

Organ Plays at 9, 11 and 4:50  
Chimes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5

WANAMAKER'S

WEATHER  
Fair

# Upholstered Furniture in an Unprecedented January Disposal

## Without Care and Diligence No One Gets Far

Loitering or lagging and letting time run to waste or drifting into channels of uselessness has been the cause of lifelong regrets to some whom we know, who are living with faces shadowed and hearts heavy.

The habit of doing at once the thing we know we should do has been of priceless value, some of our old and wise friends have told us.

*(Signed)* John Wanamaker

January 6, 1922.

## All Early Winter Millinery at Lowered Prices

Many women who were much too busy before the holidays to get a new hat have time for it now.

They will like to know that every Winter hat here, excepting only the late-comers, is now marked at low figures that in many instances bear little relation to the original prices.

In the Moderate-Priced Salons the figures are extremely little.

In the Gray Salon of finer domestic and French millinery reductions are well worth taking advantage of.



## Annual Sale of Hurt Books

All the books which were in any way injured during the rushing Christmas season are in it—and this means thousands; sometimes the damage is so slight you scarcely notice it; but whatever it be, the new price is only a fraction of the earlier one. Every sort of book is in the Sale—fiction, poetry, children's books, history, travel, general literature. There are even some sets of books. Book lovers will remember that it is the great opportunity of the year to fill their shelves for little outlay.

(Main Floor)

## 400 Pieces Reduced One-Third to One-Half

HAVING decided to dispose of 400 pieces of our upholstered furniture at once, we have taken the quickest method of accomplishing that purpose by reducing the prices one-third to one-half.

This is upholstered furniture of the kind that we have sold for years and years.

It is as good as can be had in any store in the country at one-third to one-half more than the prices now marked on it.

People in any way familiar with the values of goods of this kind will surely realize what an opportunity this is—and they will on no account delay in coming to take advantage of it.

The pieces are handsome. They have good springs, good stuffing and good coverings, variously of velour, tapestry or mohair.

All overstuffed pieces have full-spring, loose-cushioned seats—triple cushions in the davenport—panel effect backs and upholstered spring arms.

A fireside chair with wood arms and with seat, wings and back upholstered in tapestry—\$30. Rocker to match, \$30.

A big overstuffed tapestry-covered rocker you will like to see a welcome guest sit down in is \$37.50.

A winged easy chair with fat cushion seat and overstuffed arms—\$57.

A luxurious tapestry upholstered davenport—\$100, and an easy armchair to match it for \$57.

For a good easy chair, tapestry covered, or a winged fireside chair the price is \$33.

Some fine overstuffed pieces covered in leather—great davenports and splendid chairs with loose cushions in dark brown leather with full-spring seats—are priced at \$135 for the davenports and \$63 for the chairs.

Several suits are so exceptional that the pieces cannot be sold individually. These include three-piece

(Fifth Floor)



suits—davenport, easy-chair and fireside chair in two-tone figured blue mohair of fine quality—\$300 for the suit.

A sumptuous suit in the spirit of the Italian renaissance period, with walnut frame and finely carved feet, covering of taupe velour impressively tasseled is \$500—for davenport, two huge chairs and two rosette pillows.

An overstuffed davenport and two chairs in brown mohair—\$325.

There are chairs and rockers as low as \$14.25 and \$15 each, these latter with carved wood frames, cane backs, spring seats upholstered in tapestry.

For a cottage or Summer home they are just the thing.

Altogether the offering is unprecedented at this time.

## Nearly Every Winter Coat in the Girls' and Young Women's Store Is Reduced

Some few groups at certain prices have been reduced before. Tomorrow practically every coat in stock enters the reduction.

This applies to our girls' coats in 6 to 14 year sizes, and to the young women's coats in 14 to 20 year sizes.

It includes the finest fur-trimmed coats as well as the good every day and school coats.

The new lower prices on girls' coats are \$9.50, \$12, \$15 and up to \$78.

On the young women's coats the new prices are \$25 to \$158.

The reductions range from a few dollars on the low-priced coats to a very considerable saving on the better coats. In every instance they are well worth the economical shopper's attention.

(Second Floor)

## Parisienne Corsets in the White Sale

Women who wear these corsets regularly know how seldom they can be bought for less than the usual price and are correspondingly eager to get them in this Sale. There are two Parisienne models at \$5 and \$7—just half regular prices.

Letitia corsets made by the same corsetieres are \$3.50 to \$10.

Brassieres and bandeaux in broche and pink satin-striped materials are \$1 and \$1.25.

Brassieres with wide lace trimming, \$1.25. Of all-over lace, \$1.50.

White broche bandeaux, \$1.

Pink satin bandeaux, 60c and \$1.

(Third Floor)

## Sample Negligees

An average of half price on silk and satin negligees, most of them samples.

