

Uncommon Sense

Gold Is Usually Found in Gold Mines BY JOHN BLAKE

IT IS true that one might associate continually with Ignace Paderewski and never thereby learn to play the piano.

The same may be said of association with any master of any art.

But if one has music talent, association with Paderewski and observation of him will assist in bringing it out.

And if one intends to go into business he had best associate himself, if he has the opportunity, with business men.

GOOD habits can be formed not quite so readily as bad habits by association, but they nevertheless can be formed in that way.

When looking for gold it is wiser to go to a country where gold is to be found, and in that country to hunt out a gold mine, than to look for it on the rocky hillsides of the White Mountains in New England, where gold in paying quantities has never been found.

The art student who goes to Paris might find better teachers in his own land.

But living art and breathing its atmosphere, as he can do in Paris better than any other place in the world, may do more for him than many lessons.

AS EVIL communications corrupt bad manners, so good communications improve good manners.

It is contended by most playwrights that one learns more than the technique of playwriting by learning to act.

He absorbs the air of the stage, he talks of the stage and dreams of it as does every one who is inspired to write for it.

By "inspired" we do not mean that he has a flash of something or other which enables him to pick up his pen and write a deathless play.

But he develops the desire to write a play—that part of the process is contagious.

And if the desire is great enough, and if he has the necessary natural talent, the play is as good as written.

It would never have been written had he spent his life on a whaling ship or among the wheat farmers of the Dakotas.

TO DO well what he most wants to do the boy who means to be something should be among people who are doing the same kind of thing and doing it well.

He is never sufficient to himself. His best work will be merely the product of many minds, including his own.

Alone he can do nothing, no matter how greatly he desires to. Helped by others—if the help only comes from their companionship and interests—he may be able to create a work of genius, provided, always, that he has the spark and is willing to blow on it untiringly till it bursts into flame.

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MASONS WILL HAVE CIRCUS

5000 Expected to Attend Travelers' Club Entertainment

More than 5000 guests of West Philadelphia Masons will attend the singling outdoor circus tonight on the grounds of the Eastern "Travelers' Club," 600 Walnut street.

The club, which is a Masonic organization, engaged in community and welfare work, as well as in Masonic activities, has about 1000 members. In charge of the arrangements is Arthur B. Eaton, president of the club.

Chooses to See Saloon Wrecked

Hammond, Ind., Sept. 21.—(By A. P.)—Andrew Kaspian, soft drink saloon man, today was free, but his establishment was a mass of wreckage.

Before Judge Joseph Sullivan for the third time in three months for alleged violation of liquor laws, Kaspian was given choice of six months in jail or having his saloon wrecked. He chose the latter and city firemen did the job.

Mineralava

The Sweater Shop

Boys' and Girls' Sweaters \$2.98

Send the children off to school in a Blackstone Sweater. All desirable shades, all styles.

Blackstone Knitting Mills, 25 West Market Street, Philadelphia, Pa. Mail Orders Filled.

This Leaves the Arms Free from Hairy Growths

(Toilet Talk)

A simple method for completely removing every trace of hair or fuzz is here given. This is painless and usually a single treatment will banish even stubborn growths. To get those hairs, make a thick paste with some powdered delatone and water, spread on hairy surface and after about two minutes rub off, wash the skin and the hairs are gone. This method will not mar the skin, but to avoid disappointment be certain you get delatone.—Adv.

REAL COWHIDE Ladies' Overnight Bags

\$5.00

Silk lined, with pockets, 14 inches long

Curry CHESTNUT ST. Next to Keith's Theatre



The "Gail" \$10

Beautiful Bronze Kid

STYLE SERVICE

IT IS INDEED COMPLEMENTARY TO FIND OUR ORIGINATIONS INVARIABLY SETTING THE STYLE.

We suggest "Colonials" and present a large and beautiful selection of these exclusive models.

Fall's Prevailing Shade

The "Gail" embraces every new thought for present wear and the coming season. In style and the charming autumnal choice of Bronze Kid, it is a feature creation.


The workmanship and quality meet the consistent Winkelman standard.

Winkelman

Style in Quality Footwear
1130 CHESTNUT ST.
At Twelfth

Foot with Fashion

What does food economy mean to you?



Grape-Nuts

Made of Wheat and Barley

Postum Cereal Company
Battle Creek, Mich., U.S.A.

A FOOD

Contains the natural nutritive elements of wheat and grain thoroughly and scientifically baked.

ECONOMY

For every ounce of GRAPE-NUTS you get a meal's worth of food for as little as one cent.

Don't try to cook THIS FOOD.

There's a Reason!

One-half ounce makes a breakfast for one person.

The Grape-Nuts in this package will keep more than a year in a cool, dry place.

The specially formulated "Grape-Nuts" are a registered trademark of Postum Cereal Company, Battle Creek, Mich., U.S.A.

