

Band and Organ at 9; Organ at 11 and 4:45 Melody and Chimes at Noon WANAMAKER'S Store Opens at 9 Daylight-Saving Time WANAMAKER'S Store Closes at 5 Daylight-Saving Time WANAMAKER'S WEATHER Cloudy

WHAT A WONDERFUL SHOW-PLACE FOR THE WORLD'S FINEST, THIS BIG STORE IS

It is Almost Certain That You Cannot Make Another Man Good unless you are good yourself. The good man is the last man to proclaim himself good. Indeed, one may have doubts of any man who sets himself up as a good man. The real man knows, as no other one knows, his own defects, his temper, his temptations and his failures, which often hold him back and debar him from attempting to guide and help another as he would like to. But in spite of all his weaknesses, he has days of grace when he has been able to squelch the devil's power. There have been good men and women like John Chambers, Matthew Simpson, Phillips Brooks, John Wesley, Frances Willard, Hannah Whitall Smith, Sarah Smiley, Alfred Cookman, Dudley A. Tyng, George Van Deurs and George F. Pentecost.

[Signed] John W. Chambers



Women's New Sports Coats With Raccoon Collars Special at \$47.50

Deep shawl collars of thick, fluffy raccoon fur of the best quality mark them as coats which ordinarily would be considerably more expensive. They are smartly tailored and cut on the lines of a young man's topcoat. Of thick, double-faced all-wool coatings, they are cut with raglan shoulders, muff pockets and slip pockets, a belt all around and an inverted plait for fullness.

The Woman Who Wants a Lightweight Suitcase

—and that means practically every woman who travels—can get an uncommonly good one just now for \$10. It is a smart-looking case of black long-grain cowhide, with padded top, double lock, moire silk lining, and three shirred pockets. The best-made and best-looking suitcase we have had at the price, and in three sizes—18, 20 or 22 inch length.

Women's Ready-to-Wear Suits That Look Like Custom-Made, \$37.50 and \$42.50

In line, in workmanship, in such important details as close-fitting shoulder, well-setting collar and other essentials of good fit, they would pass for custom-tailored suits. Almost every woman can wear them at once, with little or no alteration. Materials are tweeds, hard-finished worsteds and novelty mixtures, including finely striped and checked designs, oxford grays, brown and heather mixtures—the best fabrics, of course, in the \$42.50 suits, but the others are good indeed. Coats are cut on the new long lines that seem to lend grace to any type of figure. They are interlined for warmth, lined with good crepe de chine and finely finished in every detail. Six models at the two prices, \$37.50 and \$42.50, in sizes 34 to 44.

The Women's London Shop Is Showing Some Knitted Frocks Entirely New

Two-piece affairs of great distinction and charm, which we copied from smart imported dresses. They are even better than the originals, for they are made to fit American women. The bodice is simply a knitted silk or wool sweater, cut to fit rather closely about the hips and blouse slightly above. Sometimes it shows contrasting stripes, sometimes gray touches of embroidery. The skirt is usually plain. Navy and buff and brown shades are the favorites. For older women we can think of nothing smarter for daytime wear at the country club, the polo matches or any of the smart sporting events in Autumn. Knitted of pure silk the prices are \$110, \$125 and \$165. Of silk-and-wool or pure soft wool, \$65.

