

# EARLY RISE MET REALIZING SALES

**Constructive Forces Apparently Given a Free Rein in Bullish Demonstrations**

New York, Sept. 9.—Week-end realising caused prices to taper off slightly in the latter part of today's session in the stock market, after a number of new high prices for the year were registered in many classes of stocks. The forward swing was resumed at the opening, despite the abandonment of negotiations regarding settlement of the shapen's strike, and the dividend-paying rails were among the most active and strongest features. The demand for securities was not as pronounced as it has been during the last few days, but evidence of continued pool activities was to be found in different quarters. In the second hour the entire list reflected the weight of the realization, causing cancellation of much of the earlier improvement. A firm tone, however, was maintained, making the net changes unimportant, but with the latter part of the list showing gains.

A firm tone prevailed in the bond market. Railroad mortgages were again the favorites, the leaders being Norfolk & Western, G. Central, Central first, St. Paul, and the like. Northern Pacific, So. Southern, Illinois, and Chicago and Alton 31<sup>st</sup>, "Katy" 6<sup>th</sup>, when issued, were slightly reactionary.

Few important changes took place in the industrial and public utility divisions. Ajax Rubber Ss and Brooklyn Bridge Tramway 1<sup>st</sup> climbing a point and Central Gas 5<sup>th</sup> advancing fractionally. A fractional gain in French 7<sup>th</sup> was the only noteworthy change in the foreign group. Liberty bonds held steady.

The professional trading contingent evidently found, in several unpleasant weeks, the time was not yet ripe for breaking the market currents. The developments of the week were, however, while relatively having little direct or indirect connection with fundamental or economic conditions, demonstrated in a very forcible manner the so-called constructive forces were firmly seated in the saddle and up to this time nothing of sufficient power existed to unseat them. How long, and to what extent, this unlimited power will be continued is entirely problematical.

Two weeks' operations registered quite a large number of new "highs" for the year and while this represented to a large extent individual demonstrations, the extended list of various stocks embraced in the upward swing gives the forward movement a much broader field than appears on the surface. One of the most striking features attending the bullish demonstrations, yet not altogether unfriendly in all great market swings, is the fact that speculative enthusiasm is running the more rampant in those stocks in which the more conservative brokerage houses are advising caution, while on the other hand, those stocks recommended favorably see little signs of life, or action at all.

No one would attempt to deny the predominating pool activities attending the recent buying movement, but the very success of these distributed in individual or group demonstrations apparently reflects a complete regard on the part of the influential and powerful interests. In such a demonstration of record proportions given after the backset on Wednesday, it would be difficult to persuade the average layman the necessity of applying caution and discrimination or in calling attention to dangers attending the creation of an overextended long interest, not to speak of the tremendous borrowing in Wall Street for financing transactions. These are all swept aside by the glamour of the speed of rapid rising quotations.

Settled on the basis of the testimony indicated there, prompt trading, and in many cases by those screening operations by vigorous and well-timed spectacular upbuilding of undeniably highly manipulated issues.

For some time past just one sermon had been preached in the market realm, the text of which is "The biggest bull market on record this fall." This does not imply that the progress will not be carried on, but it is the case of great market swings and experiences have shown that once demonstrated the lack of wisdom in following the crowd. Neither are those who supported the market while strikes were troublesome throughout the country philanthropists. They possess the same human instincts as all others who enter the money game, and will be found quite ready to supply all demands from the buyers who, months ago, would not touch the same stocks with a forty-foot pole.

Sentiment changes quickly in speculative circles and on the slightest provocation and those hesitating to take profits on such bulges as witnessed this week will live to regret delay of decision.

## FOREIGN EXCHANGE

New York, Sept. 9.—The foreign exchange market today reverted to the ordinary week-end holiday proportions and developments. Business was extremely quiet and limited, and the market, most parts, had a nominal appearance. To some extent, the quietude might have been attributed to the confused foreign situation and the consequent lack of leads from the foreign markets.

French exchange, although quiet, was fairly steady, recovering all but a small fraction of an early loss of 1<sup>1</sup>/<sub>2</sub>. Sterling showed a net loss of 1<sup>1</sup>/<sub>2</sub>; lire were off 1<sup>1</sup>/<sub>2</sub>; Danish declined 2, and Swiss lost 1.

Late quotations were: Sterling cables were 4.45<sup>5</sup>/<sub>8</sub>, demand 4.45<sup>5</sup>/<sub>8</sub>; franc cables 7.75, checks 7.74<sup>1</sup>/<sub>2</sub>; Belgian 7.32, checks 7.32<sup>1</sup>/<sub>2</sub>; lire cables 4.30, checks 4.31<sup>1</sup>/<sub>2</sub>; Swiss cables 15.48, checks 15.46; Svensk cables 18.97, checks 18.94; Danish cables 21.38, checks 21.33; Norwegian cables 16.72, checks 16.67; Swedish cables 26.57, checks 26.52; guilloche cables 38.83, checks 38.78; marks 0.75%. The last mentioned showed a net loss of 0.75%.

The premium on New York funds in Montreal today was 1<sup>1</sup>/<sub>2</sub> per cent. The discount on Canadian funds in New York was 1<sup>1</sup>/<sub>2</sub> per cent.

