ARDMORE

PERN ROCK

LANSDOWNE

FURNISHED APARTMENTS

A MONTH Young Jewish couple will are beautiful furnished home, select lotten of Logen; complete bedroom, fur-

HOUSEKEEPING APARTMENTS SPRING GARDEN ST. 2004 Four rooms, bath electric light, hardwood floors; good heat. David T. Nevin, 529 N. 20th st.

APARTMENTS WANTED WANTED—To rent apt., reasonable: unfur-nished; 4 to 6 rooms and bath; must be in rood section; state full particulars and price of no attention will be paid. P 1314, Ledger Office.

Office.
YOUNG married couple desire 2 or 8 fur-tished rooms for light housekeeping; cen-ter of city preferred. P 1820. Ledger Office.

APARTMENT HOTELS

THE GLADSTONE 11TH AND PINE STR ABSOLUTELY FIREPROOF

APTS. FURNISHED, UNFURNISHED LONG AND SHORT TERM LEASES

HAMILTON COURT

59TH AND CHESTNUT STS. rooms and bath, with private hall; non usekeeping; unfurnished; yearly lease; din

THE DELMAR-MORRIS

# MORTGAGES IF TOU HAVE funds to lend we can place any amount from \$1000 to \$550,000 on first any amount from \$100 to \$550,000 on first any amount from

ANTED — FURNISHED OR UNFURNISHED bouse with sarage on Main Line bout April for summer term; acre or more prounds, plenty shade; give full particulars and notes which must be reasonable. Thom-

I AM in the market for a house in some nearby suburb, with 3 or 4 bedrooms, sither already completed or to be exected in the apring; something for about \$10,000; in applying state price and full details about nouse. M 832, Ledger Office.

# Real Estate Mortgages Insurance ARTHUR BOSWELL

WOULD like to rent by March 1 house in the suburbs, with 4 bedrooms, 2 baths and grazes; 1 replying state price. M 106, ledger Office.

WANTED to rent with privilege of buying. MONEY for it large house, suitable for a sanitarium, inberg, 406 thin five miles of Langhorne, Pa. M 120. 2649 Pine.

\$200,000 TO INVEST in city real estate; Immediate answer whether property you submit will interest our cilent. G. G. Reidel & Co., Inc., 4th and Callowhill. WANTED

To rent house; good section; u TS collected anywhere, repairs attended desired Jas. B. McConnell, 415 S. 70th.

FARMS
wanted for commuters, must be
nr. sta. or trol, 1612 Glenwood.

# REAL ESTATE FOR RENT CITY

1866 HARRISON ST .- Opposite Frankford PROFESSIONAL offices, 1935 the strut st.—Suites, 1, 2 or 3 rooms, now & completely modern office building; partition'ns and or orating will be installed to suit tenars. J Cutler Fuller, 10 S. 18th at. Spruce 6954, ALL OR PART of 2d floor, about 7800 sq. ft. accessible by driveway; suitable for the forman paint or repair shop or light manufacturing, 3332 N. Broad st. BUSY CORNER, transfer point, near Broad and Girard ave.—New store, 20x38; rent reasonable. ANDERSON & BROADBENT. 1132 Real Estate Trust Bldg.

1638 E. NICETOWN LANE-New 6-r. and-POR RENT-Immediate possession, 1800 to 2000 square feet, Franklin Bank Bidg. 1417 Sansom st. 2117 PINE ST .- A very desirable 8-story 11-room dwelling, 2 baths. Apply Penna.

LARGE ROOMING HOUSE: 16 bedrooms, 2 KENNEDY, 406 S. Van Pelt st.

RACE ST. 245-Four story, \$75 month; improvement lease. ANDERSON & BROAD-BENT, 1132 Real Estate Trust Bids,
528 N. 207H-Medern Groom dwelling,
newly papered and mainted elect lights; 1120 FITZGERALD ST. -5 rms and b; rent \$50; key 1118, Woodland 5:45. 1120 FITZGERALL Woodland Posts.

130: key 1118. Woodland Posts.

156 N. 19th, rear, half large light store and hath;

Business Properties and Steres 5000 SQ. FT, heavy storage space with rali-road siding and loading platform, also private office; moderate r.nt: 2 years lease or longer; southeastern section of city. G. A. ANSLEY, 1218 Chestnut st.

8000 SQ. FT., 1st floor, 1434-38 Brandywine at, (Broad and Spring Garden); high cell ing, big entrance, steam heat; poss, at once; yery reasonable rent. FRASER, 21 S, 12th st, ern exposure; private family, Store and dwelling; suit any business.

CHARLES E. WILLIAMS
Land Title Bidg.

CTN Sharmack W. GERMANTOWN

STORE 1028 Wood: 15x60: near 11th block and Vine: rent \$22.
MYERS & BARTH

MODERN store, 1004 Somerset at., 2 show windows, 365 per month.

SAUNDERS, 2710 Germantown ave.

2008 W. SUSQUEHANNA—Store, autrable for any business. Apply 1920 Susquehanna ave. Diamond 4123.

MODERN store, 1004 Somerset at., low rent. busy location, Saunders, 2710 Gtm. ave.

MODERN STORE, 5200 sq. ft., on Arch st., near 13th. Address P 1235, Ledger Office.

GOOD Jewish home for temporary place. Factories, Warehouses, Manufacturing Floors 904 WALNUT ST.—Fourth floor, containing 950 sq. ft.; suitabl, for studio or light manufacturing; rent \$600 per year. Estate of David M. Hess. 904 Walnut st.

