

People who cannot find time for recreation are obliged sooner or later to find time for illness.

Take note of the farmer in the havfield. stopping every little while to whet his scythe.

[Signed] John Manake May 9, 1922.

**D**LACK and Midnight Blue Lace D Dresses-\$52.50 to \$60

**VOUNG** Women's Tricotine Suits

individual suits of which there are but one or two alike.

(Second Floor)

New Fashion Starts in

The handsomest in many a day and many are the

"If you can have only one festive frock, by all means let it be of dark lace," is an old saying among women who understand the art of dress. Here are good examples of what is meant: Effective frocks of sheer and Spanish

The majority are in navy

blue, but there is a sprinkling

of tan and covert color among

them. Most all are beautifully

mbroidered or silk stitched.

ably small. (First Floor)

Are Now Reduced

combined with crepe and

brightened by colored girdlesfrocks which can be worn at the theatre, at the restaurant, at informal dinners, and for most semi-evening affairs. And the prices are remark-

patterned laces, sometimes

In fact, the newest and pretti-

The new prices are \$35 to

\$95 and there are from four-

teen to twenty year sizes.

est Spring fashions.

Beauty The Small Grand Piano

The diminutive grand piano is ideally fitted to adorn the fine home of any size.

Exquisitely proportioned to harmonize with modern architecture and decoration, it yet perfectly retains the rich singing tone that distinguishes the grand pianoforte. To the musical connois-

seur we present the

Knabe Mignonette Grand

"The Piano for a Lifetime"

Priced \$1225 in dull mahog-any, and sold on convenient terms if desired. Knabe pianos are sold ex-clusively in the Wanamaker Piano Salons. Other small grand pianos sold exclusively here include

the Chickering, the Scho-macker, the Emerson, the Haines Brothers, the Lindeman and the Brambach-the latter priced at \$685. (Egyptian Hall, Second Floor)

## **OTTON Rem**nants, 10c and

20c a Yard Short lengths of all kinds of seasonable cotton dress fabrics, some containing enough for a dress.

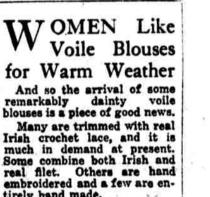
to a decorative console mirror in French period frame of metal leaf and color, with blue glass insets, at \$100, a mirror gift to suit every purse will be found in the Picture Store. (Fifth Floor)

**D**RIDES Are D Wearing Pearls on Their Wedding Gowns

Princess Mary set the fashion and there have been

brides innumerable who followed it. As a rule the pearls appear in the form of imitation pearl edgings, bandings, side orna-ments of imitation pearls with long fringe, chains of pearls for draperies or girdles made of pearls. All the various forms of pearl trimmings are here in pearl trimmings are here in

great variety, also crystal trimmings. Starting at 85c a yard for narrow imitation pearl edge, prices go up to girdles of crystal and pearls from \$8.50 to \$11.50. (Main Floor)



tirely hand made. To suit the varied tastes, there are Peter Pan or roll collars, the latter with frills or a vest, and there are blouses with a square-cut neck and no

Nainsook nightgowns, sleeveless and simple, \$1. Low-necked nainsook nightgowns with dotted bindings, \$1.50. With lace trimming, \$1.50 to \$2.50; with kimono sleeves and trimming of pink or blue embroidery, \$2. Empire style with embroidery, \$2.

Fine nainsook nightgowns with fine embroidery, \$1.65. Others with real filet, \$3.85 to (Third Floor)

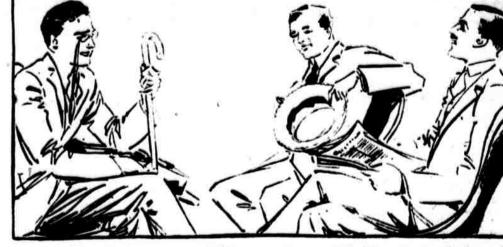
## MORE Related White Sale

Garments New comers are-White sateen petticoats with 27-inch hems, \$1. Tob silk petticoats with hous panels and scalloped foot, \$2.75; with double hems, \$3.85. Boudoir caps, 50c to \$1.50. kinds, 18c Aprons, many kinds, 18c to

\$1. Sateen pantalets in dark colors, 65c. (Third and Main Floors)

Blb Cottage

Bedsteads Every one from sweet and clean country places-from sections of old Pennsylvania, where housewives still carry on their famous old traditions



There's Not a Man in Philadelphia Who Would Sell His Self-Respect for Five or **Ten Dollars** 

Yet many a man is advertising to the world that he doesn't respect himself and it's all because he lets five or ten dollars lead him around when he wants a suit of clothes.

Sooner or later, and it might as well be now, he will learn that

## The Man Who Counts for Anything **Buys Solidly Good Clothes**

and he collects a "cash dividend" from them just as he collects a cash dividend from good salesmen and good machinery and good office furniture or a good roof on his house.

A good salesman gets a little more money from a business man every pay night, but he surely earns it by increased business.

And unconsciously or not, a business man is selling himself or losing out every hour in the day with other business men by the clothes he wears.

Clothes never made any man, but they certainly go a long way toward building up that priceless first impression. And it's common sense to think that a man who knows it's worth while to make good bricks, or handle good insurance, or deal in good hardware, would know it is worth while to buy good clothes.

More often than a man thinks, the suit of clothes he wears gives another man an insight into the kind of merchandise he deals in.

And the business man who appreciates clothes with the "goodness tailored in" buys them at Wanamaker's, where the best suits in America are between \$35 and \$65.

