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## Wonderful Coats 69.50

## Formerly to $\mathbf{1 1 0 . 0 0}$

"Harris" ability
first jandary reduction sale

Gowns 54.95-Formerly to 100.00 Indescribably beautiful effects for afternoon and formal evening Cowns of grouping, also smart Street Dresses. equin robes, beaded robes, beaded canton, Spanish lace and crepe Eli women, mises and extra sizes.

## Wanamaker's Down Stairs Store

 100 Men's All-Wool Overcoats Special at $\$ 17.50$will be disappointed. The first hundred men that come in wil go out considering themselves mighty lucky

## Double-Breasted Ulisterettes

with muff and patch pockets, convertible collars and half beltsof good heavy all-wool coatings at $\$ 17.50$ !

Feel the material. Turn the coats inside out. Look at the way the seams are finished, the good quarter lining; try the buttons, see how they are sewn on-inspect the coats inside and out. They'll stand it. Warm Winter coats for regular men!

The best of it is that an overcoat like this is always good. is good this year. It will be good next year, and the next, because it is conservative of cut. All the sound value is right in the material and the tailoring, no outlay on what a tailor calls "freaks."

In good dark tones of brown, olive and green and in all egular sizes up to 42 .

The actual money saving is so apparent to any observing man that it is foolish to remind him of it


Women's Winter CoatsFur Collars Start at $\$ 16.50$


White Sale
Dainty Nightgowns, 85c

Beautifully Embroidered Philippine Nightgowns and Chemises, $\$ 2.50$ and $\$ 3$


White Domet Flannel ODProf
With a Heavy Nap 20c a Yard


Unbleached Bedspreads
To Be Embroidered With
French $K$ nots, $\$ 2.75$

Do You Know What Good Skirts Can Now Be Had for $\$ 2.90, \$ 3.85$ to $\$ 6.75$ ?


