

NO GRAY HAIRS AS YET



But gray hair isn't the real sign of 'age'; in fact, it often isn't a sign of age at all. The real bad omens of incipient old ladyhood are given below.

A FOREIGN newspaper put it to its readers the question: "When did you first notice that you were getting on?" Follow the women's replies: "When men stopped turning around after passing me."

Can You Tell?

By R. J. and A. W. Bodmer

How Names for Weights and Measures Originated

Measuring time, up to the point where all agreed upon the various divisions, was comparatively easy, as the constant change from day to night and from night to day again made divisions of time that had to be observed. The first measurements of distance were developed more or less naturally also by the amount of distance that could be covered by a runner—a day's journey—covered by one foot. This became the foot measure, differing always according to the size of the feet, until finally it was standardized to twelve inches.

What the Name Means

Dear Madam—Some time ago in your column you published a letter from a girl named Consuelo, who wanted to know what the name meant. It means comfort.

What the Tan Terrier

Sad to say, she could only be in one home at one time, and some one who loves dogs and is ever so glad to have this one. I'm sorry that the other who wrote and asked for her, and every one of whom would like to have her, will not be able to have her. We would advise these readers to inquire for the tan terrier at 1818 Broadway, for they often give dogs to people.

About Ruby Ayres' Books

Dear Madam—Will you tell me if Ruby M. Ayres' stories can be obtained in book form? If so, where? We also publish the names of some of her best stories.

What's What

By Helen Decie

Tomorrow—Why Do We Contract Our Eye Muscles When We Cough?

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Please Tell Me

What to Do

By CYNTHIA

Hard to Refuse Kisses

Dear Cynthia—When a fellow takes me home and asks me to kiss him good night, something I can never get over, I find myself in a dilemma. I don't want to refuse him, but I don't want to kiss him either.

Never Marry Without Love

Dear Cynthia—I'm twenty years of age, passable in looks, etc., and hold a responsible position in a law office. I'm in a bit of a hurry to get married, but I don't want to marry without love.

Better Not Seek Him Further

Dear Cynthia—Have been going around with a young man for some time. He is a very nice fellow, but I don't know if I should seek him further.

Would Reform Please

Dear Cynthia—Can love change a man? I think that if a young man loved a girl he would give up his bad habits.

Better Follow Mother's Advice

Dear Cynthia—I am a student in one of our leading schools. Some time ago I met a young man in whom I became very much interested, because he was a Frenchman. I have made a study of the French language and mean to go to France shortly.

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She Was Sorry to Lose the Money

But She Was Glad She Had a Heart

It is a Pleasant Sensation to Discover That There Really

Something Within You That Keeps You From

Getting Hard and Cold

She was talking about her income tax, and referred to a site of property which had brought her more than she had ever expected it to be worth.

"I could have made more out of it, too," she said. "If I had sold it to a man who would let me have it for a good price."

"But the man who used to rent it from me had a good business there with his store and he's pretty big, and it would be almost impossible for him to work up a good business starting in now somewhere else. So I let him have it."

"Yes," she concluded, "with a rather pleased little smile. "I could have made a few hundred dollars more on that property—if I didn't have a heart."

You could see that she had regretted those few hundred dollars.

But she was awfully glad about the heart!

IT'S a distinct pleasure to realize that you have a heart and that you're glad you have one.

It's fun to make a few hundred dollars, too, and sometimes when you have been trying to do that for a long time, and succeeding now and then, you are tempted to forget that there's any fun in anything else.

"No, I can't afford that," you say grudgingly. "Other people can do these things, but I have to count my pennies and such expenses cost money. Let the people who have plenty give to those things. I must make more first."

THEN something comes along that touches you.

Something, for instance, like an old man being turned out of his place, and the shop in which he has been living for years, just because another man can pay more for the property than he possibly could.

Or perhaps something like a girl who, for the lack of training or treatment that could be given her at the cost of some trouble or some money that you could spare if you wanted to, had to work at an unbecoming job in unpleasant surroundings, or spend her life in suffering and misery.

Or even a wife of a child who is cold or hungry because his family is bigger than its funds.

And you find that there is something very important and very warm, and which you call a heart.

It makes you think more about the result of your help than the cost of it. Also, it makes you feel all warm and comfortable and satisfied.

IT MAKES you want to exchange your heart with the stars, and smile rather foolishly at the facetious spring breeze that makes in your window and mingles up your carefully arranged papers.

It makes you, strange to say, thankful. Thankful that you have a heart to you.

Thankful for the thankfulness of the person you have befriended.

Thankful for the opportunity to be a friend that thankful person.

Thankful—oh, well, just ridiculously, bravely, without shame for the Polly Annance of it, openly thankful!

BRITANNIA may rule the waves, but Brit certainly has command over the navy blue serge. Also crepes and twills. Never was there a season when there were so many navy and red dresses. If you don't get yourself one, in fact, you are bound to feel lonely as a circus without an elephant.

