s the Situation on the Employers, but the Fault Lies With Other Girls Who Want to Flirt, and With Her Own Manner

he is a stenographer, but out of the following reason: She is the employ of a man who seemed The nice girl, of course, blames the in the employ of a man who seemed

If the employ of a man who seemed is like her work very wel, but every lime a man came into the office he would say: "Gee, Tom, you have a would say: "Gee, Tom, you have a would say is "Gee, the was too attractive. It does no good, for she either can-

All because she is too young and too pretty blue eyes.

And they aren't fair, either,

ractive! Let she insists that she dresses quietly

THIS is somebody's fault.

Either she is unfortunate in always etting with the wrong kind of em-loyer or else she has been preceded the wrong kind of stenographer.

Many girls who are quiet and nice ad beautifu . anxious only to do their ork well and be satisfactory to their yers have to suffer for the latter

For there are many other beautiful make collections of fresh re-

marks, which seem to them to be come bine They encourage the men in the office

Then when somebody finds out about is and they are discharged, they the impression that all pretty girls are The good worker who follows hasn't

a chance in the world. thinks she is trying to flirt with him, used like her predecessors.

She is amiable and friendly, and her the

Sinner

her to believe in a miracle.

ad she read What something. What her brows

TRE'S a girl who is in a difficult employer puts her down as just another beautiful girl like the others.

There are men who are stupid enough to fail to see the difference or to recoglet work or else after a day or two nize the better quality of gray matter in dismissed.

> he conservative girl who is with beauty has a hard time getting along, with so many obstacles

YET, on the other hand, what about the many, many pretty, attractive, rute girls who go into business, do behave themselves and do make good? What is their method?

How have they overcome the wrong impressions about all pretty girls? They have found, or perhaps they have always known, that one way of sirls who have but one idea in life—to impressing almost any man with the fact is that they mean only business they can get. during Lusiness hours, There is a way, you know, to com-

dignity with friendliness and re-That "smile for every one" may have to be familiar, and the more flirting an impersonal note in it that will put they can crowd into a day the more its recipient in a good humor without successful they consider that day.

allowing him to take it seriously.

is and they are discharged, they leave impression that all pretty girls are te them.

The good worker who follows hasn't chance in the world.

She smiles pleasantly and some man of approach that the girl in question is the part of the property of the pro

After all, she strikes the keynote for

#### Through a The Unconscious By HAZEL DEYO BATCHELOR Dick Wheeler asks Cleo Ridgefield marry him and when she refuses

about to end his life when he is nterrupted by his guardian. Caren

Phelps. Carey is cynical about all comen, and he believes Cleo to be a scheming adventuress. Furious be-cause of the wreck she has made of Dick, he resolves to pay Cleo back in her own coin by making her fall in be classed as well educated can be love with him. They are finally intro-duced at a dance, and Cleo is attract-ed toward him from the first. happy doing her own housework. The implication, of course, is that the drudgery in housework constitutes a HAT is the matter with me? Am

I in love with Carey Phelps? Is

such a thing as love at first

One or two rebellious souls have

The Superior Friend

The Su THAT is the matter with me? Am there such a thing as love at first view.

Cleo kept asking herself these questions over and over, as muffled up in the set fur collar of her evening coat, she set in a corner of the taxi, speeding home.

One or two rebellious souls have poured out their woes through these columns, complaining of a life spent in cooking and mopping, when they might be reading Shelley or enjoying Chopin. But this does not answer the question.

Beside her sat her escert, rather sulReals silent, but Clee was hardly aware
of his presence. Her thoughts kent
winging back to Carry, and she remembered, tinglingly, the way his eyes had
looked into hers.
He was unlike any man she had ever
known. There was something de'thto having his own way. How coolly he had taken possession of her in the lance, and that utterly audacious thing hat he had said to her. Of course her the had said to her the had said to her. Of course her the had said to her the course her the deducated is more unhappy over having to do her the had said to her the course her the cours They become an awful bother," her with a mock groan of despair. "Good heavens, Virginia, you re murmured Virginia, hesitant.

that he had said to her. Of course, he hadn't meant it, but neither had he had women of my acquaintance who have married struggling young professional men and are forced to do their own housework with women of less men-. She still believed in fairy tales own housework with women of less men-true, and therefore it wasn't hard woman emerges not as whallened all woman emerges not as misplaced, diswoman emerges not as misplaced, discontented and unhappy, but as the
bors may not like it, dear. That big
more efficient and better adapted for
the postman."

