

WANTED—MEN

The company who has been established for many years and has resources of more than \$10,000,000.

The company has a sales organization composed of clean-cut, hand-picked men who are here for life.

In 1922 new sales records will be made. Many territories will be introduced and new territories opened.

Because of this expansion program the company needs about 200 men who are honest and who will work.

These men should be between twenty-five and thirty-five. They should be ambitious.

There are splendid opportunities for the men who associate themselves with us on a salary basis.

Write frankly and confidentially so that interview may be arranged. Please mention age, business experience, married or single and telephone number.

Address Box A 926 Care Ledger Office

STOCK DEALINGS

Market Apparently Shaping Its Course for Another Rest Period

New York, Jan. 28.—Trading in today's stock market was greatly curtailed by the severe storm which caused serious interruption of the wire service.

While prices were little changed the general list continued to show numerous upward efforts at different intervals, to give the market a coloring of strength.

From all appearances, the market is shaping its course for another rest period, which perhaps was somewhat speculative in the independent steel group in the preceding week.

It does not require any great amount of experience to see that the market is showing a distinct hold-back tendency to make momentary demonstrations in a few highly manipulated, or closely held, issues.

Little in the way of comfort is offered as to any immediate recovery in the business situation.

NEW YORK STOCK EXCHANGE TRANSACTIONS

Table with columns: Div., High, Low, Today's Net Change, Bid, Ask, Today's Net Change. Lists various stocks like Adams Express, Ajax Rubber, Allied Chem & Dye, etc.

HEAVY SELLING OF P. X. COMMON

Recent Steady Absorption of West Jersey and Seashore Regarded Significant

Heavy selling of Philadelphia Electric common stock was the outstanding feature of the trading in the local market.

The continued heavyness of the Bank of North America was the only other noteworthy feature; those rights sustained a further decline of 2 1/2 points.

The recovery in stock from the abnormal low level reached last year is believed by some as foreshadowing an early resumption of activity.

Philadelphia Stocks

Table with columns: Stock Name, Price, Change. Lists stocks like P. E. Co., P. W. Co., etc.

NEW YORK BONDS

Table with columns: Bond Name, Price, Change. Lists various bonds like U.S. Govt, U.S. Corp, etc.

New York Curb

Table with columns: Stock Name, Price, Change. Lists various curb stocks like Liberty, etc.

STANDARD OILS

Table with columns: Oil Name, Price, Change. Lists various oil products like Standard Oil, etc.

MINING

Table with columns: Mining Stock Name, Price, Change. Lists various mining stocks like American, etc.

United States Government Securities. Securities Department Commercial Trust Company. City Hall Square West.

Bank of North America. Rights to Subscribe. BARNES & LOFLAND. 147 S. 4th St., Phila., Pa.

WANTED. American Light & Tract. 6% Notes, Due 1925. Arthur C. Richards & Co.

Safe Bonds for Investment. HALSEY, STUART & CO. INC. Lead Title Bldg. Phone. Locust 4520.

C. S. PATTON & CO. BANKERS. 30 South 2nd St. Philadelphia, Pa.

MANAGER. Desires position as manager of branch office with stock exchange.

RESponsible Position. Wanted by gentleman knowing every detail of the stock market.

Lawrence E. Brown & Co. CERTIFIED PUBLIC ACCOUNTANTS. 420 Market Street.

FOREIGN EXCHANGE. New York, Jan. 28.—Foreign exchange market showing a decline.

NEW YORK COFFEE MARKET. New York, Jan. 28.—The coffee market showing a decline.

Prices Improve on Paris Bourse. Paris, Jan. 28.—Prices improved on the Paris bourse.

Commodity Markets

Chicago, Jan. 28.—Wheat started 1/2 to 3/4 higher for May and 1/2 to 3/4 higher for July.

GRAIN MARKET

Chicago, Jan. 28.—Wheat started 1/2 to 3/4 higher for May and 1/2 to 3/4 higher for July.

COTTON MARKET

New York, Jan. 28.—The cotton market showing a decline.

NEW YORK COFFEE MARKET

New York, Jan. 28.—The coffee market showing a decline.

Moderate Activity in Raw Sugar

New York, Jan. 28.—The raw sugar market showing moderate activity.

Prices Improve on Paris Bourse

Paris, Jan. 28.—Prices improved on the Paris bourse.

Financial Briefs

St. Paul December net operating income \$20,291, a loss of \$37,197.

American Railways Company

American Railways Company reported a net operating income of \$1,762,927.

Stockholders of Ajax Rubber

Stockholders of Ajax Rubber Company have subscribed to a new issue.

Pittsburgh, Jan. 28.—HOPE—Receipts

Pittsburgh, Jan. 28.—HOPE—Receipts 2800 head.

Reserve Banks' Discount Rates

Reserve banks' discount rates are as follows:

Dies After Her 60th Wedding Day

Edgewater Park, N. J., Jan. 28.—Mrs. Annie Scott Frazier, wife of Levi D. Frazier, died at her home here.

STATE OF TRADE

Continuation of business, if not widely facilitated, is expected.

PHILADELPHIA BONDS

Philadelphia bonds showing a decline.

Fewer Failures This Week

New York, Jan. 28.—For the second consecutive week, failures showed a decline.

German Bank Statement

Berlin, Jan. 28.—The statement of the Imperial Bank of Germany shows a decline.

Bond Issue by Great Northern

Washington, Jan. 28.—The Great Northern Railway has granted the Great Northern Railway.

Crow's Condition "Just Fine"

Pittsburgh, Jan. 28.—Senator Crow's condition last night was "just fine."

DIVIDENDS DECLARED

Wahl Company, quarterly \$1.00 on common stock.

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HAD HER STOCKINGS ON

New York, Jan. 28.—Miss Rene Davies, actress, plaintiff in a \$500,000 accident suit against the Bradford Lodge Association and Sinc Silverman.

MEXICO DENIES WAR RUMOR

Official Says Talk of Guatemalan Conflict is Ridiculous.

PROVINCE OF ALBERTA, CANADA

25-YEAR NON-CALLABLE 5 1/2% GOLD BONDS. Price 99 3/4 and interest to net over 5.50%.

Dillon, Read & Co.

1421 Chestnut St. Philadelphia. Boston New York Chicago