irregular tone

NEW YORK BOND TRANSACTIONS

LIBERTY BONDS AND VICTORY NOTES

Freer Offerings Send National

Biscuit Off—Mines Quiet

and Unchanged

New York, (lot 15 — The cuth marthet developed an irregular tone after the opening with freer offerings of National Riversit, when issued, which yielded 21, points (dillete Section 1997).

More York, the 10 ft of the state of the control of

INCOME

LANCASTER SHOW

Splendid Way to Educate Public, He Tells Visitors to First Electrical Exhibit

Lancaster, Pa., Oct. 19 .- Character-

36 Pages of Useful Bond

THE experienced as well as the beginning bond buyer will find it valuable to have at hand a copy of our booklet, "BONDS-Questions Answered; Terms Defined."

Information

This book provides a digest of information which might otherwise be gained only from broad experience or wide reading concerned with investments.

It is indexed for ready reference and covers questions which long observation has shown most frequently present themselves to investors when selecting or handling their bond investments.

Non-technical definitions of commonly used bond terms are included.

We shall welcome the opportunity to place this booklet in the hands of any one to whom it may be useful.

Write for Booklet PA-73

for Example –

"What Advantages Have Bonds as Compared to-1. Stocks?

2. Mortgages?
3. Bank Deposits?"

"What Bonds Are Best Suited to the Investment of-1. Trust Funds?

2. Business Reserves?
3. Individual Funds?" "If All Your Bonds Are Safe, Why Do Some Yield 4% and

Others 7%?"

"Is there Any Advantage in Buying Bonds Which Are Listed on the Exchanges?" 'Is It Advisable to Register

Bonds?" "How Are Bond Yields Figured?" "How and to What Extent Can a Bondholder Borrow Money, Using His Bonds as Security?" "How Can I Adopt and Adhere to a Systematic Investment Plan?"



Please send copy of Booklet PA-73 BONDS - Questions Answered; Terms

HALSEY, STUART & CO.

Land Title Bldg., Philadelphia - Phone Locust 7410

CHICAGO DETROIT

NEW YORK MILWAUKEE PHILADELPHIA

BOSTON ST. LOUIS MINNEAPOLIS

\$1,000,000

The Autocar Company

8% Cumulative Preferred Stock

Dividends payable quarterly, March 15, June 15, September 15 and December 15
Preferred as to Assets and as to 8% Cumulative Dividends
Subject to Call at 115 and Accumulated Dividends

Application will be made in due course to list this issue on the New York and Philadelphia Stock Exchanges

FREE OF PENNSYLVANIA STATE TAX AND PRESENT NORMAL FEDERAL INCOME TAX

We summarize as follows from a letter of David .	S. Ludlum, Esq., Presider	it of the Compan
CAPITALIZATION-August 15, 1922	Authorised	Outstanding
First Mortgage 7% Bonds, due 1937	\$3,500,000	*\$2,500,000
8% Cumulative Preferred Stock	÷5,000,000	
Common Stock	10,000,000	5,072,800
*662,000 since retired by action	on of the sinking fund.	

THE COMPANY was incorporated in Pennsylvania in 1899 and is engaged in the manufacture and sale of commercial automobile trucks of 11/2 to 6 tone capacity. Over 90% of the Company's output is sold direct to customers through its tranch sales and service stations which are located in 35 cities. Over 29,000 Autocar trucks are in use by more than 10,000 owners. The annual net factory sales have grown from \$1,017,052 in 1909 to \$9,373,480 in 1921.

+\$3,438,000 reserved for conversion of First Mortgage Bonds.

PROPERTY: The main plant of the Company at Ardmore, Pa., was appraised by Day & Zimmermann. Inc., as of April 19, 1922, upon the basis of reproduction cost, less depreciation, at \$3,499.275. This plant is subject to the First Mortgage Sinking Fund 7% Gold Bonds of which there are now outstanding \$2,438,000.

In addition, the Company or its subsidiaries own additional property at Ardmore and sales and service stations having an aggregate valuation of \$1,287,624, subject to mortgages outstanding in the amount of \$403,500.

NET EARNINGS for seven years ending December 31, 1921, after deducting all interest, depreciation and inventory adjustments, and the net loss of \$635,000 during 1921, but before Federal taxes, were \$3,850,847

\$2,825,173 Yearly average available for dividends 403,596

The yearly average of \$403,596 is equivalent to more than five times the annual dividend requirement on \$1,000,000 877 Preferred Stock. NET CURRENT ASSETS, based upon the Company's Balance Sheet of June 30, 1922,

upon the issuance and sale of \$1,000,000 Preferred Stock, will approximate \$395 per share, and NET TANGIBLE ASSETS will approximate \$520 per share. EOUITY: The Preferred Stock is followed by \$5,072,800 Common Stock. Cash dividends of not less than 10% upon the amount of Common Stock then outstanding were

paid during each of the five years ended December 31, 1920. 3% was paid during 1921. PRESENT POSITION OF COMPANY. The first nine months of the current year have been on a profitable basis, and, based upon the orders on the Company's books, the

remaining three months promise to be satisfactory. The books of the Company have been regularly audited by Messrs. Lybrand, Ross Bros. & Montgomery

Legalities in connection with this issue of Preferrel Stock have been approved by Messrs. Henry, Pepper, Bodine & Stokes, and J. Howard Reber, Esq., Counsel for the Company, and Messrs. Roberts, Montgomery & McKeehan, Counsel for the Bankers.

Subject to sale we offer the unsold balance of the above issue

Price \$102 per Share to Yield 7.84% Dividend will accrue only from date of issuance of stock

> JANNEY & CO. 133-135 SOUTH FOURTH STREET PHILADELPHIA

This information and these statistics are not guaranteed, but have been obtained from sources we believe to be accurate.