For the Good of Other Young Men It May Be of Service to State that the capitalization of this business that when it was small, chiefly with the confidence of the public, who, with good will, confidence of the purd.
took us at our word.

We were content to grow slowly and solidly, that people might find us out to be sold
true to what we undertook; and that we made good up to their expectations.

This great building built next door to the site of the Mint of the United States is simply a coin of confidence minted here by public approval.

It was not individual genius; it was the day's works of sixty years on this same old Market Street, steering by the north star of service.

Service is something deeper and broader than political parties, and commercialism means much more than making money.

This can be said with a Pacific Ocean storm of emphasis.

We simply stood up the business on first principles, and have tried to do our best.

## Crepe Always Is Delightful in a

 Woman's Afternoon Frock

A Bevy of Charming French
Frocks for Young Women

| e: | white c |
| :---: | :---: |
|  |  |

 They are hand-made, of nhecr
Poile, fine hand hankerchief Hinens,
and few in crepe weaves. Defi. and a few in crepe weaves. Detii-
ate hhades of wild rooe, orchid,
primrose yellow and blue nre tinctive
$\$ 20, \$ 25, \$ 30$ and up to $\$ 85$ are
the reasonabl $)$ the reasonablo
sizes 14 to 20 .
A Thousand Smart Untrimmed Straw Hats at $\$ 2$ and $\$ 5$

##  her Onn charming Easter hat. And here today are all the intedients. the thound hats of straw, of Hepretiost and most becoming thapes and colors and weaves, are To Trim Them, New F ure just unboxed-a dertul posies, fruit clusters. Such ha crop of realistic cher- of foliage is perfection. All these new French fruits such a crop of realistic cher- geie, currants and berries could heve grown nowhere else than in 

Every Little Child Loves Shiny New Shoes
Hewin mat





Small Girls Like to Have Dainty Gingham Dresses

| kinghingm crases to be mere | The prices are but 84.50 and |
| :---: | :---: |
| 隹 | 83 , and that includes bloomer |
|  | r- |
| $r$ is enthusiastic | ie - sas |
|  |  |

Silk Sports Stockings, the Ribbed Kind, Less Than Half
 The present lot are "eeconds" black-and-white and brown-ind (ow atob) $\begin{gathered}\text { white comblnations. }\end{gathered}$


Linen Luncheon Sets Are Novel-\$4
 are secs, with much to commend
then.
of pure linen, aimost oyster
white, seallopend, and gome of
them pretliy embroidered in rose
and in blue, thirteen pieces in and in blue, thirteen pieces in
each set, price 84 n sct.
Scarfs to match the set in blue Scarfs to match the set in blue
are $\$ 1.50$, , 81.75 and $\$ 2$, for size
$18 \times 86,18 \times 5 \times 5$ and $18 \times 504$ inches. $18 \times 36,18 \times 45$ and $18 \times 544$ inch

## New \$5 Blouses That Are Decidedly Different

|  |
| :---: |
|  |  |
|  |  |



## Women's Duvetyn Capes

## Become More Beautiful

The manufacturer working with fine materials is much like an artist working with color-he becomes
steadily more skillful, so it is not surprising that steadily more skillful, so it is not surprising that each
new consignment seems more attractive than the Here is one in navy or black duvetyn with cut-out designs showing the green or white satin lining. Another of navy has a collar and broad embroidered band of dolphine grey. The same model may be had in dolphine with navy decoration.
A third-in gaillardia red
with an entrancing yellow entirely simple and is with an entrancing yellow lined with crocus yellom
satin lining or in black with satin lining or in black with
pale blue-has an interesting pale blue-has an interesting
decoration of wooden beads and deep fringe on its long Most novel of all is a $n$ Most novel of all is a navy
cape with its upper part and scarf.

The prices
thing

## If You Want Some of the

Furniture in This Great Clearaway, Come in at Once The sooner you choose, the better the choosing Selections are attractive and varied
suits for dining rooms and bedrooms.

Of these there is an excellent choice in reproductions of the most desirable period styles, and all are suits of the most trustworthy quality.

Prices are 25 to 50 per cent less than markings that were already low, very low in some cases.

## Their Footsteps Turn to Wanamaker's

Right now they are coming-coming by the hundreds.
It's Easter and it's clothes-time, and if a fellow is a man at all you can't keep him out of a new suit and topcoat. And if he's a fellow who has been initiated and shopped around he's bound to come to Wanamaker's because he has learned his lesson.

Or if a man doesn't know it already, he's going to learn it sooner or later-there's a full money's worth in Wanamaker clothes that makes them clothes apart from all others.

When a man buys clothes at Wanamaker's he's putting his money on the newest, smartest that are made for men-and made with all the education that is included three generations as clothiers to men.

Never in all that time has this Men's Store been so well equipped as right now. There Is a Suit and a Topcoat Here to Please Any Man He can have one for 835 and he doesn't have to pay more than sfo5 to get the very best. Still Some Grenadine Silk-Knit Neckties for $\$ 1.50$
And juthen (he wood they are is statested by the way nee Iave been atier them
twinkling that \$1.50 for a grenadine silk-knit tie means an out-and-out saving of at least a dollar.
Plenty of solid black ones and any

Most Every Man Will Fancy The Smart Spring Gloves French suede in the softest silver gray, "caterpillar
, one buttoned and washable, at $\$ 5$ a pair. Fin, on
Fin Fine mocha at the same price, in gray, brown or golden
And pricksam buke in tan or gray ats. stap pirl: Men's Imported Madras Shirts Have Come Back for Easter

time ${ }^{\text {and, } 1 \text { If anythings they ve grown beter during all this }}$


For Some Rooms a Woman
Seeks Durable Rugs That Are Cheaper




100 Boudoir Lamps at Field Glasses, to See
$\$ 3$ Each

The shades are in threc differ-
ht shapes and colors, rose, blue
Afar
and

## All Ready to Swing Aboard the Train With, Overnight Cases and Full-Size Suitcases <br> $\$ 5.50$ and $\$ 6$ Each

By far the biggest value in cases to travel with that has been spoken of for years and years. Every one was made for us by one of the best makers of suitcases. The same may who makes the higher grade traveling goods.

Unequaled in the combination of material, workmanship and price.

Every one is black enamel, stoutly made and

reinforced with leather corners. Trimmings are brass finish.
At $\$ 5.50$ is a woman's case from 16 to 24 inches. Inside are three shirred pockets.
At $\$ 6$ the stronger tourist or family cuse, 24 and 26 inches.

