Start Out Monday With Your Mind Firmly Made Up to Get All You Need for Easter While Spring's Finery Is Loveliest

If Brains Constitute Qualification for a Business Man

why not equally so for a woman, who often surpasses a man in her intuitions and efforts? Give her a helping hand instead of an old-time prejudice or criticism.

The fact that she has more heart to give to the things she wants to do, with coming days of experience will prove her equal value, if not superior value in many respects.

Genuine vocational training by the public schools of young women as well as little men, by practical and experienced teachers, on the high lines of honor, truth and practice, will in time work a miracle in business methods.

A woman's standards in the main are higher than a man's.

[Signed] John Manage,

From Old London Comethe Most Intriguing Leather Novelties

Delightful bits to give as prizes for games when parties

Or as an out-of-the-ordinary gift nothing could do quite as well.

All are excellent leather, splendidly made.

So many novel little pieces that it is out of the question to name them all, but a few will give an idea of how varied they

There is a leather bag with a coat hanger in it and on the ends of the coat hanger there are the coat hanger there are ishes for hats and clothes. Another contains a knife with a

That Lovely

Complexion

is partly Nature's gift, and partly care to use none but the best toilet aids.

Many women achieve it with the

famous Queen Mary facial creams

and jellies. For daintiness and

They are moderately priced, and sold only here.

Madame May Have

in privacy and comfort, in the little shoe-shining shop in the Women's Shoe Store. The at-

(First Floor)

Paris Sends Novelty

Gloves for Easter

Women will delight in the dever new tab-wrist and gaunt-

The gauntlets are of finest

French kid, pique-sewn. The deep

cuff is embroidered in contrast-

with black, with silver gray or tarquoise; black kid embroidered

The price is \$7 a pair.

match the crochet.

et gloves from France.

endants are experts.

Her Shoes Shined

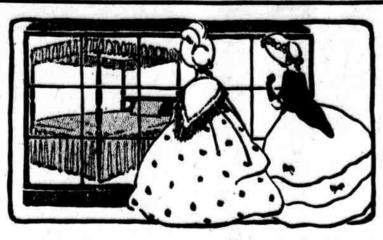
(Main Floor)

ency there are none better.

foot-ruler stamped on it. Another little bag contains a cut-glass, silver-mounted bottle of smelling

Card cases and handbags galore. Prices start at \$2 for the tiniest

card case and go all the way up to \$35 for big, beautiful envelope bags.



Antique Beds and Bedside Stands

The Antique Shop announces the arrival of another collection of old low-post wooden beds, in maple, cherry, ash and walnut.

A few interesting old "spool" beds-or "Jenny Lind" beds, as they are called in some sections of the country-are among them.

Most of them are full size, but among them are a few single and day bed sizes. They will be sold for \$20, \$25 and \$85. Suitable companions for the beds are the little old stands of

maple or cherry, originally used for washbowl and pitcher, but now converted into quaint little bedside tables. Just right for supporting a lamp and the sleep-inducing books.
They are \$20 and upward.

To complete the quaint old-time atmosphere of the bedchamber for which these things are chosen are old bureaus and chests of drawers in various woods from \$50 up; and ladder - back rush - seat chairs many of them with old stenciled decoration -- from \$10

A final touch of perfection for such a room would be one of the old hand-loomed woolen coverlets in blue and white. or gayer colorings. Antique Shop has some particularly fine specimens of these, some with interwoven dates placing them at nearly a century old.

A Few Young Women's Coats Are Special at \$28

Remarkable coats at this price, for they are a fine quality all-wool tweed, either mixtures or indistinct plaids, and there are four unusually pretty styles, some belted, others not.

We chose the four models and the materials, and the coats were made to our order. Otherwise they would cost almost double. In soft grays, browns and tans. 14 to 20 year sizes.

P EOPLE coming in at the middle Chestnut Street door are immensely interested in the remarkable chessmen which are shown in a case in the aisle.

