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TRIDENT WATER METERS Install NOW for meter rate of \$8.00 per 1000. Your plumber or PHILADELPHIA METER CO. 812 Real Estate Trust Building

WILDWOOD Is Growing Fast At Auction of September 2d, \$108,000.00 of building sites were sold at North Wildwood in 3 hours. The remaining unsold lots are now offered at private sale, at prices established at the Auction Sale. Inquire of William Lipkin 250 S. Broad St., Phila.

ENJOY WANAMAKER'S GRAND ORGAN RECITALS AT HOME We will furnish and install our improved radio-phonograph combination in your home for \$100.00. TERMS IF DESIRED. No Aerial Needed. Lee Radio Corporation Haddonfield, N. J. MANUFACTURERS

WOLFINGTON'S Recutting Service Beautiful Drum Lamps Add character to your "stock" car with Drum Lamps, new Tubular Bumpers, and those nickel Bars down the rear of the body. Cost low. Phone: Poplar 9190 The WOLFINGTON Shops 19th and Buttonwood Established 1876

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Every "Diamond Dyes" package tells how to dye or tint any worn, faded garment or drapery a new rich color that will not streak, spot, fade or run. Perfect home dyeing is guaranteed with Diamond Dyes even if you have never dyed before. Just tell your druggist whether the material you wish to dye is wool or silk, or whether it is linen, cotton or mixed goods. For fifty-one years millions of women have been using "Diamond Dyes" to add years of wear to their old, shabby waists, skirts, dresses, coats, sweaters, stockings, draperies, hangings, everything—Adv.

Dizzy Spells Are Usually Due to Faulty Elimination When you are constipated, not enough of Nature's lubricating liquid is produced in the bowel to keep the food waste soft and moving. Doctors prescribe Nujol because it acts like this natural lubricant and thus replaces it. Nujol is a lubricant—not a medicine or laxative—so cannot gripe. Try it today. Nujol A LUBRICANT—NOT A LAXATIVE



Business and Professional Men often desire to devote their attention to their callings without being distracted by the care of their personal finances. Other individuals lack aptitude or inclination for the management of securities. Should you wish to be relieved of the care of property or investments, the service of this Company places at your disposal the collective judgment and experience of a staff specializing in financial matters.

GIRARD TRUST COMPANY Broad & Chestnut Sts., Philadelphia

BIG FIELDS ENTER ROSE TREE MEET Notable Race Horses Will Take Part in Two-Day Classic to Be Held Next Week ENTRIES CLOSE SATURDAY

Rose Tree's fall meet, which takes place on Wednesday and Saturday of next week, promises to surpass all previous events. Entries for the various events will close on Saturday of this week with George W. Orton, racing secretary, 30 South Tenth street. The big fields at the Huntingdon Valley Hunt on Saturday indicate that there are more horses than usual in training for the hunt meetings this fall. Quite a number of entries have been received already for Rose Tree, including horses from New York, Maryland and Virginia. The Rose Tree hunt meet, held on the Rose Tree estate, will be the first of the season. The victory of Ewing's Daybreak in the Huntingdon Valley Challenge Cup race on Saturday will put this horse in the front rank for the event. Stranburg's Volterroni II, who did not run on Saturday, but will run next week, as will Ridgway's Dooley, and Krieger's River Breeze. The latter horse surprised everyone by his running Saturday, and he will get some attention for this race.

Barklie In Entered H. Leroy Whitney, of New York, has entered his horse Stiltz for this race, and Walter M. Jeffords will put in his steeplechase horse Barklie for the event. Barklie has won many big steeplechase races, but this is the first season that he has been put across post and rail. If his rider can hold him down sufficiently so that he will get over the jumps, Barklie has the speed and stamina to be there at the finish. The events for the two days' meetings are:

WEDNESDAY, OCTOBER 18 First race, the Agricultural States Handicap, for farmers' horses, about 6 furlongs on the flat. Second race, the Edgemont Plate, for two-year-olds and upward, purse \$250, about 7 furlongs on the flat. Third race, the Bear Hill Plate Steeplechase, for three-year-olds and upward, purse \$200, about 2 miles over the brush course. Fourth race, the Aspiration Plate, for two-year-olds, purse \$250, about 6 furlongs on the flat. Fifth race, the Middletown Harrows Plate Steeplechase, for hunters, for the owners of the winner to receive a piece of plate, value \$100, trophies for second and third, about 2 1/2 miles over a fair hunting country. Sixth race, the Sycamore Mills Plate Handicap, for three-year-olds and upward, purse \$250, about 1 1/4 miles on the flat.

