FURNISHED

FOR 2 months, starting June 15, thoroughly modern home and garage for 2 cars; 1½ acre ground; Elkins Park; near station and trolley. Address B-51, P. O. Box 1

FURN., for summer, cor. house, 6 bedrms., 2 baths, near garage. Phone C. H., 0185.

HOUSE for rent, furnished on river bank. 129 Radcliffe st., Bristol, Pa.

COUPLE, one child, want furnished house; suburbs or country. P. O. Box 22, Phila.

MOUNT AIRY

FROM June 15 to Sept. 15 or Oct. 1; cozy 9-room modern house; convenient to Allen Lane Station; $90 per month. Call Chestnut Hill 1171 for details.

PENNSYLVANIA—SUBURBAN

FOR RENT, furnished, 139 E. Durham st., Mt. Airy, 3-story semi-detached house, 5 bedrooms, large living room, electricity, steam heat, garden; year lease; convenient to 2 railroads and trolley; $125; possession June 10. Phone C. H. 1352 for inspection.

RENT, furnished for summer—New Colonial stucco house; large living room, porch, 7 chambers, 3 baths; 2-car garage; man's room and bath; corner property; shade trees, shrubbery; beautifully located; reasonable rental; references required. Phone Bryn Mawr 339 evenings.

BRYN MAWR

SMALL attractive house; college grounds; 5 bedrooms, 3 bathrooms. Apply Maddison, 217 Roberts road.

MORTGAGES

MORTGAGE MONEY

Funds for first and second mortgages prompt answers on desirable applications.
700 Franklin Trust Bldg. Spruce 2032
20 S. 15th st.

FUNDS
FUNDS IN ANY AMOUNT
IMMEDIATE SETTLEMENT
BUILDING ASSOCIATION MONEY.
DEMPSEY & CO., 27 S. 16TH ST.

MONEY FOR FIRST AND SECOND MTGS.
LARGE AND SMALL AMOUNTS
ALLEN & REED 1504 LOCUST ST.

FUNDS IN ANY AMOUNT FOR FIRST MORTGAGES; ALSO B. & L. ASSO. FUNDS
YARNALL BROS. 805 FLANDERS BLDG

WE REPRESENT 9 of the largest building and loan associations and desire applications for first, second and split mortgages in any section of the city or suburbs.
WILLIAM JAMES KEOGH, Law Title Bldg.

FUNDS for first mortgages; any amount.
HARRY E. THOMSON
2521 FRANKFORD AVE.

PRIVATE FUNDS and building association money available for good mortgages on city or nearby suburban property; prompt decisions. Robert J. Nash, 1214 Locust st.

ANY AMOUNT promptly. Write or call
M. STADLEN
1208 PENNSYLVANIA BLDG. Spruce 3592

WE HAVE several good first mortgages; amount $1800 to $6000; interest, 6 per cent. CHAS. P. WAKEFIELD, 1218 Chestnut st.

MORTGAGES
Building association and private funds for first, second mortgages; quick service.
A. F. RUSSELL, N. E. cor. 15th & Tasker.

MONEY TO LOAN—$1000 to $100,000 on accounts receivable, notes, acceptances or mortgages; quick funds; confidential plan.
STADLEN, 1208 Penna. Bldg. Spruce 3592

LARGE funds for 1st mtgs. $100,000 & over
MARCUS H. MARTSON, JR.
Real Estate Trust Bldg. Walnut 0207

ATTORNEY has B. and L. funds to invest; would co-operate with broker. P 1502 Ledger Office.

BUILDING ASSO. and private funds for 2d mtgs.; funds for building operations.
S. W. ABERNETHY, 1328 Chestnut

ANY AMOUNT
JOHN A. HARRY
507 LAND TITLE BLDG.

FUNDS for first and second city or suburbs; also New Jersey firsts; mod. charges; prompt action. C. G. Schlichter, 260 S. 15th

FUND of $6000 for first mortgage; will divide. MAGEE & RODGERS, 1200 Locust st. Spruce 9208.

APPLICATIONS wanted first and second mortgage funds. MAGEE & RODGERS, 1200 Locust st. Phone Spruce 0208.

W. H. HALL & SON
438 LAND TITLE BLDG.

FUNDS, 1st and 2d Phila. and Del. Co. mtgs. S. T. Lynch, 1127 S. 59th. Sp. 7942.

FUNDS for 1st and 2d mtgs.; quick returns. M. H. Matsinger, Real Estate Trust Bldg.

MONEY for 1st or 2d mtgs., city or country. Frank S. Lewis, 310 Finance Bldg.

ROOMS FOR RENT

ALLEGHENY AVE. AND 12TH—3138 N. 12th; small room, furn., for gentleman.

ARCH, 3200—Bungalow, furn., for working-man; 3 b. r., kit., etc.; electric; $40 a mo.

CHESTNUT, 2037—Clean, well-furn. room; electric lights; reasonable monthly rent.

LOCUST ST., 3717—One, two rooms, light housekeeping if preferred; moderate terms. Phone Baring 8483.

