HELP WANTED—FEMALE

TYPIST and bill clerk, state exper. and salary desired. P 104, Ledger Office.

WAITRESS, experienced, who can do plain cooking, for all work in apartment with lady living alone. Phone Locust 0307.

WOMAN, desirous of entering educational sales field, age 23 to 45. Protestant, high school graduate, interested in church or welfare work, useful personal training given at home office in Philadelphia; for a person of ambition and persistence, position offers splendid opportunity for good income and quick advancement; give full data, address and phone number. M 426, Ledger Office.

WOMAN—High-school graduate, former teacher preferred; initiative and good personality for position paying $200 monthly upward to right person; permanency. Write S. E. Farquhar, 17 E. 42d st., New York.

WOMAN of culture and refinement wanted; preference given to one who, through reverses, finds it necessary to enter business; exceptional opportunity, with good income and permanency. A 366, Ledger Office.

WOMAN—Opportunity for bright, refined business woman to introduce made-to-measure silk underwear. P 101, Ledger Off.

WOMEN TO DO CLEANING AND SCRUBBING

Day or night work. Apply Mr. Dowd's office, fifth floor.

GIMBEL BROTHERS

WOMEN

WE ARE FORMING A WOMEN'S DIVISION IN CONJUNCTION WITH OUR LOCAL OFFICE. IF YOU ARE 25 OR OVER, POSSESSING AMBITION, LOYALTY TO ATTRACTION OF TRUST, APPLY PERSONALLY

710 WIDENER BLDG.

WOMEN at 702 Vandam Bldg., 1001 Market st.; we will interview women with a pleasing personality and some executive ability who wish whole or part-time employment; apply 9 to 12 or 2 to 4; you may be displeased with your present position and this step may be the turning point in your life; all applicants must be 25 years old or over and no small experience necessary.

WOMEN, 30 TO 35 YEARS OF AGE, FOR PACKING LIGHT AGREEABLE WORK. APPLY THE HESS-BRIGHT MANUFACTURING CO., FRONT ST. AND ERIE AVE.

YOUNG LADY, accurate at checking stock orders and other similar work. Apply employment department Abrasive Co., Tacony and Pratt sts., Bridesburg.

YOUNG WOMEN

LIT BROTHERS REQUIRE GOOD-APPEARING YOUNG WOMEN, BETWEEN THE AGES OF 25 AND 35 YEARS, EXPERIENCE NOT ABSOLUTELY ESSENTIAL. APPLY BUREAU OF EMPLOYMENT, SECOND FLOOR, 7TH AND FILBERT STS.

YOUNG WOMAN

The one
BIG ITEM

to be considered by the young woman 18 to 35 years, just starting out in business, is to BEGIN RIGHT.

If you have had at least 2 years' high school education, and should be interested in clerical positions now open, we will train you and pay you while learning.

Mrs. Parton,
CURTIS PUBLISHING CO., 604 Sansom st.
Employment office, open from 8:30 A. M. to 4 P. M., including noon hour.

General

DRAMATICALLY TALENTED, literary and attractive women of social experience to play prominent and secondary parts in Shakespearean plays with Louisville Shakespeare Company; productions will be presented in the grand ballroom of Philadelphia and New York Ritz-Carlton Hotels and also Hotel Astor, of New York City; evening rehearsals; reasonable pay for those who are efficient and scholarly. Apply in person today or tomorrow, between 2 and 4 and 8 to 9:30 P. M., during Mr. Light's interpretative lecture rehearsals or by letter giving phone number, to Alexander Light, at Ritz-Carlton Hotel.

MAKE MONEY AT HOME—You can earn from $1 to $2 an hour in your spare time writing showcards; quickly and easily learned by our new simple method; no canvassing or selling; we teach you how, sell your work and pay you cash each week; full particulars and booklet free. Write today to the AMERICAN SHOWCARD SCHOOL, 230 Adams Bldg., King and Frederick sts., Toronto, Canada.

SELL us your spare time; you can earn $15 to $50 weekly writing showcards at home; no canvassing; pleasant, profitable profession easily, quickly learned by simple graphic block system; artistic ability unnecessary; we instruct and supply work. Wilson Methods, Ltd., Dept. 47, 64 E. Richmond, Toronto, Canada.

SEVERAL ladies in Phila. and district as operators for established beauty college; applicants must be willing to take free training course. Write in full to the Marcel College, 26 W. 13th st., New York.

$1 TO $3 an hour for your spare time; write display cards for us at home; we instruct and provide steady work; no canvassing; particulars free. Kwik Showcard School, Toronto, Canada.

WOMAN, educated businesslike owner to learn a selling educational system and then teach the members; salary for first period $123 a month. A 317, Ledger Office.

INDEPENDENT concern wants typ. fancy workers; materials furn.; steady; no finish-side work; inc. will exceed $25 weekly. Underwood Art Study Co., Greenwich, Ct.

PHOTOPLAYS. 5000 ideas needed; working girl paid $10,000 for ideas she thought worthless; start free. Write Producers League, 157 St. Louis.