SATURDAY, OCTOBER 21 First race, Agricultural Handicap Steeplechase, for farmers' horses, about 2 miles over a fair hunting country. Second race, the Hunting Hill Plate, for thoroughbred horses that have never won more than one post-and-rail race and any half-bred, plate value of \$100 to winner, about 2 1/2 miles over a fair hunting country. Third race, the Media Plate, for two-year-olds and upward, purse \$250, about 6 furlongs on the flat. Fourth race, the Evans Rocks Plate Handicap Steeplechase, for four-year-olds and upward, purse \$200, about 2 1/2 miles over the brush course. Fifth race, the Rose Tree Hunter Sweepstakes, guaranteed value to the winner \$500, rider of winner to receive a piece of plate, value \$100, about 2 1/2 miles over a fair hunting country. Sixth race, the President's Cup, for three-year-olds and upward, purse \$250, about 1 mile on the flat.

Uncommon Sense "Sticking" the Customer BY JOHN BLAKE

THE name of the gentleman who said first that "honesty is the best policy" is forgotten. It is contended by cynics that his proverb is also forgotten. But men who have built big businesses bear it in mind right along. "I'm hiring you to help me get along. I'm going to give you my business rule: Always stick the customers. Nobody gets a whole pound of sugar in this place; nobody gets a whole pound of coffee. "Don't let them catch you at it, but see to it that you save a little out of what they are paying for. That little you save is the profit. That's business." The youth considered. "Supposing they find it out and stop coming," he said. "Well, that he business." "It's up to you to see that they don't find it out. Anyway if one of them gets suspicious, he's only one. The money we make on the others will more than pay for losing a customer or two."

THE applicant was young, but he had done a little thinking. He decided not to take the place. Later he got a position with a larger firm that gave fair weight, and presently saved up enough money to get into business for himself. Once proprietor of his own establishment he versed the swindler's rule to read: "Never stick the customer."

HIS shop was near that of the man who had sought to give him his first business lesson. Within a year he had got half that gentleman's custom, and within another year saw him go into bankruptcy. He is now prosperous and the cheat is working for a small wage. He found—as all great merchants find—that honesty is not only pleasant and agreeable, and good for the conscience, but that it pays actual profits, while swindling, though it may succeed for a time, is almost invariably ruinous to business. Copyright, 1922

ENGLISH COURT BEGINS TACKLING DIVORCE LIST Cases of Lady Rhondda and Gladys Cooper Are Brought Up London, Oct. 12.—(By A. P.)—Lady Rhondda, Gladys Cooper and other women more or less known in the United States appear in this year's divorce list which will be tackled by English Judges today. The readjustment of domestic affairs after the war is reflected in the number of cases set for hearing this autumn. A year ago they numbered 3000; this year they number 900.

AMERICAN MERCHANT MARINE In a recent column, "Men and Business," Richard Spillane discussed the treatment of the American seaman wage laws when applied to a foreign vessel. He also mentioned that the Spillane columns so interesting. Read them each week in the "Business" section of the Evening Public Ledger.

It's a Tom Wye Tom Wye KNIT JACKET \$7.50 2-pocket model 4-pocket model \$8.50 It's much more enjoyable to drive or walk or work when you are warm and unhampered by bulky clothing. A Tom Wye Knit Jacket gives you the warmth without the weight. Neatly tailored, trim, and good-looking. Two styles in beautiful Scotch heathers. Atmen's wear and sport-ing goods stores. Look for the Tom Wye label Robert Reis & Co. Distributors New York City

