

Christmas Music by the Organ at 9, 11 and 4:45 **WANAMAKER'S** Store Opens at 9 **WANAMAKER'S** Store Closes at 5 **WANAMAKER'S** WEATHER Fair

And Now for a Busy Farewell to a Year That Is "Closing Strong"

Count Up the Hindrances That Suggest Themselves

to what you thought of doing and what you really wished to do, and perhaps you will find some of us have found that postponement caused abandonment and an opportunity was lost that afterwards did not return.

Our first thoughts, that come from we know not where, are often the very best.

[Signed] *John Wanamaker*

December 30, 1921.

Prices on All Our Women's Camel's-Hair Coats Drop—Now \$45 to \$175

This is great news for the women who want these very smart, very simple and delightfully warm coats.

Nearly a hundred coats are in the reduction, and they are of all lengths, from the smart little tan sports jackets to full-length coats. Tans and light browns predominate, although there are a few bright colors, and a few white, while among the long coats you will find navy and black. Also, there are a few barely distinguishable cross-bar effects. The linings worthy of the beautiful fabric in every case, and some of the finest coats are collared and cuffed with beaver.

Only a day or two ago the prices were from \$12.50 to \$50 larger. (First Floor)

New Millinery at \$10 and \$13

A special collection of silk and satin hats, or silk-and-straw in combination, has been prepared for tomorrow to sell at \$10, \$13 and thereabouts.

Fine navy blue straw and henna silk make one smart hat at \$13.

Another, at \$10.50, is made of rows and rows of narrow burnt orange silk ribbon, each row edged with the narrowest blue silk braiding. It is a soft little hat of admirable effect. There are many others equally good, all at equally reasonable prices. (Second Floor)

Changeable Taffetas for Evening Wear—a Handsome Showing

Changeable taffetas are so much "the thing" for evening wear that the remarkably good selection of these fabrics which we are now showing is of exceptional interest.

With changeable taffetas we also include gros de Londres.

There is something particularly fascinating about the ever-changing and elusive color effects of these goods, which include blues and yellows and pinks and greens and orchid in many seemingly shy and subtle tones.

Taffetas, 36 inches wide, \$2.25 a yard.
Taffetas, 40 inches wide, \$3.50 a yard.
Gros de Londres, 36 inches wide, \$3 a yard. (First Floor)

Rich Winter Coatings Only \$6 a Yard

Bolivia cloths, cashmere velours, panne velours and Montagnacs which were several dollars higher early in the season. They are in the best of coating colors—browns, tans, dark blues and so on, and are 54 inches wide.

Women who prefer to have their own and their children's coats made to their order will find this one of the best opportunities of the season. (First Floor)

Black Satin Slippers for Afternoon and Evening

The most overworked slipper in a woman's outfit this season is black satin. No matter how many other slippers she has, the black satin slipper is indispensable. Its most approved form is with the rounded toe and rather shortened vamp of the French last, supplemented by a high Spanish heel, and a single strap buttoned across the instep.

These dainty black satin slippers, so popular for both afternoon and evening wear, are \$9.75 a pair, and exceptionally fine and well made for this price. (First Floor)

Girls' "Dress Up" Shoes of Patent Leather

These are the shoes to go with Sunday curls and "best" frocks. Patent leather with cloth tops, for little girls who wear 8½ to 11 sizes, at \$6. Patent leather with kid tops, for girls who wear 11½ to 2 sizes, at \$7.50. (First Floor)

Youngsters' Warm Night Garments

Nightgowns of white flannel in 1 to 14 year sizes, 60c to \$1.35. Of colored flannel, 4 to 14 year sizes, \$1 to \$1.35.

Night drawers of white and colored flannel, with and without feet, 2 to 12 years, 75c to \$1.35.

Pajamas of flannel, 4 to 14 years, \$1.25 to \$2.50. (Third Floor)

The Veil Is Half the Hat

In effect, anyway. Smart and becoming are the two-color veillings, the mesh of one color, the dot of another. Tan and blue, brown and beige, coral and black, blue and gray, jade and brown, flesh and black, and so on. These and other dot and fancy mesh effects are priced \$1 to \$1.75 a yard. (Main Floor)

Young Women's Finest Coats Drop in Price

All the remaining coats of the finer kind, in sizes 14 to 20, now lose about one-quarter of their prices.

This applies to every coat or wrap in the Young Women's Salons that was \$95 and upward, and includes altogether about 150 garments.

