BB-PETLADELPHIA, WEDNESDAY, FEBRUARY 22,

# Even February Must End With Its Golden Opportunitie

Would You Entertain the

World's Greatest Pianists?

down to the piano after dinner and entertain your other

Ampico Reproducing Piano

has as permanent guests in his home the greatest living geniuses of

The Ampico perpetuates the work of the masters and also brings

In Philadelphia the Wanamaker Store is the sole distributor of the

Marshall & Wendell

ient terms and we shall be glad to demonstrate them at any

time. You need feel under no obligation, if you ask to hear

(Second Floor)

There Are Four First-Rate

Phonographs and They Are to

Be Found Here

joy, satisfaction, recreation and inspiration than a first-rate

phonograph. Here you can get no other kind than a first-rate

Brunswick Cheney Sonora Victrola-

and whatever style you may choose from our great and varied

stocks, embracing every available size and model in these four

tee as well as by that of a reputable manufacturer. And

(Second Floor)

Every phonograph is backed by the Wanamaker guaran-

Perhaps no class of merchandise is more utterly worthless

Certainly no investment can yield the purchaser more

Any of these fine instruments may be bought on conven-

Knabe

Haines Bros.

the pianoforte and can call on them to play any day or hour.

whatever you like in the way of dance music and popular airs.

Ampico, which may be had in the following celebrated makes:

guests by the hour.

Yet whoever possesses an

Chickering

Schomacker

them played.

Who wouldn't! Especially if these artists would sit

As George Washington Was the Outstanding Unit

of the little Colonies of America, forming the United States, so is it that every city, State, nation has a unit in its Governor and our President at the Capitol at Washington.

In the early days Benjamin Franklin was the unit representing the new nation of America at foreign Courts.

Each family, each college, each society and every business has its unit.

The recent Conference, at Washington, upon the foundations of the peace of the world, was composed of thirty units representing certain nations.

The unit, therefore, goes back to one man, the character, conscience, intelligence and integrity of one man. Any man may have a debased, rotten conscience, like that of Benedict Arnold, or he may he as far above all temptations as was Abraham Lincoln.

The scarcity of everything in government, statesmanship, business affairs, home life, Church and State, depends upon individualism, pure, honest, unbribable, as George Washington.



### Now the Darker Spring Coats for Wee Folk

English tweeds, fine coverts and fancy cloths have been cut into coats for youngsters of two to six-and cut very much the shape of their mothers', with flaring backs and raglan shoulders.
Tans and browns predominate in the colors, and some have waist linings, while others are lined throughout. Prices \$25 to \$32.

(Third Pleor)



### Women's Lovely Gowns for Pre-Lenten Frivolities

To the women who are apt to come in at the last moment we are glad to say that the Little Gray Salons have just now a wenderful collection of distinguished and charming frocks for dinner, semi-evening and evening wear.

The materials are of Canton and other heavy crepes, silver cleths, nevelty laces and point d'esprit, but to say this conveys nothing of their beauty. They are so novel in line, so original in combination, so altogether delightful in color, that the only thing to do is to see them.

One frock of silver cloth shot with green is embroidered with rose, white and periwinkle blue beads; a gown with much gold lace has coral bugle trimmings; a point d'esprit-very simple -is altogether poppy scarlet.

There are many gowns in black and black-and-white effects; many gowns altogether of white; many of the precious reds which suggest everything from Chinese lacquer to japonica

Prices run from \$65 to \$200.

### White Crepe de Chine Blouses Go With Any Suit

Very likely that is the reason why so many women are asking for them, and they have the added recommendation of not easily mussing

Here are some brand-new styles, and they are quite interesting because of their new features. All are marked \$7.50. One is a plain-tailored shirt model with a new collar shaped something like a Puritan collar. It fastens with a long, narrow bow of

Another has a roll turnover collar of small tucks, in checkerboard effect. Still a third has a high choker collar turned over to hold a ribbon tie.

(Third Floor)

### Think of Women's Coats Being \$15, \$25 and \$35!

The fact that they are Winter coats and it is nearing Spring is the only way of accounting for it. But they are coats that a woman can put on right now and wear for some time, and then

they may well serve another season or two.

At \$15 find goed practical velour coats and a number of short leather coats in black or tan leather, especially nice for motoring.

At \$25 are bolivia and velour coats, some fur trimmed.

At \$35 are finer bolivia coats, untrimmed, in black, blue and

#### Wool Sweaters for Women at \$10. Each

A thousand of them, including some of our prettiest and best styles which have been selling so well that there is now left only one or two of each kind.

