



## DO YOU STAND READY

To bear the consequences of your mistakes?—Yes!

However, should you fail to clearly set forth your wishes and name a competent Executor and Trustee in your will, the burden of resultant complications and probable losses will not fall upon you, but upon those whom you wish to protect.

## COMMERCIAL TRUST COMPANY

Member of Federal Reserve System  
CITY HALL SQUARE



### OUR PHILADELPHIA BANKING REPRESENTATIVE IS THE PENNSYLVANIA COMPANY

When you refer to the Pennsylvania Company as your representative, business men acquainted with financial backgrounds need no further explanation.

Our connections are interwoven with the warp and woof of Philadelphia, the third largest city in the United States and the oldest financial center of America. Our growth has contributed to and partaken of its safe conservativeness and prudent development.

EVERY TRUST COMPANY AND BANKING SERVICE

### THE PENNSYLVANIA COMPANY For Insurances on Lives and Granting Annuities TRUST AND SAFE DEPOSIT COMPANY

BROAD STREET OFFICE  
Chestnut and Juniper Streets

517 Chestnut Street  
CHARTERED  
1812

FOR SALE—138,500 SHARES  
MYRIN OIL CO. PAR \$1.00  
(Delaware Corporation)

500 Shares  
American Harvester Co. Par \$100  
The above will be sold for cash to highest bidder at 3 P.M., Dec. 30, 1921, at 317 P.M.

MORLEY, WOOD & CO.  
333 Chestnut Street  
Members N. Y. & Phila. Stock Exch's.

### Do you need money?

We will supply money to Corporations for expansion purposes providing a satisfactory record of past earnings can be shown. No schemes or promotions will be considered. For appointment write

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50 Broadway  
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The  
First National Bank  
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Capital, Surplus and Profits  
\$37,500,000

Conservative Investments  
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BROAD AND SANSON STS.  
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**BONDS**  
**Blodget & Co.**  
Real Estate Trust Bldg., Phila.

## SUPPLY OF CURB STOCKS IS LIGHT

Coal Issues Strong—Oils Hold Fairly Well—Motors Active and Irregular

New York, Dec. 28.—The market on the curb today showed pronounced improvement, many stocks being in demand and with little supply in sight at around recently prevailing prices. The coal stocks were strong, Burns Brothers 4 moving up  $\frac{1}{4}$  to 33, and Farrell Coal showing a fractional gain. Glen Alden Coal, however, was in moderate supply, selling during the first half of the day, at 42 $\frac{1}{4}$ .

Motor stocks were active and irregular. Durant Motors was steadily held at  $\frac{1}{4}$  advance. There was trading in Earl Motors at 9 $\frac{1}{2}$  and Cleveland Auto at 21 to 21 $\frac{1}{4}$ . Lincoln Motors was heavy. Goodyear Tire was in moderate supply and held at 25 $\frac{1}{2}$ . United Retail Candy moved up to 5 and sweets Clegg sugar at 3 to 3 $\frac{1}{4}$ .

Petroleum stocks were fairly well held and some of those issues made substantial gains. Standard Oil of Indiana on heavy trading advanced more than 1 point. Imperial Oil of Canada was in moderate supply and yielded more than 2 points.

The heaviest trading in the petroleum group early was in Sunoco Petroleum, which rose more than 2 points, to a new high for the year. Merritt Oil sold off a small fraction and Skelly Oil sold at 5 $\frac{1}{2}$  and 5 $\frac{1}{4}$ . Salt Tidal Osage was steady as was Salt Creek Producers.

**INDUSTRIALS**

	High	Low	P.M.
Acme Coal	64	60	59 $\frac{1}{4}$
Acme Packing	24	23	23 $\frac{1}{4}$
Allied Packing	20	18	18 $\frac{1}{4}$
Anacoda	70	68	68 $\frac{1}{4}$
Brown Paper	38	37	37 $\frac{1}{4}$
Brown Top	38	38	38 $\frac{1}{4}$
Brownie	62	62	62 $\frac{1}{4}$
California Crushed Fruit	62	62	62 $\frac{1}{4}$
Chalmers	21	21	21 $\frac{1}{4}$
Clover Leaf	72	70	70 $\frac{1}{4}$
Durant Motors	20	20	20 $\frac{1}{4}$
Fairfax	17	17	17 $\frac{1}{4}$
Glen Alden Coal	28	28	28 $\frac{1}{4}$
Grant Motor	24	24	24 $\frac{1}{4}$
Hartford	14	14	14 $\frac{1}{4}$
Hayden Chain	14	14	14 $\frac{1}{4}$
Linzels Motors	40	40	40 $\frac{1}{4}$
National Biscuit	24	24	24 $\frac{1}{4}$
North Amer. Paper	24	24	24 $\frac{1}{4}$
North Star	21	21	21 $\frac{1}{4}$
Radio Corp.	21	21	21 $\frac{1}{4}$
Radios	17	17	17 $\frac{1}{4}$
R.J. Reynolds (new)	31	31	31 $\frac{1}{4}$
Rewards	4	4	4 $\frac{1}{4}$
Rock Prod.	4	4	4 $\frac{1}{4}$
Todd Ship	60	60	60 $\frac{1}{4}$
U.S. Steel	14	14	14 $\frac{1}{4}$
United Proft. Sharing	14	14	14 $\frac{1}{4}$
U.S. Zinc	14	14	14 $\frac{1}{4}$
Wayne Coal	14	14	14 $\frac{1}{4}$

