

Band at 9, Organ at 11 and 4:45 Chimes at Noon	WANAMAKER'S	Store Opens at 9	WANAMAKER'S	Store Closes at 5	WANAMAKER'S	WEATHER Fair
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If Any Man, or Woman Either, Comes to You Talking About Hard Times, Answer Him With These Facts:

Idleness Is Not the Highest Type of a Gentleman

In our own city there are many splendid men of means who are busy every day, cheerfully giving their time and strength to worthy efforts to promote secular and religious education and enterprises that tend to good citizenship and sterling patriotism.

But there is also another set of idle people to whom idleness is the mother of poverty and the full brother to dishonesty and thievery.

The writer's friend, Henry Drummond, said to me, "Build a boy of sound timber and he will weather every obstacle."

(Signed) *John Wanamaker*

February 25, 1922.

Tuesday Ends the Office Furniture Sale

Until Tuesday evening you can choose from our entire stock of office furniture at February Sale prices, but not afterward. To all who would like to obtain office furniture of standard grade at substantial savings, every minute now means money. (Third Floor)

Choose at Once If You Want Mattresses at February Prices

The February sale of mattresses, pillows, bolsters and bedsprings ends with February—on Tuesday evening. If you want any of these goods at savings of 20 per cent in nearly every instance, you haven't a moment to lose. Selections are as good today as they were at the beginning. (Sixth Floor)

Black, Touched With Vivid Color, Still Rules for Spring

For the vivid color, one has a choice of many materials. For the black fabric of the dress itself, these are the most fashionable weaves—some of the smartest street and afternoon gowns being made from them. All-wool Canton crepe, \$2, \$3 and \$3.50 a yard. All-wool melrose, \$2 a yard. All-wool serge, \$1.25 to \$4 a yard. All-wool Pointe tulle, \$3 to \$5 a yard. Crepe brilliant (mohair), \$2.50, \$2.75 and \$4 a yard. Silk and wool Canton crepe, \$2, \$3 and \$3.50 a yard. (First Floor)

THE Wanamaker Store is just Now winding up its great 1922 February Sale of Furniture with the greatest business record in all the history of furniture sales.

We have in this Sale sold and sent home more goods than ever before in any sale up to this time of the month.

More people have come to buy; more pieces, more suits have been picked out and paid for and set up in homes.

With the next two days' business we will eclipse all Furniture Sale records.

Does this look like hard times? Does this look like a business stalemate? Does this look like the picture of calamity?

There are but two days more of the great sale.

They are rich in opportunity. All of our beautiful stocks are reduced—10 to 50 per cent below regular.

There are plenty of the goods. They are all very fine.

The values are far and away the best to be had; they are the best in five years.

(Fifth, Sixth and Seventh Floors)

Brilliant Colors Prevail in New Silk Scarfs

That is in line with the latest fashion note as regards sports wear. These new scarfs are but following the lead of Spring sports hats and many of them match the hats in color. Among the shades are flamingo red, orange, henna, orchid, purple, jade, mastic, porcelain and navy blue and black. They are made of artificial silk in self-toned striped effect, and the prices are \$5 and \$6.50 only. Some narrower ones in dark colors are \$4.50. (Main Floor)

The Most Important merchandise news for the housewife in the past seven years.

Next Wednesday morning, March 1st, we shall start the Wanamaker Original Great March sales of

China, Glassware, Housefurnishings

bringing thousands of articles of these most important household utilities at lower prices, in better values than at any time in the past seven years. Thousands of housewives have "held off" with prudent thrift, making old china sets and old utensils serve until prices should come down. Prices have come down and in these great sales the values will be amazing. Ready next Wednesday morning. (Fourth Floor)

The Famous Royale Glove Again From France!