OPPORTUNITY for bright, refined business woman to introduce made-to-measure silk underwear. P 101, Ledger Office.

EARN $25 weekly spare time writing for newspapers, magazines; expert advice; details free. Press Syndicate, 328 St. Louis.

EARN $5-$10 weekly addressing, mailing circulars; send stamped envelope for particulars. Palace Mailing Co., Rochester, N. Y.

GIRLS wanted; Govt. positions open; no, many vacancies; examinations Nov. and Dec. Write for pos. open. P 1421 Led. Off.

BUSINESS SERVICE CO., 1114 Land Title—Bkpr., resident; stenos., high grade clerks.

HELP WANTED—MALE

ACCOUNTANT—Wharton School graduate or equivalent, capable of taking charge of accounting dept. in an executive capacity, must thoroughly understand cost accounting as it applies to large constructural construction work. Apply with refs. and samples of work. U. G. I. Co., 24 N. 3d st.

ADVERTISING SOLICITOR for leading magazine; no attention will be given unless experience is stated in full; opportunity for high-class man to take entire charge of advertising. P 1503, Ledger Office.

ADJUSTER

High-class department store requires the services of a thoroughly experienced high-grade man to take charge of its Adjustment Bureau. Apply in confidence, stating age, previous experience and salary expected. M 481, Ledger Office.

ARTIST
TO PAINT SCENERY

Apply, ready for work. Employment Bureau, fourth floor.

GIMBEL BROTHERS

A SPECIAL opportunity for men over 25 who have had some business experience and wish to work toward an executive position with a large, rapidly growing, successful organization, may receive special interview today; a fair education, neat appearance and ambition are the only requisites for success in this work and organization. Apply after 10 A. M. and 2 P. M., 702 Vandam Bldg., 1001 Market st.

BOILERMAKERS
CAR REPAIRMEN
ROUNDHOUSE MACHINISTS

WANTED

PENNSYLVANIA RAILROAD
1628 FILBERT ST.

BOY, past 16, for general office work. John B. Stetson Co., 5th and Montgomery ave.

BOYS—Age 16, for office and shop positions. Apply U. G. I. Co., 24 N. 2d st.

ADVERTISING man with initiative ideas in direct by mail and merchandising; desiring connection with alert printer; reference. A 329, Ledger Office.

BOY over 16 for file and mailing room work; exp. not necessary, but applicants must write a good hand and come well recommended; excellent opportunity for advancement to willing worker. Apply 10 A. M. Saturday or noon, 516 Widener Bldg., Cliff Heating Co.

BOY, 16, for office; neat, bright, energetic, grammar school education at least, good penmanship essential; vacancy caused by promotion for boy; must be hustler. Apply Employment Department, H. K. Mulford Co., Lansdale, Pa. and Wallace sts.

HELP WANTED—MALE

ARE YOU PUSHING AGAINST THE MAST?

If you were out on a ship at sea you might push against the mast with the strength of a dozen men, but you would be unable to propel the ship an inch.

The application of a little intelligence in the engine room, however, would take the ship to port.

Every normally ambitious man is seriously interested in his business future. He is seriously trying to win a place of distinction in business, but in a great many cases he is pushing against the mast.

In order to show you some tangible achievements, here are the experiences of a few of our men who went down in the engine room and pushed the right lever:

R. P. Campbell—Started as salesman January, 1921. Had never sold anything before. Promoted consecutively and is now director of sales in charge of our entire sales organization. Earnings average more than a thousand a month.

E. A. Lamb—Starting as salesman May 17 he gave up a jewelry business of his own. After 11 weeks of high earnings was promoted to executive sales position on August 1st, 1922.

R. T. Folwell—Formerly sold special advertising. Joined our sales force August 25th, 1922. Is selling consistently and claims he has learned more in six weeks here than in all his former experience.

W. H. Wheeler—Engineer and college graduate. Started here a year ago. Averaged $200 per week. Promoted last December to district sales manager. Promoted in February to assistant to the PRESIDENT and assured of a most brilliant future.

A few facts about this corporation are:

1. THE COMPANY WAS ORGANIZED IN THE FACE OF THE BUSINESS CRISIS ABOUT THREE YEARS AGO.
2. IT HAS COME THROUGH THE PERIOD OF BUSINESS DEPRESSION WITH COLORS FLYING.
3. IT IS TODAY WITHOUT A DOLLAR OF DEBT.
4. IT HAS SUBSTANTIAL FINANCIAL RESOURCES IN THE BANK.
5. IT HAS THREE PRODUCTS ON THE MARKET AND ABOUT FIFTEEN IN PROCESS OF DEVELOPMENT.
6. ITS BUSINESS IS ONE OF THE MOST ESSENTIAL IN THE COUNTRY.
7. IN THREE YEARS IT HAS BEEN BROUGHT TO THE POINT WHERE IT IS GENERALLY RECOGNIZED AS THE LEADING ORGANIZATION IN ITS LINE AND ONE OF THE MOST VITAL INDUSTRIAL ACHIEVEMENTS IN THE COUNTRY.
8. IT WAS FOUNDED AND IS ACTIVELY MANAGED BY A GROUP OF MEN WHO ARE RECOGNIZED AS LEADERS IN THEIR PARTICULAR PHASE OF INDUSTRY, MEN WHO HAVE MADE POSSIBLE SOME OF OUR BIGGEST INDUSTRIES. FOR EXAMPLE—

