

PINCHOT TO SPEAK TO HEADWORKERS

Foremen's Club to Listen to Talk by Republican Nominee

2000 WILL BE PRESENT

Gifford Pinchot will address 2000 foremen, executives and their wives at the meeting of the Foreman's Club of the Philadelphia Industrial Association in the John B. Stetson Auditorium tonight. His subject will be "Morale in Industry and in the Public Service."

A musical program has been provided by Mrs. Clara Abbott, of the Philadelphia Music League.

There will be motion pictures depicting the logging and lumber industry in the Northwest; also logging scenes in Italy and Burma.

Charles E. Brinley, president of the American Pulley Company, will preside. Beginning on November 6 and continuing throughout the season, the Industrial Association will maintain group conferences in co-operation with the Board of Education.

The object of the Foreman's Club is to bring together the foremen of the Philadelphia area for social contacts, interchange of ideas, to afford an opportunity for mutual education in foremanship and management, and to hear addresses by prominent speakers upon current topics of interest to foremen and executives.

MOORE LEFT BIG ESTATE

Jeweler's Personality Valued at \$200,000 and Upward

The will of William H. Moore, jeweler, who died on October 21 at 1919 West Girard avenue, has been probated and letters testamentary granted to the Pennsylvania Company for Insurance on Lives and Granting Annuities. The decedent left personal effects valued at \$200,000 and upward and real estate the value of which has not been ascertained. The estate is devised to the widow, Laura V. Moore; two sons, Walter H. and Elmer Moore, and grandchildren.

The personal effects of the estate of Philip Rosenau has been appraised at \$135,820.46. The interest of the testator in the firm of Rosenau, Frankel & Co. is valued at \$90,044.55.

TAKE CIVIL SERVICE TEST

A civil service examination for the position of assistant fire marshal was held at City Hall yesterday. The test was participated in by ten applicants, some of whom are connected with the fire marshal's department. The position pays \$2000 a year and bonus.

Victrolas
Victor Records
In the Street Floor
Wonderful Large Stock and Inviting Demonstrations
Parlors
Free Press Delivery Within 75 Miles
Stern & Co.
712-714 Market St.
AMERICAN LABOR UNION

LARGEST OLD BOOK STORE IN AMERICA

BOOKS BOUGHT

Perhaps the books you no longer want are in demand on our shelves. No matter how few or how many books or on what subjects, we may use all the books you care to sell us and we will gladly pay you cash for them. Bring them in or if too many to carry, our representative will call, buy, pack and remove them.

Books Bought. Libraries Purchased.

Leary's Book Store
Ninth Street Below Market
(Opposite Post Office)

Your Chance To Own a 1921 LINCOLN

This Used Car in splendid condition. California top. 7 1/2" equipped throughout, will be sold at unusually low price.

Easy terms if you prefer. Your car taken in trade. Also, other good used cars in excellent shape—all at surprisingly low prices from

\$150 up
Guy A. Willey Motor Co.
Paige and Jewett Distributors
BROAD STREET at VINE
Philadelphia

There is a great deal of healthful benefit to be obtained by eating our big, meaty,

Selected EGGS 40c doz

You have the satisfaction of knowing that each egg is absolutely guaranteed.

In all our Stores

Strawbridge & Clothier Charge Customers May Buy Apparel Home Furnishings and Gifts Now and Pay the Bill in January

LOWER-PRICE BASEMENT

Reduction Sale of Dresses for Women and Misses, Now

\$8.95

All Worth One-Half More Many Worth More Than Double

This extraordinarily low price should quickly clear the Basement Store of these new Autumn and Winter Dresses.

In fact, it would not surprise us if most of them disappeared before the day's end, tomorrow.

Choice of 30 Models All the Very Newest

There are Draped Dresses, paneled models, some with beads, embroidery, silk braids, low waist-lines, bloused effects, wide, flowing sleeves, some caught effectively at the wrists—every style you could wish for.

Of fine Canton crepe, crepe de chine, Poiret twill and wool crepe. In navy blue, brown, black and gray. Misses' sizes, 14 to 18 years. Women's sizes, 36 to 44.

To-morrow—first time on Sale at this very low price—\$8.95.



Misses' Dress Woman's Dress

To-morrow—first time on Sale at this very low price—\$8.95.

Bungalow Aprons in Extra Sizes at \$1.25
Percale Aprons in all sizes from 48 to 52. Of pretty figured or striped material, buttoned at side-front and neatly finished with checked material or rick-rack braid. To-morrow—\$1.25.

Women's Princess Slips at One-third Saving—\$1.00
Satin in black, navy blue, brown and dark green—the most desired shades this season. Tailored top, with shoulder straps, and finished with hem. To-morrow—\$1.00.

