# A Mere Glance at the Bare Facts Behind This Wanamaker August Furniture Sale Is Enough to Show Why Is Known the Country Over as the Greatest of All Furniture Sales and Why People Travel Hundreds of Miles to Benefit by the Opportunities It Offers 

In All There Are More Than 40，000 Pieces of Furniture，Incomparable Furniture－the World＇s Best There Are Suits as Low as $\$ 148$ or as Elaborate as $\$ 2000$ Will Buy

To Have No Eyes Except for Your Mill or Your Warehouse is the serious mistake of any life．To be sure ＂no mill no meal，＂＂no sweat no sweet＂；but the meal of the mill will be greater，and the sweat of the labor will be sweeter，if we are not coopered up with straps as if we were barrels just to carry sugar or salt．

We must have eyes to see suffering， hearts to feel the loneliness and sorrows，and hands to alleviate the anxieties，accidents and troubles of others．

Do not let spikes of selfishness grow in your garden．
［signed］Jot Primenats．


Women＇s Lovely Black Gowns for Afternoon


A Few Handsome Costumes for Young Women Are Reduced
Among them are beautiful novelty ports，suits，fine in－ ported striped flannel dres－and－cape costumes and a few dress

Cotton matalasaso with large printed figures．
prices are down to half what they were in



## Creamy Wool

Skirting That Are
So Fashionable There are numerous interesting
weaves
thing is oft or ordain，rough，but one
bot weaves，soft or rough，but one
thing is certain，no colors come
anywhere near approaching the
popularity of soot creamy－white
of




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The Tall Grandfathers Clock Was Once Short Tut who tither sorentoenth

$\qquad$
Women＇s Raincoats of Rubber and Oiled Silk
For some reason or other－possibly because it＇s the vaca Hon season－women are apt to buy in the Summer the rain－ coats which they will wear the year round．



Black Silks Find Favor for Smart Fall Gowns
The gowns which are now in the hands of the dressmakers and soon will be on their way to the various fashionable Sum－
mex resorts in preparation for the first days of cool Fail weather．As the black silks of which such gowns are made， they are the most supple weaves possible for draping．

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## Che Grhnmarker推保品 <br> so great or kept it so popular for so long．

It was in 1838 that the clear，golden tones of a Schomacker first were heard to tell－note by note－the musical story of some fair romance．

And then as the years unfolded，how great the Schomacker became，what a cher
even in the history of the Nation．

It was a Schomacker that echoed through the White House－that Lincoln listened to in great－hearted silence and for g
It was a Schomacker that Grant loved to hear during
the Great Exposition of＇ 76 ．
There was then－and is today－a Schomacker in the homes of great jurists，Congressmen，captains of indus－ try and the countless cottages of the＂you and I＇s＂the whole land over．

In a word，the Schomacker is a democrat in a
mocracy．It is the piano of the mighty and the humble， democracy．It is the piano of the mighty and the humble，
for it brings to men，with a wonderful depth of feeling， for it brings to men，with a wonderful depth of feeling，
the one thing that sweeps away all differences and leaves the one thing that swe

In Philadelphia，the Schomacker－either stately up－ rights or proud grands－is sold in the Wanamaker Piano Salons exclusively．

Nothing but Music －beautiful music，rich and full and sweet o tone，could have made
 The entire office furniture
stock is offered at savings of 10 to $331 /$ per cent，which means a worth－while economy staple kind．
Everything purchased Mon－ day will be charged up from August 1. Whole willow and bo
with split bamboo． It will hold
priced $\$ 1.26$. $\qquad$
The August Sale of Office Furniture brings one of the two great opportunities of the year for business to buy standard office equipments at substantial r ductions．
The entire office for

Clothes for the Land When Wynken，Blynk When Wynken，Blynken and Nod
te their journey each night in
wooden shoe robes for then shoe，the accepter
long white to wo ur are
portable little paizows and com－ Portable little pajamas！
Soft white nighties for babies of Soft white nighties for babies of
one year to four years are mostly
of fine nainsook at 85 c to $\$ 1.50$ ． Childrens．nights owns begin at
$45 c$ and dainty lite ones they are，
tool 45 c ．
 years．
Papas．of madras and smooth
mercerized cotton are in white，pink
 are of nainsook or crepe at $\$ 1.35$
to $\$ 3$.