"And besides, you know the neighpleased, but it you have none as apcontented and unhappy, but as the
bors may not like it, dear. That big
pears to be just about as happy about
dog the Parkers had—he used to snap
"I see," murmured Virginia vaguely. first time her sleeping emotions had aroused and her vivid imagination had begin to weave resy dreams about these duties than the unequested woman who also finds them thrust newly upon

But even in the midst of her exult. The woman who is educated gets happiness, doubt kept erceping in more fun out of household duties be-something. What was it? She legg-bred or self-educated she is lege-bred or self-educated she is more wrinkled her brows in an effort to systematic and so knows how to make think, and then suddenly she knew.

Dick! Dick's threat! He had said to delve, to be interested, so daths. her work easier. She has been trained to delve, to be interested, so duties that always he would stand between that to another woman might mean

her and the man she would some day only drudgery she sees in their more interesting aspects. the next minute that Dick was broad now, and that so far he had place to cat and sleep, but an estab-one nothing reckless, but the haunting lishment to be managed as intelligently little fear persisted and she could not said herself of it.

"I must be mad to let my thoughts run away with me like this!" she tried pity, there mind is trained to detail and the said of the said o

to reason. "I'm supposing things that the belief that anything worth doing "Good company? They're more than are utterly absurd. Carey Phelos is worth doing well." utterly absurd. Carey Phelos is worth doing well.
Interested in the science of the thing. Ridgefield, haven't you any pride; are as much interest as a treatise on polities or philosophy. She keeps abreast west moment with a little stab of pain in the new ways and enjoys making with a friendly wag and a friendly eye, ements. Her home develops incame the thought that perhaps this improvements. Her home develops in-would be her punishment. Perhaps she teresting problems and she is proud of would fall head over heels in love with her work in it, not ashamed. a man who cared nothing for her. Person Indeed, why be a hamed of a job that

haps Dick would be avenged in that calls into requisition all one's knowledge Who on earth is this man, Phelps; of dicteries, samitation, inter; ration and the social arts; of dieteries, sanitation, interior decoasked the man beside her, speaking for her cleaning house and cooking are not the first time. "He must have cast a just mopping and pecling potatoes, apell over you, then, for you haven't They are sanitation and dietetics, two been yourself since he danced with sciences in which them. en yourself since he danced with sciences in which there is always something to learn. difficulty Cleo brought her

And if there are children! They by the difficulty theo brought her And it there are children. They bughts down to earth and fixed her represent not drudgery that only a minds. Sention on Bob Ellsworth. She liked mother can endure, but fuscinating by she liked him very much as she studies and problems worthy of the diked Dick Wheeler. She realized keenest and most brilliant mind, to bad liked Dick Wheeler. She realized beenest and most brilliant mind, to now with a start that she had been which all the arts and sciences known with a great deal of him of late. Was in or out of college are not quite equal. It possible that he had begun to get Like any other occupation which to possible that he had begun to get Like any other occupation which foolish ideas in his head; was it possabsorbs the anjor portion of one's time sible that he too was going to tell her and energy, home and children are not what do you mean, Bob. that I gardless of what a woman's intellectual attainments may be But education work. On the contrary, it helps them took you away from me, just to greater accomplishment and enjoybe 1'd cut in, I never saw anything ment of their work.

It. Who is he?"

### never met him before tonight." Antoinette Donnelly's she felt the hot blood rush up into

Carey Phelps was a stranger

I hope you never meet him ob was saying suddenly, "he-Cleo, I never realized it be-

and yet she was thinking of him

Cleo was interrupting him fe-

Bob was saying suddenly,

had never thought of any man in life. It was incredible:

Advice on Beauty PETREE: Yellow vaseline rubbe into the eyebrows at night is a growth promoter, but it is a slow and tedion-job. If you have the patience to keep it up for months you will be rewarded with heavier eyebrows.

but I couldn't bear to have you of any one else but me-A. G.: A girl of twenty, five feet five inches, should weigh, according to into without serious consideration, nor within, increasing the diameter of the standard measurements, about 117 broken without serious consideration, nor broken without serious cause. But, when trunk, the other without, adding thick-pounds. A girl twenty-five, five feet seven inches, about 145 pounds. A woman of thirty-five, five feet four inches, about 134 pounds.

