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The message of S. W. Straus & Co. to the investing public is a message of safety. For 40 years, every security we have sold has been paid in cash when due, both principal and interest, without loss or delay.

BOOKLET 909-B

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Will find profitable investment in a security absolutely as safe as a Government Bond. Pays 8% dividends April and October. Address A 328, Ledger Office.

Notice to the Members of the New York & Philadelphia Stock Exchanges

Are you contemplating or are you contemplating a change in your present organization or are you contemplating a change in your present organization or are you contemplating a change in your present organization?

MARKET DEFICIENT IN BUYING POWER

Emergency Support Prompted Opening Recovery, but Rallyes Fail to Hold

New York, Oct. 31.—The market today drifted into a trading area and price movement, in consequence, was highly irregular. What is technically known as emergency support was applied at the outset to check the swift-running reactionary currents, and the downward plunge of security values was temporarily at least arrested. It was obvious, however, as the session progressed, that the market was still greatly deficient in buying power. The rallyes lacked stability and moderate recovery seemed to bring out a fresh lot of long stock.

It was quite generally admitted before the opening the market had virtually reached a juncture where it was absolutely necessary for it to get a little bit better, or else the liquidating movement was likely to reach more serious proportions. The concentration of buying orders in a number of the speculative favorites at the opening, therefore, caused little surprise, and the whole list under these supporting orders started upward, which, in turn, prompted free covering of the shorts.

Early gains ranging from 1 to 4 points were largely canceled before midday, due to heavy selling of Studebaker, which dropped nearly 2 points in reduction of speculative commitments. In the failure of the directors to declare the predicted extra dividend. This, with the marked weakness in domestic oils, caused prices to advance again just before noon. May Department Stores, however, had extended its gain to 10 points before acute weakness set in throughout the list.

Barnhill A. Producers and Refiners, Tidewater, Associated, Coudens and Pacific Oils and Phillips Petroleum all dropped 1 to 2 points. Vankens also dropped out a number of special issues. General American Truck Car declined 4 1/2 points, Delaware and Hudson 3, National Hosiery and American Steel Foundry referred 2 1/2 each and American Smelt 2.

Commodity Markets GRAIN MARKET Chicago, Oct. 31.—Scattered commission house selling, together with lack of demand, proved sufficient to hold down values in the wheat market today during the session. The apparent stoppage of export buying counted in particular as a bearish influence. The fact that the Liverpool quotations displayed no new upturn was also a subject of comment.

Expectation of enlarged receipts of corn acted as a weight both on corn and on its prices. After opening 1/2c to 3/4c off, December 0.85 1/2, the corn market continued to sag. Cots started unchanged to 1/4c lower. December 41 1/2 to 41 3/4, and later December 41 1/2 to 41 1/4.

Provisions had downward drift in response to lower hog values. Prev. Close Open 12 M. December 0.61 0.61 0.61 0.61

COTTON MARKET New York, Oct. 31.—The opening of the local cotton market was a disappointment, in view of firm Liverpool cables and a number of reports on first sales and later months 3 to 5 points higher. Pressure was put on the market by Japanese interests and Liverpool, the South in general, was a seller. Spot futures and New Orleans bought, while Wall Street traded on both sides of the market.

After the opening, the market acted steadily with a rising tendency. December 15.20 15.20 15.20 15.20

RAILROAD EARNINGS PENNSYLVANIA SYSTEM Increase September gross \$46,712,112 \$46,712,112

NEW YORK COFFEE MARKET New York, Oct. 31.—Recent advances in coffee, which carried all active months well into new high ground for the movement, seemed to have attracted a little realizing, and this morning the first prices were 3 to 5 points lower.

CHICAGO AND ALTON September gross \$1,811,051 \$1,811,051

ROCK ISLAND LINES September gross \$1,424,448 \$1,424,448

DIVIDENDS DECLARED Haver Wheel Company, quarterly, payable December 15 to stock of record Nov. 30.

NEW YORK STOCK EXCHANGE TRANSACTIONS

Table with columns: Div, STOK, High, Low, P.M., Net, Change. Lists various stocks like Adams Express, Air Reduction, Alaska Gold Mines, etc.

SLIPPING PRICES IN LOCAL MARKET

Lake Superior Made New Low for Year on Relatively Small Offerings

The local market showed an inclination to slip back. This was more because of the lessened buying power rather than the result of any great influx in selling orders. As reasonably would be expected, in view of the changing season, the amount of liquidation was comparatively small, and, considering all circumstances, the market took well.

The latter condition was reflected in the increasing number of transactions in some of the recent active favorites, the dealings in which during the last few days have been on the part of the order. The amount of liquidation was comparatively small, and, considering all circumstances, the market took well.

U. G. I. gave further ground on limited sale to 50%, or more than 3 points below the top price made last week. Fractional sliding also occurred in Philadelphia Electric and P. R. T. Union Traction, however was an exception, with a 1 1/2 point advance.

