HELP WANTED—MALE

DRAFTSMAN — Wanted, interior marble draftsman, having not less than 3 years' experience in listing and laying out; located in country; reply giving references and full details of experience; also stating age, whether married or single and minimum salary; excellent opportunity for progressive live wire. Address P 1114, Ledger Office.

ENGINEER—See our ad. under Salesmen, Hydrex Asphalt Products Corp.

LINOTYPE OPERATOR—At once, straight matter operator; good country shop, 1 hours from Phila.; open shop; unionized territory; good wages; time and half time for overtime. M 918, Ledger Office.

MEN — AN OLD-ESTABLISHED MOTOR TRUCK COMPANY, NOW EXPANDING, OFFERS PERMANENT FUTURE TO MEN 25 TO 50 YEARS CAPABLE OF FILLING EXECUTIVE POSITIONS. SEE MR. McMILLAN 9 A. M. TO 6 P. M. BESSEMER MOTORTRUCK CO., 1800 LOCUST ST.

OFFICE BOY, not under 16, wanted in office of a Kensington manufacturing establishment; address in own handwriting, stating wages and full particulars. Address B-11, P. O. Box 3484.

OFFICE MEN

We have 8 city sales districts open in our Philadelphia branch, for which we are selecting men of college education who have had successful general office experience which partially prepares them for our sales work; previous sales experience an advantage, but not essential, as we will take appointees to our main office, Muskegon, Mich., and maintain them there at our expense while training them in our line and in general salesmanship. See our Mr. Norton, at 1010 Chestnut st.

THE SHAW-WALKER CO.

SALESMANAGER—Manufacturers of auto necessary want salesmanager or distributors for Philadelphia and surrounding territory; must be financially responsible. Write or call at the Continuous Machine Works, Garwood, N. J.

SALESMAN

IT ISN'T OFTEN THAT YOU WILL FIND A TWENTY-FIVE-MILLION-DOLLAR CORPORATION ADVERTISING FOR SALESMEN, BUT THIS IS THE FIRST OF THE YEAR HAS BROUGHT SO MANY PROMOTIONS THAT WE ARE NOW FORCED TO RECRUIT PRACTICALLY A NEW PHILADELPHIA CITY SALESFORCE. THIS IS A STRAIGHT SELLING OPPORTUNITY WITH NO ADVANCES OR GUARANTEES BUT IF YOU ARE OUR SORT OF A MAN YOU WILL REALIZE, AFTER YOU HAVE TALKED THIS OVER WITH US, THAT THIS IS THE CHANCE OF A LIFETIME. CALL 410 LINCOLN BUILDING, SATURDAY.

SALESMAN with some knowledge of accounting to sell high-class office supplies; special sales training furnished while earning. Write in detail, stating past experience. P 1125, Ledger Office.

SALESMAN wanted, mercantile position, operating a car for Northeastern Pennsylvania territory, excellent opportunity for advancement; products needed at all seasons and under all business conditions; salary and bonus; give your past selling record; only man of highest character and ability need apply; in writing for appointment give references. Answer M 915 Ledger Office.

SALESMAN wanted for Phila. and vicinity; exp. salesman for technical paints and waterproofings. P 1116, Ledger Office.

SALESMAN, commercial cars; low-price proposition for hard worker. P 1117, Ledger Office.

SALESMAN to sell low-price trucks. 321 N. Broad st.

SALESMEN

We are desirous of getting in touch with reliable persons who will act as our local representatives; the persons we desire need not be experienced in our line, but it is essential that he possess the average intelligence and be able to approach people with ease; high school certificate or equivalent necessary; the positions we have to offer will occupy your full time, or if you are desirous only a portion of your time, and should net you one hundred (100) dollars or more per week; to the persons who qualify and fill these positions satisfactorily the opportunity for promotion to an executive position is available; we are an established national corporation and can give the best of references in turn; references are required of applicant. For personal interview call 9:30 A. M. to 4:30 P. M.

HYDREX ASPHALT PRODUCTS CORP.
1332 Commercial Trust Bldg.

