ements Mixed and Irregular-Little Change in Oil Group

W York, April 4,-Market moveints on the Curb were mixed and ular, the majority of issues generlly being in supply and offered at con-There were few stocks, in fact, that made enough gain to deserve ment, and when upturns occurred some issues the gains were quickly reduced or lost. There was another struggle in Boston and Montana Corporation between two factors, as a rebult of which that stock broke from 96 cents to 78 cents a share. Recently it had been ruling above \$2 a share.

Petroleum stocks, as a group, moved within a narrow range and showed little change from their previous trading position. Simms Petroleum, after a show of strength in the past few days, was in supply and yielded from 11% to 11, and Marucaibo sold down from 24% to 23%. Kirby Petroleum was also in supply, yielding from 23½ to 22%. There was a moderate amount 23%. There was a moderate amount of business in International Petroleum at 15% and 15%. Standard Oil of Insiana yielded from 88% to 87% and Standard Oil of Kentucky sold at 78%.

There were wider movements in some of the industrial issues, but the same tendency prevailed and those issues also yielded after moderate gains. INDUSTRIALS

Trick.		P.M.
	Low	
500 Acme Coal 11	1 14	
1500 Acme Packing 55	50	50
30 Am Leather 125	125	1214
105 Am Light 144%	14115	141%
100 Cent Sti & Elec 11	- 11	11
100 Cleveland Auto 30	30	30
	8	
200 Cont'i Motor 8	77	74
10 Dupont	13%	13%
200 Durant Motors 52	211	31
500 Elec Stor Bat 40%	40	4.0
21800 Frontenac Mot 11	10%	10%
PSOO Clardner Met 15%		
2500 Gardner Mot 15% 200 Glen Alden Coal 44%	4414	4414
175 Gillette Saf Raz 200	100	109
1400 Goodyear Tire 11%	10%	10%
400 Goodyear Tire pf. 34	25.75 544	25.9
8000 Goldwyn Pletures 7	13.70	1174
100 Hall Stens! 414	410	454
300 Heyden Chem 94	204	94
100 Hudson Co pf 13%	13%	13%
300 Heyden Chem 94 100 Hudson Co pf 13% 800 Hud & Manhat 876	H-4	8.96
900 Inter Rubber	71/2	756
	24	24
100 Libby McNell 4%	454	474
100 Lincoln Mot A 24	214	214
200 National Leath 10%	10%	1014
200 National Leath 10% 25 N J Zinc 145 100 Perfection Tire 84	1444	144%
100 Perrection Tire at	11	115
2700 Philip Morris 114	61	61
100 Postum Ceres 61	10214	10214
Tion Radio	314	314
600 Radio pf 35	3 -	314
700 Rotterdam Bk 9414	8816	
2300 Republic Tire Rub. 60	50	60
400 Rho Motors 215	21	2114
900 South Coal & Iron. 100		100
400 Spicer Mfg 10%	10 40%	10%
9700 Sterling Prod 414	4056	4036
100 Swift Inter 21	22.4	201
600 Tenn Rwy 276	2.84	2%
100 Tenn Rwy pf 1514	1542	135
100 Swift Inter 21 600 Tenn Rwy 25 100 Tenn Rwy pf 154 800 If B L & H 146	10	156
300 Tob Prod Exp 54	0.70	514
800 United Ret Candy . 5%	. 5	5
800 Tob Prod Exp. 54 800 United Ret Candy 54 800 Wayne Cost 112	95	112
	67.6	AI
1000 Vanrasite 61	59	59

STANDARD OILS 17% 185 103 103 103 276 276 280 INDEPENDENT OILS

ment.

of manufacture.