(Third Floor)

## Silk Jersey Petticoats, Special at \$3.85

Mostly navy blue or black with plaid flounces. A special White Sale value.

(Third Floor)

## Silk Jersey Bloomers at \$3.85

Various kinds and colors, all at special prices for the White Sale. Many are samples and are half price.

(Third Floor)

## Also in the White Sale—Babies' Layettees

For \$10 one may buy a very good layette which includes two shirts, two bands, twelve diapers, two socks, two flannel petticoats, one nainsook petticoat, four slips, one sacque and one blanket.

In the \$25 and \$35 layettes there are, of course, more articles and of finer quality—in fact, in the \$35 layette there are a good many hand-made garments.

(Third Floor)

## Among the Best Coats in the Sale of Furs

are the coats of Hudson seal (dyed muskrat) with luxurious collars and cuffs of some other fur such as beaver, skunk or squirrel. Such coats are 36 to 45 inches long, are richly lined, and may be had for prices varying from \$300 to \$550.

Other fur coats in the Sale are perfectly plain, and also there are plenty of small furs, from squirrel to sable.

(Second Floor)

THERE are still plenty of those wonderfully attractive women's afternoon dresses at \$22.50 and suits at \$38.50, because we have taken more odds and ends out of our cases and reduced them to these very small prices. The dresses are afternoon styles developed in Canton crepe, wool jerseys, tricotines, Poiret twills and so on, and the suits are among the most wonderful of the season for the money.

(First Floor)

## Clearaway of Handbags at \$1.50 to \$3

The factory which supplies us regularly with the bulk of our moderately priced handbags is making a sweeping clearance. As a result we have obtained hundreds of beautiful, new style handbags in fabric and leather to sell at lower prices than such bags have been in many a day.

There are brown and beaver duvetyn and black and brown velvet bags at \$2 and \$3. And flat handbags of leather at \$1.50 to \$2.75, the leathers including alligator and spider calfskin in gray, brown and tan, and black cobra grain leather.

A wonderful opportunity to procure a fine handbag for a little price.

(Main Floor)

## French Kid White Gloves of Exquisite Fineness

The soft elasticity of these gloves and their beautiful quality is due to the use of the choicest skins from kids especially reared for the purpose.

Their exquisite fit and perfect making, stitching and embroidering are the result of a skill in fine glove making that has come down through generations of French glovemakers.

In two-clasp length they are \$2.75, \$3, \$3.50 and \$4 a pair. Some are all-white, some delicately needle-stitched in black, and some with heavy black embroidery, and a border and wrist-band of black.

The long white gloves of equal fineness in 12 and 16 button length are priced \$6 and \$7.50 a pair.

(Main Floor)

## Outfitting the Trained Nurse

is a part of the work of the Custom Tailoring Bureau. Uniforms and capes are made to measure of desired materials at the lowest prices compatible with good workmanship.

(Second Floor)

## New Underthings in the White Sale

Snowy heaps and pink heaps are reinforced by quantities of new garments arriving for tomorrow, all at special prices. Among them are:

- Bloomers of white nainsook, embroidery trimmed, at 75c.
- Bloomers of pink, blue or orchid nainsook, or of dotted silk muslin at \$1.
- Bloomers of heavy tub silk at \$3.75, and of radium silk at \$5. Both flesh color.
- Nightgowns of nainsook, lace trimmed, at \$1 and \$1.65.
- Chemises of nainsook, lace trimmed, at \$1.50.
- Camisoles of flesh radium at \$1.50, and of lace-trimmed satin at \$1.50 and \$2.50.

## New Philippine Garments

All hand made and hand embroidered and specially priced.

- Envelope chemises, \$2.85 to \$3.85.
- Straight chemises, \$2.85 to \$3.50.
- Nightgowns, \$2.85 to \$7.85, including a set-in sleeve gown which is exceptionally good value at \$3.85.
- Drawers, \$1 to \$1.85.
- Hand-embroidered petticoats of wide-wale pique at \$1.50.
- Double-panel hand-embroidered white petticoats, \$1.85.

(Third Floor—Main Floor)

DDS and ends of white and colored flouncings, both imported and domestic, are being cleared out at 75c to \$13 a yard. Widths are mostly 42 inches wide.

(First Floor)

## Women's Long Velour Coats at \$37.50

Straight belted coats of a very practical and good-looking sort, in brown, black, taupe and navy. They have large collars of dyed cone and are lined to their waists.

(First Floor)

## A New Unfolding of Beautiful Chinese Carpets

Blues predominate in the colorings. Blues of varying strength. Patterns generally in tan or golden shades.

Heavy pieces, these, that will wear well and that are rich in furnishing effects.