Program of Tonight's Radio Concert Station W O O—Wanamaker's

- 12:45 P. M. United States weather forecast. 12:55 P. M. Arlington time signal. 1:00 P. M. Music. 1:10 P. M. Concert by the Harmony Quartet and Orchestra: Assisted by Miss Gertrude Dohmen, soprano; Miss Emilie Kreider, contralto; and Miss Lucy Kilpatrick and Miss Bertha Myers, sopranos; Miss Gertrude Dohmen, contralto; Miss Emilie Kreider, contralto; and Miss Lucy Kilpatrick and Miss Bertha Myers, sopranos. 1. Orchestra, April Showers... 2. Quartet, a. Annie Laurie... b. Winter Song... 3. Bass, Evening Star (Tannhauser). 4. Tenor, Do Not Go, My Love. 5. Orchestra, Love Dreams... 6. Soprano, Monastery Bells... 7. Quartet, a. A Little Close Harmony... b. In the Rain... 8. Soprano, At Dawning... 9. Tenor, Sing Me to Sleep... 10. Orchestra, Gougouta... 11. Reading, The Highwayman... 12. Quartet, I'm Just Wild About Harry... 13. Bass, The Bottom of the Deep Blue Sea... 14. Duet, I Feel Thy Angel Spirit... 15. Soprano, Last Rose of Summer... 16. Quartet, a. Smiling Through... b. Story of a Tack... 17. Soprano, The Highwayman... 18. Soprano, Monastery Bells... 19. Reading, The Peacham Version of the Garden of Eden... 20. Quartet, a. When My Caravan Has Passed... b. Abent... 21. Soprano, One Fine Day... 22. Orchestra, Selections: a. Harmonic Quartet... b. Grand Organ... c. National Anthem... d. Adoration... e. Concert Prelude... f. Andantino... g. Impression on Old Families... h. Melodies... i. Pilgrim's Chorus from Tannhauser... j. Andante Cantabile... k. Tschakovsky... l. To a Wild Rose... m. Macdowell... n. Paganini... o. America... 10:45 P. M. Arlington Time Signal followed by United States weather forecast and press dispatches.

Young Women's New Camelhair Coats, \$50

In the natural color or reindeer brown. These coats are almost featherweight, yet warm. They are cut on sports lines with ragen shoulders and an inverted plait in the back. The roomy slip pockets are deep enough to keep hands warm and the collar can be buttoned close under the chin. 14 to 20 year sizes, each coat lined throughout with peau de cygne.

New Handbags of Velvety Black Antelope Skin

More lustrous than suede, and of a jet blackness and a velvety softness that makes them wonderfully elegant in effect. Gathered to square covered frames, with gilt clasp, tasseled handle, inner compartment, powder puff and mirror. Beautifully silk lined, and finely made expressly for us. Priced \$4.00 and \$8.50.

Cozy Little Bathrobes for Youngsters

None so early for them, either, as mornings are chilly. Of cotton blanketing, soft and warm, in blue-and-tan or blue-and-red plaids and of eiderdown in pure, light blue, Copenhagen and tan. 4 to 15 year sizes at \$3.25 to \$5.

Across the Pacific to the Nightgown Shop

Some pretty new nightgowns have voyaged across the Pacific. White batiste of finest and softest quality, hand-made by the expert needlewomen of the Philippine Islands, and hand-embroidered in new designs that seem lovelier than ever. Just unpacked. Four styles, all low neck and short sleeves, and each \$2.25.

The Little Soft Creature That Encircles Her Throat

or lies loosely around her shoulders, may once have been Brer Fox, Mink, Marten, Sable or Squirrel. Whatever his importance in the animal kingdom, he is certainly among the most important articles in the feminine outfit at this season. Small neckpieces may be chosen in the Fur Salon with the positive certainty of obtaining the best money can buy. Brown mink from \$20 up. Beaux marten from \$50 up. Hudson Bay sable from \$60 up. Fox from \$25 up. Squirrel from \$15 up.

New Silks of Enchanting Loveliness

are being unfolded every day in the Silk Store. Glittering tinsel brocades and matelasses, soft-chiffon velours and chiffon velvets and handsome broches bring visions of all sorts of Winter gayer.

All-Wool Blankets—An Extra Good Kind at \$10 and \$12 a Pair

Choice of white blankets with either rose or blue borders, or plaid blankets in a variety of colors. All are of the same quality and the same grade of wool—all-wool, warp and filling. Single-bed size \$10, and double-bed size \$12 a pair.

If Every Little Girl Could Choose Her Own Shoes

she would walk straight up to these shining black patent leather ones with buttoned tops of soft white buckskin. Just the kind a little lass enjoys with her very "bestest" frocks. They are the finest we can get for her—best patent leather, best buckskin, best making. In sizes 8 1/2 to 2—about 4 to 10 year ages—priced \$7.50 and \$8.50 a pair. If Mother thinks white tops are not best, there are black cloth tops in 8 1/2 to 11 sizes at \$6.50 a pair, and black kid tops in 1 1/2 to 2 sizes at \$7. Both with patent leather vamps.