300 Keystone Ranser
900 Kirby Pet
200 Livingston Pet
200 Marcalbo Oil
100 Merritt Oil
500 Meridan Pet
3400 Mexico Oil
400 Mexico Seshboard
200 Mountain Prod
1100 Matual Oil
1100 National Oil N J
14000 Noble
500 New Mex Land
1200 Red Barks
200 Ryan Cons
200 Salt Creek Prod
100 Seab O & Q
800 Simms Pet
1400 Skelly Oil
1800 Texon
200 Ventura
200 Ventura
300 Violan Oil
400 Wilcox Oil
1000 Y Oil

MINING

100 Jerons Vorde
100 Kerr Lake
2500 La Rose Mining
1000 McKin Dar
1000 McKin Dar
1000 Mokin Dar
1000 Marsh Mining
1100 Mother Lode Cit.
6400 National Tin
5000 Nevada Ophir
100 New Cornella
200 Nipissing
5000 Nixon Nev
1000 Ohlo Copper
1000 San Toy
1000 Salver Pick
4000 Steward Min
2100 Tonopah Divide
100 Tonopah Mines
520 United Eastein
2000 Volcano Mines
400 West End Con
700 Teck Hughes
100 Teck Hughes 115 68 115 5

700 Teck Hughes 55 52

BONDS

9000 Alifed Packer 6s 71 71
13000 Am Light 6s 1022 10015 10086
6000 Am Tel 6s 1022 10015 101
1000 Anaconda 7s 29 103 103
4000 Harnsdall 8s 103 1023
4000 Harnsdall 8s 103 1023
4000 Harnsdall 8s 103 1023
2000 Cent Steel 8s 100 100
2000 Cons (cas Baito 7s 10815 10315
4000 Cons Coal Co 5s 8714 8715
1000 Cudahy 7s 10675 10074
1000 Cuban Tel 75 105 1044
1000 Derre & Co 748 9934 9934
2000 Galena 7s 1015 1013
2000 Hershey Choc 712 8 10875 10074
2000 Humble Oll 7s 10075 10075
8000 Julius Kayser 7s 9935 904
1000 Hershey Choc 712 8 10875 10075
8000 Julius Kayser 7s 9935 904
1000 Kan G & E 6s 2015 955
1000 Kan G & E 6s 2015 955
1000 Kan G & E 6s 2015 955
1000 Nat Acme 745 955 944
20000 Nat Leather 8s 2834 8835
1000 Nat Acme 745 955 944
1000 Phila El 6s 203 90 91
2000 Phila El 6s 203 90 90
2000 Phila El 6s 203 90 90 90
2000 Phila El 6s 203 9

Reserve Banks' Discount Rates

15040 5441444 16060 184000 Lib. Com't Bles. bonds. paper, accet. 4 12 4 15 4 15 4 15 4 15 4 15 4 12 4 15 4 15

successful industrial and commercial leaders.

FINANCIAL BRIEFS

—Weber & Heilbroner report for year ended February 28 net profit \$243,480 after charges and Federal taxes against net profit \$95,222 previous year.

managers.
—Standard Oil of California reports for year ended December 31 net profit \$33.588,231 after charges, expenses and Federal tax, equal to \$8.45 a share (par \$27) on \$99,373.311 capital stock, against net profit \$41,655,254, or \$41.92 a share (par \$100), in 1920. \*\*S41.92 a share (par \$100), in 1929.

Reports from 180 of the 203 Class 1 carriers which have been received show a net operating income for February of \$44.284.495, as compared with a deficit of \$6.463,355 for the corresponding month in 1921.

Lebigh Valley Railroad Company an-Company of America. President James Company of America. President James Company of America.

rounces the establishment of a group A. Campbell says incoming tonnage is insurance policy, covering the road's exceeding expectations a month ago in 20,000 employes and representing insurance of about \$50,000,000. The consolidated balance sheet of the

Maxwell Motor Corporation and their subsidiaries on December 31 showed net current labilities of \$6,278,943. -Stockholders of the Bush Terminal Company at their annual meeting ap-proved the proposed increase in the

company's capital stock from \$12,000,-000 to \$15,000,000, the increase consisting of common stock of \$100 a share par value.

—Directors of the American Bosch Magneto Company were re-elected at the annual meeting today. President Murray announced that new business was developing at "an encouraging rate." The plant now employs 1200 as against 700 a year ago.