SPRUCE ST., 1318—Desir. vacancies, adj. bath; elec.; southern expos.; reasonable.

WALNUT ST., 5420—Apt. 5 attractive room for refined gentleman. Belmont 1286.

WALNUT ST., 5626—Three furnished housekeeping rooms; conveniences.

16TH, N., 139, HOTEL RURIC — Central, near station and shopping district, beautifully furn. rooms; elec.; express; prod. rates.

24TH ST., N., 21—Nicely furnished rooms; also unfurnished apartment; elec.; reas.

MASONIC CLUB

2027 Chestnut st., rooms da., week or mo.
PHONE LOCUST 3326

FURN. room for woman with settled employment; owner's home. M 108, Ledger Off.

ATTRACTIVE furn. apts., some housekeeping. Sherwood Apt. Agency, 1334 Walnut st.

WEST PHILADELPHIA

ATTRACTIVE second-floor front; southern exposure; semi-private bath; also back room with 4 windows. 4427 Chestnut st.

GERMANTOWN

GERMANTOWN — 109 Queen lane; apartment, 7 rooms, bath, all conveniences completely renovated; second-floor apartment; outside rooms and bath; all conveniences. Phone Germantown 4783 W.

GERMANTOWN—235 W. Chelten ave. 1 or 2 rooms and bath in priv. home, furnished for gentlemen; ref. Germantown 0454 W.

ROOMS WANTED

GTN.—1 or 2 rooms by refined young gentleman; nr. Upsal Sta. P. R. R. A 932 L. O.

BOARDING

SUMMER BOARD—BRYN MAWR, PA. LOW BUILDINGS, on Bryn Mawr College campus; single rooms and suites available from June 15 to September 15; good table; beautiful surroundings; convenient; moderate rates; convenient to railroad station; arrange reservations now. Address Miss Sutton, Manager Low Buildings, Bryn Mawr, Pa.

PARK AVE.—Cheerful, com. rm. ref. business couple or ladies; Prot.; home cooking, conv. loc.; reas. owner. Diamond 2137 W.

PENNSYLVANIA—SUBURBAN

GTN.—Greenor, 162 E. Walnut lane—Delightful 2d-floor rms., mod. convs., excel. home cooking, individual service, large sing. room, porches and lawn; reas. Gtn. 0882.

COUNTRY BOARDING

FRENCH family, having small hotel, sunny rooms, excellent table, own bathing, select boarders; no objections to children; eggs and milk fresh daily; 18 miles from Philadelphia; $15 a week single, $25 couple; children $10. Write or phone for further information. Lumberton Hotel, Lumberton, N. J. Bell phone Atomic 41 R; 78 J 1.

MAPLE FARM, nice, quiet place to live and rest; good air, water, food; elec. light; bath. Box No. 22, Akron, Pa.

APARTMENTS

ATTRACTIVE APARTMENTS

251-53 SOUTH 17TH ST.
Just completed, 3 story, modern in every respect; particularly homelike; housekeeping and bachelor apts. one housekeeping apartment, 404 S. Broad st. Apply owner, 132 S. 4th st. Phone Lombard 300.

SECOND floor, 3 exposures; consists parlor, living room, dining room, kitchen, 2 bedrooms, bath, maid's quarters, hot water and refrigeration; adjacent to station; very low rent. Frank P. Molson Estate, 1712 Ludlow st.

1728 N. 18TH ST.—Second floor, 4 rooms and bath; personal supervision of owner; rent $60. C. Frank Ayer, 1724 Susquehanna ave.

1360 SOUTH ST. (Broad and South)—Two, three, 5 room apartments, bath, electricity, heat, for rent; also large room suitable for an office; view of Broad st.

WILL RENT furnished room in apartment to 2 Protestant business women $3 each per week; vicinity 30th and Baring; convenient to cars. A 936, Ledger Office.

MONTE VISTA APTS. (63d and Oxford sts.)—2 rooms, bath, kitchenette, unfurnished, $62.50 month; occupancy May 1. Phone Overbrook 2068.

APARMENTS—First, second or third floors, all modern improvements. Phone Preston 2867 W.

2258 N. 33D ST.—Desirable cor. apt., 6r. and bath, bdwd. flrs., seg. lights, all conv. Apply E. J. Elliott, 1112 Chestnut. Pil. 3858.

873 N. FRANKLIN ST.—2d floor apt.; 3 rms.; priv. bath; southern exp.; furn. or unfurn.; also rooms. Market 3410.

3143 N. BROAD ST.—Apt., unfurn., 5 rooms and bath; $90; just completed. Crumlisle, 3418 N. Broad st.

[illegible]NOR; near station; 5 rooms, bath and porch; furnished; rent $100 month, from [illegible]. J. Raith. Phone Wayne 918 J.

APARTMENTS

SMALL furn. apt. for summer, May 15 to Sept. 15, modern apt. building. Apply on premises, 237 S. 16th st. or phone Loc. 5661.