A. Russell Bond, formerly Managing Editor of the Scientific American Monthly; Dr. Chas. P. Steinmetz, Chief Consulting Engineer, Westinghouse Companies; E. H. Broadwell, Vice President, Fisk Rubber Company; W. P. McLaughlin, formerly Production Manager, Timken Roller Bearing Company; E. C. Morse, General Sales Director, C. H. Wills & Co., manufacturers of the Wills St. Claire Automobile Co.

and thirty-one others of equal caliber and ability.

These men have placed this corporation on a sound financial basis and are seeking sales executives to expand their business.

They are going "over the top" in a big way. The question is "DO YOU WANT TO GO OVER THE TOP WITH THEM?"

If you possess the following qualifications you should succeed granting that you have, at least, average intelligence:

1. A REAL sincere ambition to get somewhere.
2. The willingness to work in order to get there.

We realize that many men are skeptical regarding opportunities that are broadcasted this way, but if you are at all interested in your future, come in and let us prove these things to you.

We are advertising this way because, frankly, some of our best men have come to us through this medium.

During the past month we have promoted four of our salesmen to responsible executive positions. We require not only men who can fill the vacancies thus created but who are similarly be interested with managerial positions.

We have not an unlimited number of positions to fill, but our need is sufficiently urgent to warrant our that we interview a number of men. We want men between the ages of 25 and 40 years.

These three things, in an unusual degree, we can offer to such men:

AN ATTAINABLE OPPORTUNITY TO MAKE A LARGE INCOME.

A SUBSTANTIAL AND WORTH-WHILE FUTURE, BUT IMMEDIATE THAN EXTRAORDINARY AVAILABLE.

AN ORGANIZATION AND MANAGEMENT WHICH IS A MAN'S OWN SERVICE, WITH WHICH HIS SPIRE CONVICTION AND LOYALTY.

Write promptly for an appointment to Sales Director.

M 425, LEDGER OFFICE.

BOY, 14, near, bright, active must have grammar school education or better. Apply employment department, 4th and Walnut.

BOY wanted to learn our lithoing trade; paid while learning; 995 N. 2d st.

BOYS

16 years of age to enter our employ as office messengers; an opportunity for promotion to higher positions.

Apply Employment Department, 8 A. M. to 5 P. M.
Saturday noon.

SEARS, ROEBUCK AND CO.
4640 ROOSEVELT BOULEVARD.

CABINET MAKERS

Men wanted on form work in large automobile body manufacturing plant.

Room makers and patternmakers of experience only in the work required; 10 hours, 48 hours per week, time and a half for overtime; Saturday.

AMERICAN MOTOR BODY CO.
HUNTING PARK AVE. & WALNUT STS.
PLANT
19TH AND HUNTINGDON STS.

CANDYMAKER, experienced hard and cream goods; steady work and good pay. Apply 3343 Woodland ave.

CARPENTERS, JOINERS, RIGGERS
SHEET METAL WORKERS
SOME OVERTIME
COME READY TO WORK
SUN SHIPBUILDING CO.
CHESTER, PA.

Take subway-surface car 37 at Market st.

Boilers, reamers, drillers, riveters, shipfitters and other craftsmen should apply by letter for work in the near future.

CARPENTERS — A-1 finishers wanted; steady work; highest wages. Apply E. S. Redley, 13th and Olney ave.

CHAIN BUILDER—Wanted on Knowles Looms. Apply P. A. Bohlmann & Co., 2d and Cambria sts.

CHAUFFEURS FOR PIANO TRUCK
WE HAVE VACANCIES FOR CAPABLE AND EXPERIENCED MEN FOR PIANO TRUCK; STEADY ALL-YEAR-ROUND POSITION, WITH LIBERAL SALARY. APPLY ANY TIME DURING THE DAY, BUREAU OF EMPLOYMENT, 5TH FLOOR, SOUTH BUILDING.
N. SNELLENBURG & CO.
MARKET, 11TH TO 12TH STS.

HELP WANTED—MALE

CLERK

Young man with a high school education or its equivalent, about 18 years of age; must come well recommended.

APPLY PUBLIC LEDGER CO.
6th and Chestnut
Ask for Mr. Wiest

CLERK in title company, familiar with making settlements; state experience and present position. M 429, Ledger Office.

CLOCKMAKERS

Wanted, experienced clockmakers.

Apply Bureau of Employment

WANAMAKER'S

CUTTER

Wanted, a competent cutter on boys' and girls' regulation work.