SALESMEN—The past year has been one of adjustment in our organization; we have weeded out the drones and promoted the deserving to executive positions of responsibility and consequently lucrative remuneration; we now want three men to take the places of those recently promoted; only men possessing self-confidence, initiative and ambition to rise quickly will be considered, because with the expansion of business in sight for 1922 we must necessarily figure upon early promotion for the successful applicant. Apply Suite 1108 Land Title and Trust Bldg.

SALESMEN—We require 2 salesmen having had insurance or real estate experience (1 and around the city of Philadelphia, if you qualify for this position we guarantee you $6000 to $8000 the first year; position permanent a [illegible] ambition and a desire to get somewhere call for interview at Suite 1817-19 Widener Bldg. Ask for Mr. White.

SALESMEN—We want a few high-grade men to sell shares in a banking institution up-State, backed by men of character and ability; best commissions paid to right party; experience not necessary; we also have an opening for a man who can qualify as to his ability to manage a branch office. Apply Rooms 1313-17 Widener Building.

General

WE TEACH YOU TO DRIVE AND REPAIR AUTOMOBILES
$25 FOR FULL AND COMPLETE COURSE; DAY AND NIGHT CLASSES; OPEN SUNDAYS. SATTLER'S, 1001 to 15 Spring Garden st.

YOUNG MEN, over 17, desiring Government positions, $130 monthly, write for free list of positions now open. Leonard, (former Civil Service Examiner), 902 Equitable Bldg., Washington, D. C.

CIVIL SERVICE examinations Jan. and Feb.; many vacancies; salary $1400-$1800; write for sample test. P 1122, Ledger Office.

SITUATIONS WANTED—FEMALE

SECRETARY
Exp. secretary, knowledge stenography and bookkeeping, accustomed office management, wishes responsible position with future. A 204, Ledger Office.

STENOGRAPHER—Young lady, high school graduate, with practical office experience, desires position where services and ability will be appreciated; references. A 210, Ledger Office.

TELEPHONE OPERATOR, 5 years' experience. P. B. X. Call Wyoming 1677 R.

SITUATIONS WANTED—MALE

CHAUFFEUR, owning Pierce-Arrow limousine, would rent same by week or month. A 201, Ledger Office.

INSPECTOR—25 yrs. exper. asph., dock and bldg. const.; past 15 yrs. supervision and inspection. A 223, Ledger Office.

AGENTS

SALESMEN—Write for list of lines and full particulars; earn $2500 to $10,000 yearly; life demand for lines; inexperienced, or experienced, city or traveling. Nat'l Salesmen's Tr. Assn., Dept. 277, Chicago.

EMPLOYMENT AGENCIES

WANTED—Waitresses, childnurses, girls for chamber work and waiting, first-class cooks, white couples, housework girls, ladies' maids, kitchen maids. Apply at once, Mrs. Kane, 511 S. 19th st.

HOUSEMAN, white; must have private family exp.; references; English or Scotch preferred. Address P 1131, Ledger Office.

COOK and chambermaid; two first-class American girls when places together; best references. 511 S. 19th st. Spruce 8401.

BROWN'S EMPLOYMENT BUREAU removed to 1838 South st. Spruce 2777.

USED AUTOMOBILES

AMERICAN ROADSTER
Refinished—Priced for Quick Sale
L. S. BOWERS CO.
345 N. BROAD ST.

STORAGE AND MOVING

FIDELITY STORAGE & WAREHOUSE CO.
1811-13-15-17 & 19 Market St.
Long-Distance Moving Within 500 Miles
"THE OLD RELIABLE" COMPANY OF PHILADELPHIA
Fireproof storage, hauling and packing. PHONES LOCUST 1468, 1469, 1470, 1471. We have a large fleet of closed motor vans for quick action.

Long-Distance Hauling
Washington, Pittsburgh, Albany and Boston. Weekly pool vanload service for small shipments to Baltimore and Washington.
The Big 4 Transfer Co., Inc.
[illegible] AGENT STS. PH. HARDING

USED AUTOMOBILES

GOOD VALUES IN USED CARS

We regard our used-car sales as a good will asset.

When we sell you a Dodge Brothers used car, we have in mind our future good relations.

We make sure, therefore, that the car you buy is so fairly priced as to be an exceptional value.