APARTMENT HEADQUARTERS

Central apartments a specialty. Sherwood Apartment Agency 1334 Walnut st.

1618 W. PASSYUNK AVE.—Six rooms and bath; modern; rent $40. Apply H. C. SINEX, 1616 W. Passyunk ave.

HANDSOME housekeeping apt., 4 rooms, tile bath; unfurn.; $150 per mo. 115 S. 20th. Telephone Spruce 2652.

S. E. cor. 15th and Locust—Will sublet cool, handsomely furn. housekp. apt. with maid; 4 summer months. Ph. Locust 0307.

APARTMENTS for rent, West Philadelphia and central. Apply ABE KOLSKY & CO., Inc., N. W. cor. 9th and Walnut sts.

SPRUCE, 1012 (Holmehurst)—One to 3 rms., priv. bath, bach. apts. beautifully furn.; all wood. mnts.; phones; maid serv.; some hskpg.

ATTRACTIVE apartment, 6 rooms and bath. Call Spruce 0208.

FURN., 2 large rms. and bath, elec., $50 a month; second floor. Phone Locust 5674.

TWO apts., 6 and 7 rms.; complete; modern. E. H. Biddle, 1309 Columbia ave.

LARGE APT., 7 rms.; newly decorated; only $75; central loc. Phone Pop. 1633.

2026 LOCUST ST.—Modern. ALBERT F. BROWN, 310 Lincoln Bldg.

46TH & WALNUT—Desirable apt., furn., 5 r., bath; priv. porch; reas. Preston 4983 J.

16TH NEAR SPRUCE, small hskpg. apt.; fully furnished; reasonable. Locust 1634.

2026 LOCUST ST.—Modern.
ALBERT F. BROWN, 310 Lincoln Bldg.

BROAD ST. S. of Erie—Sr. & b., $55; h.-w. heat & elec. E. G. Hobson, 3628 N. Broad st.

MODERN apartment for rent; 4 rooms and bath. 3110 N. Broad st. Diamond 6505.

WEST PHILADELPHIA

FURN. apt., 3 rms. and bath; attractive neighborhood; conv. to all car lines; especially desirable for 2 or 3 women students or teachers; with housekeeping privileges; $65. P 1505, Ledger Office.

CHESTNUT ST., 3805—Exceedingly desirable, modern, unfurnished, 6-room-and-bath apartment; 3 bedrooms; $100 monthly; possession May 1. Phone Preston 5377.

3602 SPRUCE ST.—Seven rooms and 2 baths, furnished, $85 per month; unfurnished, $75; first-class condition. Sparks & Whitley, 406 Empire Bldg. Ph. Walnut 6629.

GERMANTOWN

801 VERNON RD.—$100—An unusual housekeeping apartment, where the work is cut down to a minimum; new and modern, with tiled bath, built-in tub, shower, separate porch, refrigerator, etc.; over an acre of lawn with old shade; 1 square to country club and golf links, 2 squares to station. WATSON & DELMAN & CO., N. E. cor. Broad and Chestnut.

PENNSYLVANIA—SUBURBAN

ONE AND TWO ROOM APARTMENTS
STRICTLY MODERN
P. J. LAWLER 99TH AND MARKET STS.
Phone Lansdowne 830

BALTIMORE AVE., 6500—Three rooms and bath; $45. Lansdowne 1396 W.

ARDMORE

STORES, apts., $35 to $85; garage; large market house, Becker, 28 E. Lancaster.

BALA-CYNWYD

54TH AND CITY LINE—Bright open fireplace, large living room, private hall connecting to 2 or 3 sleeping rooms; $125-$150 month. Apply 200 Lincoln Bldg. G. M. Loney.

OVERBROOK

HOUSEKEEPING Apt., 6 outside rms. and bath, heat, light, gas, water and garage privilege; handy 2 stations and trolley cars; references required. For appointment write Room 392, City Hall.

NEW JERSEY—SEASHORE

ATLANTIC CITY — FURNISHED APARTMENT—Corner apartment; beautifully furnished; 7 rooms, consisting of living room, dining room, kitchen and bath, 3 bedrooms, large inclosed porch, garage; fine location; 4 exposures; very reasonable priced for summer season. 4301 Winchester ave., Chelsea. Owner on premises.

ATLANTIC CITY

CHELSEA—Elegant unfurnished, modern, new apartment, 6 rooms, 2 baths; garage; best residential section; 3524 Pacific ave.; near Ambassador; 2 stations and trolley cars; full ocean view; yearly lease. Cobina Realty Co., 312 Guarantee Trust Bldg., Atlantic City, N. J.

APARTMENT HOTELS

THE GLADSTONE

11TH AND PINE STS.
ABSOLUTELY FIREPROOF
APARTMENTS, FURNISHED, UNFURN'D
LONG AND SHORT TERM LEASES

THE DELMAR-MORRIS

W. Chelten ave.
GERMANTOWN
20 MINUTES TO BROAD ST. STATION
Hotel or unfurn. suites, housekeeping apts.

NEW HOTEL BARTRAM

33D AND CHESTNUT
Apartments, furnished or unfurnished
AMERICAN AND EUROPEAN PLAN
PHONE PRESTON 2310

HOTEL COLONIAL

SPRUCE AT 11TH ST.
A family hotel; 2 rooms and bath.
C. PITMAN BAKER, JR., Manager.