There are almost all colors and plenty of the much-desired tuxedo and slip-over models. Some are exactly half price and on every one there is a substantial reduction (First Floor)

#### A Little Glitter For a Hat

Many of the present soft and simple hats demand some glitter-ing point, whence the interest women are taking in these rhinestone ornaments in the Inexpensive Jewelry Store. Some are of rhinestones alone; others are rhinestones combined with imitation jade or jet. Prices \$2.50 to

(Main Floor)

RUFFLED embroid-ery edges on cambric and nainsook are in the White Goods Store ready for use on children's clothes and women's lingerie. They are 21/2 to 9 inches wide, and priced at 25c to \$1.25.

#### SOME WOMEN PREFER INITIAL HANDKERCHIEFS

There is a very sheer, Irish linen kind, with a dainty handembroidered block initial. It is really a remarkable quality and the price is only 35c each or \$3.85

(Main Floor)

#### CLOSETS "GROW" **FIVE TIMES** AS BIG

The very minute the Space Saver enters. It's merely a support that fastens against the wall and an extending rod with hooks for clothes hangers.

Really fine for shirts, shirt-waists or the lighter garments and five will hang where one was before. Price \$1.

(Fourth Floor)

TRISH patterned laces from Hang Chow, where the very finest handwork of this sort is done, are as remarkable for inexpensiveness as for beauty — being only 90c to \$1.25 a yard.

The shipment is not very large, being only 1200 yards.

Widths are 11/4 to 21/4 inches. (Main Floor)

**NEW FABRICS** FOR SPORTS COSTUMES

than a poor phonograph.

one, whatever you select-

standard makes of machines.

terms are so convenient.

One is the softest all-wool eponge, in vivid colors and others of more somber tones. It is 54 inches wide and \$5 a yard.

The other is an all-wool herringbone cheviot, especially good for Spring suits and the new cape dresses or slip-ons. 54 inches wide and \$3.75 a yard.

(First Floor)

Women Go Puttee-Less With

the New Riding Suit

Have you seen the latest type of riding suit for women—a style rought here from England? The fitted coat flares, and the breeches,

Orders will be taken in the Little Gray Salon devoted to sports

being designed to make puttees or boots unnecessary, are fitted tightly

(First Ploor)

"I Am Thankful Every Day

for the

a busy professional woman writes us. She adds that she had

tried every kind of shoe and treatment, but "suffered agonies"

"From the time I put your shoe on I have had no pain, and

Thousands of other women in every walk of life have had the

It is important to note that the Anatomik is not a clumsy,

Women's high-laced Anatomik shoes of black glazed kidskin

N. B .- Dr. Cole, who worked for years to perfect this

remarkable health shoe, will be here tomorrow from 11 to

3, to advise with those who wear it or wish to wear it.

ungainly "comfort" shoe. It looks like any other shoe. But its

straight last, scientific arch, and heel that properly supports the

weight of the body, make it a perfect shoe for all who must be

from her feet, until she wore Anatomiks.

walk a great deal with perfect comfort."

in three different styles are priced \$15 a pair.

same blessed relief from Anatomiks.

much on their feet.

#### LEATHER HANDBAGS AT LOWER PRICES The Spring shapes are arriving

in leather handbags and at modest prices, too.

This shipment brings black, brown and navy bags, mostly in polished pin seal or dull long-There are many grain seal. shapes and many sizes, from dainty little vanity bags to large shopping bags. Prices are \$1.50 to \$5,

(Main Floor)

#### FLOUNCY SILK PETTICOATS FOR GIRLS

Taffetas, messalines, satins and jerseys, with flounces and oftenest-asked-for colors-priced at \$3.25 to \$7.50. Sizes 32, 34 and 36 inches.

(Third Floor)

### Right at Hand in the Kitchen

women want the tool that will do the work quickest and best. The Housefurnishings Store offers many helpmates, among

Apple slicer and corer-slices the apple into parts and removes the core in a single stroke. Price

Forty points of tenderness-for perforating steaks, chops and other meats. It makes them more tender. Price \$1.00. Grape fruit knives-stainless

steel blades, double edged. They have ebonized handles. The price is 75c.

Paring knives-with stainless steel blades that will cut even acid fruits without harm. Rubberoid handles. The price is 40c. (Fourth Floor)

## AGATE

Priced at \$2 to \$3.50. And the ivory beads are almost as wonderful for the ...ney-being only \$10 a string for the polished sort

### PENDANTS AND IVORY BEADS

and \$20 for those finely carved.

(Main Floor)

### "One 'Today' Is Worth Two 'Tomorrows Especially in the February

### Furniture Sale

The quotation from Ben Franklin was part of the editorial printed on the Wanamaker page last Monday.