The statement for September showed net railway operating income of \$6,298,532, an increase of \$2,456,627 over September, 1921. Total gross revenues were \$60,712,345, or \$10,021,600 more than a year ago but railway operating expenses increased \$8,445,670, to a total of \$54,416,718.

Philadelphia Stocks table with columns: Stock Name, High, Low, P.M., Net, Change. Lists stocks like 25 Am Gas, 40 Am Sts, etc.

MARKS TAKE ANOTHER DROP Decline to .02 1/2, Against Normal Quotation of 23.8

New York, Oct. 31.—As against the preliminary quotations this morning, making a new low record for German marks at 0.2 1/2, the opening here today was at the previous extreme low record of 0.2 3/8, against 0.2 1/2, Monday's close. The feature of the market was extensive covering of shorts in exchange, with the result of gains of 8 1/2 in francs, 7 in Belgians, 10 1/2 in pesetas, 13 in Norwegian and 3 1/2 in guilders.

In the Central European exchanges, Bulgarian and Rumanian were unchanged. Polish also stood at the new record established yesterday. Norwegian was down 1 1/2, Czechoslovakian down 3, and Austrian off 1/2, the last to about the low record. On the other hand, Finnish rose 11 points and Greeks gained 2 1/2. Hungarian was unchanged.

YESTERDAY'S CLOSING QUOTATIONS Sterling Francs Lire Guilders Demand 4.45 6.55 3.99 39.91

The Unproductive Dollar

Do you realize that there is probably upwards of FIVE BILLION UNPRODUCTIVE DOLLARS among the assets of business concerns in this country—\$5,000,000,000 of their capital doing nothing? Can they afford this and how much more profit could they make by putting that money to work?

This enormous sum lies idle in the form of Credits Receivable—the indebtedness of your customers who do not even pay you interest.

If your Accounts Receivable were turned into dollars and you discounted your purchase bills, and the concerns you paid in turn discounted their bills, and so on down from one branch of business to another—dollars in their Banks instead of Accounts on your ledgers—it is plain to everyone how much more liquid each such concern's financial statement would be, and how much more they could do with this cash in place of their intangible accounts on their ledgers.

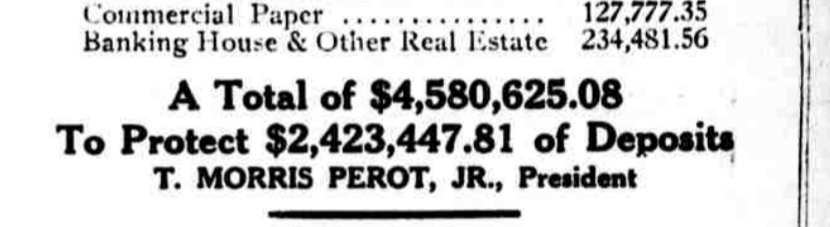
Our business is to buy those Accounts, Installment Sales Contracts and other forms of credits receivable from Manufacturers, Wholesalers and Dealers for cash and at a cost of probably less than the discount they offer their customers for the money—and we will buy them when their customers won't discount them.

Every other kind of business asset has a general established market—but only specialized concerns, such as ours, are equipped to purchase and safeguard intangible or unbankable credits receivable. Why not sell such assets to us on the very same principle that you sell Acceptances to Banks or merchandise to customers—and relieve you of that financial burden?

Commercial Credit Company

Cash Capital and Surplus \$7,250,000 BALTIMORE SAN FRANCISCO Represented at Philadelphia, 1210 Stock Exchange Bldg.

Commercial Acceptance Trust Company, Inc. Cash Capital and Surplus \$1,000,000 CHICAGO NEW ORLEANS



Statement of Condition October 18, 1922 The Company's Funds are invested as follows:

Table with columns: Asset Name, Amount. Lists Cash \$291,885.86, Loans Secured by Collateral \$1,391,147.38, etc.

A Total of \$4,580,625.08 To Protect \$2,423,447.81 of Deposits T. MORRIS PEROT, JR., President

United Security Trust Company

Life Insurance and Trust Company of Pennsylvania 605 Chestnut Street Philadelphia

Preferred Stocks of certain companies provide

- 1. A substantial income
2. Adequate safety
3. Satisfactory marketability
4. Possibility of appreciation in value
5. Exemption from normal federal income tax

Bonbright & Company

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Jim vs. Steel

Would you recommend a tin box as a place for safeguarding valuable in preference to a vault made of steel plate?

No, of course you wouldn't! And yet many people still place their confidence in a plain tin cash box. The construction of a Safe Deposit Box is trifling compared to the absolute safety afforded. Here your valuables would be readily accessible to you at all times, yet hopelessly beyond the reach of robbers or the elements.

North Philadelphia Trust Co.

Broad St. and Germantown Ave. Above Erie Ave., Philadelphia