A definite line of conduct by which even these minor traggedies—or comedies—of life are regulated for the greater inches, about 134 pounds. standard measurements, about 117 pounds. A girl twenty-five, five feet on't, Bob, don't say anything you mustn't, I forbid it." The taxi slid up to the curb and des-

Cleo wrenched the door open a muffled good-night, rusked darkened lobby of the apartdarkened lobby of

HOW TO EAT AND STAY BEAUTIFUL



Some beauties can do this without taking much thought; but alas, there are others who cease to be beauties if they eat too much

pate de foie gras and lobster a la New-burg and rich and juicy sauces and the most beautiful woman in the world.

If you are, you have to weigh and consider so that you will weigh no more a fruit salad. French dressing with a

Paul fixed her with a cold eye.

"Probably did that only when

carrier left a lot of tradesmen's bills.

"I'm going to get a dog," he insisted stubbornly. "You know you like dogs. Virginia, yourself," "Of course I like dogs," she laughed.

"Who in the world is there who doesn't?"

Paul whistled softly through his

Lots of people don't like dogs. That is, they have the general form and sub-stance of people, but I swear I can't

they're base flatterers, too.

Naturally-flatterers When you

Copying Sister

methods of grownups. For instance.

the freek with cape to match may be

WHAT'S WHAT

By Helen Decie

Perhaps it is not within the scope of

8

alloyed by the smallest girl, and the

friendly dog and he greets you

imagine what kind of souls or mind-

ndmit

'Flatterers'

'Paul, don't be ridiculous.

tend to that myself. Bother?

"Bother?" He laughed shortly.

Well, I don't know whom they bother. talking i

Paul and Virginia By HELENA HOYT GRANT

Paul abruptly, laying down the spaper.

"A dog?"

"Positively. I haven't had a dog since I was about ten years old, and I've always been hankering for one. Why, honey, you know how I make a perfect chump of myself every time I meet a good friendly ol' dog on the street. Now I m going to have one of my to have one of

EVEN the most beautiful woman in the world must eat! Three times a day, too! One may be less beautiful fast—and then confines herself to one roasts and broiled lean meats and cun. As she has remained the same chicken, either broiled or roasted.

Her average daily diet runs thus; Breakfast: A dish of some stewed highly seasoned foodstuffs and 'let the fruit; rhubarb, prunes or a baked pounds come that may.' if you're not apple. Toast and one cup of coffee.

vinegar base rather than oil, a cup of At least that is the way Miss Kath-erine MacDonald, considered by experts the world's root beautiful woman, a sandwich of a number of vegetables. the world's most beautiful woman, a sandwich of a number of vegetables, looks upon the relation of food to physical perfection.

A sandwich of a number of vegetables, Graham crackers. Sometimes the sandwich is lettuce or a summer salad

Good heavens, Virginia, you reason ngs out like the boss. You do me

flattering bit yourself, you know.

I'm talking about a dog

see us just for our own sake.

Please remember, dearest, that I'm not talking in parables or epigrams to be

are very few people we meet who are

There's always something behind every

smile of greeting, every handshake. It's

smiles because they're going to get something. It's all business."

cause he's tremendously pleased to see you anyway. He's always the same.

Thank heaven, the dog can never be spoiled. He will never be able to talk

Tomorrow-Technical Details.

Can You Tell?

By R. J. and A. W. Bodmer

What Corks Are Made of

Corks are made from the bark of an

The tree attains a height of from twenty to sixty feet, measuring some-

onk tree known as the cork oak. Spain

"Cynic," scolded Virginia

why he'll always be man's

Always friendly.

hest friend.

what what while it is a large what while good company. I'll gested Virginia with a sly smile, "No." agreed Paul cheerfully.

blue-trimmed with red is just as in. and Portugal divide honors among the

fluential with childhood as with mature nations of the world in supplying cork.

ments of marriage should not be entered this skin forms two layers of cells, one

"And the dog -- ?"
"Oh, the ol' dog wags and grins be-

the barber and the butcher are

things out like the boss.

Not a loving a human biped for no particular

day, too! One may be less beautiful cup. As she has remained the same chicken, either broiled or roasted, and perhaps get a lot more fun out of weight for years, 130 pounds, her diet. Then follows a salad—either lettuce, the larder. You may go on a spree of would seem to be the correct one. or lettuce and tomato, or combination

salad, with a minimum amount of oil in the dressing. Mayonnaise and Roquefort and Thousand Island dressings she does not indulge in.