We show today a wearable navy blue Poiret twill trimmed with red braid in Greek key design. The girle is of red crepe centered by rows of the same fabric. Together with these details the one-sided placement of the trimming and the sleeves slit to show the elbow form features not to be overlooked.

CORINNE LOWE.

Read Your Character

By Dicky Phillips

Selling the Restless Man

The restless man of woman is rather puzzling and irritating to a great many salesmen, and, in fact, to anybody who may have occasion for attempting some course of action.

Restlessness may indicate several very different things, and before you know how to handle the restless one it is well to form some idea of its cause in each particular case.

Suppose your prospect is seated, but is showing his restlessness by tapping or drumming on his desk with his fingers, shifting his position, moving his arms and legs frequently.

It may be temporary or habitual with him, and it will make some difference to you which it is. If it's temporary, the chances are that it is due to some annoyance or irritation to which he recently has been subjected. He's merely worked up or nervous. Observe whether he is following closely what you say. If not, the chances are that his restlessness is temporary. If you can possibly arrange to do so, get your visit short and snappy.

Now, here is my problem, which I know you will help me solve: I told my mother all about him. She says that I must consider it very carefully before having him down, for we are of different religions. I being Jewish and he Gentile. Her argument is that we are both young and we might learn to love each other. I am considered an attractive girl, and she thinks I will attract him. I am a Jew, and he is a Gentile. Now, if he comes he will act the part of a tutor, and nothing more. He is only interested in the people who know his language so well. Now, don't you think it would be perfectly all right if my mother would come with me? My mother will like him once she sees him. Please answer soon, for I want to know what to do.

Do you believe in intermarriages, and have you heard of any that have been successful? I think I would like to know of different religions get married and are broad-minded their marriage is sure to be successful.

Mixed marriages are never to be advised. In some very few cases the two religions are happy, but in most cases often difference in religion is a cause of real unhappiness or friction. Better follow mother's advice.

What Every Mother Should Know

THE one subject nearest a mother's heart is the welfare of her children. It is during childhood that their health is most important.

Weak, under-nourished children seldom develop into vigorous, healthy men and women. Malnutrition produces anemic constitutions, liable to many diseases. Food is the most important factor in the development of children.

An interesting fact to every mother in America is this: Grape-Nuts, served with milk or cream, is a complete food. Grape-Nuts is the wholesome, delicious cereal made of whole wheat flour and malted barley. It is rich in nutritive mineral salts that supply strength and nourishment to the growing body tissues. Your children will thrive on it.

Begin today to make Grape-Nuts, with milk or cream, the regular breakfast dish—not only for the children, but for you and the others as well.

Your grocer sells Grape-Nuts, the same delicious Grape-Nuts that is served in the leading hotels and restaurants of America.

The cost of Grape-Nuts is little—because of the large number of dishes you can serve from one package.

Grape-Nuts — the Body Builder

"There's a Reason"

Made by Postum Cereal Company, Inc., Battle Creek, Mich.

Personal attention of Miss Herman is really a guarantee of satisfaction to the woman who demands distinctive headwear at less than prevailing figures. Pauline Herman Millinery Importer 519 South 8th Street Closed Wednesday and Friday Evenings.

Walking Pumps That are snug around the top even on the most slender foot. \$11. Black or Tan Russia Real wing tips. CLAFLIN, 1107 Chestnut Fine Footwear Since 1888.

TETLEY'S TEA Makes good TEA a certainty. Only the tender top leaves of tea plants carefully chosen and knowingly blended could make a drink so delicious and so refreshing as Tetley's Orange Pekoe. Tetley's Orange Pekoe 10c packages One-quarter pound.....25c One-half pound.....45c One pound.....90c

TETLEY'S TEA Makes good TEA a certainty. TETLEY'S TEA ORANGE PEKOE

Our way of cleaning makes new Easter clothes unnecessary. Send your last Spring's clothes to us. Don't take it for granted that they are faded or unsightly until we have seen them. Scores of people already have saved money because they brought in clothes that they thought were hopeless. They were amazed at the way we brighten and freshen up garments. Phone us (Market 64-20) to call for any you want to clean. Do it now and maybe you'll save the cost of a complete Easter outfit. JOHN DORFNER & SON Cleaners & Dyers 516 Race St. 1035 Chestnut St. phone Market 64-20 Established 1848



Quite often people who are self-possessed enough in other ways do not seem to know what to do with their hands. Thus, one sees men and women in public and private life who appear to be trying to hide their hands by folding their arms, closing their fingers into nervous fists, etc., all of which serves only to call attention to their awkward and unnatural attitudes. Hands can be very expressive. One does not have to be a thoroughly trained actor to note how his hands help his facial expression to carry out his impressions of a character. An actress taking the part of a great lady has no awkward moments with her hands. They are "speaking hands" when gestures are required; otherwise, they are in repose, clasped loosely and naturally, or relaxed gracefully open on the arms of a chair.



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