1920 Dodge Brothers Roadsters	$500 to $700
1920 Dodge Brothers Tourings	500 to 750
Dodge Brothers 4-Door Sedans	800 to 1250

Thornton-Fuller Automobile Co.
Used Car Department
OPEN SUNDAYS
24th & South Sts. Spruce 6737

REAL ESTATE FOR SALE — PENNSYLVANIA—SUBURBAN

NEW HOMES

West Philadelphia, Elevated Service, 16 Minutes to City Hall, One Fare, and NO CHANGE OF CARS!

Our Houses are on COPLEY ROAD, 3 minutes' walk from 69th Street Terminal of the Market Street "L." All-stone construction and exceptionally well built. Springfield Water—*Low Taxes.*

Location unequaled, plan proved and practical. At their *reduced prices* they are the Greatest Value Today. Sample house open daily and Sunday.

LOWER MERION REALTY CO.
BUILDERS & OWNERS, LAND TITLE BLDG.
PHONE, LOCUST 2080

REAL ESTATE FOR SALE — PENNSYLVANIA—SUBURBAN

OUR COMPLETE LIST

of Attractive Homes and Home Sites covers Central City, West Philadelphia and all Beautiful Suburban Sections.

If you contemplate the purchase or construction of a Home, we can materially assist you in making a selection according to your individual preference.

Smullen & Barry
1206-11 LIBERTY BUILDING, BROAD & CHESTNUT
PRIVATE BRANCH EXCHANGE, LOCUST 7100

APARTMENTS

BEAUTIFUL HOUSEKEEPING APARTMENTS
IN THOROUGHLY MODERN APARTMENT HOUSE—$65 TO $75
Just finished and never been occupied; imposing entrance, living room, bedroom, large kitchen and bath; steam and light, also outside rooms, half of the suites having spacious brick-columned porches; hardwood floors, vapor heating, continuous hot-water service; full electric equipment, with console and ceiling lighting fixtures; numerous base plugs in every room; telephone connections; private service stairs to each kitchen; private lockers; refrigerator drained to cellar; janitor service.
TELEPHONE DIA. 6556 J.
LOCATION 1821 & 1823 N. PARK AVE.

1414-1416 Spruce Street
Richelieu Apartments
FOR RENT
Bachelor apartments of one and two rooms with bath. Housekeeping apartments with three rooms and bath. Agent on premises.

FOR OTHER AUTOMOBILE, REAL ESTATE AND MORTGAGE ADVERTISING SEE OTHER ADS ON THIS PAGE

APARTMENT HOTELS

THE GLADSTONE
11TH AND PINE STS.
ABSOLUTELY FIREPROOF
APARTMENTS FURNISHED AND UNFURNISHED
LONG AND SHORT TERM LEASES
HOTEL WINDERMERE
Broad & Locust
SPECIAL AMERICAN PLAN RATE
ROOM AND BATH, ONE PERSON, $30.00
ROOM AND BATH, TWO PERSONS, $45.00
ROOM, 2 MEALS A DAY, SPECIAL RATE
TELEPHONE DIA. 6556 J.
LOCATION 1821 & 1823 N. PARK AVE.

REAL ESTATE FOR SALE — CITY

Valuable Central Properties
237 N. 12th st., 17x57; 1531-33-35 Vine st., 48x125; 2114-20 Vine, 48x100; 122-24 N. 19th st., 35x100 (corner Chestnut); S. E. corner 52d and Parkway, 30x47 ft. 6 in.
A. J. SANDERS
504 Land Title Bldg.
Locust 3754

Home, Club or Professional Offices?
Broad St. near Pine
Can be financed on $5000 cash. Particulars, P 1127, Ledger Office.

REAL ESTATE FOR SALE — WEST PHILADELPHIA

$400 CASH—BUYS HOME
MAHOGANY AND WHITE FINISH DUTCH HALL, ELEC. LIGHTS.
6166 UPLAND ST.
Handy to 3 car lines (subway and surface); 1 block from P. R. R. Station. J. J. NEVILLE, Stephen Girard Bldg. O'NEILL, 5724 Chester ave.

