## Brought About by "Pick-ups"

#### Neighbors on the South Turn Our Conventions Topsy-Turvy to Bring About Love and Courtship

We like our love affairs very perand very informal. acile ourselves to is the love and court-ip which follow a friendship brought

to present his request for her neighbors, the Mexicans, do it

THEY train their little girls from the

he same time to flirt with great skill and dexterity. Having reached the age and state of perfection in these two studies, the derican "flapper" is taken out of the choolroom for "practice work," and comenaded upon the plaza.

She is chaperoned; oh, yes, every-

But there are always a number of stags" waiting for that promenade. And she does. As soon as she sees one to her lik-

she will give him one of those miles that on.

an give without seeming

This will go on for several evenings
and then the young man takes the hint
and "follows her home," to see where

culty about this. The lady never by any chance chooses But doesn' youth who doesn't want to be chosen, upside down?

#### Deluded Wives By HAZEL DEYO BATCHELOR

Judith Carlyle and Lucy Randolph were deluded wives because they believed that in marriage a woman doesn't have to exert herself to hold her husband. When they both discovered that their husbands were interested in other name. Judy awake terested in other women, Judy awoke to the fact that she loved Rand and wished that she had been different, while Lucy was determined to hold Carl whether he loved her or not. simply because he was married to her. As a result, Carl refused to go on bioing with Lucy, while Rand, although deeply in love with Carlotta Young, a writer, decided to give her ap and to remain with Judy.

#### Silence

Dear Madam—I have just purchased a china celery tray that has individual salt containers with it. Should they be filled with salt and placed at each plate or should each person put salt in them herself at the table?

A friend of mine has just announced her engagement. I expect to meet her with her flance soon. What shall I say to him when introduced, in the way of congratulations, and what shall I say DUT although Judy's heart beat in

hat he no longer loved her, that he was in love with another woman and

worked resolutely on. Sooner or ster he would have to tell Carlotta his secision, and after that agony was over would bury himself in his work. That was as far as he would allow himself to think, although he was just the case you describe it is difficult. that was as far as he would allow himself to think, although he was he had done enough in making his de-

Rand worked until late afternoon th utter absorption. The picture was ished. Carlotta sat there before him n all her loveliness. The light rippled on her gown of dull gold velvet; there were purple tones in her jetty hair, and in her eyes there was that look of awakened womanhood—the look that ad first roused him to a sense of what meant to him.

He tore his eyes from the pictured face and then suddenly realized that it was growing late. He had been dimly conscious of the fact that Judy had cane out early in the day. Now he called that she had been gone a long line and that he had no idea where she was. With a stab of conscience he remembered her as he had found her last night, and he was suddenly glad, even in the midst of his longing for Carlotta, that he had not gone to her and that he had spared Judy that additional pain.

But where was she? Usually she was at hand around meal time. She ad never had any scruples about inerrupting his work in order to make ten thought in the past that she took certain malicious satisfaction in Three signs of ill-bred folk in ever-ausing him the irritation of stopping Staring, and overmuch interrogation, set when he was most absorbed, but A visit lengthened to a visitation!

at the story all happened first; the story all happened first; the story all in the "friendship, courtship" part.

wants to choose.

After the "pick-up," this deliberately arranged affair which would be considered so scandalous here is continued by means of a window which opens di-

means of a window which opens dispeak for yourself, John?" days, we rather frowned upon the courtship roxy.

To like our love affairs very peral and very informal.

means of a window which opens dispersely on the street and is barred tantalizingly.

From here the soon-to-be-engaged young Mexican looks out and sees the man of her choice standing across the street; from here she lets him see that she sees him, after a few evenings, and here, still later, the conversation starts.

So it's interesting to hear of a place then a lover is obliged to "pick up" hen a lover is obliged to "pick up" he bride-to-be, and to send an ambas-TT MAY be several months or half a ried on, every evening through the win-

dow.

They hold hands and talk until late at night, and nobody thinks anything about it except perhaps that it will be Then the young man sends his John

cradle to be very discreet, but at Alden, in the person of his father or uncle or a friend.

Then the young man sends his John Alden, in the person of his father or uncle or a friend.

This "agent" approaches the girl's father, explains his "party's" possessions and prospects, and requests persican "flapper" is taken out of the

If this is accepted the youth who has been flirting so shamelessly on the street is presented formally first to the family and then to the girl who has brazenly invited him to make love to her.

