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FIRST CLOSED MORTGAGE 20-Year 7% Bonds Yielding 7.10% (Penna. Small tax refunded). \$10,249,589 of net tangible assets available to bondholders other than funded debt—equal to \$282 per \$1000 bond. Current assets more than six times current liabilities. Average net annual earnings available to bondholders for 1931-32 more than 10% on investment for 1931-32 more than four times interest requirements. Circular and Balance Sheet on request. Fairman & Company Drexel Building, Phila. Established 1892 Correspondents Lawrence Chamberlain & Co. NEW YORK

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HIGH GRADE SECURITIES Yielding from 5 1/2% to 6% ROBT. & LINDENING & CO. Established 1862 400 Chestnut St.

Executive Available Man of extensive experience in Management and Business Administration is available for new connection with greater opportunity. Reply C 801, Ledger Office.

EXCITING SPLURGE IN DOHENY'S PETS

Huge Load of Long Stuff Dumped on Bulgas Gave Market Indigestion

New York, Oct. 17.—The Mexican oil came near being the whole show today's very irregular stock market. The general list gave all symptoms of having a slight attack of indigestion. This was not altogether surprising in view of the huge load of long stuff which has been coming out of the bulgas since the "stock dividend" epidemic struck the speculative community over a week ago. There was no weakness in the oil market, but another masterpiece of skillful manipulation, and from all indications, caught a goodly portion of the speculative element of the guard. When the smoke of the oil market cleared away, the market was up nearly 10 points with 4 for Pan American "Pet" and 2 1/2 for "B" stock of the latter company.

The excuse for the fresh bullish demonstration was reports of a possible increase in the cash dividend and declaration of a stock dividend by the Pan American Petroleum Company, followed by an offer of exchange for Mexican Petroleum. The former already owns approximately 75 per cent of the outstanding stock. While this story has been sprung often before and done good service in former occasions in sending a misguided short interest to rest, it was believed to be nearer the real truth when it was announced that the prevailing fashion for all corporations with fat surpluses to distribute them before the tax collector comes around. The motion picture industry, which has heretofore as for some days all the prominent "tipsters" and "outs" had positive information by the grape vine route something big was going to be pulled off in a few days. It was one of the red hot wires to get everybody aboard regardless of price as the stock was expected to rise to 200.

Commodity Markets

GRAIN MARKET

Chicago, Oct. 17.—Lower prices for wheat here today, during the early dealings, resulted from a decline in Liverpool quotations. An increase of 1/2 cent in wheat prices in Liverpool, which was followed by a similar advance in London, led to a setback in the market was to be expected in view of the decided advance in prices of live, 1/2 cent advance, with December 81-11 1/2, and May 81-11 1/2, to 81-11 1/2, were followed by slight declines all around.

COTTON MARKET

New York, Oct. 17.—First prices in cotton futures were steady at an advance of 1 to 1 1/2 points. The future was continued strength and activity in the cloth and yarn markets. New Orleans, spot and commission concerns and Japanese interests were the chief buyers at the start. Liverpool, South and West Street sold. After the opening the tone was steady. About thirty notices were issued.

NEW YORK COFFEE MARKET

New York, Oct. 17.—Very unsettled Brazilian market prompted continued selling of contracts in the local coffee futures market this morning, opening prices being 1 to 4 points net lower. Trading, however, was inactive.

U. S. Certificates and Treasury Notes

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NEW YORK STOCK EXCHANGE TRANSACTIONS

Only Afternoon Report in Philadelphia Quoting Full List

Table with columns: Div, STOCK, High, Low, 1/16, Net, Change. Lists various stocks such as Adams Express, Advance Rumely, Air Reduction, Alaska Juneau, Allied Chem & Dye, etc.