DOESN'T it mean good living at low cost? Foods that are "short" in nourishing value and "long" in waste are never economical.

The food, Grape-Nuts, is economical to the last serving in the package, because every golden-crisp granule really contributes to body-building.

Grape-Nuts offers the sturdy nutriment of wheat and malted barley in unusually compact form—a comparatively small amount providing exceptional nourishment. The 12-ounce package contains about 16 servings—costing about one cent each.

Every bit of Grape-Nuts is real food, uniquely free from the bulky waste found in many other food products.

Made from whole wheat flour and malted barley, Grape-Nuts has the benefit of 20 hours baking which so modifies the starch of these grains that easy digestibility naturally results.

Eaten with good milk or cream, Grape-Nuts is a complete food, which creates energy without taking away energy. And the gradual, daily accumulation of power is the greatest of all food economies, since reserve energy is what counts most, either in the sudden emergency or the long grind.

A food for economy—a food for health!

And a food with a charm of flavor all its own.

"There's a Reason"

Grape-Nuts THE BODY BUILDER

AT ALL GROCERS

Made by Postum Cereal Company, Inc., Battle Creek, Mich.

Wanamaker's Down Stairs Store

Women's Plain, Turned-Sole Pumps at \$4.90 Are Priced Nearly a Third Less



\$3.90 \$4.90

Undoubtedly there is something aristocratic about their absolute simplicity, and just because they are so plain, the occasions on which they may be correctly worn are legion.

These "special" pumps at \$4.90 are designed on particularly graceful lines, with turned soles and baby Louis heels. Of black satin, patent leather or gunmetal. The addition of fancy tonuses or buckles will introduce a note of the latest fashion.

Women's Pumps and Oxfords Specially Priced \$3.90

Pumps of black patent leather or satin in favorite one-strap, low-heel styles with turned soles.

Oxfords in black or tan leathers for street wear, with welted soles; or for sport with fiber soles and heels.

Six other styles of patent leather pumps and black or tan oxfords in a somewhat irregular range of sizes also \$3.90.

(Down Stairs Store, Chestnut)

Women's Fur Trimmed Coats

Are Often Enriched With Embroidery at \$18.75 to \$32.50

For instance, at \$18.75 a group of soft wool velour coats have beaver dyed cone collars and quite effective stitching and braid work on the sleeves and back. They come in the two popular shades of brown and navy.

\$20 coats are surprising because they are of warm bolivia with beaver dyed cone cape collars and silk lined throughout.

\$27.50 coats are unbelted, wrappy affairs with wide sleeves; they are of suede velour attractively stitched and the warm collar is of dyed cone!

\$30 coats are of velour in loose-back style, with collars of wolf.

\$32.50 coats are of velour with quite elaborately embroidered sleeves ending in tightly buttoned cuffs; the collars are of black caracul.

(Down Stairs Store, Market)

Women's Sleeveless Blanket Jackets, 50c on the Central Aisle

Warm little jackets that keep one comfortable and allow one's arms freedom for any sort of task. Bound in matching colors. Flowered on blue, pink, gray, Copenhagen and lavender grounds. Sizes 34 to 46.

Quilted Japanese Bedroom Slippers, \$1

Dainty slippers gay with hand embroidery and perky rosettes. Made of silky material and lined to match. Blue, purple, rose, light blue, pink and black. Sizes 7 to 10.

Elastic Girdles, \$2.50

Of figured pink broche with side insets of elastic and across the back. Specially long hip and very tight fitting. Sizes 23 to 30.

(Central Aisle)

Old-Fashioned Quilting Challis, 19c Yard

The charm of treasured old quilts and a fine new resistance to wear and tear are combined in quilts made of quaintly patterned challis in Persian and flowered designs. The colors are "wear-well" kinds, 36 inches wide.

Lamb's-Wool Batting, \$1.90

Warm, soft and fleecy, and made up into a 72x84-inch sheet just ready to slip into a quilt cover. No bother to use, and a lot of solid comfort afterward.

(Down Stairs Store, Central)

New Modart Corsets, \$5 to \$10

The qualities of line and comfort that have distinguished Modart corsets are noteworthy in new models, designed for slender, average and large figures. Some are short and light, with giraffe top; some have long skirts and heavy boning, with fairly high back; some have elastic insets in the sides and back; some have very low bust and specially cut hip for large figures. Plain pink coutil and dotted and figured broches finished with narrow braid or embroidery.

Front lace corsets should of course be fitted to the individual figure, and there is no charge for this service.

(Down Stairs Store, Central)

Twenty New Styles of Dresses Specially Priced \$15



Another important special purchase, fresh from a New York manufacturer. Made of fashionable wool crepe, silk canton crepe, silk crepe de chine, crepe-back satin, charmeuse, heavy satin and the new satin-plaid crepe de chine. Mostly in black, brown and navy.

Three styles are sketched, and there are seventeen other attractive models.

