

SALESMANSHIP—Theory and practice...  
WATERBURY BUSINESS COLLEGE

Superintendent  
by Phila. Metal Stamping Manufacturer...

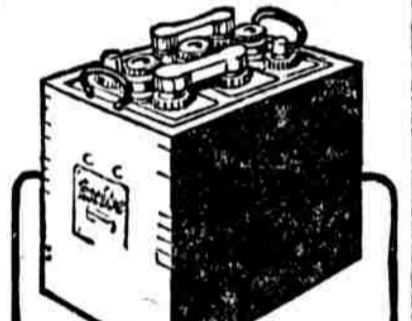
WIRE YOUR HOME  
Lighting Fixtures  
10 MONTHS TO PAY  
ARTHUR B. NEILL

LETTUCE & PINEAPPLE SALAD  
Tender lettuce, a slice of pineapple, bit of cream cheese and a light oil dressing seasoned with  
LEA & PERRINS SAUCE



I know an easy way to clear your skin  
My skin was even worse than yours, and I, too, had tried so many remedies I was discouraged...

Resinol



Exide BATTERIES  
Our recommendation when we can no longer prolong the life of your present battery.

Famous Hikers  
REPORT  
NO MORE BURNING FEET  
No More Pains from Corns, Callouses and Bunions, or Tired, Aching Feet  
Since Using  
GYPSY FOOT RELIEF

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FAIR FUEL PRICES FIXED  
Establishment of System of Priority Orders Now Under Way  
Harrisburg, Aug. 23.—(By A. P.)—Plans were under way at the offices of the State Public Service and Fuel Commissions today for the establishment of the system of priority orders since the Fuel Commission last night established the price for the two regions into which the soft-coal field was divided.

POTTSVILLE ZONE STUNNED  
Failure of Anthracite Conference Causes Consternation  
Pottsville, Pa., Aug. 23.—Consternation reigned in this region today as the result of the failure of the Philadelphia conference on anthracite, miners and operators to reach an agreement.

Rail Heads Firm on Seniority Issue  
Continued from Page One  
heads, at their morning session, had voted unanimously to stand pat on their refusal to reinstate strikers with full seniority rights, but that the reply would contain no concession, leaving the door to peace still open.

Brotherhood Issues Statement  
A statement issued by the Brotherhood's Mediation Committee read: "The Mediation Committee of the five transportation organizations has returned to New York to be of any service it can in effecting a settlement. We are holding ourselves in readiness for immediate conferences with the executives whenever they may desire them and are continually in touch with officers of the union."

MORE BOMBS THROWN IN RAILROAD CENTERS  
Chicago, Aug. 23.—(By A. P.)—As railroad executives gathered in New York today to consider peace proposals by the heads of the transportation brotherhoods, acting as mediators in the shopmen's strike, trouble on the Southern Railway began to clear away.

HEALY, RADICAL ATTACKS HARDING  
Poughkeepsie, N. Y., Aug. 23.—(By A. P.)—Charging that President Harding had broken faith with the striking shopmen in his effort to settle the railroad troubles, Timothy Healy, international president of the stationary firemen, today called him "that great big wallflower in the White House."

WANTED—COMPETENT MEN  
THE DENVER AND RIO GRANDE WESTERN RAILROAD  
WILL EMPLOY COMPETENT MEN FOR RAILROAD SERVICE AS FOLLOWS:  
MACHINISTS BLACKSMITHS  
BOILER MAKERS CAR REPAIRERS  
SHEET METAL WORKERS

HELD AFTER ROBBERY  
Joseph Daly Accused of Stealing Gold Watch and \$90  
Joseph Daly, twenty-three years old, sixteenth and Downton streets, was held in \$400 bail today by Magistrate Dorn following a complaint made by John Horn, of Dover, Del., who told the police Daly was one of five men who robbed him of a gold watch, \$90 in cash and two bank books early yesterday morning at Germantown and Hunting Park avenues.

Don't confuse Scot Tissue Towels with harsh, non-absorbent paper towels. Look for the name on every towel.

soft clean fresh white always thirsty



Every Scott Tissue Towel contains millions of soft Thirty Fibres, which absorb four times their weight in water. They make Scott Tissue the quickest drying, most satisfactory towels made.

No one expects more of office towels and no one should be satisfied with less.  
If your office towel does not provide all these advantages—if you do not get a perfectly dry, individual towel for every washing, you are not enjoying the greatest possible towel satisfaction.  
Scott Tissue service affords a safe, refreshing towel for every wash-up. It provides all the comfort and cleanliness you expect in a high-priced linen guest-towel at home, plus the economy and convenience a towel for office use should have.  
Order a carton of Scott Tissue Towels from your druggist, stationer or department store. Begin today enjoying their unusual advantages.  
50¢ a carton of 150  
(Less by the case—25 cartons)  
Scott Paper Company, Chester, Pa.  
Philadelphia Office, 302 Weightman Bldg.  
Phone: Spruce 1852

