

In Upholstered Furniture It Is the Inside That Matters Most

terial they are captivat-"Sports" is a misnomer applied to some of the lovely hats that come \$15.

ing. And prices are very moderate, beginning at

and in shadow checks,

stripes and plaids. Some are

with pleated front and fin-

ished off with dainty hand-

In color, line and maevery occasion. The White Sale Enriched by

#### (Second Floor)

# Now It Is Wool Tunics

Something new and They may be had in white, haped like the net turics we blue, rust and tan for \$20 dready know, but designed each. o wear over sports frocks. (Main Floor)

> **English Shadow Voiles** Are the Daintiest of All also navy, black and white

So women are always glad o get them for their finer ummery frocks. This year's new arrivals

Philadelphia.

partly silk, others are all cotton. re quite a bit lower in price They are \$1.50, \$1.75 and han last year's. They are \$2 a yard. the most delicate tints, (First Fleor)

> **Every One Asks for** Peter Pan Waists

The round neckline is outhful and charming and he flat collar sets so well bove the slip-on sweater. new and attractive exmple is a waist of finest inglish white dimity, made

embroidered collar and cuffs of delft blue or leaf-brown linen. The price is \$4.50. (Third Floor)

## L. R. Corsets

Models of pink broche. cut Other Letitia models, disopless and with long skirts, continued styles, are \$3.50 to re for average figures and \$10. ost \$3.50. Heavier broches t the same price.

Wanamaker Specials are L. R.'s in broken sizes and \$1 to \$4.50.

rolaset (front lace) models, American Lady, \$2 and \$3.50.

Letitia corsets in odd Madame Lyra corsets, \$4. (Third Floor)

bands, \$1.60 to \$3.85.

20c more.

to size.

Wool bands, \$1.30 to \$2.65.

Wrappers of wool-and-cot-

Wrappers of silk and wool

Wrappers of silk, long

Prices marked according

ton mixed, short sleeves,

\$1.50 to \$2.60; long sleeves

mixed, short sleeves, \$2.25

to \$5; long sleeves 25c more.

sleeves only, \$2.75 to \$5.25.

#### Infants' Spring Underwear From Switzerland Silk - and - wool - mixed

First shipment is as fine nd soft and white as only wiss goods can be. We are d this is due to the crystalear water from the melting on the mountain lows

ach \$5.

izes are \$2.

These goods are so scarce this country that people the Pacific Coast send to anamaker's for them. Cotton - and - wool - mixed ands, \$1 to \$2.35.

(First Floor)

Mail Order Reserves Every woman knows that we reserve sufficient quantities of some of our best White Sale values so that those who order by mail will not be disappointed.

Tomorrow these special mail order reserves are placed on sale with the remainder of the White Sale garments on the Third Floor. Among them are-

(Second Floor)

Nightgowns at \$1, of nainsook, the round neck and short sleeves finished with a wide embroidery casing run with ribbon. Nightgowns at \$1.50, of cambric, with high neck

and long sleeves. Tucked yoke and wrists have good embroidery ruffles.

Nightgowns at \$2, cambric, square neck and short sleeves, trimmed with cream Valenciennes lace and ribbon.

Chemises at \$1.50, nainsook with lace trimming. Pink satin camisoles at \$1.65, of extra heavy qual-

trimmed with excellent cream lace. ity, Pink crepe de chine chemises at \$2, with deep lace and Georgette top.

Pink crepe de chine nightgowns at \$3.85, lace and satin trimmed.