From the time France entered the war it became impossible to get this famous glove for women, which for so many years had been the favorite of thousands of Wanamaker customers. After seven years, it is here again! because only now are we able to offer at a low price the same high quality that originally made the Royale glove famous. Royale gloves are made in Grenoble exclusively for John Wanamaker, from selected skins of unusual quality. The fit and making are perfection. The price is but \$2 a pair—an extraordinary price for a fine French glove in these days. This initial importation includes the most fashionable effects and colors, as follows:

Two-clasp overseas kid in black, white, all the new Spring variations of tan, gray, beaver, brown and mode.	rows combination embroidery, in white or black with either self or contrasting embroidery; tans, browns, grays, beavers and modes.
with Paris-point embroidery; also black and white with heavy contrast.	Two-clasp overseas suede in black and pique suede with needlepoint backs, in black, mode, beaver, tan, brown and gray.

Two-clasp pique kid with three rows combination embroidery, in white or black with either self or contrasting embroidery; tans, browns, grays, beavers and modes. (Main Floor)



THREE BOOKS

"The Cornerstone of Philippine Independence—a Narrative of Seven Years," by Francis Burton Harrison, \$3. American readers will welcome a book by the ex-Governor General of the Philippines, which gives so much important information in so readable a style. "Caravans by Night," by Harry Hervey, \$1.90. "The Girl From Montana," by Grace Livingston Hill, \$1.50. A new edition of this book. (Main Floor)

INEXPENSIVE NIGHTGOWNS

The kinds with low necks. Three styles at \$1—two trimmed with lace and one with embroidery. Three at \$1.85—two with embroidery and one with lace. Two at \$2.50, one at \$3.25 and one at \$5—all trimmed with lace. (Third Floor)

SO FREE ARE WOMEN'S ATHLETIC UNION SUITS

And the new lot that has arrived is substantially lower than has been the price. In fact, so reasonably did we buy them that they are marked at 50c. Right along the price has been \$1 for regular sizes and \$1.25 for extra sizes. Only white can be had in this special lot. They are the self-striped material in both regular and extra sizes at the same price. (First Floor)

IT'S EASY TO TAKE ANOTHER HAT ALONG

in a round enamel hat box. And what a convenience for a woman to have an extra hat on the weekend jaunt! A number of people use these hat boxes instead of grips for short trips. There's room enough for many little articles. There are eighteen or twenty inch sizes in two depths, with the single hat form or two. All are lined with a beautiful all-over patterned fabric and have pockets. Some are strapped all-around and others are trimmed with russet. Prices start at \$9 and go up to \$18. (Main Floor)

JAPAN SENDS CHARMING THINGS FOR BABY

The cunningest little silk saccos, daintily hand embroidered, warmly interlined and priced at only \$3.75 and \$4. Quilted silk wrappers, as pretty as they are warm and cozy. From \$5 to \$9.50. And soft, warm silk-covered quilts, filled with pure new cotton, hand embroidered, and priced \$4.50 to \$8.50. (Third Floor)

White Toilet Articles Marked a Third Less

One can make up a pretty set from the various articles now reduced, for they are all of the one pattern, and an attractive pattern, indeed. Most everything is included, and the new prices are from 20c to \$3.50 each. (West Aisle)

Naturally a Man Wants an Oxford That Will Stand the 'Gaff'

One that's astep with fashion. Clean-cut, business-like to see. At the same time one that's solid enough for day-in-and-day-out usage. The answer seems to be in this Scotch-grain blucher-type oxford with the heavy single sole and rawhide damp-proof slip. The low flange heels mean walking comfort, while the brass eyelets lend character to the style. Price \$14. (Main Floor)

Men Wanted Them, Here They Are—Mufflers in College Stripes

Bright, colorful, yet not at all gaudy. Just like the college stripe neckties that have made such a sensation; in fact, the mufflers were made to match exactly. There are nearly a hundred different stripes and color arrangements to choose from. The most popular ones are here now, while the rarer combinations can be made to your order within a few days. Spring mufflers, made of rep silk. Wearable as any one could ask. A novelty that's really practical and isn't at all confined to college men for its popularity. There's a secret of comfort in the way they're made. They are shaped so they will fit closely around the neck without falling over the shoulders to make the coat ill fitting or rumpling under the collar. Price \$6. (Main Floor)

Just Like Spring Skies Rugs Glow With Color

and homes seem brighter places when they are fresh and new. At no other time does it seem half so necessary that rugs be nice to see as in the Spring, when brilliant suns reveal each detail of the home. In this Wanamaker selection of domestic rugs there's a wealth of color and beauty, but that's not the depth of the rugs. Behind the beauty is a solid basis of service. The best of Wiltons and Axminsters make up the showing.