Apply Bureau of Employment

WANAMAKER'S

DENTIST—Wanted, a good, honest dentist with lots of pep and can do the work; will pay big salary to a man that can fill the above requirements. Dr. G. E. Hill & Son, Scranton, Pa.

DRAFTSMAN, electrical, experienced in the design of indoor and outdoor substations and equipment; structural experience in the design of large power houses and structures; first-class men only; state age, experience, education and salary desired. P 1536 Ledger Office.

EDITORS' ASSISTANT—Young man, 25-30, preferably with some experience in newspaper or trade-journal field; salary at start according to ability and your future in your own hands. A 235, Ledger Office.

ENGRAVER

Experienced on jewelry and silverware

SEARS, ROEBUCK AND CO.
4640 ROOSEVELT BOULEVARD

ENGRAVERS—Wanted, 2 first-class monogram and lettering engravers to go with large retail jewelry store in New Orleans. Address application at once, stating experience and details, care Woodside Sterling Co., 347 5th ave., New York City.

FURRIER

FRANK & SEDER require the services of a furrier; good salary and steady position to competent workman. Apply Employment Office, second floor, 11th and Market sts.

INSPECTORS—MEN ACCUSTOMED TO ACCURATE GAGE AND CHRONOMETER. APPLY THE HESS-BRIGHT MFG. CO., FRONT ST. AND ERIE AVE.

LABORERS LABORERS
(WHITE)
FOR TRACK WORK
$3.50 PER DAY
STRAIGHT TIME, RAIN OR SHINE
FREE TRANSPORTATION
BOARD ADVANCED
CALL A. C. R. R. OF N. J.
FREE EMPLOYMENT OFFICE
123 N. 15TH ST.

LABORERS wanted, 40c per hour. Apply Dirhman Paving and Construction Co., 3325 York rd.

LABORERS wanted, 40c per hour. Apply Dirhman Paving and Construction Co., 8th and Allegheny ave.

LABORERS — Wanted in chemical plant. Apply the Barrett Co., Margaret and Bermuda sts., Frankford.

LONGSHOREMEN WANTED

Men wanted to work on riverfront as stevedores.

65c per hour straight time
$1.00 per hour overtime

Apply at

LONGSHOREMEN'S EMPLOYMENT BUREAU OF PHILADELPHIA

108 S. Front st.

NO ENROLLMENT CHARGE

Organized by shipping and employing stevedore organizations of Philadelphia.

MACHINISTS AND HELPERS—Experienced on transmission and shop work. Apply the Barrett Co., Margaret and Bermuda sts., Frankford.

MACHINE HANDS, experienced. Pearson & Ludwichet Lumber Co., Westmoreland st. and Delaware River.

MACHINISTS
BOILERMAKERS
CAR INSPECTORS
CAR REPAIRMEN
FOR RAILROAD WORK
STEADY EMPLOYMENT AT STANDARD WAGES
PLENTY OF OVERTIME
FREE LOARD AND TRANSPORTATION
APPLY TO COMPANY OFFICE
123 N. 15TH ST.
PHILADELPHIA, PA.

CENTRAL RAILROAD OF NEW JERSEY
OPEN DAILY, 7 A. M. TO 5 P. M.

MAN—If you are big enough to boss yourself and can fill a position of trust and responsibility, call Room 1228, Widener Bldg., 10 to 12 A. M. and 2 to 5 P. M.

MAN, experienced, wanted to take charge of washroom in laundry. M 424, Ledger Office.

MAN and wife to care for apt. house, apt. for services. Spr. 3681 bet. 9 and 4.

MANAGER—Large construction and development company in South Florida desires an efficient advertising and publicity manager for this winter and possibly a year's engagement; submit all details of former experience, age, education, salary, former references and when you can report for duty; telegraph if special delivery; at once addressing Lock Box 359, St. Petersburg, Florida.

MASTER MECHANIC

with manufactory experience on small interchangeable parts for typewriters, adding machines or locks. Experience as a tool and die maker or draftsman with executive ability preferred. Work covers care of standards and running down complaints reported to the engineering department.

MILLER LOCK CO.
4533 TACONY ST.
FRANKFORD, PHILADELPHIA

MEN WANTED
CABINETMAKERS
FITTING-UP SAWYERS
SANDERS
APPLY
MOTION TALKING MACHINE CO.
APPLICATION OFFICE
35 COOPER STREET
CAMDEN
NEW JERSEY

OFFICE BOY, must be quick, neat and experienced. Apply between 10 and 12 at 22 N. 5th st.

PAINTERS—Good men, steady work; good wages. Apply E. S. Redley, 13th and Olney ave.

HELP WANTED—MALE

MEN
LARGE CORPORATION
WANTS
REAL MEN

Organization of high-grade standing is opening several new offices; will school men for positions as manager; honesty, loyalty and ambition to succeed more desirable than experience; reference required. P 1534, Led. Off.

