrous, resembling baby lamb.

Every Woman Who Plays Outdoors Wants Sturdy Sports Hose

Fashion points to silk and wool and day after day use proves that fashion is right.

Trim and fine to see, gay in colors and durable.

And never was there a finer selection to look at from the domestic silk and wool stockings at \$2 up to the handsome and heavy

English hose worth every bit of the \$15 marked on the price tags.

There are heather mixtures in a dozen combinations, some with arrows, some with clocks and some have row upon row of diamonds in contrasting shades.

For short, there is beautiful sports hose for every sports costume.
Price, \$12.
(First Floor)

Breathes There a Man Who Doesn't Like a Gay New Silk Shirt

Sure to bring a Christmas smile wherever it is sent and for months and months—clear through the next Summer—it stirs up new appreciation.

The Christmas silk shirts are here—gay and brighter and richer than ever.

Stripes, what a medley of stripes. Hairlines and big bold stripes and clusters, too, in a bright, merry company of colors.

There are jersey silks, broadcloths including the plain white ones.
Price, \$7.50.
(Main Floor)

You're Right, Sir—There Is a Reason Why a Wanamaker Shoe Looks Different, Feels Different and IS Different

"Custom built" is the phrase that tells the whole story.

Every shoe among the thousands here is built to order.

The best leathers are taken to the best factories and built on drastically laid down specifications. They are "custom built" for Wanamakers.

It's easy for any buyer to sit in his office and look at a couple of samples and say, "Send me half a dozen of those or a dozen of that kind."

That's a quick way, but it doesn't breed satisfaction because such shoes are made to sell and for nothing else and they can't be a bit better than the manufacturer.

The months of wear, the months of satisfaction tell the benefits of the Wanamaker way, and it doesn't cost more to have that kind of shoes.

Anything that's stylish and good—\$6.40 to \$16.
(Main Floor)