The dessert is invariably of fruit prepared almost every way; sometimes it is a baked year or apple; fresh it is a baked pear or apple; fresh strawberries and peaches in season; other berries. Pies and pastry, French or American, and ice cream or rich custards are generally tubon at her

table.
When asked if she drank much
who exclaimed, "Joe, at the

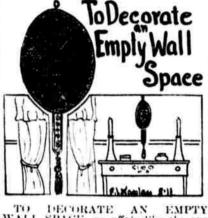
his words slant downward, that they are quite decided, and that there is a tiny hook formed as he takes his pen off the paper after completing one of these strokes. You also notice that the down-strokes of his "d" and similar To the Editor of Woman's Page: letters are decided ones, and run below

Will you write him that he is taken in the grounds for his com-

"And besides, you know the neighonce of these things, you will not. For it is about a 98 per cent chance in favor, who wish it. it is about a 98 per cent chance in favor "I'm not ordinarily a suspicious per-n," said Paul, "but you know there of his being a very obstinate and opinionated person, the kind who becomes more set in his antagonisms when opposed. Write him a decidedly concil-iatory letter. Allow him, all the way through that letter, to feel that he is all a matter of business, a part of the grand old game. The banker, the baker, right. Show a desire to fix the matter up to suit him. Probably when he finds you ready to make a complete concession he may be willing to meet you half way. But follow the other tack and you

Tomorrow-Selecting a Clerk

Things You'll Love to Make



times as much as four feet in diameter. WALL SPACE, an uffair like DECORATE AN EMPTY Its wide-spreading branches are closely shown today is very stunning, covered with small evergreen leaves, may contain a mirror or an oval of thick, glossy, slightly notched and embroidery or Chinese broade. If emdowny undernenth. In May flowers of oval of heavy cardboard. Then cut a yellowish color appear, followed by an oval of plain silk or cotton materia Glue the plain silk to the back. If . When the tree has grewn to a diame-ter of approximately five inches, which top of the covered cardboard. In either it usually does by the time it is twenty case finish the edge with narrow gold lace. Securely stitch a silk cord to the top. If you have a strip of This virgin cork is so rough, coarse band of buckrain. Bind the edges with and tense in texture that it is of little a long silk tassel. For the mirror. a strip of felt or silk and embroider a This may other hand, seems to promote further just the thing to DECORATE AN EMPTY WALL SPACE over your

If you are wise, and know the signifi-

way. But follow the other tack and you are almost certain to make an enemy than a tie. How about a book? Boys, for your firm.

When the tree has grown to a diameyears old, the virgin cork, as the first stripping of bark is called, is removed. and tense in texture that it is of little commercial value. Fortunately, its removal does not kill the tree, but, on the simple design on it. development, for the inner bark-the bouldoir table. seat of the growing processes-undertakes at once the formation of a new

#### Please Tell Me What to Do

"Jack White" Replies to "Betty" Dear Cynthia-Please print this in nswer to Betty's letter. Thank you. Listen, Betty, you might be right, but know hundreds of men in this city and other cities. We talk a great deal about good and bad girls, and not one in a hundred condemns girls. They simply say they did not meet the right

simply say they did not meet the right one yet, and they let it go at that.

I was disapointed five times with girls. After treating them and showing them a good time they would stop going with me. Now do you think I started to raise Cain? No. I would say I did not meet the right one. That is what 90 per cent of the men would say. The other 10 per cent do not use their heads or are mammy's boys, used to getting what they want; like some people when they buy a barrel of apples. If ten have worms in them they throw the rest away and won't have anything to do with the rest.

Betty I know you are an angel from heaven and would like to meet you. Hoping to hear from you soon.

JACK WHITE

JACK WHITE

She's Ashamed of a "Petting Party" She's Ashamed of a "Petting Party"

Pear Cynthia—Some time ago I went to a gathering at my cousin's house, and altogether there were three couples. We danced and had refreshments and later in the evening we started in plain terms to "mush up." I never in my life did this before, and I guess it was the weather that tempted me, but, at any rate, I let this fellow kiss me as many times as he pleased. I had met him for the first time, and afterward whenever I think of that night, I feel very humiliated. Now, the other day I received a very nice letter from h.m. and he asked my forgiveness and invited me to go to a snow with him. I am writing to you to give me some advice. Should I forget what happened and go with him, because I think it was as much my fault as it was his?

ANXIOUS.

Under the circumstances, since you

his?

ANXIOUS.

Under the circumstances, since you have repented and the young man has apologized, it might be better to go who him to let him understand that you are different from what he must thins. If he is really sincere in his apology, there is no harm in your continuing the friendship, but if he shows any signs of wanting to repeat the performance, let him see that you do not want to have anything more to do with him. You are right, it was just as much your fault as his.