Apertment Agency, 1894 Wainut st.

DETACHED, I agree of ground, 7 chambers, 27 S.

Detached, I have of ground, 7 chambers, 27 S.

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Lineburger, 1720 Chestnut st.

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SECOND PLOOR, 2 rooms and bath, J. E.

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SECOND PLOOR, 2 rooms and bath, J. E.

Lineburger, 1720 Chestnut st.

SECOND Research st.

PARCE-LARCH

LOGAN

CARLISLE ST., below Somerville ave.— New stone 2-story house, with garage; 2 sq. morth of Logan at.; car lines. 24, 55, 63 waxed floors, white enamel, tile bath and shower; \$100 per month. ROBERT D. HAMILTON, 5306 N. Broad at.

T10GA

1036 W. CAREY-Mod., 6r., pch. frt.; vac. E. J. Martin, 145 N. 54th. Bel. 3884.

3415 N. 21ST-10 rooms, 2 baths, vacant. B. J. Martin, 145 N. 54th. Bel. 3684. PENNSYLVANIA-SUBURBAN

ETRAFFORD, PA.—Two modern houses, 18
rooms. 3 baths; 5 acres; sale or exchange.
KENNEDY, 406 S. Van Pelt st.

FERN ROCK Business Properties and Stores

STORES for rent; excellent location for house furnishing, hardware, bakery, gro-cery and produce, etc.; \$25, \$40 and \$63, Harbert Hope, 5901 York rd. Wyoming 4537 NEW JERSEY-SUBURBAN
FOR RENT-Desirable corner dwelling, on high river bank Delanco, N. J., opposite Andalunia; large lot; all conveniences. Cen-tral Trus: Co. Camden, N. J. THREE-STORY 11-room house, all conveni-ences; near trolley, train and bus line; 150. H. D. L.D. CATO, Audubon, AT STA-TION.

FOR RENT-FURNISHED O'TH SIDE of Pine, between 18th and Bih: long or short lease. For informa-a, A 808, Ledger Office.

MORTGAGE MONEY Funds for first and second mortgages; prompt answers on desirable applications.

DANIEL H. ELLIS.

506 Finance Bids. Spruce 2082-83

FUNDS FOR FIRST AND SECOND

MORTGAGES

JAMES D. WINCHELL,
N. W. cor. 17th and Sanson ets.

WE REPRESENT 9 of the largest building and loan associations and seifre applications for first, second and split mortgages in any section of the city or suburbs.

WILLIAM JAMES KEOGH, Land Title Bidg.

FUNDS IN ANY AMOUNT
DIMEDIATE SETTLEMENT
BUILDING ASSOCIATION MONEY
DEMPSEY & CO. 27 S, 16TH ST,
AVAILABILE funds, both private and bidg,
asso. for good mortgages, Chas T. Wakefield, 1218 Chestnut Welnut 2888 or 2889

ANY AMOUNT JOHN A BARRY 507 LAND TITLE BLDG. ALBERT F. EROWN MORTGAGES 313 LINCOLN PLDG.

1ST AND 2D MORTGAGE money available WALTER A. McCLATCHY, 1639 Land Trile Bids. Spruce 2054.

First, 2d, 3d nitges, on property easly of tained; reas, rates, Strawberry Mansie Realty Co., 2336 N. 29th st. Diamond 180 FUNDS FOR FIRST MORTGAGE

W. H. BALL & SON

# MONEY TO LOAN \$300 to \$10,000

To lean on first and second mortgages; building and lean associations. H. R. HAGEN 1612 N. 18th st. Poplar 8335.

ROOMS FOR RENT

CHESTNUT ST., 2037—Rooms, clean, orn; reasonable; breakfast if desired. 2811 N. 27H ST.—S rooms and bath, electric beauty and bath; good condition; immediate possession.

LARGE ROOMING MOUSE: 16 beatrooms and table form. The postession of the procession of the process of the postession of the process o

Suite of 2 rooms and bath, \$25 to \$30.

Special American-plan rates, wkly, \$20 up.

RITTENHOUSE HOTEL, 22d and Chestnut ats.—Beautiful new anathemets, 2 rooms and bath, 3 rooms and bath, 4 rooms and 2 baths, all outside rooms; bright, cheerful, nicely furnished; a convenient, ideal location; terms are most attractive.

MORRIS APPC

GERMANTOWN

GTN.—Shaipnack W., 33—Single room for BUICK coupe, 1820; beautiful condition; sertleman, h.-w. heat. Gin. 6238 J.

Buick coupe, 1820; beautiful condition; for quick buyer; terms. VERY DESIRABLE AUTO SHOWROOMS
POSS HUGHES BLDG.
21ST AND MARKET STS.
SEE MR. GILBERT ON PREMISES
LOGAN—Furn. or unfurn. rms.; bus. people:
block trains & trolleys; ref. Wyo. 5300 J.

BUICK 1918 coupe. very reasonable. See things of the people in the peop

in trace st.; only \$75 month; excellent Apply 622 Chostnut at. second floor BERN store, 1004 Somerset at. 2 show indows 365 per month.

SAUNDERS, 2710 Germantown ave.

W. SUNGUEHANNA—Store, suitable

W. SUNGUEHANNA—Store, suitable

Desirable rooms with board; terms moderate.