THE SWARTHMORE, 224 and Walnut—Furnished, 2 rooms and bath, and 1 room and bath; maid service and linen included. Phone Locust 3182.

THE GENEVA, 127 S. 16TH ST.—In the heart of the shopping district.

THE TRACY, 36th and Chestnut—To sublet hotel apt. of 2 rooms and bath.

HOUSEKEEPING APARTMENTS

LOCUST ST., NO. 1530

A few desirable apartments still available in this new 16-story fireproof housekeeping apartment house; inspection invited.

16TH ST., NO. 257 SOUTH

Very desirable apartments available; one containing 3 bedrooms and bath.

WARWICK—1906-10 Sansom st., tenant will sublet furnished; has 4 rooms and bath, modern housekeeping apartment. Whiteside & McLanahan, 15th and Pine sts.

THE LENOX, 19th and Spruce—3 bedrooms, 2 baths, living room, dining room, kitchen, pantry, maid's room and bath. Call Filbert 2773 or see doorman.

1530 S. RITTENHOUSE SQUARE—Five rooms and bath, unfurnished, or furnished if maid and extra furniture; possession May 1. Apply Belings on premises.

WEST PHILADELPHIA

101 S. 36TH ST.—Corner apt., second floor, 5 rooms and bath; vacant; rent $70.
GREENSWELL & DORNAN, 422 S. 52d st.

FURNISHED APARTMENTS

BROAD ST., S., 415 to 4[illegible] squares Hotel Walton—Bright, sunny, exclusive apartment house; 2 large, sunny rooms, bath and kitchenette (not alcove); heat, continuous hot water, refrigerator, electric wall sconces; color scheme in gray and ivory; furnished by Van Sciver; $100. Spruce 6268.

FURN. apt., 3 rms. and bath, electric light, steam heat and janitor service; new apartment house; rent, $75. 4[illegible] S. 17th and Sansom sts. $130 per month. Apply on premises.

CHESTNUT ST., 2037—Well furnished housekeeping rooms and telephone included; $100 monthly.

922 PINE ST.—Modern, furnished, 2 rooms, kitchenette and bath; $60 per month. Locust 2321.

APT. 1 large rm. and bath, suitable for 1 or 2 gentlemen; $50 per mo. Locust 5678.

PENNSYLVANIA—SUBURBAN

HIGHLY dis. 6 rm. apt., 2 min. from station; 5600 sunny mon. Wayne 728 W.

HELP WANTED—FEMALE

BOOKKEEPER

We have a very desirable opening for a well-educated young woman in our auditing department; bookkeeping and accounting experience essential. In reply please state age, experience, education and salary desired.

ADDRESS O-44, P. O. BOX 3443

BUYER OF CORSETS

Frank & Seder require the services of thoroughly trained woman as buyer of corsets; none but those having previous experience will be considered; good salary and permanent position to the one filling above requirements. Apply Superintendent's office, second floor, 11th and Market.

CLEANERS

Wanted reliable women, white, for cleaning on our day force; good hours, good pay and your working clothes furnished.

Apply Bureau of Employment
WANAMAKER'S

COMPANION — Wanted, refined, conscientious young woman, not over 33, for healthy, growing girl; good home and salary offered. P 1421, Ledger Office.

COOK and downstairs work, with ref.; good home. Apply 4913 Walnut st. (Do not phone.)

COOKING and downstairs work; young white woman, for small adult family in Merion; must be good cook and have reference. Apply 2017 Spring Garden st., Tuesday afternoon between 2 and 4 o'clock.

EMBROIDERERS and oeagers wanted for inside and home work. Apply in person. Premier Embroidery Co., 151 S. 60th st. Sherwood 2232.

FORELADY, about 30 or 35 years old; work involves the supervision of wrapping and carding of small metal articles; position requires good executive ability; experience in charge of a wrapping room preferred; permanent position for right person. Miller Lock Co., 4533 Tacony st., Frankford.

GIRLS

Wanted a few fine young girls past 15 years of age for work in our Junior Department; must have at least 1 year's high school education or its equivalent.

Apply Bureau of Employment
WANAMAKER'S

GIRLS—Good home for couple of working girls or widow; rent free to look after home for workingman. Write W., 1134 N. Hancock st.

HOUSEWORK—Plain cooking; girl or young woman; good home. 203 E. Gravers lane. Phone Chestnut Hill 0320.

LEARN HAIR AND BEAUTY CULTURE

Ladies! Earn big salary or make big profits from your own shop. Day and evening classes now forming for May 1 and 15. Call or write Rita A. Kraus, former supervisors of MARINELLO Colleges of Chicago, New York and San Francisco; is in charge and gives personal supervision.
ACADEMY HAIR AND BEAUTY CULTURE
1015 Walnut st. Phone Spruce 4202.