#### Could Not Resist Answering "Sir Galahad"

Dear Cynthia—Kindly allow me to re-ply to one of your fans. My dear Sir Galahad: Having read Woman's Eyes
By JEAN NEWTON
By JEAN NEWTON
By JEAN NEWTON

Housework and the Educated
Woman

Woman

Housework and the Educated
Woman

Housework and the Educated
Woman

The only diversion she makes from the rule of no food after dinner is an always hame make replected its columns to reader-discussion of whether a college-bred woman or one who has had sufficient training to the food and training to the food and training to the mouth and of the digestive system.

In the one of your lands water she exclaimed, "Joe, at the studio, who is the errand and messent studio, who is the errand and messent studio, who is the id in the studio, who is the id in the studio, who is the studio, who is the s

ter drink, and so I remain true to my old love, the water pitcher. I had to drink water when I was a youngster. Mother would not give us tea or coffee, and so I got the water habit early. And it has stuck."

Read Your Character

By Digby Phillips

Handling a Complaint

Suppose that you are employed in the complaint department of a mailorder house and that you have received a written complaint from a customer that the goods were not delivered to him as ordered. You check up on the order and you see that the man is mistaken.

Then you look at his letter again, and notice that one of the outstanding characteristics of his writing is the fact that the strokes with which he ends his words slant downward, that they are outte decided, and that they have so unite decided, and that they are outte decided, and that they

A PENNSYLVANIA GIRL

#### The Woman's Exchange

Assisting at Tea

Dear Madam—I am a young married woman and have been asked to pour at a tea within a few days. As this is my first invitation to preside at the tea PERPLEXED.

Commencement Gifts the Editor of Woman's Page.

Dear Madam—Would a fraternity the be proper to give to a boy upon his graduating from college, or would something else be more suitable? He has a fountain pen and digarette case.
Also, what could you suggest for one to give to her sister on graduating from high school?
GAMMA.

ing, and you must know what he likes.

A silver pencil would also be nice. You can get one of these that lan't so expensive, or you could give him a wallet.

Your sister would like a pair of slipper buckles, a camisole, a good-looking pair of silk stockings or some specially nice

#### How You Can Make Hairs Quickly Disappear (Helps to Beauty)

Even a stubborn growth of han will quickly vanish from the face neck or arms after a single treat-ment with delatone. To remove hair from arms, neck or face make a stiff paste with a little powdered delatone and water, apply to hairy surface and after about two min-utes rub off, wash the skin and it will be left free from hair or blem-ish. To avoid disappointment, be quite certain you get real dela-tone and mix fresh,-Adv.

A Sign

of the times indicates that the Champlain Studios will eventually be making ALL of the photographs of ALL of the people about ALL of the During this month, we

make the unusual offer of three of our large 7x11 portraits with folders, for only \$3.00. This ad must accompany your order. CHAMPLAIN STUDIO

1311 WALNUT ST.

GOWNS
First Anniversary
Announcement this department to insist that engage- covering of finer texture. Each year SUITS, WRAPS AND COATS AT COST 1712 A WALNUT ST.

#### **NEURITIS, LUMBAGO** STIFF MUSCLES, ETC.

Successfully treated with electric taking and medical massage by graduate of Falladelphia Polyclinic, F. N. ADAMS PLAZA BLDG., 1805 ARCH ST.

POMPEIAN Sold Everywhere

# YOUR TEAPOT-

will demonstrate why

HAS NO EQUAL Largest sale in America. "THINGS GOOD TO EAT"

FRED P. BEL

Since 1896 we have maintained a reputation for offering to the public only the very best Meats, Grocerie s, Fruits and Vegetable

SERVICE STORES **NON-SERVICE STORES** 63d and Lansdowne Ave. 1339 So. 58th St. 6380 Germantown Ave.

52d and Spruce Sts. 4828 Woodland Ave. 5012-14-16 Baltimore Ave. Ridge and Girard Aves. 43d and Baltimore Ave. 2542 Germantown Ave. 23 S. Lansdowne Ave. 3204 Woodland Ave. 2822 Germantown Ave.

1-qt. Crock of Chow Chow or India Relish, 35c 1-pt. Jar of Imported Olives, 35c We Solicit Your CHARGE ACCOUNT PROMPT DELIVERY SERVICE THINGS GOOD TO EAT"



## Rebuilding Sale

Everything Greatly Reduced This Solid Brass Set of Fixtures \$20.50 Complete For Eight Room House



Dining Room Kitchen Bedroom DELIVERED FREE ANYWHERE IN PHILA.

Wholesale & Retnil-Open Monday, Wednesday & Friday Evenings till 9:30 o'Clock

clean up 