Applied to the February Furniture Sale, it is the most timely, true and effective editorial that could be written: "Old neighbors of Ben Franklin, with whom he loved to

chat, said of him that he often hurled 'hurry ups' at them, saying one 'today' is worth two 'tomorrows.'"

Now the February Furniture Sale comes to an end next Tuesday.

It will be a great and really helpful sale every day up to the

The best guarantee of this is to be found in the goods that we have here.

But they are so excellent, so attractive, so diverse and interesting in variety and so good at the low February prices that there should be no such thing as hesitating on the part of any one who wants some new furniture.

So now we "hurl a 'hurry up' " to all intending furniture buyers.

We want to tell them that while every day of this sale will be a day of opportunity, "one 'today' is worth two 'tomorrows.' "

#### A FINE NEW UNION SUIT FOR MEN

From the waist up it is made of a fine open-mesh cotton cloth, sleeveless and with V-shaped neck. The drawer part is of good, strong nainsook, cut full and well reinforced.

This suit is bound to be a favorite, especially with golfers. Price, \$1.50.

KANDLETS-do you know what handy little night lights they are? They are English made, non - explosive, non-dripping little affairs; and they may be nad in the Lamp Store for \$1 apiece. Every bedroom in the house should have one.

#### New Axminster Rugs Arriving

keep our stock of these goods full, fresh and attractive. Axminster rugs are notably durable and are made in pleasing patterns and rich colors. 9x12 ft., \$47 to \$56.50. 8.3x10.6 ft., \$44 to \$52.50. 7.6x9 ft., \$28.50 to \$35. 6x9 ft., \$21 to 832,50.

Special 9x12 ft., \$35. 8.3x10.6 ft., \$33,50. (Seventh Floor)

#### SCISSORS— THOUSANDS OF PAIR AT 50c

And most every size is among them, from the three-inch embroidery type to the popular seven-inch seissors.

Many have the points that are such a help in picking steel pins and needles from difficult corners.

#### Summer Bathrobes Are Ready to Meet Men's Pleasure Cool, comforable for the hotter days that are coming, sure as

More than a comfort, they're a convenience. When traveling they

fold up so small that hardly any room is taken up in the grip. Most of them are pin striped in a variety of colors, although some are solid colors. And the prices are unusually attractive, a madras robe being only \$6.50; Russian Cord, \$8.50; Cotton Pongee, in the natural color, \$10; Tan Mercerized robe, \$12.

### For Golf, Men Like Oxfords With Spuds to Help Walking

Nearly every golfer has learned what a help they are. Right now we are able to talk about a strong boarded calf Oxford that is familiarly known as the "Pinchurst."

Naturally it's tan, with the saddle at the instep, and rubber soles from which the sturdy rubber spuds extend. The is \$11.

### A New Umbrella for Short, **Broad Men**

Short men don't like too long an umbrella. We have for them now an umbrella two inches shorter than the usual kind-just an easy height to carry, either open or closed. At the same time it has two extra ribs and a broader spread than the usual umbrella.

This shorter, wider umbrella is of good black American taffeta (cotton) with tape edge, on a ten-rib paragon frame with hardwood hook handle. Its price is but \$2.50.

#### Choose Office Furniture at February Sale Prices While You May The opportunity to do this ends Tuesday.

That should be enough to say to any business man who knows the value of time and money, which in this case mean one and the same (Third Floor)

**Better Choose Mattresses** at Once

The Sale ends with February-next Tuesday. That will be your last opportunity to buy mattresses, pillows, holsters and bed springs at prices averaging about 20 per cent less than regular figures.

### Spring at Hand and All the House to Be Cleaned—What a Time for a Vacuum Cleaner

One that runs easily-like a breeze, so to speak-cleans a rug clear through and will take the dirt from the bare floor as well, is going to be the greatest help.

It's surprising, a friend of ours exclaimed, how much really can be done with a good vacuum cleaner. It isn't necessary to use a broom at all, even in the corners. Then the walls, the draperies, between the radiator sections and most all out-of-the-way crevices also can be cleared

Of course, every woman has come to realize what a help a vacuum cleaner is. Every woman appreciates freedom from the strain and labor

of sweeping. That it cleans brighter and cleaner also is well realized. But most women are apt to overlook how the vacuum saves the rugs. A cleaner that works without friction naturally does not wear the rug

There are several electric vacuum cleaners here for you to choose from, but the most liked ones seem to be:

Royal, \$55. Superb, \$70.

Superb Junior, \$57.50. Cadillac, \$50.

Evtra attachments for any type \$12 and \$12.50. (Fourth Floor)

