## $\frac{{ }^{6} \text { THSt step }}{\text { "They Are Galloping a }} \begin{gathered}\text { Paper Horse" }\end{gathered}$

Recent fallures of large concerns in in this and dher cities show that people were tured almost to destruction by getting no further than a paper horse of a receipt for the money deposited, which never tarted to go anywhere and probably never will take step toward recovery.
[signed]

## Ook franainats.

## 300 Women's New Dresses

 Special at \$18.75 and \$25 Think of getting a heavy canton crepe frock of anarizand simple eut andadminabe color for only
 silk jersey or the chine, or a silk jersey or the new cre
surfaced jersey for $\$ 25$. Or one of the new cotton
chenille dresses or a dress chenille dresses or a dress
of wool jersey for $\$ 18.75$ ? of wool jersey for \$18.75?
There are twenty-five
different styles in different styles in this
group of garments group of garments, all of and style and fashion and insist on having all three in
even their least expeniv Alesses. there are many
Also colors - periwinke, many
Copenhagen, Japanes grays, tans, beaver, black, navy and brown, besides me odd shades.
Sizes are 34 t

From Paris Come Handsome Bags of Metallic Beads In the most exquisite wealth of colors and designs that has been a woman's privilege to witness for years.
All the richness of tone and strictness of detail that ake up a painting seem to show in the first lot to come. Envelope shape, pouch shape-every shape, nearly, and tyles are just as varied as Paris itself. Some have single-line borders of glittering stones across the flaps, others have dangling fringes of beads along the Pottoms.

The Newest Polo Coats for
Women, as Masculine as Can Be
First come tan cheviots of knee length and lined throughout, for only $\$ 30$.
Then soft, heavy $\tan$
to the leather, buttons, correct, for $\$ 37.50$. Third, a canael's hair with the new V-shaped
shoulder which gives slenderness to the figure ; price, $\$ 115$ Fourth, polo coats of the famous Worumbo camel's
hair material, in gray, beaver and tan; price, $\$ 125$.
New L. R. Corsets for Spring!
Somewhat Lower in Price
There are nine exeellent models in pink or white coutil
ind pink broche with prices starting as far down the scale as
in and going up to $\$ 12$.
lashions in gowns. They have low bust or girdle tops and according to the type of figure they are designed for, the skirt part is long or short, heavily or lightly boned.
thigh opinion that women have formed.
Printed Voiles Offer Hundreds of New Designs at 38c and 50c
These soft, finely woven voiles, in literally hundreds of
new Spring patterns, suggest a perfect bevy of dresses. and novel effects. There is every desirable color and combi In 38 to 42 inch widths and priced 38 c and 50 c a yard.
Women's New Oxfords That Are Different
One is of gray buckskin, the long wing tip, heel foxing It has medium toe welted ext
Theel.
Thice is $\$ 12.50$.
Teme other, of gray buck trimmed with tan calf, is more
fin cut. The toe is narrower, the arch higher and he heel a moderate Cuban. Priced $\$ 10$.

A GROUP of used player-pianos will be ready on convenient terms. See later advertisements on convenient terms. See later ad
for detalls.

BOOKS FOR 25 c They ars bound in cloth with gilt topt, and $26 e$ it much below their regular
price. Here are some of price. Her
"Campfires of
leon," illustrated. "Life of Zachary Tay
lor, Twelfth President of
"Daniel Webster's
Speeches and His Master Daniel Webster's
Speeches and His Masterpieces."
"Life
well"
"Memoirs of Henrath Eighth of England." "Barrooms ${ }^{\text {at }} \mathrm{Br}$ T. S. Arthur. "Memoir of the Duch
ess of Orleans." (Mata

IILK PETTICOATS FOR GIRLS TO WEAR
Satin mesaalines, ilik jer-
seys and taffetas, in black
navy, henna, brown and
gray, made with all manner
of pretty flounces; sizes 30 of pretty flounces; sizes 30
to 36 inches. Priced $\$ 3.25$ $\$ 8.50$

ST. PATRICK'
DAY PAPER
novelties
Cut-out, shamrocks and
fage, fetstons and stream-


 he Housefurnishings Stor
"THE POWDER I LIKE BEST

 | moves every |
| :--- |
| and imac of thin |
| shine | cate mparrs sunt bloment that a good powder should." Charme d'Amour Queen Mary compact face

powder, in white, ,natural or
brunette. In gilt metal case brunette. In gilt metal case, \$1. Exclusively hera.