PINE, 4119—Semit-warm room, steam heat but water; good table; rofs Miss Hanley, store and board; suitable rooms with board; terms moderate.

PINE, 4119—Semit-warm room, steam heat but water; good table; rofs Miss Hanley, store was each Phone Tooks 2833.

MOOD Jewish home for temporary place ment of 2 children. M 112, Ledger Office.

## USED AUTOMOBILES APARTMENTS

15TH AND GIRARD—\$50 to \$65, 2 rooms, bath and klitchensite; modern; hardwood floors, electric light; private entrance on 15th st.; open for inspection, ANDERSON & BROADBENT, 1182 Real Estate Trust Bidg, 4800 BLOCK N, BROAD ST.
Modern 5-room-and-bath apartments; hardwood floors, steam heat. SPRINGS AUTOMOBILES SPRING
10,000 in stock. New for every make
car at reduced prices.
REAR AXLES
For every make of car; 5000 in stock; reafor delivery; lowest prices guaranteed,
WE MAKE 'EM. OPEN SUNDAYS
SATTLER'S MACHINE SHOPS
1601-15 SPRING GARDEN ST. od floors, steam heat.

ALBERT M. GREENFIELD & CO.

15TH AND CHESTNUT STS.

Stearns-Knight 1920, 7 pass., wire Poplar 3245, Mr. McMichael, 1346 Poplar st. WEST PHILADELPHIA THREE elegant unfurnished large rooms and bath, electricky, gas and heat, second floor, \$55 per month; same, on third floor, \$45; can be seen on Sunday. \$808 Powelton STUTZ touring and roadsters, all models; STUTZ thoroughly overhauled and refinished; exceptionally 'aw priced; cash or terms. See Mr. Hunter, Stutz Agency, 669 N. Broad st.

STUTZ 4-pass.; left for sale by owner: biggeet bargain in Phila. See Mr. Hunter, Stutz Agency, 669 N. Broad st. 912 S. ALDEN ST.—Seven rooms; GREENWELL & DORNAN, 422 8, 524 st. GERMANTOWN

Hunter, Stutz Assency, 669 N. Broad st.

WESTCOTT sedan, in wonderful condition; will sacrifice. See Mr. Hunter, Stutz Assency, 669 N. Broad st.

Hunter, Stutz Assency, 669 N. Broad st.

WE TEACH YOU TO DRIVE AND REPAIR AUTOMOBILES

AUTOMOBILES

DAY AND NIGHT CLASSES, Open Sundays, SATTLER'S, 1601 to 15 Spring Garden st.

WE BUY and sell, trade any make car, for select from; terms arranged. Open Sundays and evening, 1313 Wood st.

WE BUY and sell, trade any make car, for select from; terms arranged. Open Sundays and evening, 1313 Wood st.

WE finance cars sold by inorviduals to individuals on terms suitable to purchaser, ps. Walnut 1200 Call 1211 Chestaut, Boar, 125 College, 125 College, 125 Chestaut, Boar, 125 College, 125 \$100—AN UNUSUAL housekeeping apartment, where the work is cut down to a minimum; new and modern, with tiled bathbuilt-in tub, shower, separate porch, refrigerator, etc.; over an acre of lawn with old shade; I square to country clab and coif links, 2 squares to station. MAURAN, DOLMAN & CO., N. E. cor. Broad and Chestnut. Chestnut.

GTN.—Cor. Wayne ave, and Coulter; wor derful opp. for professional man; moder let-floor apt., \$100. Phone Gin, 6129 W. CPESHEIM Valley Apartments. Alien Lane Station, P. R. R. -2d floor; 6 rooms, bath and maid's guarters; unfurnished; immediate possession; \$115. Apply Janitor. 5 LARGE rooms and bath, unfurnished; 2d floor; \$50 month; near station. Coleman Apts. Ridley Park, Pa. viduals on terms suitable to purchaser. Ph. Walnut 1200 Call 1211 Chestnut. Room 202.

RDMORE apartment, Pebruary 1, Phon Ardmore 158 R. MILLER, 29 Cricket av HALA LARGE living room and bedroom, kitchen-cite and bath; furnished. Ph. Cyp. 281. FERN ROCK-Mod. 4 & 5-rm, apts., \$47.50 & \$60, H Hope, 5901 York rd. Wyc, 4537. ringt-PLOOR med. 6-room apt.; imm. poss.; central, T. W. Scattergood, 75 Owen ave.

Executive Will Invest Capital Executive Will Invest Capital

One of our clients wishes to buy into an established business to which he can profit ably devote his successful experience in the handling of sales problems, distribution and increhandising. Has a remarkable record of building up other businesses and will expect to have a substantial share of the reponsibility of operation. Will invest substantially in a business that will bear closest analysis and investigation. Address fully and in entire confidence. J. A. Wales, Wales, Advertising Co., 143 W. 36th st., New York.

AN ENTERPRISE now operating with marked success in many sections of the country selling public necessities on a cash basis arranging for stores to be opened in Philadelphia and adjacent territory; it offers an attractive proposition to several gentleme, with moderate capital to associates at themselves on a profitable basis; satisfactory evidence with be furnished, hassuring prospective associates advantaseous and exceptional profit-iraking possibilities; full details will be submitted through personal conference.