And so, after another interval of courtship which is carried on in the presence of the family all evening, and

ater at the same window, they are

married and live happily ever after. T SUPPOSE the only way the course les that only the accomplished flirt is give without seeming to.

This will go on for several evenings in the debutante's choice does not meet with the approval of her family.

Then it may be necessary to stage a musical comedy runaway through the bars of the window.

It's very pretty, thrillingly romantic, a sensible method of, as it were, com-

mercializing flirtation. But doesn't it turn our conventions

### The Woman's Exchange

#### Gaining Weight

To the Editor of Woman's Page: Dear Madam—I am eighteen pounds inder weight and would like to know in what way I can gain. Please tell me what sort of exercise I should do. A READER

Swimming will be particularly good for you and also walking. Of course, all forms of exercise which keep you out in the fresh air and bring your muscles into play will strengthen you and build you up. Daily setting-up exercises are excellent, too. See that you eat lots of fattening foods. These include milk, better, eggs and cereals with cream. Eaten with

### and cereals with cream. Eaten with other plain, nourishing things, these will help you a lot. What'll She Say?

To the Editor of Woman's Page:

m a little later she saw him frown- congratulations, and what shall I say

woman-like, she wanted to know that had happened. She was cold one inute and hot the next. She longed to make that had begin he studio and beg him to tell why he was here and what he insuded to do. She felt that the suspense would kill her unless she spoke, and yet she knew that she must wait thim.

Last night he had told her frankly congratulations, and what shall I say to her?

What will be the proper thing to wear at her wedding? They haven't decided whether it will be a large or small affar. If it is a small home wedding, could I wear a handsome tailor-made white broadcloth suit or is a dress the only proper thing?

E. F. K.

In using the little containers you speak of, they should always be filled before the meal and placed in readiness. When you meet your friend and her fance wish the girl happiness and congratulate the man she is engaged to.

At the wedding the correct thing to wear in any case is a dress. Of course, the kind of one will depend upon the nature of the affair.

## To the Editor of Woman's Page:

that it was all over between them. This morning he was here at his work. But the meantime something must have the preached. What was it?

The breakfast dishes done and the defrom tidled, the long day stretched force her and she felt maddeningly rectiess.

Why didn't Rand speak? Why was to torturing her so needlessly? And then suddenly the thought that after all there was no reason why she should remain here waiting for something to happen occurred to her and, dressing cickly, she went out.

At his casel Rand did not look up. He was absorbed in his work, for he was trying to finish the portrait of Carletts from memory, and, strange to say, a spite of his misery he was working well. Thoughts crowded in on him, but the worked resolutely on. Sooner or later he would have to tail Carletts his work of us. We don't bother about a first of us. We don't bother about a first life way with have to tail Carletts his contained the manual of the way with have to tail Carletts his contained to the manual of the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained to the way with have to tail Carletts his contained with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them and cursed with those awful things, freckles. I have tried a few kinds of them kinds and cursed with those awf

imself to think, although he was aguely grateful to Judy for the fact hat she had asked no questions Absorbed with his own problems, he did not stop to think that Judy might be uffering. For the present he felt that is had done enough in making his define to go on with things as they define to go on with things as they rere.

Rand worked until late afternoon

#### WHAT'S WHAT By Helen Decie



Three signs of ill-bred folk in every

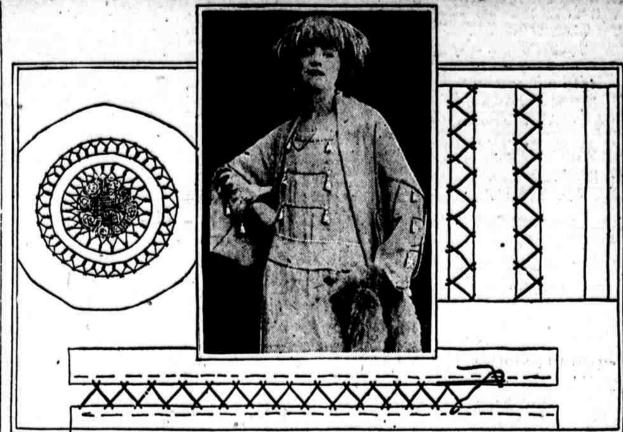
A visit lengthened to a visitation!

Every one dreads the "visitation" of the caller who drops in casually and remains until his forced entertainers are so bored and so fatigued that it is an effort to maintain proper civility.

Unless a party is going on, no caller should keep "party houra" Even an intimate friend does not prolong his nothing.