LOCAL TRADING WAS SPECIALIZED

Eisenlohr, Electric Storage Battery and American Gas Advanced Sharply

Dealings in the local market were of a more specialized character than observed in a long time. This, however, seems to be the order of the day in all the security markets. While indicating a regrettable lack of united front and narrowing of both speculative and investment buying, yet indicates the marked up of the leading speculative interests, who by concentration of operations can do pretty much as they please. These selected demonstrations, however, rather than indicating the speculative imagination serves to promote timidity among the rank and file, more especially in view of the fact, such individual demonstrations are either confined to a few well-held stocks, or issues selling at prices prohibitive to ventures by the smaller trader.

In the category of closely held stocks, Eisenlohr was once more an outstanding feature. There is only an infinitesimal amount of that stock free on the market. Consequently it can and has been marked up with surprising ease. Two new points were added to the recent forward movement today, while the preferred was raised a point. Inside interests, especially the holding of the company, are not to be out of the picture, and are contemplated for the passing of the control of the company to other tobacco interests. On the street they tell an entirely different story, however, a question of veracity on either side.

Electric Storage Battery, after remaining dormant for some days, again sprang into prominence after mid-day, in an exciting and unprecedented rise of 2 points to 57, or within a 1/2 point of the high record price. The trading was very lively, but the largest end of the game was played on the Big Board. Pennsylvania Railroad was a consistent strong support with evidence of accumulation around 48 1/2. A good size amount of stock changed hands during the day, unquestionably for investment, and which was influenced by the confident belief of a restoration of the 6 per cent dividend by the board at their meeting next week.

Philadelphia Stocks

Table with columns: High, Low, 1/16, Net, Change. Lists Philadelphia stocks such as 131 Am Gas, 25 Am Gas, 501 Anaconda, etc.

FOREIGN EXCHANGE

New York, Oct. 17.—Sterling opened 1/2 cent higher in the foreign exchange market this morning, at the recent high record. Francs were down 1/2, Belgians down 1/2, lire up 1/2, Swiss down 1/2, guilder down 1/2, Danish up 1/2, Norwegian down 1/2, Swedish up 1/2, Norwegian is now only 1 point above Saturday's final, and shows a loss of 18 points from Monday's high, which was reached at the recent one-point loan operation. The strength of sterling, in addition to the \$50,000,000 interest payment, reflects the continued arrival of gold for the account of the British government. Business for the most part continues on a professional character.

OPENING QUOTATIONS

Opening quotations were: Sterling, cables 4.44, demand 4.43 1/2; francs cables 7.00, checks 7.00; Belgians cables 4.22, checks 4.22; Swiss cables 18.40, checks 18.43; peseta cables 15.31, checks 15.22; Danish cables 10.90, checks 10.94; Swedish cables 18.15, checks 18.10; guilder cables 20.77, checks 20.72; goldsterling 38.55, checks 38.50; marks 93-10.

NEW YORK EXCHANGE

New York exchange in London today was quoted at a discount of 1/4 to 5/32 per cent. Canadian funds in New York were quoted at a premium of 1/4 to 5/32 per cent.

YESTERDAY'S CLOSING QUOTATIONS

Yesterday's closing quotations: Sterling cables 4.43 1/2, demand 4.43; francs cables 7.00, checks 7.00; Belgians cables 4.22, checks 4.22; Swiss cables 18.40, checks 18.43; peseta cables 15.31, checks 15.22; Danish cables 10.90, checks 10.94; Swedish cables 18.15, checks 18.10; guilder cables 20.77, checks 20.72; goldsterling 38.55, checks 38.50; marks 93-10.

TODAY'S OPENING QUOTATIONS

Today's opening quotations: Sterling cables 4.44, demand 4.43 1/2; francs cables 7.00, checks 7.00; Belgians cables 4.22, checks 4.22; Swiss cables 18.40, checks 18.43; peseta cables 15.31, checks 15.22; Danish cables 10.90, checks 10.94; Swedish cables 18.15, checks 18.10; guilder cables 20.77, checks 20.72; goldsterling 38.55, checks 38.50; marks 93-10.