MOTHER'S HELPER, to assist in care of children and upstairs work, where 2 servants are kept; references. Call before 12. 418 S. Broad st.

NURSE—Wide experience, some executive ability; highest reference, under 40 years; take charge of small institution near the city; salary $100 per month. See Miss Henderson, 134 N. 18th st.

NURSES—Several openings for exp. refined nurses; take charge infants or small children; highest refs. req. Nurses' League, 134 N. 18th st., babies' service dept.

SALESWOMEN

A man's job awaits the business woman who is resourceful, full of business and wants to work; promotion and compensation for women the same as for men; reference required.

Call 9 to 12 A. M. 710 Widener Bldg.

STENOGRAPHER—Must have at least 2 years' exp. shorthand & dictaphone; state age, exp., give refs.; salary $18 per week; location Bridesburg. P 1420, Ledger Office.

STENOGRAPHERS, neat, accurate and experienced. Call Monday; at the Employment Bureau, American Engineering Co., Aramingo ave. and Cumberland st.

STENOGRAPHER wanted; permanent position; real estate office. Apply 701 Flanders Bldg.

STENOGRAPHER, legal; state experience and reference. P 1411, Ledger Office.

TELEPHONE OPERATING

$13.00 A WEEK AT THE START
THE RAPID GROWTH OF THE BUSINESS MAKES IT NECESSARY TO INCREASE OUR OPERATING FORCE
If you are seeking a position where permanence, advancement and good salary are assured, come in and make application.
If you are undecided
Come in anyway and let us show you the advantages of working with us.
Ask for MISS STEVENSON
THE BELL TELEPHONE COMPANY
1631 ARCH STREET

TELEPHONE OPERATOR and typist wanted for private exchange office, Broad and Chestnut; replies stating wages, experience, age, places of previous employment and length of service; write fully, experience. P 1432, Ledger Office.

TELEPHONE OPERATOR, P. B. X., experienced; some clerical work; Protestant. P 1431, Ledger Office.

TYPISTS

We have 2 or 3 very desirable openings for thoroughly experienced typists; good command of business English essential.

SEARS, ROEBUCK AND CO.,
Roosevelt Boulevard

WANTED

Women in Philadelphia and vicinity to associate with National enterprise; only women of pleasing personality, good character and industry need apply; to such we offer a permanent future and advancement; salary and commission.
A 920, Ledger Office

WHITE WAITRESSES—PART TIME

Opportunities for young women who can spare time from household duties to serve as waitresses for part of the day; experience preferred, but not necessary; you get instruction, experience and pay and can qualify as regular waitresses if you should so desire; must be neat and of good appearance. Apply restaurant, seventh floor.
GIMBEL BROTHERS

HELP WANTED—FEMALE

WOMAN—Our sales department offers well-educated woman opportunity to build up a business, whole or part time. Houghton Mifflin Co., 323 Witherspoon Bldg.

WOMEN—Four intelligent women for sales proposition to mothers; out of town; Protestant. Call 10 to 3, 5253 GERMANTOWN AVE.

General

MAKE MONEY AT HOME—You can earn from $1 to $2 an hour in your spare time writing showcards; quickly and easily learned by our new, simple method; no canvassing or soliciting. We teach you how, sell your work, and pay you cash each week. Full particulars and booklet free. Write today to AMERICAN SHOWCARD SCHOOL, 228 Ryrie Bldg., Toronto, Ontario, Canada.

HELP WANTED

Women wanted to learn nursing; demand greater than supply; good pay; learn at home in spare time; earn while learning; entire tuition can be earned in few weeks; special offer including free nurse's equipment; write for full particulars. Chicago School of Nursing, Dept. F, 421 S. Ashland Boulevard, Chicago, Ill.

RELIABLE wholesale concern needs limited number women to do first-class fancy work at home spare hours; particulars free. Underwood Art Goods Co., Portsmouth, O.

CLERKS, typists, stenos., qualify for Govt. positions. Write for sample test instruction particulars. P 1422, Ledger Office.

HELP WANTED—MALE

ADVERTISING SALESMEN

A man who has imagination and experience to present a proposition to bankers exclusively; must own automobile, have had over 5 years' successful selling experience and be capable of producing maximum business out of this territory; salary and commission. M 934, Ledger Office.

ADVERTISING SOLICITOR, subscription solicitor; Masons preferred; old-established house; opportunity executive. 3 N. 10th, fourth floor.

A RELIABLE FIRM would like to get in connection with a capable salesman, with a knowledge of belts and belt fillers and preservatives, who has the ability to call on the leading manufacturers with a material that has proved itself superior to anything else of its kind on the market; to the right man with references, we can make a good proposition; no one but those having experience need apply. M 929, Ledger Office.

ATTENTION

We are looking for 5 men with neat appearance and good personality, who can be placed in a position of trust. Apply after 8:30 A. M. 1001 Colonial Trust Bldg.