GERMANTOWN

$35.60 PER MONTH
actual expense, plus $9 monthly for building and loan dues. Cash, $1000.
AT PRICE & BOYER STS.
6 ROOMS; MODERN; $5800
OPEN FOR INSPECTION
APPLY ON PREMISES OR TO
ROBERT KILLOUGH
Wayne and Duval sts., Germantown

OLNEY

MODERN BRICK PORCH-FRONT HOMES
All conveniences; $4500, $5000, $5500, $6500; full particulars on application.
OLNEY REALTY CO.
5519 N. 5TH ST.
Wyoming 3250

PENNSYLVANIA—SUBURBAN

BREAKFAST TABLE TO BROAD ST. STA.
ONLY 29 MINUTES—$20,000
14-room stone house, 3 baths; garage with living quarters; greenhouse; about an acre. Heirs reside in Calif.; quick sale ordered. C. P. PETERS & SON, 608 CHESTNUT ST.

CYNWYD

CYNWYD
Single all-stone residence; living room, dining room, kitchen, inclosed heath porch, 5 bedrooms and 2 baths; garage; small amount of cash required to purchase; price, $15,000. J. H. MECKE, Jr., 41 E. Lancaster ave., Ardmore. Phone Ardmore 1330. Open Sunday.

MERION

MERION
Single center-hall residence, consisting of living room, dining room, kitchen, pantry, laundry, 3 bedrooms and 2 baths on second floor; third floor unfinished; garage; lot 115x190 ft.; price, $20,000. J. H. MECKE, Jr., 41 E. Lancaster ave., Ardmore. Phone Ardmore 1330. Open Sundays.

WYNNEFIELD

WYNNEFIELD
All-stone Colonial residence, containing living room, dining room, inclosed porch, laundry and kitchen; second floor, 4 bedrooms, 2 baths and inclosed sleeping porch; also 1 bedroom and bath for servant; third floor unfinished; garage for 2 cars; price, $35,000. J. H. MECKE, Jr., 41 E. Lancaster ave., Ardmore. Phone Ardmore 1330. Open Sunday.

REAL ESTATE FOR RENT — CITY

Business Properties and Stores

RENT
CENTRAL STORE
WITH HEAT
1 North 11th Street
(60 ft. north of Market St.)
Ideal Retail Location
Will Alter to Suit Tenant
HEYMANN & BRO.
WIDENER BLDG.

Store--40 S. 17th St.
W. H. BALL & SON
439 LAND TITLE BLDG.

Factories, Warehouses, Manufacturing Floors

FLOORS
718 Market Street
Wonderful Daylight Space
Windows facing North, South and East. Including Passenger and Freight Elevator Service and Steam Heat.
HEYMANN & BRO.
WIDENER BLDG.

RENT
Chestnut St. Store
FLOOR SPACE 1800 SQ. FT.
814
CENTRAL SHOPPING DISTRICT
APPLY J. CUERI,
812 CHESTNUT ST.

FOR RENT
6800 SQUARE FEET
Kensington ave. and Venango st., suitable for manufacturing or storage.
J. E. PARADISE
1001 FINANCE BLDG.

215-217 N. 15TH ST.
DOUBLE PROPERTY with store front. Suitable for automobile business. RENT $150 PER MONTH
ALBERT M. MILLS
WEST END TRUST BLDG.

REAL ESTATE FOR RENT — CITY

Factories, Warehouses, Manufacturing Floors

RENT FLOOR
1214 ARCH STREET
5000 square feet; will divide
Reasonable rent
Albert M. Greenfield & Co.
15TH & CHESTNUT STS.

918 FILBERT STREET
Five-story warehouse, containing about 6000 square feet; hot-water heat; rear entrance Commerce st. Apply PENNSYLVANIA CO., 517 Chestnut st.

Factories and Floor Space
J. LEE PATTON LINCOLN BUILDING

OFFICES, BUSINESS ROOMS, ETC.

Desirable suit of rooms, suitable for broker's or business office. Apply Supt., Flanders Bldg., 15th and Walnut.

RENT
OFFICE
EMPIRE BUILDING
HEYMANN & BRO.
WIDENER BLDG.

OFFICE
REYBURN-BAILEY BLDG.
1211 CHESTNUT ST.
HEYMANN & BRO.
WIDENER BLDG.