- 12.3x10.4 ft. .... \$445
- 12x9.2 ft. .... \$367-
- 14x10.8 ft. .... \$525
- 10x8.1 ft. .... \$255
- 16x10 ft. .... \$465
- 11.11x9.1 ft. .... \$365
- 12.2x9.2 ft. .... \$375
- 13x10.3 ft. .... \$475
- 9x6.2 ft. .... \$180
- 17.2x11.3 ft. .... \$585

Smaller Chinese rugs, 4x2 ft. to 7x4 ft., at \$30 to \$85.

(Seventh Floor)

## Clearaway of Heavy Sports Sweaters

Good shaker-knit all-wool sweaters for men, boys and girls; the warm, heavy kind wanted for skating and Winter sports.

White pull-over sweaters with large shawl collars, \$8.50; extra heavy, \$10.

(The Gallery)

Coat style in white, maroon, navy and green, with large shawl collar and pockets, \$8.

Light-weight coat sweaters in maroon and black, to wear under coats, \$5.

## Thermometers

are no longer a luxury but a necessity in Winter weather, when the health of the family depends to some degree at least upon temperature. Prices are 50c to \$5.

(Main Gallery)

## Ireland Sends New Dress Linens

Linen of the finer weave and moderate weight; also it is in delightful colors, such as cool gray, wistaria, paprika, a pure bright green, two or three burnt orange tints, two rose shades, navy and lighter blues, tan and brown.

Width, 36 inches; price, \$1 a yard.

(First Floor)

## This Is the Best Shoe Made for a Child

It is the finest black calfskin shoe we—or any one—can get. The laced top is of soft black matt kid, with metal eyelets. The vamp is of black calf, with wide toe, straight tip, welted sole and heel graduated according to age. Priced \$6.50 to \$8, in sizes 8 1/2 to 2.

A similar shoe in growing girls' sizes—2 1/2 to 7—is priced \$7.50.

(First Floor)

## Women's Tan Brogues for Wool Hose Wear

Women who like a stout low shoe to wear with woolen hosiery all Winter choose these serviceable and good-looking brogue oxfords.

They are Norwegian grained calfskin in a good dark tan color, with full round toes, long wing tips and perforations, heavy welted soles, and choice of military or broad flat heel.

Priced \$10 and \$12.

(First Floor)

## Time to Buy Aprons

White aprons of every kind and size are in the White Sale at special prices—25c to \$2.

(Third Floor)

## Freshening Up the Stocks of Men's Neckties

So that tomorrow we shall have splendid assortment in 50c, 65c and \$1 ties.

Among them are floral, figured and striped designs, including the popular college stripes, and the materials are unusually good for the modest prices.

## More Men's London Tweed Hats Halved to \$3

A lot of fine Lincoln-Bennett Lovat tweeds added to the Readleaf "oatmeal cloth" tweeds. Both styles now exactly half their former prices and the Lincoln-Bennetts were even higher originally.

These hats are hand-tailored and hold their shape better than ordinary tweed hats.

## Gloves for the Well-Dressed Man

For the street and business, sturdy cape gloves in brown or tan, made of the best South African skins, are priced \$3.75 a pair.

Men who like a softer glove for street or dress choose either the smart gray Arabian mocha gloves, or these fine French made washable gloves in gray, each at \$5 a pair.

For cold days woolen gloves, including the finest Scotch knitted kinds, are \$1.50 to \$3.50.

## Men's New Handkerchiefs 35c Each, \$3.85 a Dozen

New goods, of excellent quality and at a new low price. Of pure linen, white as snow and finished with quarter-inch hems.

One kind plain, the others with a neat block initial.

All remarkably good at the price—35c each, \$3.85 a dozen.

## Men's Silk Half Hose 65c a Pair

Black, white, navy, cordovan, Russian calf, smoke and light gray, in all sizes.

First-grade goods, made with double cotton heels, toes and soles, and remarkable value for the price.

## Men Can Get Good, Heavy Winter Shoes for \$4.75

Stout, serviceable shoes of black and tan calfskin and black kidskin, with medium broad toes and heavy single soles.

Chiefly in blucher styles, though one of the kidskin models is straight lace.

Unusual value at the price.

(Main Floor)

## 215 Beautiful Bedspreads and Sets Halved in Price

75 white cambric and sheeting bedspread sets consisting of a spread and bolster cover to match are embroidered in blue and rose, scalloped on the edge, the spreads having cut-out corners at foot, size 72x100 inches (3.3 ft. at cut corners), \$5 and \$6 a set. Size 90x100 inches (4.6 ft. at cut corners), \$6 and \$7 a set. Other sets at the same prices are finished with a wide hem.

70 dimity spreads in striped and figured patterns, all woven in Manchester, England, sizes 86x97 and 90x99 inches, are now \$4, \$5 and \$6 each.

70 fine, heavy satin-finished bedspreads, made in the best factories in the world for finish, these, mostly in floral patterns, sizes 72x88, 72x97, 90x99 and 90x106 inches, at \$8, \$9, \$10 and \$13.50 each.

(Sixth Floor)