The new prices are \$75 to \$170, representing a saving of from \$20 to \$55 on each coat. (Second Floor)

They are rich materials and colors—midnight and Italian blue, russet and golden and walnut and deer browns, deep wine red, or black—beautifully made and finely lined and handsomely trimmed with squirrel, beaver, nutria, wolf, opossum or other furs.

Young Women's Smart Tailored Dresses at Lower Prices

A group of about fifty well-tailored gowns of fine tricotine, of which but one or two of a kind are left, are lowered in price.

The majority are dark blue or black, and the fashion and quality of each are such that its wearer will invariably feel well-dressed in it.

The new lower prices are \$38 to \$68, which is a saving of from \$5 to \$20 on each dress. The sizes are 14 to 20. (Second Floor)

Women's Evening Frocks at \$27.50 to \$65

Gay and delightful little frocks for New Year's festivities—the kind of thing a woman buys at the last minute and then enjoys in the most light-hearted fashion. They are of chiffon, crepe de chine, taffeta, brocade and

chiffon and velvet, and include a few soft, quiet colors like brown, as well as the brighter greens and roses and blues. Also some of them have a great deal of lace and are graceful and filmy in consequence. \$27.50 to \$65. (First Floor)

These Fine Silk Knitted Gloves Are From Scotland

It is a pleasure to tell of these fine and useful Scotch knitted silk gloves, which will not be found everywhere. They are lined throughout with fleecy cashmere wool, and are not only among the very warmest of gloves, but are soft and fine enough to be slipped on over delicate evening or dress gloves.

They are in white, brown or gray, and for their kind and quality they are very reasonably priced at \$7.50 a pair for women's and \$8 for men's. (Main Floor)



Wanamaker Original Winter Sale of White

The first and greatest of all White Sales, better than ever this year.

Tens of thousands of women await its coming to get new supplies of undermuslins, silk underwear, shirt-waists, linens, handkerchiefs, wrappers and all such dainty things.

Ready Next Tuesday January 3d

Prices down to pre-war basis and workmanship better than ever.

Good Toilet Preparations

These are the well-known Honfleur articles, and the prices on all are so low that it will repay any woman who likes good toilet waters, face creams, powders, and such things, to lay in a goodly stock of them tomorrow.

- Extracts, l'Empire and rose, 50c.
- Toilet waters, l'Empire, violet, 50c and 85c.
- Lilac and wistaria vegetal, 75c.
- Cleansing cream, Youth and Beauty cream and skin cream, 40c each.
- Violet ammonia, 20c and 30c a bottle.
- Bay rum, 85c and \$1.65 a bottle.
- Witch hazel, 35c and 65c.
- Sachet, violet, rose and l'Empire, 35c.
- Face powder, violet, rose and l'Empire, 35c. (East Aisle)

Music Can Make a Year Glorious

There is something vital about music.

It is impossible to put that into words, but it is equally impossible for any one to listen to good music and not feel the force of it.

If you will bring music into your home for this coming year of 1922, your life, and the lives of those about you, will be the richer. You may not be richer in dollars and cents, or in health, or in material things, but your spirit will ride high over the rough spots in the road.

If You Get a Good Piano

you will find it an investment that will never pass a dividend, even if it does no more than entertain you and your friends. But it will do more than that, be assured; so much more that we are loth to say how much, lest you think we exaggerate.

The Wanamaker Store has a wonderful assortment of pianos to choose from. Among them are the Chickering, the Schomacker, the Emerson, the Lindeman, the Haines Bros., the Marshall & Wendell and the celebrated Knabe, in uprights, player-pianos or grands.

The prices of the pianos here range from \$375 to \$3500, the last for a magnificent Ampico grand reproducing piano, and all may be purchased on convenient terms.

All pianos bought here up to Store closing tomorrow will be delivered in our city delivery limits in time for New Year's if desired.



(Second Floor)

New Victor Records for January On Sale Saturday, December 31st

(Second Floor)

Bags for New Year Travelers

You can get a good black cowhide traveling bag here today for \$6, while a limited lot lasts. They are a popular shape and have leather linings.

From this price up to \$16.50 there is a wide assortment of traveling bags in black, brown and tan cowhide and natural pigskin, hand sewed. There are many prices between, so that any one who wants a new bag for the New Year trip may have one. (Main Floor)

Candy and Favors for New Year Parties

For the dinner table there are many styles of Jack Horner pies, with twelve strings and a favor at the end of each. Prices, \$3 to \$10.