French Royales Are the Best \$2 Kid Gloves We Know

Made in Grenoble for Wanamaker customers only. Elastic kidskin of unusually good quality, perfectly cut and beautifully made. Two clasp, bique or overseas-sewn, with embroidered or Paris-point backs. In black, black with white, white, white with black, and colors. Priced \$2 the pair.

Bead Necklaces Are Longer and Prettier

Of imitation lapis, coral, jade and amber at \$1 to \$10. White beads, which are so fashionable, are in imitation crystal and ivory and of carved bone. 50c to \$8.50.

A Little Clearaway Sale of Overblouses at Half

It's great fun to pick and choose from such a collection, for there are scarcely two alike. Mostly of crepe de chine and Georgette, in a variety of light and dark colorings, loaded or embroidered, tucked or hemstitched. \$2 to \$6.25.



A Knabe-Ampico Grand Piano for \$650 Less

The large Knabe-Ampico grand pianos are \$3500. Where space accommodates the full-size grand piano it is the large Ampico grand that will still undoubtedly continue to be chosen. But where limited space is a consideration, or for any other reason the smaller Knabe Mignonette grand piano is preferred, it is now for the first time possible to get this Small Knabe grand piano with Ampico attachment for \$2850.

The musical perfection of the little Knabe Mignonette grand piano needs no emphasis. The marvelous performance of the Ampico, in its perfect re-enacting of the playing of great pianists, has astonished even those pianists themselves. This new instrument at \$2850 brings a Knabe-Ampico grand piano just \$650 lower. Without any obligation whatever to purchase, we shall be glad to show it to you at any time.

Wise Housekeepers Are Making Up Lists and Bringing Them to the Wanamaker Sale of Housewares

An enameled saucepan is chipped and needs replacing, lids have become battered or lost, the sink strainer no longer strains, a new soap-dish is needed in the bathroom, and, if all goes well, a vacuum cleaner is going to be added to the household equipment. Such is the typical list that is being brought every day to this September Sale. It is being filled by dependable goods of sound Wanamaker quality, destined for long terms of service. Here is our own list and it is safe to say it holds something that every Philadelphia household needs:

- Vacuum cleaners, Dressmaking forms, Aluminumware, Refrigerators, Cutlery, Bathroom equipment, Trunks, Baskets, Kitchen cabinets, Coffee aerulators, Wash boilers, Mops, brushes, dusters, Enamelware, Tinware, Woodware, Casseroles, Dishwashers, Sewing machines, Electrical goods, Galvanized ware, Meat choppers, Ironware.

Philadelphia Prints Found in London

What a delight it was to a customer to find in the little print called "Old Red Roofs," the picture of the very shingles his ancestors had brought over from England to roof their home in early Philadelphia. Not every one will find his ancestral home among these old Philadelphia prints. But they will be likely to interest every one who loves the old city. Chris Church, High Market (new Market), The Old Chestnut Street Theatre, Penny Pot Tavern and many others are among them. For a gift to somebody, \$3.50 is a small price for them.

Three Good Dance Records Come Ahead of Time

in a special release by the Victor Company, out tomorrow. Each record is double-faced and one includes "I'm Just Wild About Harry," by Paul Whiteman and his orchestra, and "Say It While Dancing," by Benson Orchestra. The other two records include: "Why Should I Cry Over You?" and "Blue," two fox trots by the Virginians; also "Struttin' at the Strutters' Ball" and "The French Trot."

Any Kind of a Necktie at All in the Lot at 65c

Every one looks better—for a fact is better. There are college stripe ties in the big bold stripes, the finer stripes and three or four stripes in between and in hosts of colors. There are figured ties, plain ties, all kinds—and every one new for Fall.

The Kind of an Umbrella That Stands by a Man

Strong, serviceable and easy to handle. To be strong, it ought to have an eight-rib paragon frame; to be serviceable, it takes a cover of silk warp and cotton filling; to be easy to handle it requires making and balancing. All three come in an umbrella at \$4 and there are a dozen different distinctive wood handles to choose from.