Wood Packing Box Factory

Wood Packing Box Factory

STENOGRAPHER for targe concern in portheast section; good position for A-1 stepsion; good position for A-1 set section; good position for A-1 set section; good position for A-1 set section; good position for A-1 set set and sealing and tracing good position for A-1 set set albusing state used as section; state agent agent and extra accurate; patent law; Land Title extra a sare beautiful furn'shed home, select lo-cation of Logon; complete bedroom, fur-nished; use of bath, phone and kitchen, elec-tric light, heat. M 111, Ledger Office. SPRING GARDEN ST., 2004—Two rooms, bath, electric light, hardwood floots, David T. Nevin, 520 N. 20th st.

Wood Packing Box Factory A complete factory; canacity, carload of lumber per day; will sell machinery separately; this factory has been in operation for 15 years; located at Reading, Pa.

14. J. & M. L. Hoffer
544 Court st., Reading, Pa.

#17.508 cash balance mortgages buys property, 35 rooms, 15 baths, fully furn., or will sell sood will suid rest. Phone Col. 1288.
MANUFACTURERS' agent, excellent direct MANUFACTURERS' agent, excellent direct factory connections in need term. Snancial backing 35000 on 195 interest; net yearly profits cambble carning 28000 to \$10,000; rare connectually, write immed, A 623, Ledger Off. MEAT BUSINESS, Collingswood, N. J., including 2 routes doing \$1300 weekly; for guick sale, including all fixtures, stock and 2 trucks, \$5000, Collingswood R. E. Co., 726 Haddon ave.

GENTLEMAN with financial connections wants to get in touch with meritorisms proposition needing capital. A 511, Led. Off. HOTEL WINDERMERE

\$68.50 for a lot of jewelry she had been of-fered \$40 for elsewhere, Bring your diamonds and fewelry to us; we guarantee a full honest cash value. Established 1865. THOS. R. LEE & CO., 712 Wainut et. Three rooms and bath, beautifully furnished to sub-let; reference required.

THE SHERWOOD,

38th above Chestnut,

2 and 3 room sultes, with bath, priv, hall; ulso sigle rm.; American plen. Bar. 7148.

ROYAL, APTJ, 1208 N. Broad at.—Furnished and unfurnished sultes; noted for its fine table and recuber required.

HOOVER SPEC MFG. CO., its fine table and recuber senuired.

Suite 2 FRECKLES removed in 4 days; guaranteed harmless vanity boxe, given away. Poulmard Beauty Shop, 534 Real Estate Trust Ridg., Broad and Walnut.

DIAMONDS BOUGHT HARRY W. SMITH, 717 SANSOM ST.

BUICK Little 4 B-passenger touring, 1918; first reasonable effer takes it. See Mr. Hunter, Stutz Agency, 669 N. Broad et. BUICK 6 touring: real bargain, \$325; terms, 1420 Vine. Open Sunday and evenings. FOR SALE SALE—Florida home-made cans sirun.
25 per guillon in guilen cans; \$1.50 per ni in quart cans; Florida pecan nuts in quantity. I can fill all orders for quantity. I can fill all orders for brief list and CADILLAC Model 57, sedant very classy car; will sacrifice, Royal Motor Car Co., 620 N. Broad. Poplar 6026. CLEVELAND 1921 ouring practically new, 3250 cash, tal. terms. Royal Meter Co. 826 N Broad. Poplar 6084 Cpen Funday and evenings. COUST 4010. 1127 ARCH ST. RACE 4209

COLE Areo 8 toursedan; bargain to quick buyer. Royal Motor Car Co., 620 N. Broad at. Foplar 6026.

DODGE Coupe; late model; \$250, balance terms. Royal Motor Car Co., 620 N. Broad, Pop. 6036, Open evenings & Sunday. Folding Chairs Stehlly 75c Each

APARTENTS

HELP WANTED-FEMALE

BOOKKEISPER—Experienced D. E. bookkeeper with knowledge of control accounts
and Burroughs machines, Protestant, about
30 years of age, willing to take a hold and
become interested; give reference, age, salary
desired. K 61, P. O. Box 3484.

CORSET operators, experienced on old operation, Apply True Form Carpet Co., 238 S.
8th st.

EDUCATED REPINED

WOMAN

Of pleasing appearance, age 25 to 85, for traveling position requiring personality and energy; prefer one who through misfortune or financial reverses finds it necessary to enter the business world; position responsible, permanent and does not require previous business experience or the investment of money; spleudid opportunity for qualified woman; state age, educators and any other information that will help us judge your qualifications. MW 118, Ledger Office.

HOUSEKEEPER — Housekeeper wanted for institution of 40 boys, near Phila.; capable of ordering, engaging help and supervising clothes; write, stating age, experience and salary required; applicant must be an Epis-copallan. Hox 112. St. Davids, Pa. BUSINESS OPPORTUNITIES

One of the oldest concerns in the United States invites inquiries from business men having financial resources to handle the exclusive distribution of their nationally known motor prodicts for the Philadelphia territory. The demand for these products is only limited by the number of cars, trucks and tractors and marine and stationary engines now in use and to be manufactured. SALESWOMEN—Experienced is selling high-sact across and sulary expected. With the products have no competition, being covered by basic patents and though they have been on the market only six months are being sold all over the world. The demand for these products is already created and existing and is an experienced and efficient step grapher; must pushenge the sular products and efficient step grapher; must pushenge being sold all over the world. The demand for these products is already created and efficient step grapher; must pushenge being sold all over the world. The demand for these products is already created and efficient step grapher; must pushenge being sold all over the world. The demand for these products are the world. The demand for these products are subsiness ability and be capable of assuming responsibilities; please state full qualification and salary desired. P 1302. Executive Will Invest Capital.