PHARMACEUTICAL SALESMAN

LARGE REPUTABLE MANUFACTURER OF DIGESTIVE FERMENTS, GLAND SUBSTANCES AND ANIMAL DERIVATIVES, SELLING DOCTORS, HOSPITALS, RETAIL AND WHOLESALE DRUGGISTS, HAS ATTRACTIVE OPENING FOR FIRST-CLASS COMBINATION DETAIL AND SALESMAN TO COVER THE CITY OF PHILADELPHIA. SUCCESSFUL APPLICANT MUST BE FAMILIAR WITH PRODUCTS WE OFFER AND POSSESS BOTH DETAIL AND SELLING ABILITY AND BE ABLE TO DELIVER VOLUME BUSINESS. REPLY IN DETAIL GIVING FULL PARTICULARS, PAST EXPERIENCE, AGE, SALARY, REQUIREMENTS AND GENERAL QUALIFICATIONS. M 428, LEDGER OFFICE.

PIANO TUNER

Wanted, a man experienced in piano tuning.

Apply Bureau of Employment

WANAMAKER'S

PLASTERER wanted. Apply building operation, 17th and Arch streets.

PLATE PRINTERS

Experienced plate printers wanted.

Apply Bureau of Employment

WANAMAKER'S

PLUMBER—First-class plumber wanted. Apply Monday morning, 205 Haverford ave., Narberth, Pa.

PRESSMEN wanted, experienced on book work; steady to right men. Apply Monday, Haddon Press, 19th and Federal sts., Camden, N. J.

PRESSMEN wanted, experienced on color work; steady to right men. Apply on Monday, Haddon Press, 19th and Federal sts., Camden, N. J.

SALESMAN

AN EXCEPTIONAL OPPORTUNITY IS AVAILABLE FOR an EXCEPTIONAL SALESMAN TO CONNECT WITH A LONG-ESTABLISHED MILLION-DOLLAR FIRM IN A SPECIAL CAPACITY. SELLING ABILITY IS ESSENTIAL, BUT AS NEGOTIATION WITH BIG EXECUTIVES IS INVOLVED, ONLY A MAN WITH EXPERIENCE IN DEALING WITH HEADS OF CONCERNS IS DESIRED.

WE HAVE PAID OVER $20,000 ANNUALLY TO SOME SUCCESSFUL NEGOTIATORS AND THE PRESENT OPENING WILL ENABLE THE RIGHT MAN TO EARN COMMISSIONS IN EXCESS OF THIS SUM. THE WORK IS IN CONJUNCTION WITH FINANCIAL PUBLICITY AND RESEARCH, AND REQUIRES CONSIDERABLE TRAVELING.

THIS IS A BONA FIDE ATTEMPT TO GET IN TOUCH WITH A HIGH-GRADE SALESMAN. WE WILL ARRANGE FOR INTERVIEW WITH THOSE WHO, TO SAVE THEIR TIME AND OURS, GIVE THEIR EXPERIENCE, AGE, NATIONALITY AND TELEPHONE NUMBER; NO ATTENTION WILL BE PAID UNLESS YOU STATE WHEN YOU WILL BE AVAILABLE.

ADDRESS M 422, LEDGER OFFICE.

REPRESENTATIVE WANTED

We want a man to represent us in Philadelphia and vicinity, the type of man we are looking for is mighty hard to find; he must be capable of meeting and talking with the busiest and most influential men of his community on an equal basis, which means that he must have a good education, a good appearance and a pleasing personality, be able to present his proposition in a clear, concise and convincing manner.

To such a man we will offer an opportunity to earn a lot of money besides establishing himself in a permanent and profitable business.

If you honestly believe that you can qualify, write us; otherwise do not waste your time or ours.

FEDERAL SALES SERVICE CO.
Box 31, Youngstown, O.

STOCK SALESMEN

If you have the ability to present a high-grade investment and if you have references as to your character and past accomplishments we can offer you an unusual selling proposition.

Our Board of Directors is made up of leading business men who insist this story must be told truthfully to other business men. The man we are seeking will, therefore, appreciate why we must exercise unusual caution in the selection of representatives.

Dividends have been earned and paid; individual subscriptions run as high as $35,000; because of the character and unusual merit of the proposition the average subscription is uncommonly large; position permanent for right man.

M 417, Ledger Office

SALESMAN

We need a salesman of strong personality to renew contracts and secure new business; we sell a financial series to mercantile concerns and can offer the right man a very desirable contract; can place a man in Philadelphia, Camden, N. J., Harrisburg and Wilkes-Barre and vicinity; write or apply in person at 9 A. M. or 4 P. M.

N. LEWSEN
417 Lafayette Building

SALESMAN

NEW YORK MANUFACTURER OF ETCHED NAMEPLATES, DIALS, ETC., WANTS PHILADELPHIA MAN TO SELL ITS PRODUCTS EXCLUSIVELY. THIS COMPANY HAS HIGH REPUTATION IN ITS LINE, AND RIGHT MAN WILL FIND THIS A FIRST-CLASS CONNECTION. GIVE FULL DETAILS IN REPLY.
M 407, LEDGER OFFICE.