One set, the property of the T-Square Club of Philadelphia, was decorated by Georgiana B. Harbeson and has just been exhibited in the Metropolitan Museum in New York.

The other set, executed by Sidney W. Cox, has the angle instead of the circle shown in its basic

Easter Cards

Flat cards, folders, cutouts for children, sachets, book - markers, booklets and family cards-prices 5c to \$1. (Main Floor)

Afternoon Dresses of Grays

No wonder gray is beloved by artists and women of tastenothing conveys more perfectly an impression of charm, of mystery, than these delicate tones which suggest mist and doves' necks and lovely distances.

These afternoon dresses in gray are carried out in Canton crepes and crepes de chine; and they have really entrancing sleeves and side draperies, and girdle clasps-to mention only a few of their interesting features. And there is literally a score

of styles between \$65 and \$175. (First Floor)

Have Enraptured Paris We bought some of the most beautiful ones we found in Paris, and they are now to be found in the Dress Trimming

The New Jet Girdles Which

Store. Whereas some are lovely beaded things mounted with jet cabochons, others are wide belts with beaded fringes that reach well down to the hem of the skirt, and some are

wonderful draped affairs. The prices start at \$8 and go up to \$75. There are no duplicates of the finer ones.

(Main Floor)

The Sale of Waists Surely Is **Most Timely**

Many women are finding in it the new and pretty blouse to wear with their Easter costume. These are some of the particularly good items:

Peter Pan waists at \$1.75, in white dimity, batiste and voile, some with real lace.

Sample waists at \$1.85 are all

kinds of cotton materials. Some have real lace. Silk waists at \$3.85 and \$5 are tricolette and artificial silk. Among them are sweater blouses.

Women's New Lightweight Pumps at \$15 They come from a master shoemaker who turns out only

the finest feminine footwear.

The material is dull black or chestnut tan calfskin, as featherweight and flexible as kid. They have one instep strap,

medium toe, light-turned sole, low French heel and a finish of perforating.

Many women have been waiting for just such a dainty and practical pump, and will consider \$15 not excessive for its superior quality.

securely locked.

(First Floor)

Furniture's Inevitable Clearaway!

General Dismissal of Odd Pieces, Suits and a Few Things of a Kind at Opportunity Prices

This is one of the inevitable developments incidental to a great business.

Frankly it is the outcome of the recent great February Sale.

Everybody can understand that the greatest sale of its kind in the world is bound to leave a lot of odd groups and pieces, excellent in themselves, but which it is deemed better to dispose of at once.

Now then, we are offering all such at prices that should insure their immediate disappearance.

The collection is quite large, very interesting and comprises furniture for bedrooms. libraries, living rooms, halls—for practically every place and purpose.

These are some of the lots involved:

Bedroom Suits

\$165 for a four-piece walnut veneer finished suit in two-tone effect.

\$170 for a four-piece antique ivory enamel

\$225 for a William and Mary suit of mahogany veneer. \$228 for a four-piece blue enamel Louis XVI

\$250 for a four-piece Heppelwhite suit of

\$295 for a four-piece antique ivory enamel \$350 for a four-piece Queen Anne suit of

\$412 for an eight-piece stippled enamel and decorated suit. \$435 for a six-piece shaded ivory enamel suit.

\$515 for an eight-piece Colonial design suit of figured and crotch veneers. \$685 for a seven-piece Chippendale suit. Four-piece suits consist of bed, bureau, chiffo-

robe and dressing table. Seven-piece suits of twin beds, bureau, chiffonier, night table, chair and bench. Eight-piece suits of twin beds, bureau, chif-fonier, dressing table, night stand, chair and bench.