BOYS
16 YEARS OF AGE

Inside department messengers. An opportunity to learn various kinds of work in our merchandise and clerical departments. Must be at least grammar school graduate. Kindly bring birth certificate.

SEARS, ROEBUCK AND CO.
Roosevelt Boulevard

BRICKLAYERS — Twenty-five bricklayers wanted for school and apartment house work at once; union men; steady work to the right kind; $10 to $11 per day; write at once or come ready for work.
JOHNSON & MILLER
Proctor Bldg., Yonkers, New York

BRICKLAYERS wanted for long job at Elmhurst, L. I.; union job and $1.25 per hour. Apply John L. Boardman, superintendent, 24th st. and Fillmore ave., Elmhurst, L. I.

BRICKLAYERS wanted, Atlantic City High School, Atlantic City, N. J. Apply Mr. C. C. White.

CHAUFFEUR, white, middle-aged, experienced in all makes of cars, 3 years' reference required. Apply 1800 De Lancey place at 9 A. M.

CUSTOMERS' MEN with clientele for listed securities only; old-established brokerage house; have past experience. A 935, Led. Off.

DECORATORS, WOOD FINISHERS, PAINTERS
BIG JOB, OVERTIME; COME READY TO WORK
SUN SHIPBUILDING CO.,
CHESTER, PA.
TAKE CAR 37, MARKET ST., PHILA.

DRAFTSMEN—Designing and detailing; familiar with light structural and sheet metal work preferred; give full particulars regarding experience and salary in reply; also time could start. Address P. O. Box 85, Hagerstown, Md.

DRAFTSMAN, architectural, at once; state training, salary and experience. P 1508, Ledger Office.

EDITORIAL assistant, for growing class periodical in Central Pennsylvania; must invest $500 as evidence of good faith; woman preferred. Address A 930, Ledger Office.

ELECTRICAL FOREMAN wanted; must be experienced on pole line construction and distribution and capable of laying out and estimating on extension. P 1430, Ledger Off.

ELECTRICIAN'S HELPER, experienced on old-house work. Call Columbia 4145.

ESTABLISHED automobile distributors of Knight motors desires energetic wide-awake salesman of proved ability and good character; replies confidential. Box P, 1434 Ledger Office.

JOB COMPOSITOR

We have a steady position for a first-class compositor; $45 per week with signed contract for 1 year after 2 weeks' trial.
MEYER & THALHEIMER
10 N. Howard st.
Baltimore, Md.

JOINERS

100 wanted
Steady; plenty overtime
Bring tools
SUN SHIPBUILDING CO.
Chester, Pa.
Take 37 car Market st.

LINEMEN wanted; must be experienced on 2200-volt distribution work; sober, steady men only need apply. Wm. Foster, N. W. corner 23d and Market.

LOT SALESMEN—Muscle Shoals, Alabama, the future industrial center of the South, if not the United States; water power cheapest, ideal climate, manufacturing facilities unequaled; center iron deposits, coal, bauxite and aluminum, the Government has spent $100,000,000 and must spend that much more; that means increased values; a great chance for a very small investment; a few steady, substantial men; experience not necessary; commission basis. Write for appointment. A 925, Ledger Office.

MECHANICAL structural detailer, having experience in movable bridge work. Call 1811 Morris Bldg., Monday morning.

MALE HELP WANTED

MEN AS ASSISTANT MANAGERS IN A LARGE, SUCCESSFUL CHAIN OF LUNCH ROOMS; GOOD OPPORTUNITY FOR MEN WHO ARE SEEKING A PERMANENT LINE OF ADVANCEMENT AND ARE AMBITIOUS AND ENERGETIC ENOUGH TO WORK FOR IT; PREVIOUS EXPERIENCE NOT ESSENTIAL.
A 927, LEDGER OFFICE.

HELP WANTED—MALE

MAN of middle age, good address, experienced in meeting public bodies, for an old-established manufacturing concern; permanent and progressive employment; correspondence confidential. M 110, Ledger Off.

MEN to organize the membership of a co-operative workers' movement; intelligent mixers can earn good money in commissions. Call Suite 715, 1001 Chestnut st. morning, or 5 to 6 P. M.

MEN—Wanted, ministers and professional men for business educational work; highly remunerative for spare hours; courtesy and confidence extended all replies. For appointment address P 1416, Ledger Office.

MINISTERS and professional men wanted for business educational work; highly remunerative for spare hours; courtesy and confidence extended all replies. For appointment address P 1418, Ledger Office.

OFFICE MANAGER—Real estate broker wants office manager; liberal salary; established business; small investment required. Room 815, 1011 Chestnut st.

OPENING for well-educated man in our sales department; advancement if he can prove sales ability; exceptional chance for experienced library builder. Houghton Mifflin Co., 323 Witherspoon Bldg.

PAINTERS, WOOD FINISHERS, DECORATORS
HIGH-CLASS WORK, 50 WANTED
OVERTIME
SUN SHIPBUILDING CO.,
CHESTER, PA.
TAKE CAR 37, MARKET ST., PHILA.