Wilton Rugs	Axminster Rugs
11.2 x 16 \$148.00, \$206	11.2 x 12 \$58, \$67.50
10.6 x 13.6 \$102.50	9 x 12 \$47, \$56.50
9 x 15 \$84, \$105, \$120	8.2 x 10.6 \$44, \$52.50
8.2 x 10.6 \$100, \$109	6 x 9 \$21, \$22.50
6 x 9 \$65, \$74	
Special Wiltons	Special Axminsters
9 x 12 \$53	9 x 12 \$35
8.2 x 10.6 \$63.50	8.2 x 10.6 \$32.50

(Seventh Floor)

Caruso Records to Celebrate Caruso Week

Most music-lovers know that the week commencing February 27th, the 49th anniversary of the birth of Enrico Caruso, has been selected by the Caruso American Memorial Foundation as Caruso week, during which special musical activities will take place the country over. Many fine Caruso records which have been unobtainable are now becoming available, among them the four following magnificent numbers:

Serenata (Caruso-Bracchi)	O Solo Mio (Di Capua)
Bielle (Massenet)	Celeste Aida (Verdi)
Violin Obligato by Elman	

(Second Floor)



Copies of New Paris Hats in the New Paris Color—Havana Brown

Shades of brown! say the Paris modistes. "Shades of brown," say our milliners. Particularly the golden warmth of Havana brown. But also the ruddier cocoa shades, the sober tete de negre, seal, bronze, sable, the lovely nut browns and the varied tones of tortoise shell. Paris has done a clever thing in striking the keynote for this symphony of browns. Among them all there is one for every type of hair and complexion. It is astonishing how differently the same shade expresses itself in different materials. In this collection of new millinery suggested by Paris will be found the most delightful new brown hats in varied weaves of straw, in silk crepe, in ribbon; and in the very shapes that the French city is talking of at this moment. They are exceedingly smart. And they are priced from \$15 upward. (Second Floor)

New Overblouses for the Woman in Black

Women who have a black skirt to transform into a dress will welcome these new black crepe de chine overblouses in several good models, each ornamented with fagoting, and one with a particularly attractive sleeve. Price \$10.50 and \$12.50. (Third Floor)

NEW sash ribbon for the Spring gown, of course, is cre ribbon. In nine-and-a-half-inch width and many of the new colors, it is \$3.25 a yard.

(Main Floor)



You Now Can Get a Glorious Ampico for Only \$1050

The Ampico family in the Wanamaker Store includes the Chickering, the Schomacker, Haines Brothers, the Marshall & Wendell and the celebrated Knabe pianos.

The Ampico-in-the-Marshall & Wendell can now be had for \$1050, a saving of \$200 over the former price.

There is nothing else in the world like the Ampico. It brings into the home:

- Classical music of the concert stage.
- Dance music which sets hearts and eyes and feet in rhythmic motion.
- Accompaniments for the voice—the best songs may be sung in the home under the best auspices.

The masters who have played for the AMPICO have given to their work the best that was in them, inspired by the knowledge that they were playing for generations of lovers of good music. The AMPICO holds and reproduces this playing eternally the same. Every playing of the AMPICO is an exact reproduction of the original.

AMPICO Grands, \$1975 to \$3500

The Wanamaker Store is the

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John Wanamaker, Philadelphia.

Please give me further details about the AMPICO offer announced by you in today's Evening Ledger.

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(Egyptian Hall, Second Floor)

exclusive distributor in Philadelphia of AMPICO pianos.