Ledger Office.

STENOGRAPHER for large concern in Fortheast section; good position for A-1 stenographer; state age, reference, experience and salary to receive attention. Address G-55, P. O. Box 3500.

MAKE MONEY AT HOME
Tou can earn from \$1 to \$2 an hour in your spare time writing show cards; quickly and easily learned by our new, simple method; so canvassing or soliciting; we teach, you how, soil your work and pay you cash each week; full particulars and booklet free. Write today to Arterican Show Card School, 220 Eyrle Bids., Toronto, Canada.

SELL US YOUR SPARE TIME

e will train you to write showcards for s; no canvassing or soliciting; we supply ni with steady work; distance no object; ill pay you from \$15 to \$50 a week, WILSON METHODS, Limited, Dept. 24.

64 East Richmond, Toronto, Canada,

DIAMONDS BOUGHT

AND PAWN TICKETS FOR DIAMONDS

RELLY & CO., 932 Chestnut st.

Buite 2-22. second floor, over Childs Rest,

write for samp' bests. P 1421. Led. Off.

HELP WANTED-MALE ACCOUNTANTS — Experienced seniors for temporary work wanted by a large firm of public accountants; state ago, experience, salary desired and when available. P 1308, Ledger Office

ARTIST-Retoucher, first class or mechan-leal subjects; also good designer and figure man; give phone number and also particu-lars. Address P 1323, Ledger Office.

BOND SALESMAN

If you desire to increase your earnings it will poy you to investigate an unusual security offering which is equal in stability to the best bond on the market; would surely interest your present clientele, particularly big men; association permanent; leads furnished Phone Spruce 6517 for appointment.

OLD gold, ediver, plathnum, plated ware, old-style jewelry, teath plates lought for cash. Est 1817, J. L. Clerk, redner, vor Sanson CASH paid for old gold, ediver and antique clocks. Rogers, 45 S. 17th at. Locust 1219.

ment. Address O 58 P. O Boz 3470.

MAN to take charge of the mail order department of steel-engraved letterhead and social stationary industry; stats experience, reference and salary wanted. The Rudolph Sattler Co., Waish Bidg. Cincinnati, O.

MAN WANTED—Good man for cutting dejarment; must be a capable designer of work shirts, overalls and pants; must also be competent marker of same lines; anewer, wing reference, experience had, nationally and when you will be able to begin work; sood opportunity for first-risss man, and none but the best need apply.

OLD DOMINION GARMENT CO., INC., Successors to Jobbers' Overall Co.,

MEN

Mest of us want light work, short hours, nothing to think about and good pay; this is not that kind of hours and requires intensive thinking, but pays accordingly. It is hard work, long hours and requires intensive thinking, but pays accordingly. It is a harder and bigger job than most readers of this page look for: an exceptional sectius is not required, but a very ordinary man wont do; he must be over 25 and under 40, possess a sunny disposition and be capable of holding the friendship and respect of his associates. If the reader is wasting efforts in something that does not afford a future and has courage to try for \$6000 position, he is brivited to call at our Philadelphia office. Room 103, 1001 Chestnut st., at 9 A. M. sharp, Please do not answer unless you can remining the thorough examination. Ask for Mr. M. Wishart.

MAN wanted between 30 and 50 years of an

for a thorough examination. Ask for Mr. N. M. Wishart.

MAN wanted between 30 and 50 years of ago, to take charge of the sales of an investment company for Lancaster County. He must be a resident or former resident; he must be well and favorably known in Lancaster City and County, must be a salesman and executive, also a hard worker; he can make from \$500 te \$7000 te first year, with an opportunity to double this in 5 years; must furnish best of references; one with an opportunity to double this in 5 years; must furnish best of references; one with banking experience preferred, but not be seenful; company has record of years of business without loss to a customer; in an exciting give age, experience and place of residence and two references in Lancaster City or County. M 117, Ledger Office.

MEN—We did a business of over one and one-quarter million dollars in 1921 and are compared with that of a year ago indicates that we should prepare for at least double that amount of business this year, this will require more men in the field in order to cour customers; we will only simploy those who gave promise of being capable of handling and directing in our branch offices; we will select 5 men from those who answer this ad today. Call upon Mr. Fox. Room 1108. Land Title and Trust Bidg. Philadelphia, Ea.

MEN—Three branch-office managers, 6 salesmen; established Philadelphia bond house requires services for branch offices in Perth Amboy, Arbury Park, Camden, Coatsaville, West Chester, Wilmington; salary and commission; botd experience on essential, but experience in selling necessary; men over 30 and under 55 preferred; position permanent; must be dean cut, ambitious and energetic.

OFFICE MANAGER—Large lumber manufacturing concern in the South, considering the opening of an office in Philadelphia, desires to communicate with one who is competent as an office manager and is thoroughly acquainted with the lumber and box trade in Philadelphia and vicinity, Apply, with references, stating salary expected, M 114, Ledger Offices.

OPERATOR-PRINTERS; better than 342 scale for 2 first-class operators; also high-class young printer capable becoming foreman 4-machine 7-press job shop; union, Write fully Box 1336, Charleston, W. Va. SALESMAN—Real estate salesman, experi-

SALESMAN of experience wanted, one who is capable of organizing and directing a sales organization to sell and distribute products which we manufacture and control our products are in large demand; an opportunity is offered a man with experience who can furnish us with references as to his responsibility and salesmanship.