LONDON STOCK MARKET

Sentiment Cheerful—Oils Flabby and Quiet—Rubbers Buoyant. London, Oct. 17.—Despite the fortuitous settlement, operations in securities generally were largely unimportant. Sentiment was cheerful. The oil group was flabby and quiet. Local Dutch was 4 1/2, Shell Transport and Trading 4 1/2, and Mexican Eagle 2 1/2-1/4. The gilt-edged list was strong on spots. French loans were dull, owing to recession in the frame.

REBUILD OLD LOCOMOTIVES TO GIVE THEM MANY MORE YEARS OF LIFE

WITH the resumption of general industry throughout the country, the railroads will again be taxed to their fullest capacities. While new locomotives are being constructed, the various railroads are being constructed, the heavy enough to still do effective work, will be rebuilt and will give many years of efficient service. The important work of modernizing locomotives is one of our specialties. THE BALDWIN LOCOMOTIVE WORKS Philadelphia

Do General Creditors Experience Greater Loss When Their Customers Who Sell Accounts Fail

It's all a question of honesty! If your customer is honest he will pay his Creditors the money he receives from the sale of his Accounts and thereby owe you that much less money than had he not sold you receivables. Therefore, the payment you receive from the sale of his Accounts, together with his Bankruptcy dividend, if he fails, should certainly not be less than the Bankruptcy dividend had he not sold Accounts and previously reduced his indebtedness to you.

If your customer is dishonest, he can make you or his Bank a statement and secure credit or cash partly on the basis of his Accounts Receivable, and immediately thereafter offer his customer a sufficiently large discount to secure Acceptances or Cash payment and then cash such Acceptances just as well, if not easier, than his Accounts—and both without your knowledge. If dishonest, he would misuse the money from one source as quickly as another—"false in one, false in all."

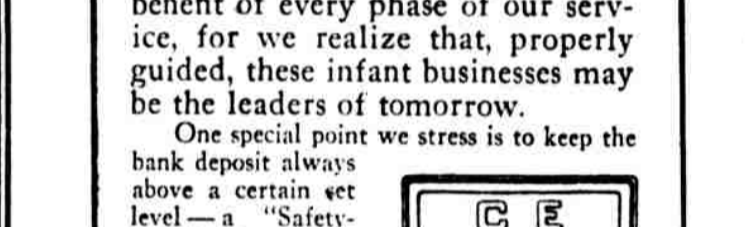
Commercial Credit Company

Cash Capital and Surplus \$7,250,000 BALTIMORE SAN FRANCISCO Represented at Philadelphia, 1210 Stock Exchange Bldg. (Phone Spruce 6544) Affiliated with COMMERCIAL ACCEPTANCE TRUST COMMERCIAL CREDIT, INC. Cash Capital and Surplus \$1,000,000 CHICAGO Cash Capital and Surplus \$800,000 NEW ORLEANS

When New in Business

More than anything else, a business in its infancy needs straight-from-the-shoulder, sound, financial advice and the background of a good bank. We welcome "new" business accounts and give them the full benefit of every phase of our service, for we realize that, properly guided, these infant businesses may be the leaders of tomorrow.

One special point we stress is to keep the bank deposit always above a certain level—a "Safety-Line"—the observance of which has helped our depositors.



CONTINENTAL EQUITABLE TITLE AND TRUST COMPANY

Twelfth above Chestnut PHILADELPHIA

Capital \$1,000,000 Deposits Over \$12,000,000 Surplus \$1,000,000

You can't fool burglars

They know all the places where their victims could possibly hide valuables—the hole in the closet floor—the tin box in the trunk and the rest of the list.

Positive protection for your possessions may be assured by placing them in one of our Great Steel Vaults. Our safe deposit vault is proof against burglars, fire or water.

North Philadelphia Trust Co.

Broad St. and Germantown Ave. Above Erie Ave., Philadelphia

THE BALDWIN LOCOMOTIVE WORKS

Philadelphia