TODAY'S OPENING QUOTATIONS

Sterling France Lire Guideres Demand 4.45<sup>5</sup>/<sub>8</sub> 7.73<sup>1</sup>/<sub>2</sub> 4.35 38.53 Cables 4.45<sup>5</sup>/<sub>8</sub> 7.73<sup>1</sup>/<sub>2</sub> 4.35 38.53

CLOSING QUOTATIONS

Sterling France Lire Guideres Demand 4.45<sup>5</sup>/<sub>8</sub> 7.73<sup>1</sup>/<sub>2</sub> 4.35 38.53 Cables 4.45<sup>5</sup>/<sub>8</sub> 7.73<sup>1</sup>/<sub>2</sub> 4.35 38.53

No Change in Sugar Market

New York, Sept. 9.—Holiday conditions prevailed in the local sugar market today, as several dealers were closed. The refiners' list price, however, remained unchanged on the basis of 1<sup>1</sup>/<sub>2</sub> cents per pound. The market continues quiet and unchanged with moderate activity. Cubas, available at 9<sup>1</sup>/<sub>2</sub> cents per freight, were indifferent. No sales were reported yesterday.

## COTTON MARKET

Previous close Open High Low Close

Oct. 21. 42.2 21.8 22.5 21.5 21.7 22.2

Dec. 1. 42.2 21.8 22.5 21.5 21.7 22.2

Jan. 21. 52.8 21.6 22.1 21.5 21.8 22.2

Mar. 21. 52.8 21.7 22.1 21.5 21.9 22.2

Spot—22.00.

## NEW YORK STOCK MARKET

Only Afternoon Report in Philadelphia Quoting Full List

Today's Sales... 515,000 shares  
Yesterday's Sales... 1,112,700 shares  
Total for this week... 4,522,700 shares

## BROADER DEALINGS IN LOCAL MARKET

Come-Back of Public Utility  
Concerns Striking Develop-  
ment of Year's Recovery

Although the volume of business was relatively small, there was an unusually wide distribution of the dealings in today's local market. Most all classes were represented in the transactions, but price variations were narrow except in a few inactive issues. The Kentucky Securities shares, which yesterday gave signs of an awakening interest, after months of neglect, made further improvements in the course of trading, ending 1<sup>1</sup>/<sub>2</sub> points higher, while the preferred, which had come up 4 points to 64, Brill on small turnover moved up a point to 33. American Gas, on the other hand, yielded 2 points to 93. Fractional shading occurred in P. R. T., Philadelphia Electric issues and U. G. I. company. The Railroads, Ruthless in moderate demand, advanced to 40% or within an eighth of the week's top price. Lake Superior was well sustained at \$12, indicating strong support.

In the various groups, the year's remarkable recovery in market values relatively has been based on so striking a number of the so-called public utility issues. The come-back in these particular stocks stands out more prominently because of the almost phenomenal accomplishments in the rehabilitation of these important and growing enterprises. None of the country's corporations were harder hit than these were during the war and the post-war period, but they have to have solved beyond human power to have foreseen conditions arising from the almost revolution of economic and fundamental principles.

Unlike many of the industrial corporations which they were unable to lay away nest eggs from big war profits to withstand the stormy period, all of them were compelled to stand upon their own legs and battle with conditions which for a time threatened to engulf them. Efficient management, severe retrenchments and widespread economies enabled the majority to be safely piloted through the dangerous channels leading to safety.

That is all now past history, and all the more important utility enterprises are in a healthier and sounder position than at any time since their organization. The battles fought were not without compensation in that the struggle for existence resulted in reviving a much fairer treatment from the various bodies that was dreamed of not many years ago. Not only were higher rates granted, but regulations little short of confiscatory were either repealed or greatly modified.

To help matters along these same companies have every prospect of materially benefiting from the situation in the public utility industry, disturbance in the coal industry and the railroads. Much has been said concerning the substitution of oil fuel for coal, but this is relatively infinitesimal to adoption of electric power in plant operation, supplanting the steam engine. The practice of substituting electric motor power in manufacturing plants has in every case been quickly overcome by the savings in power costs, as when the machine is stopped the operating power automatically shuts off.

Then again, the unceasing fuel shortage this winter is certain to force the people to obtain heating requirements, either from their existing supplies or from existing higher rates. This unexpected new source of revenues is bound to swell the earnings of all utilities and further strengthen their financial position. Consequently the position of this class of bonds has been materially improved, as the new conditions not only reflect the fixed charges, but will permit a number to restore old dividend rates on stocks and resume where they have been left off.

## Philadelphia Stocks

High Low Close

10 Am Gas... 65 65 65

25 Am S & C 101<sup>1</sup>/<sub>2</sub> 101<sup>1</sup>/<sub>2</sub> 101<sup>1</sup>/<sub>2</sub> 101<sup>1</sup>/<sub>2</sub>

100 FA Nicholls 317<sup>1</sup>/<sub>2</sub> 317<sup>1</sup>/<sub>2</sub> 317<sup>1</sup>/<sub>2</sub> 317<sup>1</sup>/<sub>2</sub>

100 Brill J. G. 53 53 53 +1

100 NY Gas Co 51 51 ..

100 FA Republic 12 ..

100 FA Standard Oil 105 ..

100 FA Standard Oil 115 ..

100 FA Standard Oil 116 ..

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