Bedroom Pieces

\$22 for a triple-mirror dressing table, antique ivory enamel. \$39 for an ivory enamel bureau, Queen Anne

Men's Woven

Madras Pajamas

for \$2.50 Again

surely call to mind the good old

days.
Light, cool pajamas in a mul-

titude of stripes that are as dif-

The Fastidious

Man Likes Paris

Handkerchiefs

For one thing the beautiful

colors. For another, the fineness of the linen and the attractive

patterns. Some have hand-rolled hems. Prices from \$1.50 to \$3

(Main Floor)

Women's Silk

Pajamas

chine, cut in the slip-on style and

trimmed with lace, \$10, \$15.50

radium, also pink and blue, and

finished with hemstitched ruffles,

The others of pink and blue

Some of pink and blue crepe de

ferent in widths as in colors.
(Main Floor)

Summer ones have come in

\$45 for a full-size bed, Adam design of mahogany veneer. \$50 for a triple-mirror dressing table of mahogany veneer. \$55 for a full-size bed, Louis XVI design, of

walnut veneer. \$65 for a post Colonial chiffonier of mahog-\$65 for a Sheraton chifforobe of mahogany

vencer \$75 for a Sheraton chifforobe of mahogany veneer \$85 for a Louis XVI bureau of walnut veneer.

\$95 for a Queen Anne bureau of walnut veneer. \$100 for a Chippendale bureau of mahogany

Dining-Room Suits

\$200 for a ten-piece solid oak suit finished dark brown with tapestry scats on chairs. \$300 for a ten-piece solid oak suit finished in dark brown and antiqued. \$350 for a ten-piece mahogany veneer suit in Sheraton influence.

\$365 for a ten-piece walnut veneer suit, with tapestry covered chairs. \$495 for a ten-piece suit of walnut veneer finished in two colors and antiqued.

\$515 for a ten-piece suit of fine mahogany veneer. Chippendale design. \$585 for a ten-piece Sheraton suit of figured mahogany veneer.

\$695 for a ten-piece William and Mary suit in mahogany veneer and inlays.

A Suit o' Tweeds and Jolly Brogues, That's a Man in Spring

By brogues, of course, shoes are meant. And say what you please, but brogues are the most

sensible fashion that's come along in many a day. For after all, brogues are merely comfort shoes made over with straighter lines here and there. Whatever else brogues do.

they allow plenty of room. Most any man wanting brogues wants them to look rough and

for this. At \$8.50 there are really good brogues, with perforations

ready. And grain calfskin is best

everywhere brogues should have

The Brightest Home in Spring Is the One With Brighter Rugs

Cheerful as can be are the Summer rugs arriving every day. Clean, bright-looking rugs that even look cool. And what a relief they are after a Winter with dark floor coverings.

Fibre rugs are always first in Spring, and they come in many

delightful patterns. 9x12-ft. size,

\$13.50 and \$16; 7.6x10.6-ft. size, \$13; 8.3x10.3 ft., \$12.50; 6x9 ft., \$8.75 and \$10.

Wool fibre rugs are: 9x12 ft., \$18.50 and \$25; 8.3x10.6 ft., \$17 and \$23.50; 6x9 ft., \$11.50. Rag rugs with mixed centers and varied borders: 9x12 ft., \$19.50; 8x10 ft., \$14.50; 6x9 ft.,

Hand-Embroidered Velvet, too, is used for finishing brims. Suede of glorious colors is happily combined Robe Patterns From China, Special

with straw and, speaking of straw, there are a number of these hats in the timbo crin that Paris We shall sell them for \$21.75 likes so much. They are large picture hats, wonderful in coloring and trimmed with natural ostrich feathers or exquisite flowers. Not one of these Paris hats has a duplicate.

many women's eyes. New English Sports Hats

that is one thing that makes them so desirable in

Just in Time for Easter
Come Lovely New

THEY will truthfully tell women everything they want to know about the Spring millinery

secrets of Paris, for they are fresh from the

hands of that famous French milliner. Caroline

so original in their use of fabrics! And it is

Caroline Reboux who has caused so much talk

in Paris by her adroit combining of different

Never were hats so daringly beautiful or

Paris Hats

will be welcomed with open arms by the woman who is looking for the smartest sort of a hat to wear with her tweed suit or cape.

lish as they can be and quite unique. Soft moufflon braid and straws, easily adjusted, and they are in the new vivid sports colors, simply trimmed with a glittering ribbon. Prices start at \$15.

