

## Jerry mas a vonturesome noul, give






 Bis Day for Jory



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## Announcement !

## Credit Insurance

THE NANT ATIONAL SUUETY COM. PANY amnouncee the thit now fully emuippod
Jobiannsie MANUFACTURERS and Youd the Normal Low inherent in theit Tho NATIONAL'SSovice for handility
 Inaurnnece Pollegholder Tho NATIONAL'S FREE "Bloak Sis
 we dhall be pleaved to explain.

Who ao jor particulare
OHN E. GREGORY, Goseral Agent 1.723 Land TIlle Bullding

## National Surety Company

15 Proadway - New York City
World's Largest Surety Company

## Most

 business problems are sales problemsProduction presents real problems from time to time. But a vast majority of business problems today are sales problems.
Invention, standardization, power development, machinery, have made most production problems matters of routine solution.

No matter what kind of business you are in, your biggest problem is the sale of your wares.

Good printing will help you sell your goods. You may doubt that fact, you may ignore it, but unless you are going to use the printing press to help your sales, you might as well drop out now.

The printing press produces selling impulses at the lowest price at which selling impulses can be produced.

You need these selling impulses. Don't try to do without them.

Most business problems today are sales problems.

| better paper $\infty$ better printing | "Making it Easy to Plan Printing" Is the tite of a series of books on betur printers and advertisers can occure on applieation to diatributors of Warren's Standard Printing Papera. |
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8. D. WARREN COMPANY - BOSTON

## Warren's Ṣtandard Printing Papers <br> D. L. WARD COMPANY <br> Smberd 6800 PHILADELPHIA

Charles beck company


49th Anniversary Sale Specials for Thursday in the Economy Basement

## SNELLENBURGS

Tomorrow!, Another Opportunity to Take Advantage of the Unapproachable Values Yet Available in the Continuation of Our Great Anniversary Sale of

## Women's,Misses' and Extra-Size

 $\$ 25.00$ to $\$ 39.50$ Smart Winter Coats at $\$ 17.50$
 Coats for every occasion of fall and winter.



Scoring Higher Than Any Previous Record Men's $\$ 2, \$ 2.50 \& \$ 3$ Shirts


Al Sizes From 14 to $171 / 2$
Prleed So Low That the Saving Is Just About Half on These
$\$ 30.00$ Combination Chifforobes


Important Upholsteries


Special Lot of Scrims, Voiles and Marquisette Curtaining
White and ecru, with plain or double borders. At-
traetivi thock partern
protity colored borders. 15c Curtaining 10c| ${ }^{\text {30c Curtaining }}$ 22c 22c Curtaining

at, Yard....... 15c $\begin{aligned} & \text { 39c Curtaining } \\ & \text { at, Yard............ 29c }\end{aligned}$ | 25c Curtaining |
| :--- | :--- |
| at, 'Yard........ 18c |\(| \begin{aligned} \& 49c Curtaining <br>

\& at, Yard. ....... 32c\end{aligned}\) $\$ 1.35$ to $\$ 12.98$ Tapestry $98 e^{\text {to }} \$ 7.48$ Couch Covers.......... 98C ${ }^{\text {to }} \$ 7.48$
effective. The covers are full size.
A Splendid Group of Curt
Greatly Reduced

$\$ 1.98$ to $\$ 7.98$ Nottingham 98 c to $\$ 5.98$ Curtains, Pair. and Dutch Curtains, Pair. . $\$ 1.19$ to $\$ 2.98$ | si.50 Duplex Window Shades, |
| :---: | :---: |
| Each.....................69c |

Excellent Proof of Our Ability to Sell Dependabl Rugs at the Lowest Possible Prices Follows-
Several Hundred RoomSize Rugs
Marked at Less Than Present Wholesale Cost Seamless Tapestry
Brussels Rugs Seamless Wool- Heavy High-Pile Brussels Rugs

$\mathbf{9 x 1 2} \mathrm{ft}$.$\quad$ Face Velvet Rugs $\begin{gathered}\text { 9x12 } \mathrm{ft}\end{gathered} \quad$ Axminster Rugs | $\mathbf{\$ 1 2 . 0 0}$ | $\$ 22.00$ | $\$ 27.00$ |
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| sind |  |  |
| 10 |  |  | Cork Linoleum Rompuravit tisis ain At 39c

Inlaid Linoleums


79c to 98e

GenuineDu Pont Fabrikoid Traveling Bags Are Unbelievably Low
in Price for Our in Price for Our
Anniversary Sale at $\$ 1.94$