PERRIESS DISTRIBUTING CO.

80 Church st., New York City.

tails; confidential. A 621, Ledger Office.

SALESMAN WANTED — French kid-glove house has the State of Pennsylvania open for a first-class salesman with large following. C A. Petter, Gloversville, N. Y.

SALESMAN—Experienced in selling high-grads furs; centrally located store; state experience, age and salary expected. Write superintendent, P. O. Box 971, for interview, SALESMAN—Live, capable man wanted to meet and sell to executives; salary and commission; protected territory rights; sales instruction free. P\*1822, Ledger Office.

meet and sell to executives; salary and commission; protected territory rights; sales instruction free. P\*1322. Ledger Office.

SALESMEN—Three of mature age, who are familiar with accounting and business methods, able to devise systems and forms for business control; who appreciate comparition, are willing to work six hours daily for probable returns of \$4000 up yearly, and without financial distress; threat one menth's time to learn our business; fine excitives positions awarded successful men by this internationally known company; 1908; clients in Fhiladelphia district. P 1325, Ledger Office, secutive positions awarded successful men by this internationally known company; 1908; clients in Fhiladelphia district. P 1325, Ledger Office, secutive positions awarded successful men by this internationally known company; 1908; filedistry of the internationally known company; 1908; filedistry of the international district. P 1325, Ledger Office, secutive positions awarded successful men by this internationally known company; 1908; filedistry of the international district. P 1325, Ledger Office, secutive position awarded successful men by this internationally known company; 1908; filedistry of the internationally known company; 1908; filedistry of the international district. P 1325, Ledger Office, secutive position in modern home, home, desires position in modern home, desires position in modern home, desires position in modern home, desire position in modern home, desire position in

SALESMEN

The writer of this advertisement is the sales manager of a large corporation engaged in engineering, sales and other activities which are tremendusly important to the industrial welfare of America.

He desires to meet and talk with a number of well-ducated, forceful men who are interested in selling as a step toward the realization of a serious ambition. Several such men will be selected for his sales organization. They will be thoroughly trained to renaization they will be thoroughly trained to render efficient service and earn very substantial incomes.

Men who are acceptable will engage in our Financial Department for a brief periad and be remunerated with liberal commission while undergoing training that will fit them for positions of responsibility in the Commercial Departments, where compensation to match proved ability will be arranged.

Milly Ledger Office

M 119 Ledger Office

SALESMAN—Live-wire salesman to comb city for retail and manufacturing trade selling well-known line ribbons; commission basis. Address U.L., care of Vredenburgh-Kennedy Co., 171 Madison ave., N. Y. SALESMAN—Young man, 20 to 30, to sell office supplies; salary and commission; state religion. A 535, Ledger Office. SALESMEN to cell the well-known Abso-SALESMEN—Two high-class specialty men at once; bright future with local company; references required. Call after 9:30 Mon-day 509 Victory Bidg.

SECURITY SALESMEM We need a few security salesmen with small clientele on part or full time. Call Mr. McKee, Spruce 5712, for appointment.

STENOGRAPHER
AN EXCELLENT OPPORTUNITY FOR A VOUNG MAN WHO IS PROFICIENT AT DICTATION AND TYPEWRITING; MUST BE NEAT IM APPEARANCE, HAVE HIGH SCHOOL EDUCATION AND AT LEAST ONE YEAR'S ACTUAL ENPERIENCE IN STENOGRAPHY; MODERATE SALARY.

P 1318, LEDGER OFFICE

STOCK SALESMEN are making from \$100 to \$1000 weekly selling our best dividend payer; exceptional talking points. Write for particulars, including bank references and copy Dun's report, J. B. Aimer, 540 Singer Bids. New York City. particulars, including bank references and copy Dun's report, J. B. Aimer, 540 Singer Bidg., New York City.

SUPERINTENDENT, thoroughly experienced on all classes of building construction and capable of taking complete charge of the actual construction of all operations. A 613, Ledger Office.

WOOL SORTERS WANTED. APPLY PAS-SAIC WORSTED SPINNING CO., PAS-SAIC, N. J.

WOOL SORTERS wanted, Apply Passaic Worsted-Spinning Co., Passaic, N. J.

PEERLESS DISTRIBUTING CO.

80 Church st., New York City.

SALESMAN—WASH GOODS

Large New York cetten goods house desires allegans will acquainted with jobbers, large retailers and cutters. Reply, giving full particulars; confidential. A 605, Ledger Office.

CALLING ON DEPARTMENT STORES AND INFANTS' SPECIALTY SHOPS FOR MANUFACTURER OF INFANTS' CELLILLEGER OFFICE.

SALESMAN—Agreeable, profitable association is offered reliable man on \$30 weekiy salary, plus liberal commission with opportunity to eventurity become part owner of the business, including devancement to executive position.

SALESMAN to sell high-strade fire-executive position: and representations are appliances on straight components. INSTRUCTORS

WOCL SORTERS wanted, Apply Passale, N. J.

WOCL SORTERS wanted, Apply Passale, N. J.

Worsted-Spinning Co., Passale, N. J.

WOLL SORTERS wanted, Apply Passale, N. J.

WOLL SORTERS wanted, Apply Passale, N. J.