PAINTERS

50 WANTED
SUN SHIPBUILDING CO., CHESTER
TAKE CAR 37, MARKET ST.

PHOTOGRAPHER, first-class home portrait operator. Vanity Fair Studio, Inc., 1681 Chestnut.

PHOTOGRAPHER, first-class retoucher and etcher. Vanity Fair Studio, Inc., 1681 Chestnut.

PORTER, colored, general utility man around office; one having some experience running passenger elevator preferred; state age, refs., salary expected and experience. P 1429, Ledger Office.

REPORTER or editor wanted to give part-time to new organization with a view to making permanent connection; must be high-class; write qualifications and experience; confidential. M 118, Ledger Office.

SALESMAN wanted by a bond house established for 35 years, dealing in high-grade bonds; only a man with ambition, clean record and forceful personality need apply; this is unquestionably a good opportunity for the right man; the business is dignified and very remunerative; the house is progressive, responsible and highly successful; you will have behind your efforts the name and reputation of a nationally advertised investment house, with offices in the principal financial centers, offering a diversified list of bonds; state age and selling experience; replies will be held in strict confidence. A 916, Ledger Office.

SALESMAN

Gentleman of education, refinement and social status, who is accustomed to meeting men of position; unusual opening for a thoroughly progressive man; please state whether engaged now and give resume of business activities; interview absolutely necessary for outlining duties of position; state time convenient. P 1318, Ledger Office.

SALESMAN—Acquainted with machine shops, garages and metal industries, to sell nationally known line of portable electric drills and grinders on commission basis as side line or exclusively. A 921, Ledger Off.

SALESMAN

I am looking for a particular type of man, who is inherently honest, who can safely represent an organization of national reputation and record, regardless of your present occupation; you may be that particular man, whom I can place in a position to earn not less than $5000 a year. Call Spruce 0413 to arrange for interview.

SALESMAN, cement — Immediate opening for experienced salesman for Portland cement; previous experience selling this product or building materials and supplies desirable; applicants must be willing to take prolonged trips; single man preferred. Apply, giving age and details of training and experience. M 107, Ledger Office.

SALESMAN—Have a position for gentleman who can tell the truth in a convincing manner; must qualify as to character as well as ability; position permanent; good income and splendid opportunity for advancement to man 30 to 50 years of age; married preferred. Call 418 Land Title Bldg. after 10 A. M. See Mr. Stevens.

SALESMAN—Subscription department of a high-grade New York technical journal requires the services of a first-class solicitor to call on industrial firms in this territory; salary and commission; permanent and exclusive territory; state age and qualifications to obtain interview. M 108, Ledger Office.

SALESMAN for twine, rope and assorted cordage for the City of Philadelphia. Reply, giving full particulars regarding experience, references, earnings, etc., P. O. Box 1635, Atlanta, Ga.

SALESMAN—A live-wire salesman to represent us in Philadelphia territory to sell case goods to the drug stores; liberal commission paid. Apply by letter to Baer & Goulden, 30 W. 34th st., New York, N. Y.

SALESMAN—Wanted, Wharton School graduate for selling position; accounting knowledge and ability to analyze necessary. Address Burroughs Adding Machine Co., Harrisburg, Pa.

SALESMAN for Philadelphia and vicinity; cooperage, petroleum products, palm oil. Cruickshank-Christin Company, 109 Broad st., New York.

SALESMAN

How can you be expected to judge my sincerity or the value of an opening with my company by the wording of an ad? I have seen clever advertising men with the most alluring words offer poor propositions, and so have you.

I don't pretend to be able to write "copy," but I know what I have to offer a real salesman in comparison with any other proposition in Philadelphia, bar none, and all I want is the opportunity for a face-to-face talk with a real salesman. I don't care what he has been selling so long as he has met with success and has been long enough in the game to have had the burrs knocked off. If he can show me personality, sales ability and a willingness for hard work I will defy any other concern to take him away from me. I am prepared to guarantee the everlasting future of the man who will deliver the goods for me in the selling end of this business. Put yourself in my shoes. You know the kind of a man I am looking for. If you fit, then by all means give me a chance to talk with you. Never mind what you are to sell. It's clean, dignified and a big money-maker right now. It was born with success and is the livest proposition today in Philadelphia or vicinity.

If you have that quality in you which makes for business success you won't pass this up, but will invest one hour of your time for a heart-to-heart talk.

M 114, Ledger Office

SALESMEN—If you are a man with exceptional ability to put things over, a well-established organization selling office appliances has an opening for you in a Phila. territory; to men of good character and standing we offer an excellent opportunity on liberal commission basis. P 1403, Ledger Office.

HELP WANTED—MALE

SALESMEN

A REAL CONNECTION

This PARTICULAR opening for security salesmen is entirely different from any other similar proposition in this city, for the following reasons:

1. Over a half million dollars' worth already sold.
2. This company already in active operation.
3. Products already on the market.
4. You will sell on a rising market.
5. This is the only company in this line in the country.
6. No competition.
7. Directed and officered by a large group of leading business men, several of whom are nationally and internationally known.