SALESMAN wanted, established firm opening branch office here, desires young, capable, experienced salesman to handle this territory; other territories pay from $5000 to $15,000 per year, after established; must have acquaintance with architects and contractors and some building or engineering experience, university graduate preferred; state age, references and full particulars. P 1530, Ledger Office.

SALESMAN—Agreeable, profitable association is offered reliable man with $1000 to $2000 in business of unquestioned merit; established 19 years; investigate immediately. P 1514, Ledger Office.

SALESMAN, experienced, to take charge of fixture dept. of electrical house; state experience, age, ref., salary expected; opportunity for advancement for the right man. P 108, Ledger Office.

HELP WANTED—MALE

SALESMAN—To man possessing personality and character, together with a wide acquaintance, an excellent opportunity is offered to connect with a progressive corporation; a liberal commission and an excellent future are the inducements held out to a man meeting our requirements; past salesmanship experience is not necessary. See Mr. Burns, 1344 Real Estate Trust Bldg.

SALESMAN exp. in gen. retail drygoods store. Apply S. Rathstein, 7052 Woodland ave.

SALESMAN to sell city real estate. P 1521 Ledger Office.

SALESMEN

Have you had experience selling high-grade motorcars? Have you an acquaintance or clientele among purchasers of quality cars? Have you the personality and address to successfully solicit such patronage? If you know you can sell the Stutz car there is an opening here that will mean big money for you; the present Stutz car, plus a new product to be announced soon, offers an opportunity for real salesmen to earn big profits; a permanent, profitable connection in our organization on a commission basis with liberal drawing account is offered to a few more experienced, result-producing automobile salesmen; applications by letter or personal call considered in strictest confidence. Address all applications to Samuel Vance, Jr., care of S. R. Blocksom Motor Co., 667 N. Broad st., Phila.

SALESMEN
INVESTMENTS

INSURANCE
CASH REGISTER
BOND AND STOCK SALESMEN

who can close large investment deals. The offerings is a gilt-edged. Appeals to large buyers. Unlimited and unselfish co-operation. Complete, well-prepared equipment.

Salesmen should be prepared to finance themselves for at least two weeks, as no advances will be made to NEW men. Replies confidential. Address W. Suite 720, 111 Broadway, New York.

SALESMEN

Large motion-picture producing organization headed by well-known executives and maintaining studios in New York and California offer exceptional opportunity for permanent connections in its field; department; company's product favorably known in every city and hamlet; issue approved by Ohio Securities Commission; most unique selling plan assuring probe income in commissions; securities experience unnecessary. Apply Treasurer, G. P. O. Box 295, New York.

SALESMEN—We control directly or indirectly a number of exclusive lines of household necessities and sell direct to consumers; we need men or women at every point in Pennsylvania, Delaware, Maryland and Southern New Jersey; we operate on a definite selling plan; liberal commission; satisfactory references or letter of credit required; permanent connection and opportunity for promotion. Address Mr. Lawrence, 405 Vandam Bldg., Philadelphia.

SALESMEN—Wanted, 3 young men, between the ages of 20 and 25 years, as sales representatives in Philadelphia; prefer those without experience; must speak good English and present good appearance; exceptional opportunity for the right individuals; please write, stating age, education and if employed, tell where; application will be kept in confidence. P 1525, Ledger Office.

SALESMEN—WE ARE OFFERING AN 8% PREFERRED ISSUE WITH COMMON STOCK RIGHTS OF A SUCCESSFULLY ESTABLISHED PHILADELPHIA CONCERN WHOSE GROWTH REQUIRES ADDITIONAL CAPITAL TO HANDLE THE INCREASE. THIS IS AN EXCEPTIONAL OPPORTUNITY AND IF YOU CAN PLACE THESE SHARES CALL 407 STOCK EXCHANGE BLDG.

SALESMEN covering general store, dry goods, department store and men's ready-to-wear trade, look into this side line of men's coat-front work shirts; quick seller, few samples; goods of best quality; generously advertised and widely and favorably known; liberal commission. For terms and territory address Maxey, 400 E. Lombard st., Baltimore, Md.

SALESMEN to distribute fastest selling Ford necessity ever offered; sells to car owner on sight; territories in Delaware, Chester and Montgomery Counties; only first-class men need apply. Address P 1513, Ledger Office.

SALESMEN—Live-wire salesmen of strong mental force and good appearance to sell building lots, located in Delaware County, near a new $7,000,000 enterprise; leads furnished; big commission. Call between 10 and 4, 924 Chestnut st., Room 514.

SALESMEN—Kitchen cabinet salesmen for a first-class line; state territory, preferably Pennsylvania and Maryland; commission basis; references. Address National Screen and Mfg. Co., Cincinnati, O.

SALESMEN, printing; must have following to connect with old-established firm; excellent opportunity for right party. P 1527, Ledger Office.

SALESMEN—Excellent opportunity for auto salesmen; Liberty car; straight commission. Apply 1520 N. Broad st.