Anybody Looking for a Small Oriental Rug

should note three particular groups here comprising Serapis, Hamadans and Beluchistans. In quality, colorings and patterns they are believed to be as excellent pieces as can be had anywhere at the prices. Serapis in rose, blue and ecru, in bold patterns, mostly medallion effects. Hamadans, in allover designs, in blue, tan and rose. Both are in sizes approximately 4.6 to 5 ft. by 6 to 7 ft. and priced \$65 to \$85. Beluchistans in dark warm red, with blue and ivory for contrast, about 8x5 ft. at \$18 to \$18.

New Linoleums and Carpets to Go Down in Your Home for Fall

Colors, patterns, everything just as rich and new and beautiful as can be. Body Brussels carpet, for halls and stairs, \$3.75 the yard. Tapestry Brussels carpet, \$1.85 the yard. Plain Wilton Carpet, several colors, \$4.25 the yard. Axminster Carpet, figured, \$3.25 the yard.



Tomorrow's the Day—and a Good Felt Hat Should Cost Only \$3 or \$4 or \$5

Down to earth to be sure, more than a man believes, for it is surprising to see what good hats there are at the prices. Not only good—but good looking. Graceful as can be with curves and rolls and dips springing from almost everywhere. The brims are a trifle broader and the crowns just naturally right to be worn in the Alpine style. But the big difference is in the colors. Or rather the tones, for the new hats really aren't in colors—the browns are not so brown, nor the grays so gray. At any rate the new hats are smart, men like them and there are enough styles and enough "tones" for every man to get a becoming one.

Men Like the Satin-Like Figure in the New Pin Stripe Shirts

Just a little mark here and there—sort of a broche effect after the fashion of the Jacquard weave. And all the rest of the shirt is striped with tiny lines of blue or black or some other color that men like so well. Shirts in the negligee style with soft turn-back cuffs and the price is well within bounds at \$1.55.

A Good Shoe Never Suffers in a Man's Eyes By Being Plain

Best kind of all, say many men—particularly men of affairs whose weight is felt in the business world. Just such men take to just such shoes as the new brogues that got in a day or so ago. Really modified in shape, but brogues nevertheless. In calfskin—but a different sort of a color, being a deep, rich brown, besides black.

The Price of a Man's French Crepe Handkerchief

is ordinarily such as to make him think twice before buying. But here are real French silk crepe handkerchiefs at \$2.60 each—so much less than usual that men who know the value won't pause for much thinking. White with borders of fine stripes in various colors.

The Dahlia Show Is Blooming

In University Hall, on the eighth floor, there are on exhibition more than two hundred and fifty varieties of beautiful dahlias—the greatest collection we have ever shown. Twenty-five new varieties are being shown for the first time. Every tint and shade is here and some of the dahlias have two distinct tones, the underside of the petals being in sharp contrast to the outside.

Mr. L. K. Peacock

will deliver an illustrated lecture at 2:30 each afternoon, on the culture of dahlias and his talk is of particular interest to amateur gardeners. After the lecture Mr. Peacock will be glad to answer questions. Orders can be placed for all varieties on exhibition and deliveries will be made in May, 1923, in time for the planting season. Fresh Cut Dahlias will be sold during the exhibition at 70c, \$1 and \$1.25 a dozen.

The Brightest and Busiest Lamp Sale—and With Good Reason

Bright, attractive offerings on every side, so many that only a few can be told of at a time: Metal floor reading lamps with adjustable goose-neck arms, no screws to tighten, just move the arm and it stays put—complete with half-moon shade—price, \$4.50. Solid mahogany boudoir lamps, 18 inches high, one-light, price, \$2.50. 18 inch table lamp with shade, price, \$3.50. For more details, see our window displays.

Everybody Likes a Cedar Chest

Investigations by the United States Department of Agriculture found that red cedar actually kills moths and larvae. Wanamaker cedar chests are of genuine Tennessee red cedar and the best construction, guaranteed not to warp or crack. Each has a dust-proof strip and corner reinforcements. Specially Priced for September at \$21.50 for a 40-inch chest \$27 for a 46-inch chest \$37.75 for a 54-inch chest Extra-large packing boxes of red cedar are \$42.25 at \$24.75