—E. E. Loomis, president of the Le-high Valley Railroad Company, an-nounced the establishment of a group

insurance policy, covering the road's 20,000 employes, and representing insurance of about \$50,000,000, effective as of April 1, with the Travelers' Insurance Company, of Hartford.

—It is expected the banking syndicate which has arranged to purchase an issue of Czecho-Slovakia bonds will make

formal announcement of the offering. The issue will be \$25,000,000 thirty-year 8s, to be sold on an 8.25 or an 8.50 per cent basis. There will be a similar offering in London, simultaneously.

—The turnover of stocks on the New York Stock Exchange yesterday exceeded the largest previous total of this year by nearly 165,000 shares. The aggregate was in excess of 1.378,000 shares, in contrast to 1,213,420 shares of the property of the stock of the

on March 20. Eighty separate stocks, including many rails, reached new high points for 1922.

Youngstown dispatch says under stimulus of broader business and higher quotations, industrial issues are firmer. Sheet and Tube common has advanced to \$66.50, from a recent low of \$63. Trumbull Steel common has led in vol-

ume of recent trading at \$19.75, an advance of twenty-five cents from previous levels. Brier Hill common is firm nt 817.

The aggregate of the bonds of the four Liberty Loans outstanding March 31 was \$15,177,363,150, being a decrease from January 31, 1922, of \$27,742.

The Supreme Care

Which the Steele Organization Gives to Each Construction Detail Is

Responsible for the Uniform Success of This Firm

than that he build right. It is therefore perfectly obvious that he should

trial Construction has found unusual favor in the ranks of Philadelphia's

tion and equipment relieves our clients from all unnecessary annoyances

and allows them to conduct their own personal affairs without interruption.

also includes industrial lay outs, architectural drawings and mechanical

specifications covering actual construction of the plant and the installation

of power, heating, lighting, sprinkling and plumbing and mechanical equip-

plain to any executive. Proof of the soundness of our methods may be

found in the fact that we have designed and erected plants for 117 lines

WM. STEELE & SONS CO.

ARCHITECTS - ENGINEERS - CONSTRUCTORS

PHILADELPHIA AND TORONTO

employ the best building counsel available, at the lowest possible cost.

For a business man who plans to build nothing is more essential

There are many methods of building, but the Steele Idea of Indus-

Our assumption of responsibility for all details of design, construc-

We build at actual cost, and charge a fee for our services, which

There are many other attractive features which we will gladly ex-

800. During the same period Victory Liberty Loan bonds outstanding decreased from \$3,513,710,000 on January 31, 1922, to \$2,621,288,400, or \$892,421,000.

-Weber & Heilbroner report for year ended February 28 net profit \$243,480 after charges and Federal taxes against net profit \$95,222 previous year.

-A committee of bankers has been organized to represent the interests of the holders of the 6 per cent notes of the holders of the 6 per cent notes of the American Chiele Company.

-The average price of the twenty active industrial stocks advanced 0.97 per cent yesterday to 90.05, while the twenty rails advanced 0.58 per cent to \$1.26.

-There were 2307 failures reported by telegraph to Bradstreet's for the month of March, with liabilities of \$57,513.

500 as against 1500 failures with liabilities of \$68,698,350 in March last year.

-Halsey, Stuart & Co. offer \$4,555.

000 Metropolitan Edison Company 6 per cent first and refunding mortgage gold bonds, Series B, due February 1, 1952, at 9834 and interest.

-A protective committee has been formed togrecive deposits of Chalmers Motor Company first mortgage G per cent first and refunding mortgage and Great Northern Railway's receivereship will be announced soon, according to Speyer & Co. and J. & W. Seligman & Co., its reorganization managers.

-Standard Oil of California reports for spear and placed line common in 1919.