VICTORY BUILDING
1001-13 Chestnut Street
Made New From Cellar to Roof
Several Desirable Offices for Rent
Albert M. Greenfield & Co.
15TH & CHESTNUT STS.

OFFICES
315 SOUTH 15TH ST.
TWO SUITES ON 1ST FLOOR
APPLY ROOM 201

SHUBERT BUILDING
250 S. Broad Street
JUST A REAL GOOD OFFICE BUILDING
BERNHEIMER & SUNDHEIM
250 S. BROAD

MORTGAGES

MONEY ON HAND FOR
FIRST SECOND THIRD
ALSO BLDG. AND LOAN MORTGAGES
CAMERON & BARR, LINCOLN BLDG.

MORTGAGES FOR SALE
ON NEW PROPERTIES; COMMISSION AND 6 PER CENT. INTEREST
ROBERT D. HAMILTON
BROAD ST. AND SOMERVILLE AVE.

$50 TO $2000 Real estate security, immediate settlements, interest in estates bought. Cash at once. 133 S. 12th st. EDW. M. MOLL

REAL ESTATE FOR SALE — CITY

FOR SALE TO CLOSE ESTATE

Very desirable 3-story brick residence, 1509 N. TIOGA ST.

Practically no terms to suit purchaser; telephone Tioga 4250 for appointment; home now occupied; in perfect condition; hot-water heat; new furnace just installed.

EXCEPTIONAL offer for quick buyer—Old-established money loan office in West Philadelphia; clean stock and good pledges. P 1128, Ledger Office.

INVESTORS' OPPORTUNITY
10 3-sty. houses, 2700 block N. 15th; only $10,000; should rent at $45. Pa. Col. 1286.

3500 CASH REQUIRED—Porch front, 6 rooms, tile bath; open fireplace; electricity and gas; hot-water heat; 5442 N. 11th st. For particulars call Woodland 4914 L.

THREE-STORY commercial building, 2d and Brown, modern, newly built, suitable for any line of business; possession; 4000 sq. ft. JOSEPH FELDMAN, 209 Lincoln Bldg.

BEAUTIFUL Logan home; reduced to $8500; garages, sleeping porches, etc.; 16th above Courtland and Louisburg; unequaled value. LAWRENCE, 1324 Chestnut st.

1750 N. DOVER ST.—Two-story dwelling; vacant; fine little home. Parfi; $5500. TAULANE, 916 Walnut st.

FRANKLIN ST., 4014—Near Hunting Park; 7 rms., bath, porch; all mod. conven.; price reas.; exc. cond. Shoemaker, 7th and Erie.

DARIEN ST., 3882—All. home, in A-1 cond.; near Hunting Park; 6 rms. and bath; can be inspected. Shoemaker's, 7th and Erie.

5 ACRES, 54th and City Line, ripe for building improv., $65,000; little cash required. FRORIEP, 524 Walnut. Phone Lomb. 1527.

1733 MONTGOMERY—19 rooms, 3 baths; perfect order; fine home. Glenn, 1517 Columbia.

VACANT—1914 N. Judson, 10 rooms, elec., gas, hot water; price reduced. GOTWALS, 223 N. 16th. Columbia 4021.

2000 ONTARIO—20x41; 2 baths, electric lights; good order. Glenn, 1517 Columbia.

EUCLID AVE., near Broad—8 rooms, rear porch; excellent loc. Glenn, 1517 Columbia.

1519 N. BROAD ST.—Large dwg.; suitable for apts., etc. Chas. Goodman, 725 Walnut.

1500 N. 15TH—Four baths; 27x155 to rear street; fine loc. Glenn, 1517 Columbia.

FACTORIES, warehouses, floors, land. J. L. STEVENSON & SON, Land Title Bldg.

15TH N., 608—3 sty., 11 r., stm. ht., $6250; $1750 cash. Westney, 203 Liberty Bldg.

Business Properties and Stores

ARCH below 20—Fine 3-sty. business building; electric light; $20,000. WESTNEY, 203 Liberty Bldg.

N. E. COR. Gtn. ave. & Huntingdon st. and other 6ths ave. properties in this active business center. Adams, 932 W. Lehigh.

CORNER store & dwg., near 2d and Louden sts., $8500. Bildmaier, 202 Liberty Bldg.