Special Groups of Women's and Misses' Top Coats, Worth Half More

\$10



Women's All-Wool Coats... \$10

Extremely smart, man-tailored Coats of fine all-wool, double-faced and plaid-back tweeds and herringbones.

One of the best values in this entire Lower-Price Basement Store—and that's saying a great deal!

Smart, man-tailored Top Coats of the sort every woman and miss desires for general all-around, practical wear—business, shopping, walking, motoring.

Women's Coats of all-wool plaid-back tweeds and herringbones, some lined in yoke with satin, with plain or inverted plait in back. Wearable with or without belt. In tan, brown and gray. Sizes 36 to 44.

Misses' Coats are of tweeds, herringbone, heavy coatings and plaid-back fabrics, in brown-and-reindeer, gray-and-white and black-and-gray. Sizes 14, 16 and 18 years. All are extraordinary value—worth one-half more than \$10.00.

To-morrow—first time on Sale at this very low price—\$10.00.



Misses' All-Wool Coats... \$10

Ramona Corsets for Larger Women

\$2.50

Made especially for this Lower-Price Basement Store, Ramona Corsets have a rapidly established themselves as the best lower-price models to be had. This Housekeeper's model, of pink coutil, has the semi-elastic top, graduating front clasp, reinforced over abdomen, wide band of elastic in back. An ideal Corset for larger figures—\$2.50.

Brassieres for Larger Women Exceptional Value at 75c

To-morrow—first time on Sale at this very low price—\$2.50.



Girls' Bath Robes of Corduroy, Special

\$2.65

Pretty models of velvety, wide-wale corduroy in Jack rose, blue-bird and fuchsia shades. Sizes 6 to 14 years. Solves one of your Christmas gift problems, doesn't it?—\$2.65. Save Much on Little Children's Coats \$5.00 to \$12.00

Flared, smocked, belted Coats with patch or slash pockets and satin lining. Manfully tailored of chinchilla cloth, valour and broadcloth, in blue, brown, gray and tan.

To-morrow—first time on Sale at this very low price—\$2.65.



Continuing! Sale of Shoes Oxfords and Strap Pumps \$2.90

Eleven Styles, One-Third to One-Half Under Price

These are unusually fine Shoes, of first quality, in the newest street and dress styles. All are Goodyear-welted and very neatly finished.

Of black and brown kid and calf, patent leather, black satin and combinations. With all sizes, 2 1/2 to 8, in each style. Widths AA to E.

Those who could not attend the first day will surely want to share in this money-saving event to-morrow—early. Excellent Shoes, Oxfords or Strap Pumps at one-third to one-half under the regular price—\$2.90.



To-morrow—first time on Sale at this very low price—\$2.90.



Wonderful Sale of Women's Dresses

Hundreds and hundreds of them—new, fresh, the latest models of the season, and all high-grade models, the kind that have distinction cut right into them, the kind that you will know at a glance were never meant to sell at these phenomenally low prices. These are

Dresses that would be your choice at regular prices—they are the cream of the new fashions.

Fifty New Models in Street, Afternoon and Evening Dresses

Including Dresses from a maker of a high-grade, exclusive line, who made these up especially for us, and they show their fine origin in innumerable details. Also some very aristocratic Cloth Dresses, that were copied from models in our regular stock at more than double these Sale prices. Many other incidents might be cited in an effort to do justice to these remarkable Dresses, but the best way is to see them—see them as soon as possible.

\$15.00

Canton Crepe and Crepe de Chine Dresses with flowing sleeves and round neckline or made with smart self vestee and collar. Some have loose plaited panels and button trimming. Black and colors.

\$18.50

A splendid assortment of smartly tailored Dresses of Poiret twill, and Silk Afternoon Dresses of Canton crepe and crepe de chine, in regular and extra-large sizes. Draped and straight-line models. Silk and metal thread embroidery, steel beads and novelty braid and spike-stitching for trimming. Poiret twill in black and navy blue silks in black, navy blue and brown. Dresses like these are seldom to be had at \$18.50—they are out of their price class entirely.

\$25.00

Very smart Poiret Twill Dresses in navy blue and black and tricotine in brown; in blouse-back models or models with side closing in straight-line style; also coat models and draped skirts or skirts with side panels or circular sides, trimmed with novelty braid, flat silk braid in basket weave or embroidery in contrasting color, or colored duvettine facings. Also Canton Crepe Dresses, regular and extra sizes, with draped skirt, steel bead trimming, pin tucks, lace collars or novel girdles. Black, navy blue and brown.

\$22.50

Poiret Twill, Serge and Tricotine Dresses. A great assortment of models from which to choose, including circular draped styles, straight-line models with one-side panel and smartly draped sash and surplice effects. Handsomely beaded sleeves, satin-faced panels, jeweled buckles, bonnet embroidery, flat silk braid and beaded collars for trimming. Regular and extra sizes. Black, navy blue and brown.