A WOMAN'S UNION SUIT FOR 50 CENTS White ribbed cotton, in sizes.
The style is low neck and
sleeveless with the sleeveless with the band top
and lace-trimmed knees. And every one is abso lutely first quality, even at this little price.

## OLD CHINESE

 PORCELAIN TILES Chinese collection of antique Chnd painted about 1600A. D., suggest the A.D.D.sugzest themselves for
"The Best Selection of Dinner Sets in Philadelphia and at the Lowest Prices"
That is what we are told by customers who
have made it their business to investigate.
And it is what we know from our own
That is
Thation.
Greatest Chine of the reasons why this is the
Greatest China Sale in Years.
of items. These are just a few: English Dinner Sets- $\$ 30$
Sets of 107 pieces in a choice of six border decora-
with gold edges and handles.
French China Dinner Sets-\$45
These are sets for six people. They consist of 51
51 pieces, in
handles.
Theo. Haviland French China Dinner Sets-\$85 Probably the best-selling sets in our entire collec-
tion, and no wonder. Of fnest French china, in three conventional border decorations,
and handles. Full sets of 106 pieces.

It Is Simply by Consulting the Tastes of the Housewives and

## Not the Manufacturer

that we have been enabled to make

## The Wanamaker March Sale of Housewares

a success beyond the success of any other sale of the kind
Usually a "sale" in the trade acceptance of the term means a specially arranged event to get rid of merchandise that has not moved well by "taking a loss" and advertising the reduced prices.

Perhaps, Then, This Housewares Sale Isn't a Sale After All

## It certainly is not that kind of

 a sale.The Sale this March is parInstead, it is a special event prepared for several months ahead.

Keeping careful track of the demands of housewives upon our merchandise, we find out what things they want most of.

Then we go among the manufacturers and place contracts for extra-large quantities of the things that are most wanted. By means of these extra - large contracts we get much smaller prices -the inevitable economy of magnitude.
Then each March we are able to bring forward the great quantities at prices ranging from 10 to 50 per cent below the usual market valuation ticularly well supplied with useful and valuable things for the kitchen and laundry and bathroom and all household appliances.

The prices in general are the lowest that we have known in five ears.

A particular favorite of this Sale is an excellent laundry soap -known as BLU-MOTTLE SOAP - the best soap that we know of for laundry purposes at the special March price of 5 c a cake.
Let us send you home a case of 100 cakes, which will improve as they age, and give you better service than 150 cakes of any other kind of soap we know of.

A WONDERFUL TABLECLOTH is woven of silk and linen by Casse. It was exhibited at the Paris Exhibition of 1889 , and depicts, by means of silk threads woven in the linen, a pretty
Toast."
It is regarded as a remarkable execution, and may now dining-room furnitur

THE favored little 1 neck furs for Spring are sable, mink, baum marten, stone marten and all the dyed foxes; found in the Fur Salon, prices varying from at prices varying from to $\$ 90$ for a platinum gray fox.

t

## Play Ball!

## Baseball Supplies

 in Full ReadinessThe season for the great, real American national game Our Sporting Goods Store already holds first place in equipments, and it is not going to lose it.
Now is the time to select your outfits, and here is a pennant-winning stock

Stock uniforms, $\$ 2.25$ to $\$ 12$.
Training shirts, $\$ 2.25$ to $\$ 3$.
Training shirts,
Baseball shoes, $\$ 5, \$ 6$ and $\$ 7$.
Baseballs, 25c to $\$ 2$.
Bats, 50c to \$2.25.
Catchers' mitts, \$1 to \$15.
Basemen's mitts, $\$ 1$ to $\$ 9$.
Fielders' gloves, 75 c
Fielders' gloves, 75c to $\$ 8$
Protectors, $\$ 3$ to $\$ 10$.
Also jerseys, sweaters, bases, leg guards, everything.
Special prices on made-to-measure uniforms and equip
ments for teams.
Taplow, the official league ball, guaranteed for eighteen innings, an unusually good ball for any team, $\$ 1.75$ each, $\$ 16.50$ a dozen.


#### Abstract

neat to s At $\$ 1.85$

At $\$ 1.85$ there is an assortment that men have taken Pin stripes, mostly, with $\underset{\text { (Man }}{\text { (Midoor) }}$ wide latitude as to colors.