Worsted-Spinning Co., Passale, N. J.

WOLL SORTERS wanted, Apply passales, N. J.

ecutive position. Mr. Crosby, 140 N. 11th sirect.

SALESMAN to sell high-grade fire-extinguishing appliances on straight commission basis; state references, experience and remuneration; man selling factory and hotel supplies, etc.; can also handle same as side line. A 618 Ledger Office.

SALESMAN—Thoroughly experienced in slike and weil-established among Philadelphia manufacturing trade. Apply by letter only, with full particulars. L. Dannenbaum's Sen & Co., 930 Market st.

SALESMAN—Manufacturer of one of the best-known office specialites has opening for man who can sell; exclusive territory, tacitating established customers; give full details; confidential. A 621, Ledger Office.

SALESMAN WANTED—French kid-glove hottee has the State of Pennsylvania open bounded by the state of Pennsylvania open hottee has the State of Pennsylvania open bounded by the state of Pennsylvania open the stat EARN \$25 weekly, spare time, writing for newspapers magazines; evr.urnec.; details free Press Syndicate, 328, St. Louis, Mo.

MEN wanted to qualify for firemen, brake-men; exp unnecessary; transportation fur-nis ed. Write W. Bergess. St. Louis, CIVIL SERVICE examinations, Feb. and Mar.; many vacancies; salary \$1400-31800; write for sample tests. P 1422, Led. Office.

perience, earning capacity and present connections. M 116, Ledger Office.

SALESMEN

FOR WORSTED SILK, COTTON, HAND-KNITTING VARNS FOR PHILADELPHIA AND SIERROUNDINGS; OLD. REPUTABLE NEW YORK CITY CONCERN WRITE NEW YORK CITY CONCERN WRITE FULL PARTICULARS TO BOX Z. X. 1111 ST. PAUL BLDG. NEW YORK.

SALESMEN—We want a few high-grade men to sell chares in a banking institution up-State backed by men of character and golifty; byst commissions paid to right party; experience not necessary; we also have an opening for a man who can qualify as to his ability to manage a branch office.

Apply Rooms 1315-17 Widener Bidg. So Pa Played It Over and Over

JAPANESE wants position as waite housework; small family; references. Walnut 7231.

MR. EMPLOYER:

Cheltenham Postoffice.

FIREMAN—An expert fireman on standard boilers, age 45 years, with New Jers and Ohio license, wishes position. Address H. J. W. 228 S. 3d st.
FOREMAN preservom desires position executive with house doing firet-class callogue and color work. A 526, Ledger Office.

JAPANESE wants position.

SITUATIONS WANTED MAIN

cxecutive ability; permanent e 121. Ledger Office. CAPABLE, well-educated man range of experience, desires with established firm, "Name fill it." A 431. Ledger Office.

class references, & Cheltenham Postoffice.

I think I am the man you are looking to said take this means of assisting you to said take I would suggest that you act quies becarse I may be a dangerous weapon in the bands of your competitor. Have been successful as a shop and offer executive, but am not too big to swamp to floor nor too small to attempt to reorganize your business. Let me "toot" my bern by you. A 610. Ledger Office.

PREPARE for Civil Service exam, with experience tutor; appointments eyes, Salafternoons or Sunday; terms reasonable, Muress F. J., Postoffice, Ktation Z. Phila. SALESMAN — Capable first-class sale with 10 years' experience, desires pos inside or outside; I want an opportunidemonstrate to some concern that it pay them to take me on; references in bility and integrity furnished; am to stick, Address L. Prosen, 5781 Ad at. Phone Woodland 4656 J. SUPERINTENDENT—Electrical construction superintendent, age 29, technical training 10 years of construction experience with electrical contractors and public utilities, wish to locate with live electrical contractors and furnish the best of reference; no warten wases expected, but a position where shifted the demonstrated: Philadelphia distriction be demonstrated: Philadelphia districtions be demonstrated: Philadelphia districtions and the statement of the state SUPERINTENDENT, farm or estate, available March 1; wide exp. in all branches including accounting; wishes responsible position within 50 miles of Phila. L. H. Le Baron Box 827, Wilmington, Del. Le Baron Ex 827. Wilmington. Del.
SUPERINTENDENT of shipping dept. a
sires position; one who can handle men and
familiar with sub & city rout's. A 581, L.O.
YOUNG MAN, 82, seeks position that requires brain power and sound bushes
judgment; capable of planning and execuing, ircreased production, lowering costs,
cic; can handle labor; business exp. in atail at interview. A 612, Ledger Office.
YOUNG MAN, 26, desires connection will
active roal estate office; knowledge of
husiness and insurance; salary basis. A
523, Ledger Office.

AGENTS

NO DULL TIMES SELLING FOOD
People must eat: Federal distributors make
big profits: \$5000 vearly and up; no capital
or experience needed: guaranteed sales; ussold goods can be returned; your name on
products builds your own business; repeat
orders sure; exclusive territory. Write Federal Pure Food Co., Chicago,
AGENTS—\$61 to \$12 a day easy; \$50 lightweight fast-selling nopular-priced necessities; food flavors, perfumes, soaps, tolight
preparations, otc; sgent's outfit free; write
today, quick, now. American Product Co.,
4769 American Bidg., Cincinnati, O.
WE START YOU in tire business; 30x84
tire cost \$6.75; \$75 weekly; guarantes with
each tire; no experience or capital necessary;
samples furnished free; good, steady prepsition. Bedford Tire Co., 1077 Bedford ave.
Brooklyn, N. Y.
AGENTS—Newest invention, "Inkspoon",
makes every pen a fountain pen; fast office
seller: big profit; demand increasing everywhere; exclusive territory offered; sample
free, H. Marui Co., Tribupe Bidg., New York,
WIDE-AWAKE MEN to take charge of our
local trade; \$6 to \$8 a day\*\* NO DULL TIMES SELLING FOOD

swatch line ready. Leeds Woolen Milk. Chicago.