-The Otts Elevator Company reports for 1921 net income of \$2,100,546 after charges, depreciation and Federal taxes, equivalent, after deduction of preferred dividends, to \$12,62 a share dividends, to \$12,62 a share charges, depreciation and Federal taxes, equivalent, after deduction of preferred share dividends, to \$12,62 a share dividends, to \$1

charges, depreciation and Federal taxes, equivalent, after deduction of preferred share dividends. to \$12.62 a share earned on the \$14.227,800 of its common stock, against \$2,880,277, or \$26.25 a share, earned on the \$9,485,087 of its common stock in 1920. The payment of a 50 per cent stock dividend during the year explains the increase of \$4,742.713 of common stock and also the surplus decrease from \$6.

all lines, pipe market is stronger and prices firmer. While prices are generally still too low, earning position is

### As the market broadens

you should have -up-to-the-minute information on active New York Curb Exchange stocks.

We supply

-quotations, latest news and complete reports on specific stocks

Which stocks interest you? -a comprehensive market review, the INVESTOR & TRADER, with useful charts and price tables.

Ask for latest issue Ask for latest issue

-Traders Handbook, which explains how to buy and sell stocks Ask for copy

Nearly 40% of new customers come from old customers

ONES & BAKER Members New York Curb Market

Direct Private Wires Pittsburgh Detroit Baltimore Cleveland

PHILADELPITIA OFFICE Widener Building
Telephones Bell - Locust 4730
Keystone - Race 5861

> BALTIMORE OFFICE 433 Equitable Building Telephone - Plaza 8451

### PERSONAL

Would like to get in touch with all people holding any unliquidated or unadjusted claims against AMERICAN LUMBER SALES COMPANY, which corporation sold large quantities of lumber in Philadelphia and vicinity which was purchased from the Emergency Fleet Corporation. These transactions taking place during years 1919-and 1920. Exchange of information will likely prove valuable to holders of above claims. All communications strictly confidential. Address A 219, Ledger Office.

# The home buyer



who does not cover his property with full title insurance lays himself open to possible future trouble.

This may only take the form of a dispute over a neighbor's infringement on his property rights or in the extreme it may mean complete loss of the money invested.

**TRADERS** 

**COLUMN** 

BIDS AND OFFERS

April 4, 1922

CASSATT & COMPANY

SPRuce 2000 We offer subject to prior sale: \$10,000 Penna. R. R. Eq. 6s, Jan. 15, 1935—5.60%

\$10,000 Atlantic Coast Line Eq.

6s, Jan. 15, 1934—5.60% \$10,000 Rich., Fred. & Potomac Eq. 6s, Jan. 15, 1924—5.50% \$10,000 Southern R. R. Eq. 6s,

Jan. 15, 1931—5.70% \$10,000 Eric R. R. Eq. 4½s, Series EE, Oct., 1925—5.50% \$10,000 Wabash R. R. Eq. 6s, Jan. 15, 1932—5.80%

COMMERCIAL TRUST

COMPANY

McCOWN & COMPANY

LOCust 5193 Federal Light & Trac. 6s, 1942 Darby, Media & Chester Ry. 4½s, 1936

Penna. Pr. & Lt. 7s, 1951 E. G. Budd Co. Stock & Bonds Portland Ry., Lt. & Pr. Stock & Bonds

Georgia Carolina Pr. 5s, 1952

NEWHALL, GROSS &

DIFFENDERFFER

WALnut 2890

Indianapolis North. Tr. 5s, 1932 Kansas City Ry. 1st 5s, 1944 United Fuel Gas 1st 6s, 1936 Georgia Rwy. & Elec. 5s, 1932

TOWNSEND WHELEN & CO.

Established 1837 LOMbard 7520

UNITED STATES

GOVERNMENT BONDS

Philadelphia

Copyright 1922, by J. C. S. Co., Ltd. For space in this column phone Spruce 6720

Three Reasons for

Buying Steel Structures

Now:

1. Low steel prices.

3. Prompt completion.

McClintic-Marshall Company

ienerat Offices: Pittsburgh, Pa. Philadelphia: Morris Hidg.

w York Chicago San Francisco

McClintic-Marshall

Steel Bridges & Buildings

2. Quick delivery.

rew Levick Co. 6s, 1931

SPRuce 8200 Bethlehem Steel Corp. 7s, July 15, 1923.