SECTION MANAGERS

LIT BROTHERS REQUIRE SEVERAL YOUNG MEN BETWEEN THE AGES OF 30 AND 35 TO ACT AS SECTION MANAGERS; PREVIOUS EXPERIENCE IN THIS LINE NOT ABSOLUTELY NECESSARY. APPLY BUREAU OF EMPLOYMENT, 2D FLOOR, 7TH AND FILBERT STREETS.

SHIPPING CLERK—Must be accurate at marking and willing to work. Joseph E. Frechle & Co., 27 N. 7th st.

SHIRT IRONERS

Wanted, hand ironers on shirts; piece work; good rates and good working conditions.

Apply Market St. Laundry
1308 Filbert st.

SOLICITORS to meet business executives for prom. positions; loads and high-class credentials furn. Room 815, 1011 Chestnut st.

TAILORS

FRANK & SEDER require the services of first-class tailors on women's garments; good salary and steady positions all year round to competent workmen. Apply Employment Office, second floor, 11th and Market sts.

HELP WANTED—MALE

YOUNG MAN, 18 to 20 years of age to enter the Route Division of our Traffic Department; one with some railroad experience desired. Sears, Roebuck and Co., 4640 Roosevelt Boulevard.

YOUNG MAN—Wanted in shipping room of Kensington mill; experience not necessary. Address, stating wages, etc., W-49, P. O. Box 3470.

YOUNG MEN, with or without sales exp., who know they could sell if they had an opportunity to learn successful selling methods and the right article. We have something of proven merit requiring determination and hard work upon which your future will be based. See Mr. Myrick, Room 342, 1011 Chestnut st.

YOUNG MAN wanted on stock books of a manufacturing concern; one accurate at figures and steady can create good position for himself; will only consider replies giving age, experience, reference and salary expected. Address Amalgamate, P. O. Box 1841.

General

BECOME A
TRAFFIC MANAGER

Conditions point to an enormously increasing demand for traffic experts within the next 6 months; salaries will range from $3000 to $12,000 a year.

A system has been devised by a group of traffic specialists to fit men for this growing need.

By this system, without interfering with your present work at all, you can qualify for this splendid profession in a few months.

Find out about it; call or phone for information or write for booklet R-14; no obligation.

LA SALLE EXTENSION UNIVERSITY
Philadelphia Office
1324 Walnut st. Phone Spruce 1481
Open evenings

BUSINESS SERVICE CO., 1114 Land Title. ACC'TS—Mfg., $2100-$3600; asst. auditor, $3000-$5000; tax expert; general acc't. CLERKS—Prod., voucher, plate, purchas'g. CHEMISTS—Young graduate, $1500; varnish, and paints, $1800. CR. MGR. (asst.)—Bkpr. experience, $1560. DRAFTS.—Gen. from $2600; detailer str. stl. ENGRS.—Mining, str. rwy., gen. sta., $3000. OFFICE MGRS.—Asst. bkpr., exp., $1800; accountant, mfg. cost, $2600. SALES MGR.—Asst. paints and varnishes. SALES.—Furniture, $2400; lubricants, spec. seeds, screens, bonds and paints. SEC'Y & STENOG.—Sales dept., $25-$30.

DRAMATICALLY TALENTED literary and bright gentlemen of social experience to play prominent and secondary parts in Shakespearean plays with Louisville Shakespeare Company; productions will be presented in the grand ballroom of Philadelphia and New York Ritz-Carlton Hotels, and also Hotel Astor, of New York City; evening rehearsals; reasonable pay for those who are efficient and scholarly. Apply in person today or tomorrow, between 2 and 4 and 8 to 9:30 P. M., during Mr. Light's interpretative lecture rehearsals, or by letter giving phone number, to Alexander Light, at Ritz-Carlton Hotel.

WE WANT A MAN

25 TO 40 YEARS OLD, TO FILL AN OUTSIDE POSITION; STEADY EMPLOYMENT AND FUTURE TO RIGHT PARTY; REFERENCE REQUIRED.

APPLY PERSONALLY, 710 WIDENER BUILDING

TRANSPORTATION WORK — Traffic Association wants reliable men to qualify for positions directing domestic and foreign shipping; $250 to $500 monthly; exp. unnecessary; common school education essential; only men of good character need apply; if willing and desirous of making connection worth while, write, without obligation, stating present position, age. Philadelphia P. O. Box 414.

CHANGING JOBS AGAIN?

What will it be this time, just another job or the position for which you are best fitted? Don't simply "try again," but let us tell you from an analysis of your mentality as shown in your face the work you can do BEST; ask for booklet "D." Merton Institute, 1702 Walnut st., Spruce 6293.

BRICKLAYERS, carpenters and builders; send for free plan of 6-room bungalow and our book "How to Read Blue Prints," just out; no charge; learn how to make more money in the building business. Address, Bldg. Dept. 2114, Chicago Tech., 2721 S. Michigan ave., Chicago, Ill.