Long, three-quarter and slashed sleeves. Slender silhouettes or draperies and pleatings. Some have a touch of jet or steel beads.

Generally they are simple and practical—exactly what many women want, but for which they expected to pay more than fifteen dollars. Sizes 16 to 44.

(Down Stairs Store, Market)

Women's Leather Gloves, \$1.15 to \$2.25

Four kinds of soft good-leather gloves, well cut and properly finished, ready for Autumn wearing.

Imported Lambskin Gloves, \$1.15

Two-clasp style, over-seam sewn and with Paris-point stitched backs. Black, white, brown, beaver and gray.

Capeskin Gloves, \$1.35 to \$2.25

At \$1.35 there are one-clasp capeskin gloves, pique sewn, in tan, brown, beaver and mode.

At \$1.65 one-clasp capeskin gloves over-seam sewn in tan, brown, gray and mode.

At \$2.25 there are strap-wrist capeskin gloves in brown and tan.

(Downstairs Store, Glove Department and Central Aisle)

MEN! Pure Thread-Silk Half Hose Full Fashioned \$1

Because they are slight "seconds," "First" of this quality sell quickly at double and more. Men who choose these "seconds" will be doubly fortunate because the flaws are so slight as to be mighty hard to find.

Black, cordovan and gray. All full fashioned. Some have pointed heels.

All silk to the very top!

(Down Stairs Store for Men, on the Gallery, Market)

These Two-Knicker Norfolk Suits Are All That Boys' School Suits Ought to Be

Serviceable in Materials and Making Mannishly Good Looking in Style Moderate in Price \$9.75, \$10.75, \$12

The cloth suits here are made of every-thread, chemically-tested wool fabrics. The corduroy suits are made of firm, wide wale, thick pile corduroy.

To our best knowledge, there is no "weak link" in the workmanship of these suits. Seams are stoutly sewn and bound; coats and both pairs of knickers are lined with mohair.



\$9.75 \$10.75 \$12

Two-Knicker Suits of All-Wool Cheviots, \$9.75

Norfolk models with inverted pleat in back; patch or regulation pockets. Green or brown mixtures. Sizes 10 to 17 years.

Two-Knicker Suits of Corduroy, \$10.75

Box-pleated Norfolk suits in the deep, rich brown which is "natural" in corduroy. Sizes 9 to 16 years.

Two-Knicker Suits of All-Wool Cheviots, \$12

Norfolks with yokes and inverted pleat backs; regulation or patch pockets. Browns, green, grays and tweedy mixtures. Sizes 10 to 18 years.

(Down Stairs Store for Men, on the Gallery, Market)

New Wool and Down Filled Comfortables, \$10

"Finds" that every housewife will recognize as such! They are pure down or pure wool filled comfortables made especially for the Wanamaker Down Stairs Store. The price is very low for such a combination of light weight and warmth. Wool-filled comfortables have plain color sateen back and border and flowered tops; 72x80 inches. Down-filled quilts have flowered top and back, 72x72 inches.

All-Wool Blankets, \$10 Pair

A chance too good to miss, because these blankets are exceptionally soft and nappy!

Either all-wool white blankets with blue or pink borders, or all-wool plaid blankets in gray, tan, blue and pink, plaided with white, and red with black. Both kinds are 70x80 inches and they are \$10 a pair.

(Down Stairs Store, Central)

A New Kind of Slip-on Apron Specially Priced 55c

Made especially for us. Similar ones have been selling at almost double, so you can imagine how unusual they are. They slip on in a twinkling and are adjusted by criss-cross straps that dispense with buttons or other fastenings. Nothing a bit workaday about them, either, and they are mighty effective.

Plain chambray and pretty figured percales with contrasting bindings. Two pockets. Tan, gray, pink, blue, green and lavender.

(Down Stairs Store, Market)

Women's Sports Satin Skirts Re-Priced, \$3.50

Plain black or brown fiber silk baronet satin and some fancy plaid fiber silk satin skirts at the same low price.

Nearly all sizes.

They are pretty and they will wear extremely well.

(Down Stairs Store, Market)

Wool-and-Fiber Rugs Are Durable, Low-Priced Rugs

Not only the most durable, low-priced rugs made, but they are satisfactorily durable, retaining the individuality of their colors and patterns after long, hard usage. These are of the heavier grades—densely more wool than fiber in their composition. Particularly desirable for winter use, as the colors are dark and warm and cheerful.

63x9 ft. wool-and-fiber rugs, \$7.50 and \$9.

63x9 ft. wool-and-fiber rugs, \$9 and \$12.

83x10 1/2 ft. wool-and-fiber rugs, \$11.50 and \$14.

9x12 ft. wool-and-fiber rugs, \$12.50 and \$15.

12x12 ft. wool-and-fiber rugs, \$17.50 and \$22.50.

12x15 ft. wool-and-fiber rugs, \$22.50 and \$27.50.

(Down Stairs Store, Chestnut)