### STANDARD OILS

	1912	1913	1914	1915	1916	1917	1918	1919	1920
Profits Before War Taxes	\$ 529,179	729,686	1,010,497	1,153,219	2,032,348	2,220,988	2,810,999	3,365,201	3,538,506
Profits After War Taxes	No War Taxes	"	"	"	\$1,989,348	1,720,988	1,560,999	2,140,201	2,613,506
Percentage on Common Before War Taxes	5.29	7.29	10.10	11.53	20.32	22.21	28.11	33.65	35.38
Percentage on Common After War Taxes	"	"	"	"	19.89	17.21	15.61	21.40	26.13

### INDEPENDENT OILS

Allen Oil 50 55

Allied Petrol 50 55

Arkansas Nat Gas 11 $\frac{1}{2}$  11 11 $\frac{1}{4}$

Baptist Oil 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Barton Oil 1 1 1

Carib. Synd 4 $\frac{1}{2}$  4 $\frac{1}{2}$  4 $\frac{1}{2}$

Cities Service 'B' off 21 $\frac{1}{2}$  21 $\frac{1}{2}$  21 $\frac{1}{2}$

Citrus Petrol 6 6 6

Clark Petrol 6 $\frac{1}{2}$  6 $\frac{1}{2}$  6 $\frac{1}{2}$

Engineers Petrol 58 58 58

Farrel Oil 1 $\frac{1}{2}$  1 $\frac{1}{2}$  1 $\frac{1}{2}$

Gilligan Oil 1 $\frac{1}{2}$  1 $\frac{1}{2}$  1 $\frac{1}{2}$

Ginnick Oil 1 $\frac{1}{2}$  1 $\frac{1}{2}$  1 $\frac{1}{2}$

Granada 1 $\frac{1}{2}$  1 $\frac{1}{2}$  1 $\frac{1}{2}$

Imperial Oil 15 15 15

Int. Petrol 17 $\frac{1}{2}$  17 17 $\frac{1}{2}$

Jay Petrol 6 $\frac{1}{2}$  6 $\frac{1}{2}$  6 $\frac{1}{2}$

Magnolia 1 $\frac{1}{2}$  1 $\frac{1}{2}$  1 $\frac{1}{2}$

Maracaibo Oil 22 $\frac{1}{2}$  22 $\frac{1}{2}$  22 $\frac{1}{2}$

Meridian Petrol 10 10 10

Kirby Petrol 18 18 18

Midway Oil 11 11 11

Mexico Petrol 11 $\frac{1}{2}$  11 $\frac{1}{2}$  11 $\frac{1}{2}$

Mexico Prod 11 $\frac{1}{2}$  11 $\frac{1}{2}$  11 $\frac{1}{2}$

Moore Oil 11 $\frac{1}{2}$  11 $\frac{1}{2}$  11 $\frac{1}{2}$

Mother Lode Oil 15 15 15

Mohican Copper 45 45 45

Monongahela 10 10 10

Nevada Oil 40 40 40

New Cornelia 18 $\frac{1}{2}$  18 $\frac{1}{2}$  18 $\frac{1}{2}$

New Mex 11 $\frac{1}{2}$  11 $\frac{1}{2}$  11 $\frac{1}{2}$

Ohio Copper 11 11 11

Pitt. Mt. Shadu 20 20 20

Red Am. Oil 15 15 15

Success Mining 25 25 25

Tonopah Divide 15 15 15

Utah Gas 15 15 15

Utah Oil 15 15 15

Vermont 15 15 15

Conc. Copper 18 18 18

Conc. Gas 18 18 18

Conc. Oil 18 18 18

Copper Export 8 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Copper Prod 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Cook Oil 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Deers & Co. 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Galena Oil 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Gulf Oil 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Harmill Oil 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Hartford 10 $\frac{1}{2}$  10 $\frac{1}{2}$  10 $\frac{1}{2}$

Hartford Gas 10 $\frac{1$