West Penn Pr. 5s, 6s, 7s

North Philadelphia Trust Co. Broad St. and Germantown Ave. Above Erie Ave., Philadelphia

#### TELEPHONE WALNUT 2890

We Offer:-

U. S. OF BRAZIL 4s OF 1910 TO YIELD OVER 8% STATE OF SAO PAULO (BRAZIL) 58 OF 1905 TO YIELD 7.80% REPUBLIC OF COSTA RICA 5: OF 1911, PAYABLE IN AMERICAN DOLLARS TO YIELD OVER 8%. NEWHALL, GROSS & DIFFENDERFFER REAL ESTATE TRUST BUILDING

NEW YORK AND PHILABELPHIA STOCK EXCHANGES

### **DEPOSIT** BY MAIL

Written acknowledgment is immediately made of all deposits received by mail.

Bring this old reliable bank to your place of business by using its modern facilities.

Let Us Serve You

We invite consultation regarding

WILLS AND ESTATES

large and small



## Seasoned Industrial

Preferred Stocks

Among our present offerings is the seven per cent preferred stock of one of the principal iron industries of Pennsylvania. It has a consistent dividend-paying record and is now busy with three eight-hour shifts a day.

The income to stockholders is tax-exempt under Pennsylvania laws. Dividend guaran-tee fund and sinking fund requirements are provided for under charter and enforced by our supervision.

Have one of our representatives give you the details of this offering and explain our plan of supervision.

The R. L. Dollings Co. "Builders of Business" 1421 Walnut Street

### HARPER & TURNER

Investment Bankers Stock Exchange Building

Philadelphia

I. Franklin Howard & Co.

Lawrence E. Brown & Co. CERTIFIED PUBLIC ACCOUNTANTS
1450 REAL ENTATE TRUST BLDG.

### United States Shipping Box (Through the United States Shipping Board Emergency Corporation)

Invites Offers on the

## Securities Described Below:

The United States Shipping Board, through the United States Ship Board Emergency Fleet Corporation, invites offers for the purchas any or all of the securities described below, which are to be sold at pro-

All offers received before April 19, 1922, will be considered; an award will be made before that date. Negotiations may b \_ontinued to after; and all offers received prior to final award will be considered. \$72,916.65 Notes of DAVISON CHEMICAL COMPANY, security preferred mortgage dated July 22, 1920, on Barge "ASTREA

\$72,916.65 Notes of DAVISON CHEMICAL COMPANY, secure by preferred mortgage dated July 29, 1920, on Barge "VOLANT \$38,043.47 Notes of DAVISON CHEMICAL COMPANY, secured by preferred mortgage dated July 22, 1920, on Barge "ASI LAND."

\$34,873.20 Notes of DAVISON CHEMICAL COMPANY, secure by preferred mortgage dated November 15, 1920, on Bar "DOVER."

\$1,866,852.00 Notes of LUCKENBACH STEAMSHIP CORPO. RATION, INC., secured by preferred mortgage dated May 1920, on SS. "HARRY LUCKENBACH" ex-"Sol Navis."

\$623,085.94 Notes of PAN-AMERICAN PETROLEUM A TRANSPORT COMPANY, secured by preferred mortes dated March 27, 1920, on Tanker-"WILHELM JEBSEN." \$380,551.98 Notes of PAN-AMERICAN PETROLEUM A TRANSPORT COMPANY, secured by preferred mortes dated March 12, 1920, on Tanker "E. L. DOHENY III."

\$271,393.74 Notes of PAN-AMERICAN PETROLEUM AND TRANSPORT COMPANY, secured by preferred mortgage dated April 9, 1920, on Tanker "W. L. STEED." \$1,010,625.00 Notes of THE TEXAS COMPANY, secured by fin mortgage dated January 2, 1920, on Tanker "ARYAN."

