

ESTEY, The Home Piano of a Lifetime
,

ESTE COMPANY 17th and Walnut Streets


## OPPENEIM.CLINS \& ©

Chestnut and 12th Sss.
Introductory Fashions in

## Women's Coats and Wraps

The present tendency of the mode asks elaborateness of the Outer Wrap. Furs are lavishly "ied, seen the


Normandic Coats, in brown, black and navy, with the new cord trimming on collar, sleeves and side panels, silk lined.

Special
49.75

Attractive Coat and Cape models, in an unusual variety of styles, with rich fur trimmings of squirrel, beaver and skunk.

Special
65.00

Cleverly modeled Wrap Coats fashioned trimmings of caracal and wolf.
$\begin{array}{ll}\text { Special } & 85.00\end{array}$

## other models from. ... 25.00 to 295.00

Costume and Tailored Suits
For Women and Misses
Tailored Martecen Suits, in tong coat modes with rooms of tine roll tuck or Social 45.00 Two piece, fur trimmed Suits of Arabella, with collars of beaver or squirrel, also
bloused tailored models of new fabrics. bloused tailored modetion of new matrices.
 consisting of one-piece frock with em-
broidered top of silk and matching coat.


## STRAWBRIDGE \& CLOTHIER

3800 Pairs of Women's Fine Shoes at Prices Averaging Less Than Today's Cost of Making
Smart, seasonable High Shoes, Pumps and Oxfords in a great Clearance Sale. in-
eluding lots remaining from regular stock, styles not to be reordered or lines in which the ra.
nite.
The Shoes in this remarkable Sale are from our
finest lines, models from Laird, Schober \& Co. and other
manufacturers of nation-wide reputation. Shoes for manufacturers of nation-wide reputation. Shoes for
general wear or for formal occasions. Many desirable
styles and leather


1400 Pairs of Oxfords
and Pumps in 30 Models $\quad \$ \mathbf{6 . 9 5}$

> 800 Pairs of Smart Pumps and Oxfords $\quad \$ 5.95$


800 Pairs of Oxfords and Pumps in 36 Model
$\$ 9.85$
J. J. Grover's Sons' Oxfords:
Also Other Makes at.