Many Beautiful Easter Hats From Our Own Workrooms

They have caught the inspiration of Paris in the happiest manner, and used even the favorite timbo crin straw of Paris and also the prettiest of Paris flowers.

There are large and small hats-tailered hats and dress hats, and never were lovelier colors or more becoming shapes.

Novelties

Art Needlework

to \$33.75-the lowest prices we have ever asked for such robes. They are embroidered on net, batiste and voile, all white, and designs and needlework are both admirable.

All but the lowest priced are five-panel robes, and all have ample material for the upper parts. Only the fact that the importer was over-stocked makes such prices possible for such fine things.

Also here are 5000 yards of hand-made laces in Irish patterns, which some women will want for trimming these robes, as well as many other things. Widths are % to 21/2 inches.

Prices are 75c to \$1.15 a yard for insertions and 85c to \$1.35 for edgings. (West Alale)

are being shown today—pillows, boudoir lights and boudoir bags; glove, handkerchief and powder boxes, trays and a thousand other charming trifles which will solve a good many Easter greeting problems.

(Third Floor) —And Now Comes, the Wanamaker Special Wardrobe Trunk

At \$46.50

No trunk like it, none could be like it.

To say Wanamaker Special is to say something different, something better.

And so the Wanamaker Special Wardrobe trunk brings to travelers all the advantages, all the little improvements that make a trunk a genuine service. And at the same time this new trunk comes at one price, that's reasonable.

There Are Features That Make It Distinctively a Better Trunk

The top over the wardrobe part is padded with plush to keep the clothes hangers from jostling about. The lid over the wardrobe section locks when dropped.

Has steel angle iron on inside to reinforce sides and prevent warping. A shoe box that's locked in on a steel frame. A continuous locking bar extends down the bureau section and fastens with a Yale lock, keeping all drawers

Has extremely large hat box. At the same time the drawers are large enough for a man's stiffly starched dress shirt. Top drawer partitioned for small articles.

A Trunk for Men or for Women, to Travel

That's Built

As solid as can be. When speaking of strength, to say Gibraltarized is to say the strongest known, and the corners of this trunk have been Gibraltarized.

In one size only, 211/2x22x40 inches.

All the good features of other trunks are combined in this Wanamaker Special and with them are several new



Nursery furniture, such as baskets, bassinets, bath tubs, scales, wardrobes and other necessary cesaries for the Small One's omfort will also be found in the

the cases in the Main Aisle is as attractive as most blue things—bracelets, necklaces, earrings of imitation lapis lazuli, blue chalcodony and sapphires, priced all the way from \$2.50 for ear-

ings to \$19 for a neck-

ing color, matching the lining and the crochet embroidery on the backs. materials. There is white kid embroidered For example, she adores velvet, and one of with white; silver gray or red; and tan kid with henna em-broidery. her happiest inspirations is an exquisitely large flat hat of three shades of blue velvet with a silver ribbon around the crown. A fascinating little turban, that would be lovely on either a debutante Even prettier are the tab-wrist gloves. The pointed tops are inset with contrasting color to or her mother, has a velvet crown and a shirred ribbon brim. There is white with black, tan

(Main Floor) Babies' Layettes and Other Things They Need in Spring

with cream, pongee with brown. And the price is \$5 a pair.

We have layettes here with all the necessary garments for as little as \$10. Others with handmade petticoats and slips start at Others again are as fine elaborate as the purchaser

Children's Store. (Third Floor) **CDLUE** jewelry" as They are just as Engshown in one of