AGENTS—World-famous wireless umbrells line greative enlarged; agents now offering customers selection from 96 handles and scovers; no capital necessary. Parker Mg. Co., 524 Brel st., Dayton, O.,

AGENTS—Get particulars best selling afficie over offered men; big profits; costa & selis for \$1: \$15 made daily by one husder's severn statement. C. Leroy, 2633 N. Lawnder, Chicago.

SALESMEN wanted calling on jobbert, dealers and sarriage to take line of athe accessories on commission. Sales Manastr. 32 Birch Crescent. Rochester. N. CHEWING GUM—Sell to stores; profitable business built up quickly; spearmint and popular flavors in novel packages; write today. HELMET CO., Cincinnati, Ohlo, CHEWING GUM—Sell to stores; profitable business built up quickly; spearmint and popular flavors in novel packages; write today. HELMET CO., Cincinnati, Ohlo, AGENTS wanted, 2. for fire insurance, weekly payment plan; good terms to producers. A 602. Ledger Office.

SALESWOMAN—Neat appearance, sell of fice appliance, salary and commission, A. M. Larson, 633 Real Estate Trus Bids.

EMPLOYMENT AGENCIES

E. O. HARVEY, 1919 Rittenhouse sq.—First-class Prot., Cath., cooks, chambernalds, high class infants' nurses, French girls for ch'idren, laundresses, Ergish couples, Eng-lish butlers, etc.; wanted, nursing malds, seamstresses, parlor maids, Prot.; summers in Bar Harbor. MRS. M. KANE, 511 S. 19th st.—Situations wanted childnurses, maids, cooks, walk-reases, butlers, housework girls, etc.

MRS. ROGERS, 317 S. 20th—High-class helb, every capacity, male and female, WANTED. helb, every capacity, male and female, WANTED—Competent white help in ever capacity; ref. req. 1010 Bainbridge st.

LOST AND FOUND

Bil.L.S.—Lost, Sat, afternoon, Jan. 14, a roll of bills, in or near Wanamaker's; owner's name and reward. Apply Wanamaker's, Lost and Found Department HILE—Lost, Sat, afternoon, Jan, 14, a roll of bills, in or near Wanamaker's cower's name and reward. Apply Wanamaker's, Lost and Found Department.

DIGE—Lost, Germantown and Cheiten aves., Airedale puppy, answers to name of Pristichild's pet. Reward if returned to 171 Maplewood ave., Gin., or telephone Germantown 3198 W. (Brandt).

\$50 REWARD—Gentleman's black walled containing Liberty Bonds and cash lost between ferry and Jacob Bishop's, 2955 N. Yorkship sq., Fairview.

FIN—Lost, gold bar pin, with 13 blus say phives in platinum. Liberal reward if specture to Combes & Van Roden, 1113 Walnut st.

PERSONALS REFINED young Englishman seeks perm. rm. in cong. home. A 614, Ledger Office.

MACHINERY AND TOOLS TWO-H. P. new single phase Wagner, 116
220-volt motors, 387.50 each, G. E. MINK
COMPANY, 227 N, 4th st.
ELECTRICAL MOTORS, MACHINE TOOLS,
POWER EQUIPMENT
O'BRIEN MACHINERY CO., 113 N, 3D B.
PULLEYS, hangers, shafting, beiting, bail
price, Motor Exchange, 327 N, 34, Phila4-H, P, 32-volt D, C, new motors; 1 retifler, cheap. MINK, 227 N, 4th.
NEW A second-band machinery bought, 546,
NEW A second-band machinery bought, 546,

STAMPS AND COINS ABOUT STAMPS BUY OR SELL PHILA STAMP CO. 99 S ISTH ST.

VICTORY STORAGE 8206 FILBERT. Phone Bellr ent 4676 settimate. Pierce-Arrow vans.

THE JOHN RHOADS COMPANT Storage. Packing. Moving. Carpet Cleaning West Phila. 4157-59 LANCASTER AVE.

MONARCH STORAGE CO. 8870 LANCASTER AVE.

TER AVE.—AUTO SERVICE STORAGE PACKING LONG-DISTANCE MOVING.

STORAGE AND MOVING

TYPEWRITERS AND SUPPLIES TYPEWRITEITS for sale, repaired and rebuilt; 'ow prices, Somers, 783 Arch st. WANTED

KNPTTERS—Went to buy 1% inch Brinks incktle machines. Elsin Knittins in 73 Receiving st., Brooklyn, N. Y. FURNITURE, all kinds bought, top plate. Plarce, 2540 Gtn. ave. Dis.

O, DEAR ' THAT PA, PLAY SOMETHING SONG ALWAYS MAKES ME OH THE PHONOGRAPH FOR SISTER LIB. C HOMESICK ANNIE LAURIE SRR-2 @ PZZCHICAGO TRIBUNT

HOW DID YOU LIKE