Ittle Judy! He had forgotten if to the extent of being sorry for the extent of being sorry for the call should not exceed twenty minutes. or, at most, half an hour. A man who lingers long after the time when he should have taken his departure is a social blunderer—a dreary bore who has only himself to blame when he finds that he has "your ent his welcome" every—

## ND so they were married and and she never falls to see one that she



HOW AND WHEN TO USE FACOTING

The simple stitch makes a very effective bit of trimming if carefully placed so that it seems to have a purpose

The plain stitch is not at all difficult, edges are perfectly finished by hemthe hardest work being preparatory. If ming, facing or lining before being of course, the stitches will be a little a curved edge is to be attached to somebasted to the paper, and the space is closer together on the inner than the

Scars

GOT THINK it's awfully funny," cooed

She twinkled at him roguishly.

thing by this stitch, a rather stiff piece of paper, large enough to have the yoke, for instance, basted to it perfectly smooth, must be had, and the paper served under one edge at the left end,

smooth, must be had, and the paper must extend considerably below the curved lower edge to allow for the basting to it of the upper edge of the lower waist part; first marking with a sharp pencil a line parallel to the yoke edge and one-quarter inch below it. Then the waist edge is basted on this line and the fagoting done.

Of course, it is understood that these

#### hems set on garments by means of Paul and Virginia By HELENA HOYT GRANT Through a

# He nodded soberly. "I'm afraid there are. You see, we say things in the heat of temper that we never can recall. The more picatyune the cause of the quarrel is the more hitter our recal. The People Who Get and Give the Most Joy

I remember being very much surprised, back in my school days, when certain girl was elected class presi-

She was a dark horse. No one ever thought of her becoming president, for she was not prominent in any respect. In scholarship she was good, but not

topnotcher; in athletics she had not taken a leading part; in social activities she had never been in the foreground. She was not a star, not a celebrity.

This girl had no ardent admirers. Yet everybody liked her—enough to make her president. And the reason was that she was good-natured; just "pleasant"

with him and said "good morning."

As you did this you noticed that his hand was flabby. The flesh was soft. You got the impression that it would take that flesh an appreciable moment or two to react from the very modest pressure you gave it.

You also noted that the skin is soft, not harsh or coarse-grained, that the man's forehead is high and slightly believed and short in far off Syria. These nuts is found in far off Syria. These nuts in white around the neck. in white around the neck.

above the temples than below.

These are a I things that can be taken in at a glance or sensed in shaking hands. He has said nothing more than "good morning." But you already know a lot about the tactics you should follow in selling him.

Here is a man with whom you can little lump is the result, probably due heartly recommend it to any woman seeking a cleansing, soothing soap for her skin. But what I really want to tell you about in this Adventure is that

### Things You'll Love to Make



two scarlet sofas are placed vis-a-vis. Their brilliance is intensified by a rug that measures the space between—this is in tones of peacock blue, peacock green, lemon and blue plum color. Blue is the predominating color. The remainder of the room is unrugged.

A First Woman

A First Woman

Mrs. Peter Olesen, chosen by the Minnesota Democrats as their candidate for the United States Senate, is believed to be the first woman ever independent of the unper house of Congress.

A Handy Basket

A Handy Basket

A Handy Basket

A small basket with a tall handle over which a scrubbing cloth can be hung to dry may contain a can of scouring power and a brush for cleaning the bathtub. A small bottle of kerosene may be added by those who have tried this easy and sanitary cleanser. Kerosene like magic, without hard rubbing, and quickly evaporates. In most bathrooms there is a little "different." Make a plain, is a little "different." Make a plain, slip-over blouse of any light shade of silk. Set narrow black velvet ribbon from the bottom of the blouse up high the bathtub. A small bottle of kerosene may be added by those who have tried this easy and sanitary cleanser. Kerosene like magic, without hard rubbing, and quickly evaporates. In most bathrooms there is a little "different." Make a plain, slip-over blouse of any light shade of silk. Set narrow black velvet ribbon from the bottom of the blouse as shown, ending in most bathrooms there is a little "different." Make a plain, slip-over blouse of any light shade of silk. Set narrow black velvet ribbon from the bottom of the blouse as shown, ending in most between the beautiful state of the silk of the silk of the silk of the sleeves. A black velvet skirt completes this charming, VELVET-TRIM
FLORA.