(Third Floor)

## Women's Fur Coats With **Skunk Trimmings** colored figured silks, and

These are the coats of simple lines and varying lengths from 35 to 45 inches, coats which are cut straight or flaring, but which have no trimming except the huge collars and deep cuffs of natural skunk fur. Their linings are mostly of bright

\$550. This is just one group out of many in a Fur Sale which is interesting every woman who likes to buy furs at 25 per cent less. (Second Floor)

their prices run from \$250 to

# **Corduroy Breakfast Coats** Special at \$5.50

Lined throughout and well made of wide-wale corduroy in soft shades of rose, lavender or Nattier blue. Remarkable value for \$5.50. The quantity is limited. (Third Floor)

# **Fine Slippers and Pumps** Going Off at \$5.75 and \$7.75

They are precisely the dainty and fashionable footwear women want, and they are going out at these low prices-less than half, in many instances-only because they have sold down to little lots and broken-size ranges. At \$5.75 are one-strap slippers of black satin, suede

or patent leather. At \$7.75 are high-grade strap slippers and pumps of fawn buck, fawn buck and tan calf, gray buck and patent leather, tan calf; and oxfords of patent leather.

(First Floor)

30c a yard for white striped and plaided voiles is a very small price and a very attractive one for yard-wide material. A great many women are buying it for shirtwaists and dresses. (First Floor)

#### Mackinaws and Heavy Sweaters

(Seventh Floor)

Men's and Boys'

Good things to wear on cold days. Heavy all-wool macki-

naws in various colors, for men, \$10 and \$13.50; for boys, \$8.50. All about a third less than regular.

Shaker-knit pullover and coat-style sweaters large shawl collars, \$8. with

Heavy white pullovers with shawl collars, a style popular with skaters, \$8.50 to \$10.

Boys' pullover sweaters, \$5.

Sweater prices lowered, too. (The Gallery)

DASKETS of pretty B nearly every imaginable kind may be had these days at prices averaging half. There are Chinese handy baskets and waste baskets, crex baskets, open and closed sewing baskets, grass baskets, hampers, marketing and shopping baskets, sandwich baskets and knife baskets and lots of others at prices varying from 50c to \$11.50.

(Fourth Floor)

# Every Child Does Need a Good Warm Sweater

Nothing but all-wool sweaters will you find here, for the reason that most mothers will only have that kind.

But there are plenty of styles, those that open down the front and slip-on sweaters, some with roll collars, others with sailor collars or none at all.

For tots of two to four years, prices are \$2.50 to \$4.50.

For girls from five to sixteen years, \$4.50 to \$11.50. Sweater sets, two to four year sizes, \$3 to \$8.50. (Third Floor)

Embroidered Boudoir Slippers, \$1

Japanese quilted slippers, embroidered by hand. Black, pink, blue, lavender and other colors. (Third Floor)

For that reason the buying of upholstered furniture has always been something of a lottery, except when one could depend not only upon the bona fides, but also upon the expert, practical knowledge of the one who sold it.

Moss makes a tolerably good filling for upholstered furniture, but of course it cannot be expected to retain its resiliency.

Tow is a bad filling and is used chiefly to offset a seemingly low price.

It has no resilient quality worth mentioning and in time it wads and gets out of place.

# Curled Hair Is the Best Stuffing

for upholstered furniture. It has the quality of resiliency-and it holds it.

It stays where it is put and is practically everlasting in wear.

Now, whenever you can buy a piece of upholstered furniture that is stuffed with all-hair and buy it at a price anywhere near that asked for moss-filled furniture, or substantially higher than that asked for tow-filled furniture, common sense will tell you that the all-hair-filled furniture is by far the best for you to put your money in.

It is timely to keep this in mind just now when there is so much talk about furniture and furniture sales and so much furniture going, the inside quality of which is doubtful.

But above all it is timely to keep it in mind in view of the fact that-

# **Every Piece of Upholstered** Furniture in the Wanamaker February Sale Is All Hair-Filled

This will probably be the only furniture sale in America in which you can buy no upholstered furniture except all-hair-filled furniture.

And it will bring all-hair-filled upholstered furniture at prices that will make it much less expensive than the moss-filled kind. As for the tow-filled kind-with that there can be no comparison.

All-hair-filled upholstered furniture is one point in which this February Sale will be unique.

It will have others as well. They will be shown

Next Saturday, January 28, the First of Three Days of Inspection and **Advance** Choosing

Keep that date well in mind-January 28, next Saturday.