\section*{The First Spring Shower of}

Men's Foulard Ties, at 50c Hardly a man who would be without a foulard tie dur ing the Summer. And the new ones are in the fancy and bandana patterns, Most every color that suggests a necktie is included. | Any Man Who Wants High Shoes Can Have Them for $\$ 10$ and know that the most solid, wearable shoes obtainable are his. <br> More or less plain, yet smartly fashioned. <br> There are about three or four different toe shapes at this price, and they are tans in either calfskin or <br> at this price, and they are tans in either calfskin or black kidskin. Youth or retiring age, rest and ease or the strut <br> of a man who moves, will find comfort in the variety of lasts. |
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|  |  |
|  |  |
|  |  |  Are int the Tintion ghap Bringing the light colors and looser-cut clothes that and looser-cut clothes that fashion has elected for this fashion Spring. And with it all there is that dignity of conservatism and superiority of tailoring that have won the admiration of men who insist upon some- thing more than just a suit. Tweeds, homespuns, fin ished and unfinished worsteds are the fabrics mostly worn. Colors range from the light grays and tans in mixtures and herringbones or pin stripes to solid colors. Prices are all between $\$ 40$ and $\$ 75$.

\section*{What's Better Than Woven}

Madras in a Shirt for a Man? shirt that's meant for day-by-day usage.

Ment

\section*{Any Man Who Wants High Shoes Can Have Them for $\$ 10$ <br> More or less plain, yet smartly fashioned <br> There are about three or four difierent toe shapes hhis price, and they are tans in either calfskin or Youth or retiring age, rest and ease or the strut of f man who moves, will find comfort in the}


## Stop All Traffic, There!!! Here Come the

 Baby Carriages!The motorcar and the aeroplane are wonderful things, but the baby carriage is more wonderful, because more essential.

Without this equipage the other two are impossible, or at least they won't go-that's all there's to it.

Make way, there, for the king of all vehicles, the baby carriage

All other traffic, stop
Which leads up to the announcement

## Exhibition of Baby Carriages

ready in the Toy Store.
Talk about Oly miai Motor Shows in London, Madison Square Garden or elsewhere
They are maryelen
They are marvelous, no doubt, but are they as
important as this? We leave you to
Here are ali the new smart models, showing improve. ments, clever comforts and variations of design and con-
struction to make any young bund truction to make any young bundle of innocence co

Reed Pullmais, $\$ 25$ to $\$ 78$.
Reed Pullmais, $\$ 25$ to 878.
Reed and Woud Pullmans, $\$ 37.50$ to $\$ 56.50$.


Reed Chariots, $\$ 37.50$ to $\$ 68$.
Reed Strollers, $\$ 11$ to $\$ 22$.
Reed Strollers with hoods, $\$ 23$ to $\$ 30$
Reed Strollers with hoods, $\$ 23$ to $\$ 30$.
stered in corduroy; reverse gear. Comes in whit, upholstered in corduroy ; reverse gear. Comes in white, cream,
blue and coffee. Price- $\$ 32$. yluer)

$\underset{\substack{\text { Thith } \\ \text { Theorr) }}}{\text { are priced at }} \$ 150$.
TWO-TONE
RIBBONS ARE
THE NEWEST
Black or navy on one side,
red, jade, gold or gray on the red, jade, gold or gray on the
other-and the satins with
moire backs in the new
bright shades. The first is
$\$ 1.25$ a yard and the second
1.25 a yard and the second
1.50 , and both are
nches wide.

| BOOK ENDS OF MANY KINDS plain wood ; $\$ 2.75$ to $\$ 10.25$. (Maln Floor) |
| :---: |
| DECORATE |
| YOUR OWN |
| FURNITURE |
|  |
| and designs make |
| rated furniture |
| have no special ability to |
| nias |
|  |
| Artists' Supply Section. |

Among the New Rugs Are Some Seamless Tapestries at Little Prices
Designs are neat and the colors, subdued, yet attractive.
There also are heavy fiber rugs in surprising new patThere also are heavy fiber rugs in surprising new pat-
terns and a world of choosing among Axminster rugs.
. Tapestry Rugs
$9 \times \mathrm{ft}$
$8.3 \times 10.6 \ldots \ldots . . \$ 24.50, \$ 33.50$
ft. $\ldots . . \$ 21.50, \$ 31$ Fiber Rugs $\quad \begin{gathered}\text { Axminster Rugs } \\ \mathbf{9 x 1 2} \\ \mathrm{ft} \text {......... } \$ 47, \$ 56 .\end{gathered}$ $9 \times 12 \mathrm{ft} . . . . . . . . . . . .$.

