#  <br> What makes leadership in magazines? <br> 4 <br> The judgment of over $2,000,000$ women or of a few men? 

THE women have said it emphatically, again and
againand again:-We are anotherkind of woman. We want another kind of magneine-a magazine that somehow answers our modem spiritios

Unbelievally, umprecedemtedily, one woman's magathe has grown from fifth to fourth -to first place.

Do advertising men hear the voice? Yes and no
Who can say how much of present day advertising misses fire because of its unwillingness to recognize what it is that women think about and care about and read abouti
In the meantime the present-day woman goes about herbusiness, and buys her soap and sugar and cold cream for modern honesttogoodness reasons. She buys her ungamines for honest-to-goodness reasons. And the
advertisements and the magnetice, the soap mad soyp and cold creams that get her, are thevones that epealk her modern language and meet her modern needts

Pictortal Review befieves that the own-stemis and unfaltering growth is to be aturfibuted to fis undes standing of these samewomen. Pictorial Review spealis their language. Speaks and thinks about tie thing they speak and thisik about. And women rense it

Circulation figures opeak ummistatiafity Oves 2,000,000 women accord first rank to Pictorial Reviewn Prefer it to all others. Give it their confidence and look to it for the information and inspiration they really want.

Can advertisers seeking to fmfuence these same women deny the leadexibjp they have accondeds

## The impressive facts and figures

Pictoried Review's Growth to Leaderstitp actifenting the greatest circulation ever attained by an American monthly magaine

| February, 1912 | $600,000 ~ . ~ . ~ S t h ~ a m o n g ~ w o m e n ' s ~ m a g a z i n e s ~$ |
| :--- | :--- |
| Februarys, 1918 | $1,386,261 ~ . ~ . ~ 2 n d ~ a m o n g ~ w o m e n ' s ~ m a g a z i n e s ~$ |

First among Women's Magazines