Women＇s White Buck Oxfords With Saddle Trimming One of the smartest sports shoes of the season and，needles to say，
one of the most popular．
They $\begin{aligned} & \text { are } \\ & \text { a fine，}\end{aligned}$ oft buckskin

 broad heel are of white leather，
ivory finished．The price ia $\$ 131$
All sizes and width．

He Carries a Coat Hanger in His Vest Pocket Always at hand，so his coat al ways looks neat． It lo a good size coat hanger，but
folds up surprisingly small and goes in a surprisingly small and
guttle leather case．Other leather cases have two or three
hangers in them and the larges hangers in them and the largest
is only as blag as an ordinary colt
going away take a fe
in the handbag．
Strong hangers，too，being made
of metal，and the price of metal，and the prices are 500 ，$\$ 1$
and $\$ 1.50$ ，depending upon the mum． and $\$ 1.50$ ，dep．
er in a case．
$\qquad$
A Garden Basket Strong Enough for Anything It comes from over the sea，
shaped something like basket only rounder，is a woven of
whole willow and bound at the to
$\qquad$

## The One Final，Convincing Proof Is the Furniture Itself

The unique character of the sale is a simple matter of fact．

One of the great things in favor of it is that its supremacy as regards excellence of merchandise and values is so manifest．

No doubt we have made what might seem like sweeping claims for it．

But now that so many have had an oppor－ tunity to see what was back of the claims，we have no hesitation in reaffirming them，every one．

We do this with confidence，our sole rehi－ ance being on the goods and nothing else．

When we say that this is an August Furniture Sale incomparable in the extent，variety and quality of the goods and unsurpassed in the lowness of prices，our minds are dwelling on several acres of furniture here in the store and the thousands of duplicates in the ware－ house．

The genesis，character and value of the goods we know，and we are confident our dependence on them is well placed．

In a sale of such gigantic size it is early as yet to go into details．

It is enough to say that for every home and apartment it provides the most desirable and trustworthy furniture in a choice away beyond anything to be found elsewhere and at the low－ est prices that can mean real，tangible economy．

On Monday one can buy all the furniture desired， dating the purchases from August 1 ．

## New Axminster Rugs Are

 Coming in for FallNew patterns，new colorings and all as rich as only an
minster can be．
Axminster can be．
And what a wonderful selection there is right now．




Once a Cordovan，Always a Cordovan， Is Many a Man＇s Word on Shoes

Guarding the Polish on the Dining－Room Table
in every well－kept home，ts an ass－
beanos table mat．
One that repels
the heat bestos table mat．One that repels
the heat，at the same time nett as
a silence pad during ch meal．
For late a silence，pad during each meal．
For a Largo round the mate
pad comes in two sections and each pad comes in two sections and each
section fold in throw to tho the
will sild easily away in a buffet drawer．
For a 48 －in．table the price ie 88,
 price．
Also little
large enough to net a dish or plato


## Mattresses，Pillows，Bolsters and Springs，All Reduced

An August Sale of great timeliness and service，embracing the whole stock of mattresses，mattress materials，pillows，bolsters and bedsprings．

On nearly everything the savings are 20 to 25 per cent．One or two groups are improve ap reduced 10 to 15 per cent．

Market conditions indicate that every－this sale，or in fact equal them body likely to need goods of this kind in the All sales made Monday will date from not distant future should buy now．

August


[^0]:    Lower－Price Sale of Girdles and Corsets 81.50 is the small Cp rice for well．
    cut girders that lace in back．They
    Combine elamitic and boche or coutii．
    
    