From 1877 to 1922 Behind this Perfect Milk Stand the Efforts of 45 Years Forty-five years of increasing endeavor to bring milk of the highest known standard of purity directly to your door. Forty-five years to perfect modern, sanitary dairy methods, beginning at the farm itself, and to insure by scientific test, the absolute purity and uniform richness of Abbotts milk. Only through years of study and experiment could milk of such quality be brought to you. Years to educate our farmer producers; years to train our employees; and years to perfect our Laboratory Control. Abbotts milk assures you definite purity and definite, uniform richness, day after day and year after year. Are you content with anything less than such known quality in the milk you use? ABBOTTS ALDERNEY DAIRIES, INC. Philadelphia Atlantic City Wildwood Ocean City Pleasantville

Abbotts A MILK Visit our Booth, No. 271, center of floor, at the Home Beautiful Exposition, Oct. 9 to 21 Read the Help Wanted Ads in Classified Columns

BUY IT FROM THE NAVY On Thursday, November 9th 1,200,000 lbs. (Approx.) Used and Unused Non-Ferrous METAL TUBES AND TUBING TUBING CONSISTING OF: Admiralty Metal, Aluminum, Phosphor Bronze, Torpedo Bronze, Muntz Metal, Composition Metal, Brass (Ferrule, Square, Hexagon Outside, Round Inside—Casting, Hard Drawn and Semi-Annealed). TUBES CONSISTING OF: Condenser—Brass, Admiralty Metal, Muntz Metal. Evaporator—Brass, Admiralty Metal, Copper (U-Shape Tubes). Distiller—Admiralty Metal, Tinned Inside and Outside. Feed Water Heater—Admiralty Metal, Brass. Write or wire for Cat. No. 119-B, fully describing these materials and giving detailed quantities, sizes and locations, also terms of sale, to any of the following, who will also arrange for inspection: SUPPLY OFFICERS AT NAVY YARDS: Boston, Mass. Philadelphia, Pa. Puget Sound, Wash. Norfolk, Va. New York, N. Y. Mare Island, Calif. Naval Training Station, Board of Survey, Appraisal and Sale Great Lakes, Ill. Naval Supply Depot, S. Brooklyn, N. Y. Bids on this sale must be in the form given in the above Cat. No. 119-B. Bids should be plainly marked and addressed to the undersigned, where they will be publicly opened at 11:00 A. M., Thursday, November 9, 1922. U. S. NAVY CENTRAL SALES OFFICE Navy Yard Washington, D. C.

STORE OPENS AT 9 A. M. CLOSSES AT 5:30 P. M. SNELLENBURG'S ENTIRE BLOCK—MARKET 11th & 12th STREETS Remarkable Values for Friday in Furniture and Bedding. Tremendous Price Cuts on Housefurnishings and China. This 5-Piece Gray-and-Blue Breakfast Suit \$14.85 60-Inch Colonial Buffets at \$59.50 Sample Extension Tables Greatly Reduced \$14.65 \$50.00 Dresses \$29.75 \$3.50 Oak Dining Chair, \$1.95 \$16.00 Library Rocker or Arm Chair \$9.95 \$30.00 Brass Bed \$19.75 \$12.50 to \$55.00 Sample Mattresses \$6.95 to \$27.75 \$9.00 Spring at \$5.45 \$2.00 All Pure Feather Pillows 93c \$1.00 Handy Tool Sets 15c Britt's Best Powdered Ammonia Compound 4 for 29c \$45 Electric Vacuum Cleaners to Sell at Each. \$23.95 Imported Razor Set... 69c \$3.00 White Enamel Finish Combination Pantry Set, Four-Piece Canister Set, Coffee, Tea, Flour, Sugar, Cake Box, Bread \$1.69 \$25.00 American Porcelain Dinner Sets \$17.95 \$17.50 American Porcelain Dinner Set \$9.95 \$7.50 Rich Cut Glass Round Bowl \$3.95 Reg. \$1.50 Cut Glass Cheese and Cracker Dish or Panded Sandwich Tray 79c Reg. \$7.50 15-inch Indirect Lighting Fixture \$3.98 \$2.00 Closing Out a Number of \$30.00 to \$45.00 Used Sewing Machines at \$15.95 Each Singer Domestic Sewing Machine \$15.95