Factories, Warehouses, Manufacturing Floors

WAREHOUSE space, 1st floor; 18,000 sq. ft.; P. R. R.; suitable for heavy storage. DIETERICH, 337 Walnut.

IF YOU have factories, floor space for sale or rent, see us; we have clients waiting. J. LEE PATTON, Lincoln Bldg.

REAL ESTATE FOR SALE — WEST PHILADELPHIA

$14 LESS than rent pays fixed charges and mtge. investment after small cash payment; you can't even tie this; fine porch-front homes, 7 rooms; Osage ave., 53d to 54th; close to 52 and Market; open daily; $4200 to $5900. Abernethy, 1228 Chestnut.

5322 POPLAR ST.—$4500; well financed; 7 rooms and bath, shed, inclosed porch, stationary tubs, electric and Dutch hall, white-and-mahogany finish; 100-ft. lot; immediate possession. Apply on premises or to J. H. Kane, 3237 N. 20th st. Phone Tioga 9146.

1717 ABERDEEN ST. (near 52d st. Park entrance)—Six rooms, bath, porch and laundry; in course of renovation; Dutch hall, electric, white mahogany finish; will finance; price $4800. John H. Kane, 3237 N. 20th. Phone Tioga 9146.

18 BEAUTIFUL, brick house, fine location, 9 rooms and bath; all conveniences; bargain. 212 N. 63d st. Phone Bel. 5378 W.

GERMANTOWN

50 W. SHARPNACK ST.—Eight rooms, porch, tile bath; good condition; fine location; bargain at $4000. RAYMOND G. FRICK, Judson and Indiana ave.

OLNEY

$800 CASH, every modern convenience, at most moderate price; fine wide street; 2224-30 West Fisher ave.; 7 rooms, inclosed porches; immediate possession. ABERNETHY, 1328 Chestnut. KLINGER, 2724 N. 5th.

FOR MODERN, up-to-date home in Olney see EMIL STAHL, 5209 N. 3d st. Wyoming 5728 J.

GARAGE, 100x137. $65,000. WESTNEY, 203 Liberty Bldg.

LOGAN

LOGAN—Must sacrifice, 4856 N. 9th st., just settled and financed; little cash necessary; owner cannot move account financial reverses. Key next door, or 734 S. 5th st. Lombard 2808.

MOUNT AIRY

$11,500—POSSESSION
Sedgwick Sta., 11-room house; all conven.; lot 23x208 to rear street; room for garage. C. P. PETERS & SON, 608 CHESTNUT ST.

CHESTNUT HILL

10 RMS., bath, elec. lt., h.-w. heat; 25x100 to rear street; $8000; Cresheim road. WESTNEY, 203 Liberty Bldg.

OAK LANE

6523 N. BROAD ST.—Modern detached stone Colonial residence, hot-water heat, electricity, etc.; 6 chambers, 2 baths; lot 60x126. J. LEE PATTON, Lincoln Bldg. Spruce 7262.

PENNSYLVANIA—SUBURBAN

$6000 SEMI-BUNGALOW
8 ROOMS; MAIN LINE
Concrete and tile; hot-water heat, fireplace, sleeping porch; lot 78x134. Photos. C. P. PETERS & SON, 608 CHESTNUT ST.

MAIN LINE

COUNTRY property, convenient station, set out of the village; attractive first floor, 5 chambers, sewing room, 2 baths, elec., gas, hot-water heat; garage, chicken house, nice garden; 1 1-3 acres; $16,000. J. M. FRONEFIELD, Wayne, Pa.

BYWOOD

MODERN all-stone dwelling, living room, open fireplace dining room, breakfast room, lite en, pantry, 4 bedrooms, tile bath, shower; finished attic, $12,250. GEO. L. BARNES, 1261 Chestnut. Wal. 4625.

CHESTER

RUSSIAN and Turkish bath house for sale; established since 1890; will finance. Address Box 31, Chester, Pa.

GLENSIDE

$12,500—Single, 10 rms., open fireplace, h.-w. ht.; large lot; also 10-r. semi-det. dwg.; h.-w. ht.; $8000. Ogontz 1500 un. Or ev. days,