Little fancy baskets to hold nuts and candy, 15c.

Snapping bonbons, 75c to \$3 a dozen.

Red glaze mints, \$1.50 a pound.

Red straws, 70c a pound. (Down Stairs Store, Chestnut)

NOVELTY bead necklaces in lots of colors are ready to put the finishing touch on many a plain little frock. Prices are 50c to \$10.

(Main Floor)

The Shoe for the Boy on a Wet Day

An ideal school shoe for wet and snowy days is this blucher storm boot of heavy chrome tan grained leather, lacing high up the ankle, with strap and brass buckle at the top. It has large metal eyelets, bellows tongue, extra-stout sole, and is in every detail the sturdy and serviceable sort of shoe an active youngster needs to wear.

Sizes 11 to 2. Priced \$7.25. (First Floor)

Men's Union Suits at Good Savings

\$2.50 for medium and heavy wool-and-cotton union suits. First-grade goods, but because they are broken lines, with some sizes missing, they are marked at half the regular price.

\$1.25 for white and ecru ribbed cotton union suits in sizes 34 to 50. Discontinued lines and some second grade, or they would be double this price. (Main Floor)

Men's \$8.50 Shoes That Recall Old Times

That make a man think of the days when he could get as fine shoes as he wanted for that price.

These are in high and low models, both of stout tan grain calfskin and made on brogue lasts with perforated tips, perforated vamp seams, very wide shanks and flat heels. (Main Floor)

Men's Umbrellas at \$2.50

Strong black cotton-covered umbrellas, with eight-rib paragon frames and handles of light and dark woods. Altogether excellent to lend or to keep at the office. (Main Floor)

Men's New Neckties for New Year's

If we told you the number of neckties we sold for Christmas gifts you would think no man in Philadelphia would need another tie for a long time.

But we have noticed that no matter how many gift ties are sold there is always a call for new neckties on the Saturday before New Year's.

So we prepared accordingly with fresh lots of 50c, 65c and \$1 ties in floral, figured and striped designs, including college stripes. (Main Floor)

Men's Half Hose at Lowered Prices

65c a pair for full-fashioned fancy striped silk-plated half hose.

75c a pair for full-fashioned plain black silk-plated. \$1.75 a pair for full-fashioned silk and wool mixed, with silk-embroidered clocks. (Main Floor)

Men's Redleaf Tweed Hats Halved in Price at \$3

These are the celebrated "outmeal cloth," as tweed of this particular design is termed. Highly distinctive and extremely durable.

All hand-tailored into shape, not blocked or stretched, and therefore they hold their shape the better. Wonderful Winter hats, especially for rough weather. (Main Floor)

You Should Know of These Splendid Blankets

It takes the depth of winter to awaken people to a full appreciation of a really fine pair of blankets. We have the blankets that the depth of winter calls for. We have one particularly good kind, made of excellent California wool—the fine, long staple so full of warmth and service.

These are all-wool, warp and weft. They are white, with borders in either pink or blue.

There is no better wool than the wool they are made of, and they are as good in the making as they are in the material.

Priced at \$16.50 a pair for size 60x84, \$18 a pair for size 72x84, and \$22 a pair for size 80x90 (extra large).

Four other grades to choose from in these blankets, up to \$30, \$35 and \$40 a pair for sizes 60x90, 72x90 and 80x90 inches—borders in pink, blue, rose and plain white. All are cut separately and neatly bound with satin. (Sixth Floor)

300 Boys' Norfolk Suits in a Special Sale at \$18

The Best at the Price in Years

Here are 300 Wanamaker Norfolk style suits taken directly out of our stock and marked anywhere from 20 to 50 per cent below the former prices.

Among them are suits of the very fine kind of unfinished worsted, and the general selection takes in a splendid choice of worsteds and chevrons in a wonderful variety of colors and patterns—grays, browns and greenish mixed goods, in designs that the boys will surely like.

There is a full range of sizes for boys of 8 to 18 years, and a very large proportion of the suits have two pair of trousers.

All are belted Norfolks, some plain, but most of them with inverted or box pleats.

As a collection they are the best suits that have been offered in several years at the price—\$18 each, in 8 to 18 year sizes. On the great bulk of the assortment the saving is 25 to 33 1-3 per cent. (Second Floor)