## EVENING PUBLIC LEDGER-PHILADELPHIA, MONDAY, DECEMBER B, 1921




Automobile Salesman
If you feel that you measure up
standard, apply by letter only.
References will not be investigated until after
an interview with you, and only then with
mr. delevin, Sales Manager
PHILADELPHIA NASH MOTOR COMPANY bROAD AT POPLAR



Bor Mit by fut
 frost Luxurious and Cxelusibe of gil
 Davenports Chaises Longues and Chairs




Dougherty's Faultless Bedding Hair Mattresses $1632 \begin{gathered}\text { Box Springs } \\ \text { Chestnut Street }\end{gathered}$

## What a Bridge Did for Brooklyn ~



## Brooklyn

 in 1920 2,018,356 Population

TF you do not know New York and Brooklyn, as well as you know Philadelphia and Camden, let me tell you what
the Brooklyn Bridge and the Bridges and Subways that have followed did for Brooklyn.
Almost $1,500,000$ people have moved to Brooklyn since the Brooklyn Bridge was built-To-day more than twice the population of Carnden crosses the Brooklyn Bridge daily. This enormous frow of homeseekers forced the building of additional oridges and subways.
the East River and Manhattan's Subways were extended to Brooklyn.

Philadelphia homeseekers will flow over the New Delaware Bridge to Camden just as New York homeserkers flowed over the Brooklyn Bridge to Brooklyn. This Alow of population should force
the building of more bridges and the extension of Philadelphia's Subway System under the Delaware River to Camden.
Real Estate Values!
The Time to Buy Camden Real Estate is Now!
The United States Government is going to sell Camden Real Estate at Auction "at your own price." Uncle Sam, during the war, built permanent residential communities, to attract the highest
class employees and executives- 1898 Brick Houses, good to look upon and built for comfort and "easy housekeeping."

GO SEE THESE HOUSES TODAY - You will find just the type house you are looking for as a permanent home. Select one or more of those you like best-Attend the Auction Sale next
Saturday, December 10th, and BUY! BUY!! BUY!!! 1578 Brick Houses at "Fairview," Camden, N. J.
and 320 Houses at "Harriman," Bristol, Pa.

AT PUBLIC AUCTION-NEXT Saturday, Dec. 10th, 1921

mapper tree houses today. Tic tail


## The Speculator

## The Home Owner

$\mathrm{I}^{\mathrm{T}}$ has been brought to our attention the big there are section sale of 1,578 brick houses at Camden and 320 houses at Bristol will later, and that the small home-owner will not have a "look-in.'
This is an unwarranted criticism of the reputation for fair dealing. The Shipping Board gave me most positive instructions that the individual home-buyer be given
the utmost consideration and every opthe utmost
The houses are to be offered singly 80 that any individual may buy an in dividual house. My advertising has been directed most particularly to the in vidua, to brim increase in value in great probable increase in value in
Camden and the unique opportunity to procure for himself and his family a beautiful dwelling at the auction bid ce. This is an opportunity of a lifeopportunity, it is not m ' fault.

1 have pointed out, however, that I must accent the hughes 1 id. This is $3 u c h$ a unique and great of cering that unoubtedly speculators and shrew "investors will be hovering around to "snap States Government, it would be wrong to prevent the speculator and investor from buying if he bids the highest price; but-there are a great number of houses, et no man, after this sale, say that the speculators have been favored. Rather let every man who has thoughts of a house, attend this sale; let him see how simple, open and above-board every-
thing is and what ample opportunity he has to buy if only he has a few dollars available; let him bid on the house he desires, and if some other person pays higher, let him bid on another.
But, if he fails to attend this sale and If having failed to attend If, having failed to attend the sale, he afterward pays a profit
later, the faults is his-not mine. give him FAIR WARNING.

Cloberneny

## Two Mayors Approve Sale.




 to follow the opening of the Delaware
River bridge

 is anxious that the houses be purchased by individuals, rather than by specu-
tors. We don't want to see our people lators. We don't want to see our people
made victims of profiteers' greed. We
want happy and want happy and contented homeowner in this growing city, which I firmly
believe will one day rival Philadelphia in importance."
For some time there has been a move he assessment on Fairview property Mayor Ellis said said ing the small buyers, ut into effect it the individual home purchasing a large on December 10 Mayor homes. Mayontingore in a recent address, no
comirview sale, but speaking in general about the gro
metropolitan Philadelphia, sail ane of such aqueature as the imper Delaware River bridge, which is to When this great structure is complete hic are dashing across it we can visualize
growth that will make Philadelphia enormously more important ns a metrop-
solis than it is. The Camden side of the river is already developing rapidly in
anticipation of the bridge. On the
Pennsylvania anticipation of the bridge. On the
Pennsylvania side the suburbs are filling
"p. One day all of this great coning the of New York and brook ign, People are seeking homes away from
 che fit largely from this great bridge.
which will link up the two states and
bring all the Western States to the Government to Lose Money, The Government is sure to lose money
on this auction sale. It experts to Vast sums were spent to nuke this
operation attractive to the best class of employee. Cost as no object and
Uncle Sam only expects to get a fraction If the Government were willing to
act the part of a greedy realty specact the part of a greedy realty specu-
lator i probably could hold these houses
for a few years and on its outlay at war price. Profit even
United tho
in the sates is more anxious to aid in the solution of the housing problem
and to see its thrifty people in comfort-
able homes than it pep millions. Consequently, it has com-
misisioned Joseph P. Day, the nationally-
known auctions his entire development York, to put Thousands and thousands of dollars are being spent in advertising to en-
courage he ind individual to bid. If the
Government wanted al Government wanted the bouses to go to speculators, no money would have to he he
spent in advertising -a few phone calls
would suffice to bring frow the syudicites their offices.
It goes without saying that each one
of theca brick houses will be a bargain
The specula to The speculator bugaboo se a bargain g not
frighten the home-seeker. Specula torn frighten the home -seeker. Speculators
are looking for inordinate profits and
will are looking for inordinate profits and
will not pay anything near the real
value. The man who is willing to pay
gate or $\$ 800$ more $\$ 800$ or $\$ 300$ more than the speculator
would, will get a house, which later the speculator would charge whim later the
$\$ \$ 2000$ or more than the