\$1,010,625.00 Notes of THE TEXAS COMPANY, secured by fire mortgage dated February 6, 1920, on Tanker "DIRIGO."

\$1,010,525.00 Notes of THE TEXAS COMPANY, secured by fire mortgage dated January 19, 1920, on Tanker "LIGHTBURNE" \$1,010,625.00 Notes of THE TEXAS COMPANY, secured by fire mortgage dated January 5, 1920, on Tanker "SHENANDOAK." \$1,250,007.50 Notes of WILLIAMS STEAMSHIP COMPANY, INC., secured by first mortgage dated February 3, 1921, on \$3. "WILLPOLO."

\$1,255,653.74 Notes of WILLIAMS STEAMSHIP COMPANY, INC., secured by first mortgage dated February 3, 1921, on \$2, "WILLFARO," ex-"Richmond Boro."

\$299,468.75 Notes of MUNISLA STEAMSHIP CORPORATION secured by preferred mortgage dated March 27, 1920, on 88, "MUNISLA." \$607,500.00 Notes of GULF NAVIGATION COMPANY, INC. issued under contract dated February 7, 1920, for purchase of

SS. "ALFRABA," ex-"Lake Fisher." For the amount of the several notes of any issue, the dates of maturity rates of interest, description of security, and terms under which said not or obligations are issued and outstanding, reference is made to the sever mortgages or contracts above described, which may be inspected at Roo 1706, New Navy Building, Washington, D. C.; or copies thereof at Roo 201, 45 Broadway, New York City. 201, 45 Broadway, New York City.

A certified check for two and one-half per cent (2½%) of the amon offered must accompany bid. This sum will be credited on the purchas price if award is made, or will be retained by the Board on account a damages if the successful bidder fails to complete the purchase. Checks

unsuccessful bidders will be promptly returned. Full payment must be made in cash upon tender of securities. The rate of interest carried by the above listed mortgages is 5 per cer The Board reserves the right to reject any or all bids.

Bids should be addressed to

HARRY S. KIMBALL, Vice-President in Charge of Finance United States Shipping Board Emergency Fleet Corporation Washington, D. C.

marked "Bid for (name of Securiti

# **Prompt Payment**

The New York Insurance Dept. report of March 6th on examination of the American Credit-Indemnity

"The affairs of the Company are efficiently managed and its treatment of Policyholders and claimants is fair and equitable.

"Claims are promptly paid; requests for Interim Adjustments prior to the expiration of the Policy period being promptly complied with under Bonds bearing this form of rider.'

We suggest that it will pay Manufacturers and Wholesalers to investigate our Unlimited Policy of Credit Insurance. Also Limited Policies at a lower cost. Write or phone us today. No obligation.

Payments to Policyholders over \$11,000,000.00

#### The AMERICAN CREDIT-INDEMNITY CO. OF NEW YORK E.M. TREAT. PRESIDENT

ISSUES STANDARD UNLIMITED POLICIES W. J. MORPHY, Manager J. F. McFADDEN, General Agent 1011 Chestnut St. Phone-Filbert 5503 Philadelphia, Pa.



### Not Merely a Place to Handle Money

The Real Estate Trust Co. is a "business financial" focal point in close touch with first hand sources of information throughout th world, with a wealth of worth-while experience for you to draw upon at any time. Such service

you must use in order to know its full value. THE REAL ESTATE TRUST CO. OF PHILADELPHIA Broad and Chestnut Sts.

### **HUNDREDS OF BALDWIN LOCOMOTIVES** USED ON THE WORLD'S LOGGING RAILROADS

CONSTRUCTING big locomotives for trunk line railroads is only one phase of the locomotive builder's business. For example—logging railroads require lighter locomotives, specially designed to work in the woods. Philadelphia builds them. Hundreds of Baldwin loggers are at work in this and

THE BALDWIN LOCOMOTIVE WORKS