"Mutt and Jeff" Are Disgusted, Too Dear Cynthis—We are a couple of old pale disgusted with girls. Bobbed hair, short skirts, rolled stockings, powder, rouge and many other things that make girls lose what reputation they may have had. Would like to know "A Sister's" father and brother as we are also real men—not dance-hall Johnnies, but regulars, and do not care for "flappers," as "Disgusted With Men" must be one of them.

Hoping to hear from some other sensible fellows like ourselves.

MUTT AND JEFF.

She Goes Away on Sundays Dear Cynthia—I have been going with a girl for almost six months. She is a very pretty girl and every one likes. her. I love her, Cynthia, and she says she loves me, but here of late she does not seem to care whether I come down to see her or not. She goes away on Sundays and sometimes she says she does not feel good and she looks as well as ever.

Sometimes I think I am not treating her right, but her mother telis me I am too good to her.

Now, Cynthia, please tell me what to do, as I love her too much to give her up.

Did you ever tell this girl about your

Did you ever tell this girl about your love for her or ask her to marry you? There is no reason why she should save her Sundays for you if she is not engaged to you. If you are engaged you have the right to sak her what she means by her actions, but if you have no claim on her you cannot expect to monopolise all her time.

What Do You Think of Her? closer together on the inner than the cuter edges, but they should be as uniform as regards spaces as possible.

Hems may be put on luncheon cloths, dresser scarrs and other household linens by means of this stitch, and lace me-

Dear Cynthia—I am a young girl of seventeen and am extremely good-looking. I drive a car, smoke, dance and dress in the most extreme styles. I believe in kissing and I deliberately throw myself at any particular male I desire to know. I am decidedly no flapper (I don't hate the word; I think it terribly cute).

I pump my dad for every bit of cash I can possibly wring from him. I care nothing for the future, although I know I should. I am perfectly happy and I intend to remain this way. I am able to procure a husband any time I wish. I have had innumerable proposals. Let me also add here that there is one manhanging on now who is ready to take me for his life partner as soon as I call a halt to the gay life.

"Everybody," would you take me to one of your Frat dances?

Cynthia, will you please tell me what you think of me? I would also like to hear from some of your readers. by means of this stitch, and lace me-dallions set in doilies, dresses, etc.

Yokes of any shape are attached to a waist by a row of this fagoting, and the lower, flaring sleeves sections are often attached by the same method. Panels may be set in skirts or overskirts, and Woman's Eyes PUPPY.

(A cousin of "Kitten's"). Cynthia does not feel quite equal to the task of telling what she thinks of you. But she is sure the readers will be glad to read your letter.

#### Approves of Cynthia's Advice

Dear Cynthia—I have been a constant reader of your column since last September and must say that it is wonderful, although I have never written to M. The questions raised and asked are exceedingly interesting, but the answers are those of wisdom. I highly compliment you on your brilliant work. Cynthia. Long may you continue to do so.

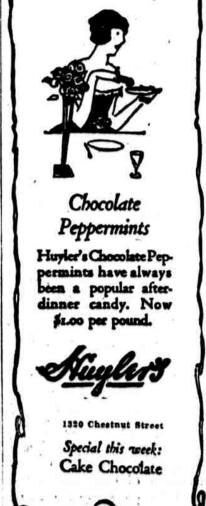
Cynthia. Long may you continue to do so.

In the issue of April 20 I read of the problem which is confronting "A Jazz Devil." It is indeed a vital problem, and your advice which you give her is to be highly complimented. You struck the very heart of the problem—in saying to go back home.

For a young girl of fifteen there's no place like home. There must have been a misunderstanding between the stepfather and the girl. I think that the family bands and affections are not very strong; and that discord is reigning. Personally, I think a girl of her age should not be out until such lat hours. Allow me to tell of an incident which I experienced. I am a young man of nineteen and a freshman at one of the universities here in the city. My home is about 500 miles east of Phila-

They fret and fume over the recollection of words—aye, insults—passed hastily. They never get over it; they it the hart is the hart is the hart hart and it hard the hart is the hart hart and the hart is the har

Welcome to the column, "Cynthian," and chank you for the compliments.



Widow-burning, now victually exparts of Africa.

price paid for a bride among the Waki-

BEADS—GIFTS—WOOL
Germantown Novelty Shop
H W. CHELTEN AVE. Gia, 49

kuyu tribe of Central Africa.

What to Do tinet in India, is said to exist still in Forty to sixty goats is the usual

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problems.