Scott Tissue Towels  
for Clean Hands in Business

General Motors Trucks  
Backed Always By Their Makers  
After more than ten years there are a number of the original GMC trucks in operation. And parts for these trucks are still carried in the service department of the factory.  
Continued responsibility on the part of the builders of GMC trucks throughout the life of any of their products and intimate association with the user through a direct factory branch in your locality insure permanent performance to every user.  
GENERAL MOTORS TRUCK COMPANY  
Division of General Motors Corporation  
PONTIAC, MICHIGAN  
Direct Factory Branch  
205 NORTH TWENTY-SECOND ST.  
Philadelphia, Pa.  
Race 7859  
1-Ton, \$1295 2-Ton, \$2375 3 1/2-Ton, \$3600 5-Ton, \$3950  
Chassis only—At the Factory—Tax to be added

STRAWBRIDGE & CLOTHIER  
A New Arrival! This 4-Piece Bedroom Suit in the Sale at \$285  
This, however, is but one of the many new attractions that have recently made their appearance in The Semi-Annual Furniture Sale. Handsome Louis XVI style, with walnut veneer surfaces, and all interior woodwork of quartered oak. The Suit consists of Dresser (top 22x48 inches), with large mirror; Chiffonette (top 22x36), two drawers below, closeted tray above; Triple-mirror Semi-Vanity, and Bow-end Bed. The saving is close to one hundred dollars, at \$285.00.  
Here Are a Few of the Many Other Suits in the Semi-Annual Sale at Notable Savings!  
LIVING-ROOM SUITS—three pieces; mahogany-finish and cane; backs and spring seats upholstered in velour. Worth fully one-third more than this Sale price—\$135.00.  
LIVING-ROOM SUITS of three pieces; all over-stuffed; loose spring cushions and large spring arms; upholstered in tapstury. Save one-third at \$175.00.  
THREE-PIECE LIVING-ROOM SUITS—cane-and-mahogany; Davenport, Davenport Chair and high-back Wing Chair, with loose spring cushion seats, with four pillows and roll. Worth one-third more than the Sale price of \$195.00.  
4-PIECE WALNUT DINING-ROOM SUITS in Queen Anne design; 66-inch Buffet, 54-inch Extension Table, large China Closet, enclosed Server. Worth one-third more than the Sale price—\$195.00.  
OLD MAHOGANY DINING-ROOM SUITS in Queen Anne design; ten pieces, including 72-inch Buffet, Oblong Table, large China Closet, enclosed Server, one Arm and five Side Chairs with blue haircloth seats. Save one-third at \$385.00.  
BEDROOM SUITS—four pieces, of two-tone mahogany; 50-inch Dresser with large mirror, Chiffonette, large Vanity Dresser and full-size Bow-end Bed. Save one-third at \$325.00.  
FOUR-PIECE WALNUT BEDROOM SUITS—in Louis XVI design; 48-inch Dresser, Chiffonette, large Semi-vanity Dresser and full-size Bow-end Bed. Worth at least one-third more than the Sale price—\$215.00.  
Strawbridge & Clothier—Furniture, Third Floor; Metal Beds and Bedding, Floor 2 1/2, Market Street, East

Autumn Footwear  
Four Smart Models at \$9.00  
Clearance!  
150 Boys' Suits  
Palm Beach Cloth and Linen Crash  
\$5.75  
WORTH CLOSE TO ONE-HALF MORE  
Here's an opportunity that means comfort and economy for 150 boys. There will be plenty of warm days when a fellow will need just such a Suit as these—cool but practical. All popular colorings in the lot, but not all shades in every size. Sizes 7 to 17 years.  
Second Floor, Filbert Street, East  
Imported Chamois-Lisle Gloves, at 75c  
NEW AUTUMN SHADES  
Twelve-button Chamois Lisle Gloves, smart and shapely, lace or well and give excellent service. In ivory, beige, mode, gray, mastic and white.  
New Strap-urist Chamois-Lisle Gloves at \$1.50  
Strawbridge & Clothier—East Side, Filbert Street

Clearance of About 2000 Men's Smart Shirts at \$1.25  
An accumulation of broken assortments, numbering in all about two thousand of the smartest Shirts of the season, some of which sold at double this price when the lines were complete. Many styles and colorings, all highly desirable, and all sizes from 13 1/2 to 18 in the lot, but not in each pattern.  
Strawbridge & Clothier—East Side, Filbert Street

Good News of Good Savings for Men Who Want Good Clothing  
Thousands of Suits from our regular stock have been marked for quick clearance. Many of them in fabrics and styles that will be popular this autumn—others in the weight most wanted right now.  
Savings as compared with former prices, are very substantial indeed.  
Tropical Suits Reduced to \$9.50  
Various styles and fabrics for warm-weather wear. Well-tailored Suits that will hold their smart appearance. All greatly reduced.  
Odd Woolen Suits, Now \$12.50  
Dependable Suits—one or two of a kind—from our regular stock. Styles for men and young men. A remarkably low price.  
Suits Reduced One-third—\$19.50  
Seige and Cashmere Suits in a variety of styles to meet every taste.  
Alec and Wickham Suits, \$23.50  
Clear savings of one-third to one-half in the prices of these well-known lines. A complete range of sizes to be in with.  
Fine Worsted Suits, Now \$31.50  
Men's and Young Men's Suits from our finest lines, at substantial reductions from former prices.  
White Duck Trousers reduced to \$1.15  
White Flannel Trousers reduced to \$1.00  
Mohair Trousers now reduced to \$2.95  
Mohair Coats now reduced to \$2.95  
Youths' Long-Trousers Suits, now \$15.00  
Strawbridge & Clothier—Second Floor, East