

An old dwelling-a ramshackle
warehouse-a plot of ground-are
often very real investments. The old simile concerning the piece of steel being made into thousands of watch springs, obtains here. A
a mere piece of steel it is worth only its weight-as watch springs its
value is enormous. value is enormous.
Buy-and improve. Make that old
dwelling up-to-date-tear down dwelling up-to-date-tear down the
old warehouse and put up a modern fireproof structure- take that emptv

Buy-and improve. In this complete real estate inatitution are men

Albert M. Greenfield \& Co 15th \& Chestnut Streets
Two Million Yards
 Cloth (Cotton)
$\qquad$

| NO ONE doubts but that in course of time. every telephone in Philadelphia will be operated by the Automatic System. <br> KEYSTONE TELEPHONES operate autumatically NOW. Just how many years ahead our company is time only will tell. <br> In the meanwhile the more than 40,000 Key. stone telephones used by Philadelphia business men -with no restriction on the number of messagesat a cost of $\$ 108$ per year -are saving time and money. <br> Call Mr. Blaki, Race 0G, for further particulars. <br> Keystone Telephone Co. <br> 135 S. 2d Street Philadelphia |
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## Titt/eAsh NEm <br> Ash Barral Truck

Lift heavy loaded ash barrels or cans upstairs - wheel Hem smoothly and easily over the sidewalk - wheel
the
straining your back, hurting your hands, spoiling your straining your back, hurting your hands, spoiling your
clothes, or spilling any ashes! The Little Ash Man is a cleverly contrived, light-
weight steel truck, electrically welded to stand hard usage. Two wheels strategically placed enable it to glide over flat surfaces or to go up and down stairs with ut-
most ease. An adjustable hook grips can or barrel into place. Waterproof finish protects it from winter weather. Buy it at department, house-furnishing or hardware
stores. It earns its cost in a month!
Just ${ }^{5} 5$.



Wool Sox..
 1204-06-08 Market Street

# CTEINWAY pianos 

STEINWAY STYLE M ( 5 ft .7 in . length) is the most remarkable small grand piano ever made, since it provides the superlative qualiments, along with'beauty of design and finish that rank it with the most pleasing productions in woodwork. Its moderation of price ( $\$ 1375$ ) must commend this exquisite art piano to every one-a
low price determined by great economies of most highly organlow price determined by great economies of most highly organ-
ized methods of production, and that could not be reached putside ized methods of production, and that could not be reached
the Steinway works. Time accommodation, when desired.
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