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MARKET STREET EIGHTH STREET FILBERT STREET

"The way people—married people—quarrel among themselves over nothing at all ""
"Meaning whom?"
"Oh, the Hollisters.
They're always at it."
Paul stared at her gravely.
"Honey you had gone through awful things."
"No—of course, you know better. But down at the office we have a shouldn't listen to the scraps of the neighbors; it isn't quite the right thing to do, you afterward they'd never dream of saying to each other. And the quarrel passes

"Oh, Paul, you old hypocrite. You know perfectly well one just can't help hearing them when they get going on one of their rumpuses. As a matter of fact, I have a lot of sympathy for him: I think she's to blame most of the time."

She was not a star, not a celebrity. No one would have given her a thought outwardly. But the embarrassment of the quarrel wears off slowly and they one as a candidate. Yet when one girl nominated her almost everybody well, they just pretend a coolness and a repression that wears on them both. In a way it's amusing to the rest of the time."

This girl had no ardent admirers. Yet the time."

Oh, he probably is in the right. But They fret and fume over the recollecyou shouldn't listen in!"
"I don't. But it is funny. And the words—aye, insults—passed They never get over it; they funniest thing about it is that half an hour after they've had an awful time. he shouting and saying cusswords, and the scars remain. They can never be try hard to do so; they both wish with the shouting and saying cusswords, and

the crying and carrying on terribly, why, you'll suddenly hear the phonograph going and they'll be dancing in the kitchen. Now isn't the school of the kitchen. the kitchen. Now isn't that the fun-niest part of it?

"And then for a week they're as nice really starts those quarrels and they probably never think of them again." Paul looked thoughtful.
"Nevertheless, honey, I'm awfully glad that we are not that way. Of course, it is possible that these folks

who are so quick-tempered they fly off the handle at a trifle don't suffer after effects. But I don't believe it. Every disagreenble thing leaves a mark. Every wound leaves a scar."

Virginia smiled queerly.

"If that's so, there must be a terrib'e lot of scars on the Hollisters' Tomorrow—A Lesson in Political Econsouls."

### Read Your Character By Digby Phillips

# Selling the Flabby Hand

Your purpose is to sell him something. You have never seen him before, but you have just shaken hands

low in selling him.

Here is a man with whom you can jump quickly at conclusions. Apthan to his emotions, and at the moment when you have established a parallel between your own argument and his the-ory, firmly suggest, in an affirmative, afident manner, his "yes."

# Tomorrow—Buying From an Angular Hand

## Painted Floors

In an unusual living room the entire floor is painted in thirty inch squares of alternate light and dark taupe. The room, which is a gay one used for dancing, is paneled in mahogany and has a barely colored ceiling. The framework of the furniture is in black enamel, and the cushions are of Japanese brocade, in scarlet and gold. At one end of the room is a niche with an amber window. A fireplace fills one full side of the niche, and at either side of the fireplace two scarlet softs are placed via a via two scarlet sofas are placed vis-a-vis. Their brilliance is intensified by a rug that measures the space between this

You also noted that the skin is soft.

You also noted that the skin is soft.

not harsh or coarse-grained, that the man's forehead is high and slightly bulging, and that his head is wider above the temples than below.

These are a I things that can be taken is at a glance or several in shaking.

A peculiar kind of fly, similar to our

little lump is the result, probably due to the same sort of cause to the same sort of cause to the same sort of cause duces a swelling in human beings when some poisonous insect stings us. The egg inside grows with the gall, as this little lump is called, and is soon converted into a larva, which feeds on the surrounding vegetable matter, forms the surrounding vegetable matter forms the surrounding vegetabl "force" the sale if you so desire. His hand has indicated weak resistance. It remains only for you to avoid repelling him by using finesse. Be quiet, forceful, and speak as good English as you know how, Give his brain something to theorize on, but don't expect him to jump quickly at conclusions. Appicked, when fully ripe, but just before the escape of the fly, as these contain the largest amount of tannin, and tan-

nin produces the permanent color in ink.
Iron gall inks are based on a liquid in which on Iron salt is combined with tannin. This liquid is virtually colorless until acted upon by the oxygen in the air. That is, a pen dipped into such a fluid would make no visible mark on the paper. Since most people, however, like to see what they write immediately, ink makers put in a blue aniline color. This makes the ink visible while we are writing and lasts until the action of the air on the iron-gall compound brings out the permament black. Then the blue fades out.

## Tomorrow-How Did Science Start?