\$20.00

Poiret Twill Dresses in redingote style, with braid trimming on self collar and handsome silk embroidery on the skirt. Beaded or plaited Canton Crepe Dresses in straight-line styles or with side drapery.

\$27.50

Dresses of Poiret twill and tricotine, in draped coat style or circular effect with drapery drawn to one side and finished with silk embroidery, and round neck-line with one-sided surplice closing; another straight-line model has a circular side-skirt and a wide color-embroidered band at waist-line, giving a very smart effect. One model has loose-braided panel and new flaring sleeves. Some models are embroidered or beaded. Black, navy blue or brown.

\$32.50

Canton Crepe Dresses in black, navy blue and brown, in draped and plaited styles with self trimming. New leg-o-mutton sleeves with tight-fitting cuffs or flowing sleeves. Self girdles. One smart model has blouse back. As soon as you see the quality of the crepe in these Dresses, you will know they were never intended to sell at \$32.50. They are wonderful values.

\$35.00

Poiret Twill Dresses with unusual silk embroidery trimming, one-sided closing in straight-line style, with flowing sleeves; also Canton Crepe Afternoon Dresses in very stylish embroidered models or plaited models with very smart new sleeves. Canton crepe in navy blue, black and brown. Poiret twill in blue. Many from a maker whose Dresses are sold here exclusively in Philadelphia.

Women's Beacon Blanket Bath Robes \$3.95
Soft, warm BEACON blanket cloth figured in Copenhagen blue, Alice blue, rose, purple, navy blue and red effects, is used for these warm Bath Robes, trimmed with satin ribbon and girdled. Unusual at \$3.95.



100 Extra-Size Silk Petticoats Unusual, \$3.85
Price and quality commend these Silk Petticoats. Also they are proportioned carefully for larger women. In black, smart shades and soft, changeable colorings, made with plaited edge on the tuck-with plaid edge on the tuck-and flounce. Special at \$3.85.

Three New Housekeepers' Models in S. & C. Special Corsets

First showing of these excellent models—the GIBRALTAR BELT REDUCING CORSETS, thoroughly well-boned, and reinforced over the abdomen, with broad front clasps and wide elastic section in back.

Of pink coutil, semi-elastic top, slightly higher in back, \$3.00. Elastic top model of pink coutil with medium long hips, \$5.00. A model of fine pink broadcloth, with elastic top and long hips, is \$8.00.

Bring the Children to Be Fitted in Shoes for Young Feet

Orthopaedically correct Shoes start growing feet in the right direction. Not only are our Shoes made on nature-shaped lasts, using the best leathers, but Shoes fitted here are correct. The X-RAY FOOT-O-SCOPE, and a new accurate system of measuring assure the right Shoes. And how youngsters appreciate the comfort of Shoes fitted here!

Children's Shoes
Flexible welted Shoes, sizes 4 to 8. Of white buckskin, Blucher cut with plain soft toes—\$5.00. Blucher Shoes of tan calf with fawn color silk top—\$4.50.
In sizes 8 1/2 to 11—Tan Calf Lace Shoes with fawn buckskin tops, \$5.00; Patent Leather Button Shoes, white kid tops, \$6.00; and lace or button Buckskin Shoes—\$7.00.
Little Boys' Patent Leather Lace Shoes, with kid tops—\$5.50.

Misses' Shoes, Sizes 11 1/2 to 2
Patent Leather Button Shoes with cloth tops, \$6.00; and Lace Shoes with kid tops, \$6.50. Also Tan Elk Lace Shoes, with leather soles and rubber heels, in sizes 13 1/2 to 2, \$5.00.

Growing Girls' Pumps and Oxfords in Many Smart Styles

Timely News of Bedfurnishings For Cold Weather

Here are some new W filled Comfortables that decorative and delightful warm:

Wool Quilts covered with figured cambric in dainty colorings—\$7.50.
Scalloped Wool Quilts, figured satin covering, plain soft bed cover—\$10.00.
Beautiful rose or Copenhagen blue silk covering on soft Wool Quilts, fancy stitched—\$18.00.
Down-filled Comfortables covered with flowered or figured satin, bordered in plain color—\$13.50.
Fine pure wool Blankets, white with colored border or beautiful plaids—\$29.00 a pair.

New White Satin-finish Washable Bed Spreads in attractive designs, 80x90 inches—\$3.50, \$5.00 and \$6.50 each.

Bath Robe Flannel—60c a yard
New colorings and designs are delightful, and the texture of the Flannels is of just the warmth and softness to make cosy bath robes—60c a yard.