MEN you should train for executive positions. Have you the ambition, the determination? If you have, we can point out a way for your success.

La Salle Extension University
Philadelphia Office, 1324 Walnut st.
Telephone Spruce 1481. Open evenings.

MEN WANTED TO BECOME DRAFTSMEN Salary $250-$300 monthly when competent; chief draftsman will train you at your home, also furnish free, all tools; no training given until in position at above salary. Address Chief Draftsman Dobe, 4001 Broadway, Div. 232, Chicago.

$36 TO $56 WEEKLY in your spare time doing special advertising work among the families of your city; no experience necessary; write today for full particulars. American Products Co., 8113 American Bldg., Cincinnati, O.

SALESMEN—Write for list of lines and full particulars; earn $2500 to $10,000 yearly; big demand for men; inexperienced or experienced; city or traveling. Nat'l Salesmen's Tr. Asso., Dept. 277, Chicago.

MEN wanted for detective work; experience unnecessary. Write for details explaining guaranteed position. J. Ganor, former Government detective, St. Louis, Mo.

MAN in each town to refinish chandeliers, brass beds, autos, by new method; $10 daily without capital or experience. Write Guinnette Co., 40 Chi. Decatur, Ill.

AUDITORS, $2040-$3000; best position under Civil Service; exam. Nov. 15; coaching $5; particulars Box 1635-LC, Washington, D.C.

MEN wanted, Govt. postal clerks, carriers; write for instruction part immed. for application Now. 1. P 1421, Ledger Office.

EARN $25 weekly spare time, writing for newspapers, magazines; exp. unnec.; details free. Press Syndicate, 328, St. Louis.

SITUATIONS WANTED—FEMALE

CLERK—High school education; 2½ years' experience; willing and conscientious worker. A 117, Ledger Office.

GIRL, colored, reliable, wishes position as cook. Call Monday, Wyoming 5832 W.

GRADUATE NURSE (French clergyman's daughter) seeks per. pos.; preference with invalid or child; highest ref. Rev. Th. D. Malan, Palmyra, N. J. Ph. Riverton 161 J.

HOUSEKEEPER—Lady leaving town wishes to place her competent maids; mother and daughter; no washing; daughter light duties; best references. Phone Lansdowne 176?

LAUNDRESS wants work at home; Chestnut Hill. Address, 61 Ledger branch, 8528 Germantown ave.

LAUNDRESS, white, wants work at her home; call del.; ref. A 310, Led. Off.

SEAMSTRESS would like engagements or perm. position in priv. fam. Org. 4504 J.

STENOGRAPHER, banking and brokerage experience; responsible; excellent references. A 212, Ledger Office.

SITUATIONS WANTED—MALE

BOOKKEEPER, double entry, thoroughly experienced by training under well-known C. P. A.; capable office manager and executive; 10 years' practical experience; available immediately. A 217, Ledger Office.

BUTLER—A lady closing her house at the seashore on November 4 wishes to place her butler (colored) and his wife, who is cook. Write, making appointment for interview, on Monday, November 6, to Raymond Craig, care J. Watson, Deal, N. J. Telephone 970 Deal.

BUTLER and houseman, colored, wishes position in priv. fam. 1st-class ref. Henry Davis, 109 Porter st., West Chester, Pa.

BUYER—Position by young man, capable, experienced buyer in hardware and house furnishings; have sold wholesale trade. A 128, Ledger Office.

CHAUFFEUR, EXPERIENCED, WISHES POSITION, SPARE TIME; AFTERNOONS OR EVENINGS; REFERENCES. ADDRESS P 1564, LEDGER OFFICE.

CHAUFFEUR, middle-aged, single; long experience, strong, careful, willing, any car; go anywhere; ref. A 230, Led. Off.

COOK, Japanese, wants position, downstairs work or general work; long experience; best references. K. Yonaene, 400 S. 9th st.

COOK, Japanese, wishes pos. general housework; small family; have exp.; good ref. K. M., 112 N. 21st st., Phila. Locust 3453.

EXECUTIVE AVAILABLE

High caliber man, 30 years of age, married, technical education, 8 years responsible executive and sales position large corporation, desires connection with responsible organization; would consider investment in sound basic proposition. M 412, Ledger Office.

GARDENER, handy around house and wash auto nobilies, taking care of fires, etc.; country preferred. A 222, Ledger Office.

I CAN OFFER

Executive ability gained through 10 years' experience with one of the largest corporations in Philadelphia; can handle an office force, bookkeeping staff, correspondence staff and can purchase electrical supplies; am 28, married, American by birth and origin; the best of references, of course; can you use me? M 413, Public Ledger.

MAN AND WIFE, colored, young desire position; man experienced chauffeur, house and handy man; wife very good cook; have worked together and can furnish references; have a child 6 months old; baby very quiet and would not interfere with their work. 6149 Stenton ave.

MAN, middle aged, reliable, wants employment. A 213, Ledger Office.

SALESMAN
Calling on the mail order trade, wishes a line of suits, shirts and waists, on commission