90% of the big successful executives are salesmen. They hold their big positions because of their SALES ability. YOU want to be a success. Therefore, you must be able to sell.

This institution is an industrial corporation. It is increasing its capital to take care of its necessary commercial expansion.

If you are an experienced salesman, we have what you want. Here you can make REAL money selling a proposition that is highly salable, dignified and honest.

If you are not an experienced salesman, we will make you one. Security selling under competent leadership will fit you to sell successfully anything legitimate.

We will select the few men required according to high character standards—with a view to adding them to our present strong, permanent organization.

We are looking for a few strong men to handle this issue of our securities on a liberal commission basis with a view to a future with this organization. This is a thoroughly legitimate security with a TREMENDOUS sales appeal.

Your future is worth it. Write immediately.

M 120, LEDGER OFFICE.

SALESMEN

I AM LOOKING FOR A FEW TWO-FISTED, GO-GETTING HE-CITIZENS TO SELL THE SECURITY THAT IS THE NEAR FUTURE OF OPPORTUNITY FOR THE MAN WHO CAN QUALIFY; THAT IS BIG ENOUGH TO SATISFY ANY ONE.

IF YOU HAVE NERVE ENOUGH TO TACKLE A MAN'S JOB, IN A MAN'S WAY, AND KEEP ON PLUGGING WHEN THINGS DON'T BREAK YOUR WAY THEN WRITE ME, GIVING ENOUGH OF YOUR PERSONAL HISTORY TO JUSTIFY AN INTERVIEW.

BENCH-WARMERS AND WISH-BONE SPECIALISTS NEED NOT ANSWER THIS, AS IT IS ONLY MEANT FOR THE MAN WHO WANTS AN OPPORTUNITY, AND WILL PUT UP A REAL FIGHT TO GET WHAT HE WANTS.

M 113, LEDGER OFFICE

SALESMEN—We have openings for 5 high-class producers in our Philadelphia sales force and 15 in adjacent Pennsylvania territory; no stock scheme; no investment required; our men are now earning from $100 to $250 per week. Write, giving address and telephone number for interview. Sales Manager, P 1328, Ledger Office.

SALESMEN

A $1,000,000 corporation, with a real sales proposition, wants 2 live wires to work out of local branch office; our line has a wonderful appeal to merchants when everything else is therefore it sells and our salesmen make big money; many going above $1000 a month; we are an old, well-established, high-rated concern and want men with records for honesty and capable of doing real work; special training; guaranteed territories and commissions on mail orders; also unusual record of sales made on advertising inquiries; our line goes in towns of all sizes; new device gives assurance of good business throughout 1922. Apply 528 Lafayette Bldg., Monday only.

SALESMEN, wanted, 2 real live salesmen for the motor truck business. Applications held in strict confidence. Apply by letter only.
PHILADELPHIA BRANCH
FEDERAL MOTOR TRUCK CO.,
1411-17 SPRING GARDEN ST.

SALESMEN—Two specialty salesmen acquainted with the retail grocery, bakery, hotels, cafes, etc., to work part year in Philadelphia and travel short trips rest of year; $25 a week to start; written application and ref. required. Add. A 815, Led. Off.

SALESMEN who have been calling on plumbers, tinsmiths, builders, etc., to sell high-grade and cheap furnaces. Reply, giving experience and line sold. P 1433, Ledger Office.

SALESMEN—To place easy-selling automobile accessory before consumer; liberal commission and opportunity for advancement. Mr. Johnson, Room 63, 1208 Chestnut.

STOCK AND BOND SALESMAN, this is the first and only time this ad will appear; write for appointment at once; $100,000 7 per cent bond issue, you deal direct with company; assets nearly $2,000,000, no debts or mortgages; bonus of common stock; 300 stockholders; sell only to present stockholders and their friends; want 2 or 3 big substantial producers with records; commission basis; if you measure up there is a chance for big money; experience absolutely necessary. For appointment address A 926, Ledger Office.

STRUCTURAL DETAILERS—Wanted 6 men having experience in bridge and building work. Call 1811 Morris Bldg., Monday morning.

STRUCTURAL steel detailers and checkers, first class, wanted; state experience and salary wanted; ambitious men looking for steady position only ones wanted; transportation paid. Apply the J. E. Moss Iron Works, Wheeling, W. Va.

SUPERINTENDENT — Wanted, first-class outside superintendent for large building construction work; give references and experience. A 835, Ledger Office.

WANTED

An advertising man experienced on country dailies or weeklies preferred, for special work in new organization; write full qualifications. M 117, Ledger Office.

WEAVERS wanted for nightwork; Knowles looms; good work and wages. Apply Winchester Woolen Mills, Winchester, Va.

HELP WANTED—MALE

WHOLESALE GROCERY SALESMEN

WE REQUI